

**TABULATION SHEET**  
**Bid No. 2012-007-5781 Annual Contract for the**  
**Printing, Processing and Mailing of Election Voter**  
**Registration Certificate Cards, Address**  
**Confirmation Cards, and Other Related Material**

**Opening Date: 24-Oct-2011**

**VENDOR #1**  
 National Data Services, Inc.  
  
 2621 Lone Star Dr.  
 Dallas, Texas 75212  
 Shelley Hyde  
 214.631.1800  
 214.631.1933 fax

**VENDOR #2**  
 Accurate Forms & Supplies  
  
 1550 Norwood Dr., #412  
 Hurst, Tx 76054  
 Cheryl Salinas  
 817.498.4840  
 817.427.4816 fax

**VENDOR #3**  
 M&B Laser Image  
  
 2451 N. Stemmons Frwy.  
 Dallas, Texas 75207  
 Schenita Floyd  
 214.267.1313  
 214.638.5343 fax

**VENDOR #4**  
 Mail Mart Inc.  
  
 4812 Top Line Dr.  
 Dallas, Tx 75247  
 Roy Bullion  
 214.630.9643  
 214.951.0164 fax

**DESCRIPTION:** **Est.** **Recommended For Award**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**

Yes - NCTRCA,  
 WFWB49390N0612, Exp. 06-2012

No.

Yes - However did not return form

No response on form

**Certified By Other Agency**

Yes - State of Texas HUB,  
 1752493167600, Exp. 10-14-2014

SBA PO234064 expiration date not specify. Veteran Owned in the process of certifying with VA.

No

No

**EEO1**  
**Dallas County Taxpayer?**  
**How were you notified?**

No Response  
 Yes  
 DC website

Yes  
 Yes  
 Letter from DC

Did not return form.  
 Yes  
 Letter from DC

Yes  
 Yes  
 Letter from DC

**1. Voter Registration Certificate Cards - Printing, Processing, and Mailing, as per bid specifications**

Per Print Order Release Quantity:

1,000,000 - and above	1,000,000	per thousand	1	\$	21.630	\$21,630.00	\$	21.28	\$	21,280.00	\$	115.00	\$115,000.00	\$	22.75	\$	22,750.00
250,000 – 500,000	250,000	per thousand	1	\$	22.830	\$5,707.50	\$	22.02	\$	5,505.00	\$	115.00	\$28,750.00	\$	24.25	\$	6,062.50
100,000 - 249,999	100,000	per thousand	1	\$	25.710	\$2,571.00	\$	24.70	\$	2,470.00	\$	115.00	\$11,500.00	\$	24.00	\$	2,400.00
50,000 – 99,999	50,000	per thousand	1	\$	32.180	\$1,609.00	\$	34.46	\$	1,723.00	\$	115.00	\$5,750.00	\$	27.00	\$	1,350.00
10,000 – 49,999	10,000	per thousand	1	\$	49.090	\$490.90	\$	82.38	\$	823.80	\$	115.00	\$1,150.00	\$	30.50	\$	305.00
1,000 – 9,999	1,000	per thousand	1	\$	650.000	\$650.00	\$	293.18	\$	293.18	\$	115.00	\$115.00	\$	57.00	\$	57.00
Flat Fee Cost of \$650.00 Regardless of quantity from 1,000 - 9,999																	

**2. Pre-Printed Shell Voter Registration Certificate Cards – Printing, as per bid specifications**

Per Print Order Release Quantity:

1,000,000 - and above	1,000,000	per thousand	1	\$	10.630	\$10,630.00	\$	8.95	\$	8,950.00	\$	115.00	\$115,000.00	\$	10.00	\$	10,000.00
250,000 – 500,000	250,000	per thousand	1	\$	11.600	\$2,900.00	\$	10.36	\$	2,590.00	\$	115.00	\$28,750.00	\$	10.80	\$	2,700.00
100,000 - 249,999	100,000	per thousand	1	\$	16.350	\$1,635.00	\$	12.95	\$	1,295.00	\$	115.00	\$11,500.00	\$	13.05	\$	1,305.00
50,000 – 99,999	50,000	per thousand	1	\$	19.060	\$953.00	\$	17.99	\$	899.50	\$	115.00	\$5,750.00	\$	14.50	\$	725.00
10,000 – 49,999	10,000	per thousand	1	\$	44.610	\$446.10	\$	49.93	\$	499.30	\$	115.00	\$1,150.00	\$	19.00	\$	190.00
1,000 – 9,999	1,000	per thousand	1	\$	81.360	\$81.36	\$	396.02	\$	396.02	\$	115.00	\$115.00	\$	60.00	\$	60.00

**3. Address Confirmation Cards - Printing, Processing, and Mailing, as per bid specifications**

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 817.427.4816 fax

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 Schenita Floyd  
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 214.638.5343 fax

**VENDOR #4**  
 Mail Mart Inc.

4812 Top Line Dr.  
 Dallas, Tx 75247  
 Roy Bullion  
 214.630.9643  
 214.951.0164 fax

<b>DESCRIPTION:</b>	<b>Est. Qty.</b>		<b>Recommended For Award</b>														
Per Print Order Release Quantity:																	
300,000 - and above	300,000	per thousand	1	\$	88.660	\$26,598.00	\$	78.21	\$	23,463.00	\$	215.00	\$64,500.00	\$	140.00	\$	42,000.00
250,000 – 500,000	100,000	per thousand	1	\$	93.730	\$9,373.00	\$	81.76	\$	8,176.00	\$	215.00	\$21,500.00	\$	145.00	\$	14,500.00
50,000 – 99,999	50,000	per thousand	1	\$	102.650	\$5,132.50	\$	108.01	\$	5,400.50	\$	215.00	\$10,750.00	\$	170.00	\$	8,500.00
10,000 – 49,999	10,000	per thousand	3	\$	156.190	\$4,685.70	\$	137.64	\$	4,129.20	\$	215.00	\$6,450.00	\$	185.00	\$	5,550.00
1,000 – 9,999	1,000	per thousand	2	\$	239.180	\$478.36	\$	985.00	\$	1,970.00	\$	215.00	\$430.00	\$	270.00	\$	540.00
<b>4.1 Judge and Alternative Judge Confirmation Cards - Printing, Processing, and Mailing, as per bid specifications</b> <b>Paper Stock Color: White</b>																	
Per Print Order Release Quantity:																	
1,000 – 9,999	1,000	per thousand	3	\$	925.000	\$2,775.00	\$	739.50	\$	2,218.50	\$	115.00	\$345.00	\$	100.00	\$	300.00
					Flat Fee Cost of \$925.00 Regardless of quantity from 1,000 - 9,999												
<b>4.2 Judge and Alternative Judge Confirmation Cards - Printing, Processing, and Mailing, as per bid specifications</b> <b>Paper Stock Color: Canary and Pink</b>																	
Per Print Order Release Quantity:																	
1,000 – 9,999	1,000	per thousand	3	\$	1,050.000	\$3,150.00	\$	739.50	\$	2,218.50	\$	125.00	\$375.00	\$	105.00	\$	315.00
					Flat Fee Cost of \$1,050.00 Regardless of quantity from 1,000 - 9,999												
<b>5. Polling Location Change Cards - Printing, Processing, and Mailing, as per bid specifications</b>																	
Per Print Order Release Quantity:																	
400,000 and above	400,000	per thousand	1	\$	31.900	\$12,760.00	\$	39.42	\$	15,768.00	\$	115.00	\$46,000.00	\$	38.00	\$	15,200.00
200,000 – 399,999	200,000	per thousand	1	\$	33.330	\$6,666.00	\$	41.32	\$	8,264.00	\$	115.00	\$23,000.00	\$	39.00	\$	7,800.00
100,000 - 199,999	100,000	per thousand	1	\$	35.580	\$3,558.00	\$	44.30	\$	4,430.00	\$	115.00	\$11,500.00	\$	40.75	\$	4,075.00
50,000 – 99,999	50,000	per thousand	1	\$	39.330	\$1,966.50	\$	50.92	\$	2,546.00	\$	115.00	\$5,750.00	\$	45.50	\$	2,275.00
10,000 – 49,999	10,000	per thousand	4	\$	44.690	\$1,787.60	\$	80.98	\$	3,239.20	\$	115.00	\$4,600.00	\$	78.00	\$	3,120.00
1,000 – 9,999	1,000	per thousand	3	\$	48.440	\$145.32	\$	585.00	\$	1,755.00	\$	115.00	\$345.00	\$	125.00	\$	375.00

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 1550 Norwood Dr., #412  
 Hurst, Tx 76054  
 Cheryl Salinas  
 817.498.4840  
 817.427.4816 fax

**VENDOR #3**  
 M&B Laser Image  
  
 2451 N. Stemmons Frwy.  
 Dallas, Texas 75207  
 Schenita Floyd  
 214.267.1313  
 214.638.5343 fax

**VENDOR #4**  
 Mail Mart Inc.  
  
 4812 Top Line Dr.  
 Dallas, Tx 75247  
 Roy Bullion  
 214.630.9643  
 214.951.0164 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**Recommended For Award**

6. Specify Charge (if any) for Artwork Changes due to revisions by the Dallas County Elections Department after the initial artwork and proof are signed off on and approved: \$/flat rate per card style type.

\$125.00 * Must be done prior to printing	\$	125.000	0.00 - No Charge	\$	-	\$	500.00	\$	500.00	\$	150.00	\$	150.00
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**Total**

<b>\$ 128,504.840</b>	<b>\$ 130,302.700</b>	<b>\$ 520,575.000</b>	<b>\$ 152,604.500</b>
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Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No Comments	No Comments	Our recommendation and technical approach have been provided as additional information	\$5000.00 Additional Charge for Errors and Omission Insurance.
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Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Forms printing (offset web press) will be outsourced.	AFS is a distributor, therefore 100% of this contract will be subcontracted.	Paperstock will be purchased from another vendor, but all work will done at Laser Image	Printing of voter registration sheels and certificates
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Specify Prompt/Early Payment Discount Terms (if any):

No Comments	Net 0%- 30 days	NA	None
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**Please answer the questions listed below**

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Yes	Yes	Yes	Yes
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Physical location (address) of the facility or facilities that will print and produced the items specified in the solicitation request:

2621 Lone Star Dr., Dallas, Texas 75212	8801 Autobahn Dr., Dallas, Texas 75237	2451 N. Stemmons Frwy., Dallas, Texas 75207	4812 Top Line Dr., Dallas, Texas 75247
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Is the required reference information included with your bid proposal response?

Yes	Yes	Yes	Yes
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**TABULATION SHEET**

**Bid No. 2012-007-5781 Annual Contract for the Printing, Processing and Mailing of Election Voter Registration Certificate Cards, Address Confirmation Cards, and Other Related Material**

**Opening Date: 24-Oct-2011**

**DESCRIPTION:** Est. Qty.

Contractor agrees to meet and comply with all the delivery timeframe and requirements as stated in the general and technical requirements

Suspension and Debarment: The bidder certifies that neither the bidder, its third party subcontractors, nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency and is not included on the Federal Excluded Parties List? Please sign and initial:

Specify the name, telephone number and email address of the account representative who will be handling and managing this account: **Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

**VENDOR #1**  
National Data Services, Inc.

2621 Lone Star Dr.  
Dallas, Texas 75212  
Shelley Hyde  
214.631.1800  
214.631.1933 fax

**Recommended For Award**

Yes

Signed and Initialed

1) Shelley Hyde, 214.420.1223, shelley@ndsirect.com 2) Marietta Judge, 214.420.1225, marietta@ndsirect.com

Yes

Yes - At the same quantities

**VENDOR #2**  
Accurate Forms & Supplies

1550 Norwood Dr., #412  
Hurst, Tx 76054  
Cheryl Salinas  
817.498.4840  
817.427.4816 fax

Yes - With Noted Exceptions in Attachment A: If polling location cards need to be mailed 2 weeks prior to an election, we will need the order, consisting of the counts, purchase order and the complete data files, 3 weeks prior to the mail date.

Signed and Initialed

1) Cheryl Salinas, 817.498.4840, salinas@accuratesupplies.com 2) Heather Eppler, 817.498.4840, eppler@accuratesupplies.com

Yes

Yes - As long as quantities are the same.

**VENDOR #3**  
M&B Laser Image

2451 N. Stemmons Frwy.  
Dallas, Texas 75207  
Schenita Floyd  
214.267.1313  
214.638.5343 fax

Yes

Did not sign or initial

1) Schenita Floyd, 214.267.131, Schenita.Floyd@laser2mail.com 2) Pat Smith, 214.267.1313, pat.smith@laser2mail.com

No

Yes

Yes

**VENDOR #4**  
Mail Mart Inc.

4812 Top Line Dr.  
Dallas, Tx 75247  
Roy Bullion  
214.630.9643  
214.951.0164 fax

Yes

Signed and Initialed

1) Roy Bullion, 214.630.9643, roy@themailmart.com 2) Jamie Huffaker, 214.630.9643, jh@themailmart.com

No

Yes

Yes

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 214.951.0164 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**Recommended For Award**

**Information on Provision of Health Insurance**  
**Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 4, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Yes  
 No  
 No  
 NA

Yes  
 No  
 Yes  
 Yes

No  
 No  
 No  
 Not applicable

Yes  
 No  
 No  
 No