

DALLAS COUNTY BID TABULATION			VENDOR #1		VENDOR #2	
BID NO: 2011-097-5705			BEKINS MOVING SOLUTION		bkm TOTAL OFFICE OF TEXAS	
ANNUAL CONTRACT FOR THE PURCHASE AND INSTALLATION OF PREOWNED MODULAR FURNITURE			Woody Clayton, Project Manager 505 Airline Drive Coppell, TX 75019 972-304-0353		Carlene Wilson, Vice President 9755 Clifford Drive, Suite 100 Dallas, TX 75220 214.902.7200	
OPENING DATE: SEPTEMBER 26, 2011			Fax: 972-418-1907 wclayton@mybekins.com www.mybekins.com		Fax: 214.902.7201 cwilson@bkmtexas.com www.bkmtexas.com	
CONTRACT PERIOD: 10-19-11 to 10-18-12						
M/WBE STATUS			Non M/WBE		WFWB46905Y1011	
OTHER MINORITY CERTIFICATION			None		None	
TAXPAYER STATUS			Dallas County Taxpayer		Dallas County Taxpayer	
BID NOTIFICATION			Letter from Purchasing Department		Letter from Purchasing	
ADDENDUM INCLUDED			Yes		Yes	
			RECOMMEND AWARD			
AS IS	DESCRIPTION	ESTIMATED QUANTITY				
1	Cost per 6' x 6' clerical workstation	200 ea	475.00	95,000.00		NO BID
2	Cost per 8' x 8' administrative workstation	200 ea	650.00	130,000.00		NO BID
3	Cost per 10' x 10' managerial workstation	200 ea	*1250.00	250,000.00		NO BID
4	Base Feeds	200 ea	100.00	20,000.00		NO BID
			*without doors \$950			
	REFURBISHED					
5	Cost per 6' x 6' clerical workstation	200 ea	1100.00	220,000.00	1760.00	352,000.00
6	Cost per 8' x 8' administrative workstation	200 ea	1300.00	260,000.00	2015.00	403,000.00
7	Cost per 10' x 10' managerial workstation	200 ea	2100.00	420,000.00	3281.00	656,200.00
8	Base Feeds	200 ea	125.00	25,000.00	108.50	21,700.00
	DISASSEMBLY					
9	6' x 6' clerical workstation	100 ea	100.00	10,000.00	50.00	5,000.00
10	8' x 8' administrative workstation	100 ea	100.00	10,000.00	60.00	6,000.00
11	10' x 10' managerial workstation	100 ea	100.00	10,000.00	70.00	7,000.00
	REASSEMBLY					
12	6' x 6' clerical workstation	100 ea	125.00	12,500.00	116.00	11,600.00
13	8' x 8' administrative workstation	100 ea	150.00	15,000.00	131.00	13,100.00
14	10' x 10' managerial workstation	100 ea	175.00	17,500.00	174.00	17,400.00
15	Hourly Design Cost	200 ea	39.00	7,800.00	50.00	10,000.00
16	Cost to install each workstation	200 ea	125.00	25,000.00	143.33	28,666.00
17	Cost to deliver each workstation (to include transportation/delivery)	200 ea	10.00	2,000.00	125.00	25,000.00
	TOTAL			1,529,800.00		\$ 1,556,666.00
	Portion of bid subcontracted		Contract OIG-MBI 40-60%			
	Have Product in stock		Yes		Bid indicates have product in stock and will obtain	
	Cooperative Purchasing				Yes	
	Does your company provide health insurance coverage to its employees?		Yes		Yes	
	Does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?		No		Yes	
	Is the coverage comparable to the services provided by Dallas County as described in the summary plan description?		Yes		Yes	
	Does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?		No		Yes	