

| DALLAS COUNTY BID TABULATION | | VENDOR #1 | | | VENDOR #2 | | | VENDOR #3 | | | VENDOR #4 | | |
|---|---------|--|-----------|-----------------------------|--|--------|----------------------------|--|------------------|---------------------|--|--------|-------|
| BID NO: 2011-065-5544 | | Business Imaging Systems, Inc John A. Bailey, Acct Rep 12920 Senac #100 Dallas, TX 75234 972-919-4500 Fax: 972-919-4505 jbailey@bisok.com www.bisok.com | | | Instream, LLC William H. Owens, COO 365 Great Circle Road Nashville, TN 37228 615-415-6000 Fax: 866-715-0282 bowens@instreamllc.com www.instreamllc.com | | | Office Store Depot, Inc. Joseph Corts, VP of Sales 530 S. Lake Ave #702 Pasadena, CA 91101 866-637-3019 Fax: 800-807-8143 sales@officestoredepot.com | | | Technique Data Systems, Inc Fred Campos, Vice President 1930 Alpha Drive, Suite 300 Rockwall, TX 75087 469-402-1021 Fax: 972-722-6052 fcampos@techdatasys.com www.techdatasystems.com | | |
| ANNUAL CONTRACT FOR AN ENTERPRISE WIDE PREVENTIVE MAINTENANCE AGREEMENT AND SERVICE REPAIR FOR SCANNERS | | | | | | | | | | | | | |
| Opening Date: MAY 9, 2011 | | | | | | | | | | | | | |
| CONTRACT PERIOD: Upon Award | | | | | | | | | | | | | |
| BUYER: GLORIA TORRES | | | | | | | | | | | | | |
| NCTRCA CERTIFICATION | | No | | | | | | No | | | No | | |
| TAXPAYER STATUS | | Dallas County Taxpayer | | | | | | Other County Taxpayer | | | Other County Taxpayer | | |
| BID NOTIFICATION | | Letter from Purchasing/Website | | | | | | Dallas County Website | | | Letter from Purchasing | | |
| OTHER MINORITY CERTIFICATION | | No | | | | | | No | | | No | | |
| DESCRIPTION | | ESTIMATED QUANTITY | | Addendum 1 & 2 not included | | | Recommend for Award | | | | | | |
| High Volume Scanners | 27 Each | 200.00 | 64,800.00 | 0.00 | 0.00 | | 20.00 | 6,480.00 | 64.00 | 20,736.00 | | | |
| Medium Volume Scanners | 50 Each | 142.57 | 85,542.00 | 0.00 | 0.00 | | 15.00 | 9,000.00 | 43.00 | 25,800.00 | | | |
| | | Bid shows \$74,742 | | | | | | | | | | | |
| | | 150,342.00 | | | | | 15,480.00 | | 46,536.00 | | | | |
| Service Call | | \$185 an hour plus parts | | | | | 69.95 an hour plus parts | | | \$185.00 plus parts | | | |
| Scanner Unit Tier Pricing | | High | Medium | Low | High | Medium | Low | High | Medium | Low | High | Medium | Low |
| 1 - 50 units | | 200.00 | 142.57 | 120.00 | | | | 20.00 | 15.00 | 10.00 | 64.00 | 43.00 | 35.00 |
| 51 - 100 units | | 194.00 | 138.29 | 116.40 | | | | 20.00 | 15.00 | 10.00 | 59.00 | 41.00 | 33.00 |
| 101 - 200 units | | 186.24 | 132.76 | 111.74 | | | | 20.00 | 15.00 | 10.00 | 55.00 | 39.00 | 32.00 |
| 201 - 300 units | | 176.93 | 126.12 | 106.16 | | | | 20.00 | 15.00 | 10.00 | 51.00 | 37.00 | 31.00 |
| 301 - 400 units | | 166.31 | 118.56 | 99.79 | | | | 20.00 | 15.00 | 10.00 | 49.00 | 35.00 | 30.00 |
| 401 - 500 units | | 154.67 | 110.26 | 92.80 | | | | 20.00 | 15.00 | 10.00 | 47.00 | 33.00 | 29.00 |
| 501 - 600 units | | 143.84 | 102.54 | 86.31 | | | | 18.00 | 13.00 | 8.00 | 45.00 | 31.00 | 28.00 |
| 601 - 700 units | | 133.77 | 95.36 | 80.26 | | | | 18.00 | 13.00 | 8.00 | 43.00 | 30.00 | 27.00 |
| 701 - 800 units | | 124.41 | 88.69 | 74.65 | | | | 18.00 | 13.00 | 8.00 | 41.00 | 29.00 | 26.00 |
| 801 - 900 units | | 115.70 | 82.40 | 69.42 | | | | 18.00 | 13.00 | 8.00 | 39.00 | 28.00 | 25.00 |
| 901 - 1000 units | | 107.60 | 76.70 | 64.56 | | | | 18.00 | 13.00 | 8.00 | 37.00 | 27.00 | 24.00 |
| Comments | | Our service call rates are \$185 an hour plus parts | | | | | | | | | Submitted WC certificate | | |
| Cooperative Purchasing | | Yes | | | | | | Yes | | | Yes | | |
| Does your company provide Health insurance coverage to its employees? | | Yes | | | | | | Yes | | | Yes | | |
| Does the company share the cost of 75% for employee only coverage and 50% for family coverage? | | Yes | | | | | | Yes | | | No | | |
| Is the coverage comparable to the services provided by Dallas County? | | Yes | | | | | | Yes | | | Yes | | |
| Does each of the subcontractors provide health insurance coverage that compares to Dallas County's health insurance coverage? | | | | | | | | No | | | Yes | | |