

DALLAS COUNTY BID TABULATION		VENDOR #1		VENDOR #2		VENDOR #3	
BID NO: 2010-036-4967		EXCEL IMAGING, INC.		MEDICAL EQUIPMENT SERVICES		X-RAY SALES & SERVICE CO.	
ANNUAL CONTRACT FOR THE PURCHASE OF X-RAY SUPPLIES, PREVENTIVE MAINTENANCE AND REGULATORY COMPLIANCE INSPECTIONS		Sally Jones, Office Manager P.O. Box 903 Iowa Park, TX 76367 940-592-5781 Fax: 940-592-2423		Dwayne Tucker, President 1300 North Mayhill Road Denton, Texas 76208 940-566-2405 Fax: 940-565-1309		H. Robert Frenzel, Vice President P.O. Box 15344 Fort Worth, TX 76119-0344 817-429-4544 Fax: 817-531-1151	
OPENING DATE: MARCH 29, 2010		sally@excelimaging.net		mediserv@mediserv-online.com		robfx@xraysales.com	
CONTRACT PERIOD: 6/24/10 thru 6/23/11		www.excelimaging.net		www.mediserv-online.com		www.xraysales.com	
M/WBE STATUS		Non M/WBE		Non M/WBE		Non M/WBE	
TAXPAYER STATUS		Other County Taxpayer		Other County Taxpayer		Other County Taxpayer	
BID NOTIFICATION		Letter from Purchasing Department		Dallas County Website		Letter from Purchasing Department	
DESCRIPTION	ESTIMATED QUANTITY						
1. High Speed 800 Blue X-Ray Film Size: 14" x 17". Quantity per box: 100 Specify Mfg./Brand/Product Number Bid	45 box	95.00	4,275.00	72.60	3,267.00	99.50	4,477.50
		Radiomat 3XA2A				Fuji/06-B1417	
2. Ultra Speed Dental Film (Kodak) Model DF-57 (No substitutions) Size: 2. Quantity per box: 150	10 box	72.40	724.00	62.69	626.90		0.00
		Kodak DF-57				Not a Kodak dealer, have no source for film	
3. High Speed 800 Blue X-Ray Film Preserver Size: 14" x 17". Quantity per case: 100 Specify Mfg./Brand/Product Number Bid	45 boxes	20.00	900.00	63.70	2,866.50	20.00	900.00
		AGFA F8ACL048				Love/02-14x17	
4. X-Ray Copy Film Size: 14" x 17". Quantity per box: 100 Specify Mfg./Brand/Product Number Bid	2 boxes	195.00	390.00	89.35	178.70	175.00	350.00
		Radiomat LFLQG				Fuji/06-C1417	
5. X-Ray Mailing Jackets for Film Size: 14" x 17". Quantity per box: 100 Specify Mfg./Brand/Product Number Bid	1 boxes	48.00	48.00	78.54	78.54	70.00	70.00
		AGFA F8ACL042				Int'l Filing/20-XM1530	
6. High Speed Screen and Cassette Size: 14" x 17" Specify Mfg./Brand/Product Number Bid	2 each	225.00	450.00	127.00	254.00	200.00	400.00
		JPI 1417AB81417				MCI-OPTONIX 12B1000	
7. Developer Type: Pre-Mix (Reachdy to Use Only) Size of Container: Five (5) Gallon Specify quantity per case Specify Mfg./Brand/Product Number Bid	120 gallons	3.25	390.00	2.52	302.40	7.20	864.00
		1 White Mountain 4200D				5 gallon White Mtn/01-42-000	
8. Fixer Type: Pre-Mix (Reachdy to Use Only) Size of Container: Five (5) Gallon Specify quantity per case Specify Mfg./Brand/Product Number Bid	150 gallons	1.45	217.50	1.10	165.00	3.32	498.00
		1 White Mountain				5 gallon White Mtn./01-4300F	
9. Starter Solution Type: Pre-Mix (Reachdy to Use Only) Size of Container: 32 oz. (quart) to 128 oz. (gallon) maximum Specify size of container being bid Specify quantity per case	6 each	6.00	36.00	7.49	44.94		0.00
		6 oz per monthly application 6				Not needed with White Mountain pre-mix developer	

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M/WBE STATUS TAXPAYER STATUS BID NOTIFICATION Specify Mfg./Brand/Product Number Bid	Non M/WBE Other County Taxpayer Letter from Purchasing Department White Mountain 4900S		Non M/WBE Other County Taxpayer Dallas County Website		Non M/WBE Other County Taxpayer Letter from Purchasing Department			
10. Developer System Cleachner Type: Pre-Mix (Reachdy to Use Only) Size of Container: 32 oz. (quart) to 128 oz. (gallon) maximum Specify size of container being bid Specify quantity per case Specify Mfg./Brand/Product Number Bid	6	each	7.20	43.20	9.50	57.00	10.00	60.00
11. Fixer System Cleachner Type: Pre-Mix (Reachdy to Use Only) Size of Container: 32 oz. (quart) to 128 oz. (gallon) maximum Specify size of container being bid: Specify quantity per case: Specify Mfg./Brand/Product Number Being Bid:	6	each	4.25	25.50	5.46	32.76	10.00	60.00
12. Dupont Cronex AXR Screen Cleachner 16 oz STK # 077569	1	each	18.00	18.00	18.70	18.70	20.00	20.00
13. Exam Cape 30" x 21"- 3 ply Tissue. STK #910315	20	boxes	35.00	700.00	40.50	810.00	28.50	570.00
14. Exam Cape 30 x 42	20	boxes	40.00	800.00	46.97	939.40	28.50	570.00
15. Annual Cost for Preventive Maintenance Agreement for Film Processor as per bid specifications Manufacturer: Classic E.O.S. SN: 2-17-41-2. Dept: HHS	1	each	720.00	720.00	160.00 <i>cost per month</i>	1,920.00	62.50	750.00
16. 14 x 17 Cassette & Phosphorus CR plate combo	2	each		0.00	1,488.30	2,976.60	1,500.00	3,000.00
17. Annual Cost for Preventive Maintenance Agreement for Xray Equipment as per bid specifications Manufacturer: XMA, Model A300, SN AA946-0690 Dept: HHS	1	each	450.00	450.00	600.00	600.00	325.00	650.00
18. Annual Cost for Preventive Maintenance Agreement for Computed Radiography System(direct digitizer) per bid spec Manufacturer: Konica, County property Number: 95395 Model Number: IQue SE C Class REGUIS Model 190 SN: 06765559/LKMRRGW, Department: IFS 0953	1	each	\$600 Annual Preventive Maintenance \$1,800 per year Software support \$195 per hour onsite CR service (Bid states only Konica Minolta can service this equipment)		2,000.00	2,000.00	375.00	375.00
19. Annual Cost for Preventive Maintenance Agreement for	1	each	125.00	125.00	400.00	400.00	100.00	100.00

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M/WBE STATUS TAXPAYER STATUS BID NOTIFICATION If yes, provide email address How long has your company/firm been in business? Specify any and all additional charges that relate to this bid (i.e. hazardous material charges, overnight shipment for special orders or emergency purchases) Specify any additional comments/cost/etc. included with your bid proposal Have product in stock? Cooperative Purchasing. Yes ___ No ___ Does your company provide health insurance coverage to its employees? If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employees only coverage and 50% for family coverage? If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	Non M/WBE Other County Taxpayer Letter from Purchasing Department 13 years Overnight shipping \$50, 2 hour minimum on emergency service calls Yes Yes Yes No Yes Yes	Non M/WBE Other County Taxpayer Dallas County Website 26 years Overtime rates shall apply if requested Does not provide worker's comp Yes Yes Yes, employee purchases and is reimbursed Yes, 100% employee, none to family	Non M/WBE Other County Taxpayer Letter from Purchasing Department 71 years Prompt payment 2% 10 days Yes Yes Yes No, 100% employee, 0% family Yes N/A