

TABULATION SHEET
BID NO. 2011-085-5653 Annual Contract for Infectious and Bio-Hazardous Medical Waste Removal / Pick-Up and Disposal Services

Opening Date: 7-Jul-2011

VENDOR #1
Waste Management Healthcare Solutions, Inc.

1001 Fannin, Ste. 4000
Houston, Tx 77002
Jeff Gloyd
713.394.5161
713.265.1270 fax

VENDOR #2
Stericycle Inc.

4010 Commercial Ave.
Northbrook, IL 60062
Eugene Tan
847.943.6636
800.417.0728 fax

VENDOR #3
Ventrex Environmental Services

PO Box 6202
Fort Worth, Tx 76115-0202
Horalia Rodriquez
682.224.4814
866.281.7431 fax

VENDOR #4
Progressive Environmental Services Inc. dba SWS Environmental Services

600 Grand Panama Blvd., Ste. 200
Panama City Beach, FL 32407
Bob Coston
850.234.8428
850.234.2451 fax

DESCRIPTION:	Est. Qty.											
NCTRCA Certified Vendor		No		No		Yes		No response				
Certified By Other Agency		No		No		Yes - State of Texas HUB, Certification No.: 1271062264300		No.				
EEO1		Yes		Yes		Did not complete		Did not return form				
Dallas County Taxpayer?		No - Harris County		No		No - Tarrant County		No - Bay County, Florida				
How were you notified?		Letter from DC		Letter from DC		Letter from DC		DC website				
Recommended for Award												

Section 1

1.1 Waste Steam Type: Infectious and Bio-Hazardous Medical Waste Disposal Services, Packing/Shipping Material and all Supplies, per the terms and conditions set forth in bid specification requirements	50,000 pounds	\$	0.22	\$11,000.00	\$	0.50	\$ 25,000.00	\$	0.42	\$21,000.00	\$	0.85	\$ 42,500.00
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Specify the Type of Disposal Method Being Utilized.(i.e.: autoclave, chemical, incineration, steam, sterilization, thermal or other approved method approved by Texas Commission of Environmental Quality)	Autoclaving or Chemical	Autoclave and/or Incineration	Chemical Clave	Incineration
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1.2 Removal/Pick-up and Transportation Charge (if any): for each removal/pick-up per location (if no, charge type/write "NC" in the space designated for price)	N/A	NC	\$ -	\$ 2.00	\$ 1,130.00
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Specify the how days of advance notice is required for removal/pick-up and disposal services so that "no extra charge/fee" is applied if outside the pre-determined removal/pick-up and disposal schedule:	No Comments	2 days	1 day	2 days
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1.3 Specify additional charge (if any) for Emergency and Non-Scheduled Removal/Pick-up and Disposal Services (if no, charge type/write "NC" in the space designated for price)	N/A	600.00 per visit plus standard fees	\$ 20.00	\$ 200.00
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Note: Emergency and Non-Scheduled is defined as the removal/pick-up of infectious and bio-hazardous medical waste on the same business day from the initial call request

1.4 Specify the minimum number of pounds of infectious and bio-hazardous medical waste required for each removal/pick-up or the minimum service charge amount per service location (if any)	N/A	\$ 40.00	20 pounds	50 pounds
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Note: Dallas County will only pay the minimum service charge amount or the "actual poundage disposed per service removal/pick-up" whichever is greater (one or the other – not both).

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Specify other types of Disposal Methods that available from your company and all cost associated with that disposal method for the Waste Steam Type: Infectious and Bio-Hazardous Medical Waste.

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 1001 Fannin, Ste. 4000
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No Comments

No Comments

N/A - Chemicalclave only for this waste stream

All infectious and bio-hazardous medical waste will be incinerated

Section 2

2.1 Waste Steam Type: Formalin (10%-20%) Fixed Tissue Chucks/Pieces Disposal Services, Packing/Shipping Material and all Supplies, per the terms and conditions set forth in bid specification requirements

10,000 pounds	\$	1.00	\$10,000.00	\$	0.85	\$	8,500.00	\$	0.65	\$6,500.00	\$	2.08	\$	20,800.00
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Specify the Type of Disposal Method Being Utilized.(i.e.: autoclave, chemical, incineration, steam, sterilization, thermal or other approved method approved by Texas Commission of Environmental Quality)

Incineration only. Includes 5 gallon pail cost

Incineration

Incineration

Incineration

2.2 Removal/Pick-up and Transportation Charge (if any): for each removal/pick-up per location (if no, charge type/write "NC" in the space designated for price

N/A

\$150.00 per stop

\$ 2.00

\$ 1,055.00 \$ -

Specify the how days of advance notice is required for removal/pick-up and disposal services so that "no extra charge/fee" is applied if outside the pre-determined removal/pick-up and disposal schedule:

1 day

2 days

2.3 Specify additional charge (if any) for Emergency and Non-Scheduled Removal/Pick-up and Disposal Services (if no, charge type/write "NC" in the space designated for price)

N/A

\$1600.00 plus standard fees

\$ 20.00

\$ 200.00

Note: Emergency and Non-Scheduled is defined as the removal/pick-up of infectious and bio-hazardous medical waste on the same business day from the initial call request

2.4. Specify the minimum number of pounds of infectious and bio-hazardous medical waste required for each removal/pick-up or the minimum service charge amount per service location (if any)

N/A

No Minimum Wieght

20 pounds

50

Note: Dallas County will only pay the minimum service charge amount or the "actual poundage disposed per service removal/pick-up" whichever is greater (one or the other – not both).

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2.5 DOT and Texas Commission on Environmental Quality approved Packing and Shipping container
 Size: 5 gallon pail/drum

Specify other types of Disposal Methods that available from your company and all cost associated with that disposal method for the Waste Steam Type: Formalin (10%-20%) Fixed Tissue Chucks/Pieces

Specify any additional comments/cost/etc. included with your bid proposal, if applicable* for Section 1 and 2:

Specify Prompt/Early Payment Discount Terms (if any):

Please answer the questions listed below:

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Is the required reference information and documentation included with your proposal?

VENDOR #1
 Waste Management Healthcare Solutions, Inc.
 1001 Fannin, Ste. 4000
 Houston, Tx 77002
 Jeff Gloyd
 713.394.5161
 713.265.1270 fax

Included in rate above.

No Comments

See noted exception and clarification pages regarding regulated medical waste and non-conforming waste

NA

Yes

Yes

VENDOR #2
 Stericycle Inc.
 4010 Commercial Ave.
 Northbrook, IL 60062
 Eugene Tan
 847.943.6636
 800.417.0728 fax

No Comments

No Comments

NA

Yes

Yes

VENDOR #3
 Ventrex Environmental Services
 PO Box 6202
 Fort Worth, Tx 76115-0202
 Horalia Rodriguez
 682.224.4814
 866.281.7431 fax

NA - Incineration only for this waste stream

NA

NA

Yes

Yes

VENDOR #4
 Progressive Environmental Services Inc. dba SWS Environmental Services
 600 Grand Panama Blvd., Ste. 200
 Panama City Beach, FL 32407
 Bob Coston
 850.234.8428
 850.234.2451 fax

All formalin (10%-20%) fixed tissue chucks will be incinerated

1) A 50 pound minimum will apply. 2) All infectious and bio-hazardous medical waste is considered non-RCRA waste. Pricing is based on profile approval at the SWS Environmental Services designated disposal facility.

NA

Yes

Yes

\$	-	\$0.00	\$	15.00	\$	1,500.00	\$	22.00	\$2,200.00	\$	15.00	\$	1,500.00
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Specify the procedures for requesting emergency and non-scheduled removal/pick-up and disposal services

Specify the name, telephone number and email address of the account representative who will be handling and managing this account: Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Suspension and Debarment: The bidder certifies that neither the bidder, its third party subcontractors, nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency and is not included on the Federal Excluded Parties List?
 _____ (please initial or sign blank space)

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Information on Provision of Health Insurance Coverage for Employees
 Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

VENDOR #1 Waste Management Healthcare Solutions, Inc. 1001 Fannin, Ste. 4000 Houston, Tx 77002 Jeff Gloyd 713.394.5161 713.265.1270 fax	No Comments	1) Primary: Jason Blackwell 713.394.2223, jblackw2@wm.com 2) Alternative: Tina Huelskamp 832.326.7334, thuelska@wm.com	No Comments	x	Yes	Yes
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VENDOR #2 Stericycle Inc. 4010 Commercial Ave. Northbrook, IL 60062 Eugene Tan 847.943.6636 800.417.0728 fax	1) For RMW - Steve Watterson 972.795.4723 2) Formalin- Tony Gagne 918.361.7214	1) Primary: Eugene Tan, 847.943.6636, etan@stericycle.com, 2) Alternative: Steve Watterson- 972.795.4723, swatterson@stericycle.com	Formalin Waste will be serviced by a hazardous waste company.	Yes the company certified by initialing the box	No	Yes
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VENDOR #3 Ventrex Environmental Services PO Box 6202 Fort Worth, Tx 76115-0202 Horalia Rodriguez 682.224.4814 866.281.7431 fax	Please call company for these type of events	1) Primary: Horalia Rodriguez, 682.224.4814, ventrex@att.net 2) Alternative: John David Rodriguez, 817.875.3557, ventrex@att.net	N/A - None "O"	Yes the company certified by initialing the box	Yes	Yes
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VENDOR #4 Progressive Environmental Services Inc. dba SWS Environmental Services 600 Grand Panama Blvd., Ste. 200 Panama City Beach, FL 32407 Bob Coston 850.234.8428 850.234.2451 fax	The County of Dallas can request emergency and non-scheduled removal/pick-up and disposal services through our emergency response hotline at 877-742-4215. This hotline is answered by a full-time SWS Environmental Services employee 24 hours a day/365 days year.	1) Primary: Matthew Gilbert, 817-847-1333, matthew.gilbert@swsenvironmental.com 2) Alternative: Lisa Peterson, 817-847.1333, lisa.peterson@swsenvironmental.com	SWS Environmental Services will not subcontract out any portion of this contract.	No Comments	No	Yes
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- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Company Profile

Legal Name of Company/Firm:
 Doing Business As (if applicable):
 Company /Firm Legal Status
 Employer Identification Number (EIN)/Federal Tax Identification Number or Social Security Number:
 Dun & Bradstreet (D-U-N-S) Number
 What is your company primary type of business:_
 What is your company primary type of business:

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Yes
 Yes
 Yes
 NA
 Waste Management Health Care Soutlions, Inc.
 NA
 S Corporation
 20-3483524
 876376922
 Medical Waste Transport and Treatment
 5

Yes
 Yes
 Yes
 No
 Stericycle Inc.
 NA
 Corporation
 36-3596297
 Removal & disposal of regulated medical waste
 Since 1989

No
 No
 No
 No Comments
 Ventrex Environmental Services
 NA
 Sole Proprietorship , Owner Name: Horalia P. Rodruguez
 27-1062264
 832304856
 Medical Waste Pick-up and Disposal
 2 years

Yes
 No
 Yes
 NA
 Progressive Environmental Services, Inc.
 SWS Environmental Services
 Corporation
 26-3604581
 82-969-5530
 Emergency Response and Environmental Remediation
 Less than 1 year. We have over 35 years experience as SWS and over 30 years as Eagle Construction and Environmental Services. SWS Environmental Services (formally Eagle-SWS) was created through a merger of both companies