TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings		VENDOR #1 Ambassador Services, LLC		<b>VENDOR #2</b> American Facility Services, Inc.	/		<b>VENDOR #3</b> D&A Building Se Inc.	ervices,		VENDOR #4 James Enterprise		
Opening Date: 29-July-2013		5315 B. Cyprus Creek Pkwy #124 Houston, TX 77069 Richard Gaubert Tel: 713-535-9092 Fax: 832-324-7790		1325 Union Hill Industrial Ct., Sui Alpharetta, GA 3 Kevin McCann Tel: 770-740-161 Fax: No number 1	0004 3		401 S. Sherman S 201 Richardson, TX <sup>7</sup> Albert Sarabasa Tel: 972-664-182 Fax: 972-664-184	75081 23		706 N. Hwy 67 Cedar Hill, TX 7 JoAnna James Tel: 469-272-002 Fax: 972-293-10	1	
DESCRIPTION:	Est. Qty.											
NCTRCA Certified Vendor (M/Wbe) Dallas County Taxpayer? EE01 Form Returned? Addendum(s) returned? NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to		No No Yes Yes		No Yes Yes			Yes Yes Yes No			Yes Yes Yes Yes		
be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.												
Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.												
1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet	0.04273	\$209,241.46		0.035	\$171,388.98		0.0428	\$209,584.24		0.052	\$254,635.06
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		13		15			19			18		
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		\$0.06836	\$22,050.20	2	\$0.047	\$15,160.32	1	0.0426	\$13,741.06	2	0.07	\$22,579.20

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings			VENDOR #1 Ambassador Services, LLC		VENDOR #2 American Facility Services, Inc.		VENDOR #3 D&A Building Services, Inc.		VENDOR #4 James Enterprise		
Opening Date: 29-July-2013			5315 B. Cyprus Creek Pkwy #124 Houston, TX 77069 Richard Gaubert Tel: 713-535-9092 Fax: 832-324-7790		1325 Union Hill Industrial Ct., Suite A Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: No number listed		401 S. Sherman St. Suite 201 Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: 972-664-1849		706 N. Hwy 67 Cedar Hill, TX 75104 JoAnna James Tel: 469-272-0021 Fax: 972-293-1010		
DESCRIPTION:	Est. Qty.										
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.051577	\$79,321.92	\$0.035	53827.62	0.0458	\$70,437.29	0.052	\$79,972.46	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			5		5		8		5		
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	39,996	square feet	\$0.04997 2	\$23,983.20	\$0.045 2	\$21,597.84	0.0442 2	\$21,213.88	\$0.052 `2	\$24,957.50	
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.											
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours	\$13.40	\$188,350.400	\$12.25	\$172,186.00	\$9.50	\$133,532.000	\$10.00	\$140,560.00	

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013		VENDOR #1 Ambassador Services, LLC 5315 B. Cyprus Creek Pkwy #124 Houston, TX 77069 Richard Gaubert	VENDOR #2 American Facility Services, Inc. 1325 Union Hill Industrial Ct., Suite A Alpharetta, GA 30004 Kevin McCann	VENDOR #3 D&A Building Services, Inc. 401 S. Sherman St. Suite 201 Richardson, TX 75081 Albert Sarabasa	VENDOR #4 James Enterprise 706 N. Hwy 67 Cedar Hill, TX 75104 JoAnna James
		Tel: 713-535-9092 Fax: 832-324-7790	Tel: 770-740-1613 Fax: No number listed	Tel: 972-664-1823 Fax: 972-664-1849	Tel: 469-272-0021 Fax: 972-293-1010
DESCRIPTION:	Est. Qty.				
Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- in/login and sign-out/logout daily.					
6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)					
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$/per hour		\$19.00/hr.	\$14.00/hr.	\$9.50/hr.	\$16.00/hr.
<ol> <li>Specify Cost for Performance Bond (if any), please refer to insurance requirements for details</li> </ol>		3.0%	1.2%	3.0%	3.0%
Total		\$522,947.18	\$434,160.76	\$448,508.46	\$522,704.22
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:		Total Cost (Annual) \$529642.70. No other cost.	No Comments	No Comments	No comments
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:		No portion of this contract will be subcontracted out.	No comments	N/A	Supplies, floor care, carpet cleaning

TABULATION SHEET		VENDOR #1	VENDOR #2	VENDOR #3	VENDOR #4
Bid No. 2013-053-6361 - Annual Contract		Ambassador Services,	American Facility	D&A Building Services,	James Enterprise
for Janitorial Services for the Downtown		LLC	Services, Inc.	Inc.	-
Campus of Buildings					
Opening Date: 29-July-2013		5315 B. Cyprus Creek	1325 Union Hill	401 S. Sherman St. Suite	706 N. Hwy 67
•FB		Pkwy #124	Industrial Ct., Suite A	201	
		Houston, TX 77069	Alpharetta, GA 30004	Richardson, TX 75081	Cedar Hill, TX 75104
		Richard Gaubert	Kevin McCann	Albert Sarabasa	JoAnna James
		Tel: 713-535-9092	Tel: 770-740-1613	Tel: 972-664-1823	Tel: 469-272-0021
		Fax: 832-324-7790	Fax: No number listed	Fax: 972-664-1849	Fax: 972-293-1010
		Tux: 052 521 1190	rux. No humber listed	1 u.x. 972 001 1019	1 u.k. 972 295 1010
DESCRIPTION:	Est.				
	Qty.				
	213.				
Specify Prompt/Early Payment Discount		0% 30 days	Net 30 days	0%	1%-5 days
Terms (if any): Payment terms with no		070 50 days	1100 50 days		170 5 days
discount are Net 30 days, upon receipt of					
proper invoice and verification that the					
services and products have been completed i	in				
accordance with specification requirements					
the Dallas County Auditor's Office. The					
award of this bid will not be based on					
prompt/early payment discounts					
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
Places answer the questions listed below					
Please answer the questions listed below					
Is the manying directory of information include	ad	Yes	Yes	Yes	Yes
Is the required reference information include with your proposal?	eu	Tes	ies	Tes	Tes
		Yes	Yes	Yes	Yes
Did your company check Dallas County website		res	ies	ies	res
(http://www.dallascounty.org/department/pu hasing/currentbids.html) for any addendums					
updates, and/or changes to the bid	,				
solicitation?					
solicitation					
Constitution and talendary and the		Level Ziller	Kanin MaGann	Antonia Espiral	I. A
Specify the name and telephone number of		Joseph Zillner	Kevin McCann	Antonio Espinel	JoAnna James
the account representative who will be		Tel: 832-247-5675	Tel: 770-740-1613	Tel: 972-664-1823	Tel: 469-272-0021
handling this account		jzillner@ambassadorllc. net	kmccann@amfacility	antonio@dabuilding services.com	james_enterprises@
		liet	.com	services.com	sbcglobal.net
Specify the Alternative (Back-up) Contact		Alex Melgar	Shawn Hall	Lidia Garcia	Darrell James
Person and telephone number who will be		Tel: 832-638-2333	Tel: 512-298-8458	Tel: 972-664-1823	Tel: 469-272-0021
handling this account		amelgar@ambassadorllc.	shall@amfacility.com	lgarcia@dabuilding	mjames7408@aol.com
		net		services.com	
Dallas County may elect to award this		Yes	Yes	Yes	Yes
solicitation to both a primary and secondary	,				
contractor. Should Should Dallas County					
chose this option, would your firm be willing					
to serve as secondary contractor for janitoria					
services based on the same terms, conditions	s,				
requirements, and pricing stated in bid					
proposal response? Yes No					
Company Legal Name		Ambassador Services,	American Facility	D&A Building Services	James Enterprise
Company Legar Name		LLC	Services, Inc.	Inc.	James Enterprise
Company Legal Status (corporation,		S-Corporation (LLC)	Corporation	Corporate	Corporation
partnership, sole proprietor, etc.)		S-Corporation (LEC)	Corporation	Corporate	Corporation
Is your firm a sole proprietorship doing		No	No	No	No
business under a different name:		10	110	110	
susmoss under a unfofelit liallie.			• • • • • •		

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TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013		VENDOR #1 Ambassador Services, LLC 5315 B. Cyprus Creek Pkwy #124 Houston, TX 77069 Richard Gaubert Tel: 713-535-9092 Fax: 832-324-7790	VENDOR #2 American Facility Services, Inc. 1325 Union Hill Industrial Ct., Suite A Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: No number listed	VENDOR #3 D&A Building Services, Inc. 401 S. Sherman St. Suite 201 Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: 972-664-1849	VENDOR #4 James Enterprise 706 N. Hwy 67 Cedar Hill, TX 75104 JoAnna James Tel: 469-272-0021 Fax: 972-293-1010
	Est. Qty.				
If yes, please indicate sole proprietor's name and the name you are doing business under:		N/A			
What is your company primary type of business:		Janitorial Services	Janitorial Services	Janitorial, Window Cleaning	Building Maintenance
Length of time the company has been in business: (must be verifiable):		5 Years and 9 Months	22 Years, Since May 1991	26 years	24 years
Length of time the company has been in janitorial/custodian service business (must be verifiable)?		5 Years and 9 Months	22 Years, Since May 1991	26 years	24 years
What is total number of janitorial service employees your company/firm has on staff		32	350 Nationwide	700	110
Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.		Yes	Yes	Νο	Yes
Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?		Yes	Yes	Yes	Yes
If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? <b>Information on Provision of Health</b> <b>Insurance Coverage for Employees</b> Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.		Yes			
<ul><li>a) Does your company provide health insurance coverage to its employees?</li><li>b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:</li></ul>		Yes	Yes	Yes	No

TABULATION SHEET	VENDOR #1	VENDOR #2	VENDOR #3	VENDOR #4
Bid No. 2013-053-6361 - Annual Contract	Ambassador Services,	American Facility	D&A Building Services,	James Enterprise
for Janitorial Services for the Downtown		Services, Inc.	Inc.	
Campus of Buildings				
Opening Date: 29-July-2013	5315 B. Cyprus Creek	1325 Union Hill	401 S. Sherman St. Suite	706 N. Hwy 67
	Pkwy #124	Industrial Ct., Suite A	201	
	Houston, TX 77069	Alpharetta, GA 30004	Richardson, TX 75081	Cedar Hill, TX 75104
	Richard Gaubert	Kevin McCann	Albert Sarabasa	JoAnna James
	Tel: 713-535-9092	Tel: 770-740-1613	Tel: 972-664-1823	Tel: 469-272-0021
	Fax: 832-324-7790	Fax: No number listed	Fax: 972-664-1849	Fax: 972-293-1010
DESCRIPTION: Est.				
DESCRIPTION. Est. Qty.				
Qiy.				
90% for employee only coverage?	Yes	No	Yes	
Yes No				
65% for family coverage?	Yes	No	Yes	
Yes No				
c) If your company provides health insurance	Yes	Yes	Yes	
coverage to its employees, is the coverage				
comparable to the services provided by Dallas				
County as described in the attached summary				
plan description? (See Attachment A)				
d) If your company plans to utilize	Yes	No	No	
subcontractors in the fulfillment of this bid,				
does each of the subcontractors provide health				
insurance coverage to their employees that compares to Dallas County's health insurance				
coverage and share in the cost?				
coverage and share in the cost.				
Please indicate to Dallas County whether the				
principal company owner is a:				
F				
[] Dallas County Tax Payer			x	X
[] Other County Tax Payer	X			X
Please indicate the manner in which you were				
notified of this solicitation:				
notried of this solicitation.				
[] Daily Commercial Record				
[] Dallas County Website	X			X
[] Letter from Dallas County Purchasing				X
[] Other: Specify		Onvia		

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013		VENDOR #5 Kemp & Sons Gener Services, Inc. P.O. Box 24731	ral	VENDOR #6 Member's Build Maintenance, L 11363 Denton I	LC		VENDOR #7 Oriental Building 2526 Manana, Su			VENDOR #8 3H Service System P.O. Box 2613		
		Fort Worth, TX 761 Reginalea Kemp Tel: 817-457-5367 Fax: 817-457-5368	24	#127 Dallas, TX 752: Odes H. Kim Tel: 972-241-81 Fax: No number	31		Dallas, TX 75220 Steve Gye Tel: 469-522-000 Fax: 469-522-000	)1		Acworth, GA John Heo Tel: 817-805-5219 Fax: 770-675-7804		
DESCRIPTION:	Est. Qty.											
NCTRCA Certified Vendor (M/Wbe) Dallas County Taxpayer? EE01 Form Returned? Addendum(s) returned?		Yes No Yes Yes		Yes Yes Yes Yes			Yes Yes Yes Yes			Not Specified No Yes Yes		
NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.												
Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.												
1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	408,069 square feet	14	).046 \$225,254.09	6.5	0.0511	\$250,227.91	14	\$0.023	\$112,627.04	\$0. None listed	0284	\$139,069.92
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor. Ste. 200, Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		\$0	).076 \$24,514.56	2	\$0.05	\$16,128.00	1	0.0385	\$12,418.56	\$0 None listed	0445	\$14,353.92

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings			VENDOR #5 Kemp & Sons General Services, Inc.		VENDOR #6 Member's Building Maintenance, LLC		VENDOR #7 Oriental Building Services		VENDOR #8 3H Service System	
Opening Date: 29-July-2013			P.O. Box 24731 Fort Worth, TX 76124 Reginalea Kemp Tel: 817-457-5367 Fax: 817-457-5368		11363 Denton Drive, #127 Dallas, TX 75229 Odes H. Kim Tel: 972-241-8131 Fax: No number listed		2526 Manana, Suite 208 Dallas, TX 75220 Steve Gye Tel: 469-522-0001 Fax: 469-522-0003		P.O. Box 2613 Acworth, GA John Heo Tel: 817-805-5219 Fax: 770-675-7804	
DESCRIPTION:	Est. Qty.									
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.057	\$87,662.12	\$0.0537	\$82,586.95	\$0.023	\$35,372.44	\$0.0284	\$43,677.27
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			5		3.5		4		None listed	
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	39,996	square feet	\$0.066	\$31,676.83	\$0.07	\$33,596.64	\$0.023 1	\$11,038.90	\$0.0284 None listed	\$13,630.64
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.										
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours	\$12.30	\$172,888.80	\$10.50	\$147,588.00	\$9.00	\$126,504.000	\$9.20	\$129,315.20

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown	VENDOR #5 Kemp & Sons General Services, Inc.	VENDOR #6 Member's Building Maintenance, LLC	VENDOR #7 Oriental Building Services	VENDOR #8 3H Service System
Campus of Buildings				
Opening Date: 29-July-2013	P.O. Box 24731	11363 Denton Drive, #127	2526 Manana, Suite 208	P.O. Box 2613
	Fort Worth, TX 76124 Reginalea Kemp Tel: 817-457-5367 Fax: 817-457-5368	Dallas, TX 75229 Odes H. Kim Tel: 972-241-8131 Fax: No number listed	Dallas, TX 75220 Steve Gye Tel: 469-522-0001 Fax: 469-522-0003	Acworth, GA John Heo Tel: 817-805-5219 Fax: 770-675-7804
DESCRIPTION: Est. Qty.				
Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- in/login and sign-out/logout daily.				
6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)				
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$/per hour	\$15.00/hr.	\$12.50/hr.	\$26.50/hr.	\$13.25/hr.
7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details	3.0%	1.8%	3.5%	1.5%
Total	\$541,996.40	\$ 530,127.50	\$ 297,960.94	\$ 340,046.94
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:	No comments	No Comments	No Comments	None
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:	Stripping and waxing floors	Janitorial Services	No comments	Floor refinish and carpet cleaning. Janitorial Services

TABULATION SHEET		VENDOR #5	VENDOR #6	VENDOR #7	VENDOR #8
Bid No. 2013-053-6361 - Annual Contra	act	Kemp & Sons General	Member's Building	Oriental Building Services	3H Service System
for Janitorial Services for the Downtow Campus of Buildings		Services, Inc.	Maintenance, LLC	Shentar Danang Services	Sirbervice System
Opening Date: 29-July-2013		P.O. Box 24731	11363 Denton Drive,	2526 Manana, Suite 208	P.O. Box 2613
			#127		
		Fort Worth, TX 76124	Dallas, TX 75229	Dallas, TX 75220	Acworth, GA
		Reginalea Kemp	Odes H. Kim	Steve Gye	John Heo
		Tel: 817-457-5367	Tel: 972-241-8131	Tel: 469-522-0001	Tel: 817-805-5219
		Fax: 817-457-5368	Fax: No number listed	Fax: 469-522-0003	Fax: 770-675-7804
DESCRIPTION:	Est.				
	Qty.				
Specify Prompt/Early Payment Discount		1/2% 10 days		1% 7 days	0.5% 7 days
Terms (if any): Payment terms with no		-		-	-
discount are Net 30 days, upon receipt of					
proper invoice and verification that the					
services and products have been complete	ed in				
accordance with specification requiremen					
the Dallas County Auditor's Office. The					
award of this bid will not be based on					
prompt/early payment discounts					
FF					
Please answer the questions listed below	W				
Is the required reference information inclu	uded	Yes	Yes	Yes	Yes
with your proposal?					
Did your company check Dallas County		Yes		Yes	Yes
website	/				
(http://www.dallascounty.org/department/					
hasing/currentbids.html) for any addendu	ms,				
updates, and/or changes to the bid					
solicitation?					
Specify the name and telephone number of	of	Reginalea Kemp	Momica Bridges	Nixon Shum	John Heo
the account representative who will be		Tel: 817-457-5367	Tel: 214-274-8135	Tel: 469-522-0001	Tel: 817-805-5219
handling this account		reggi@kempandsons.net	mbridges@membersltd.	nshum@obsusa.net	cs@e-3hs.com
haiding this decount		10561 C Kompundsons.net	com		
Specify the Alternative (Back-up) Contact	t	Larry Kemp	Harvey Burger	Sang Gye	Sam Choe Heo
Person and telephone number who will be	2	Tel: 817-457-5367	Tel: 214-808-3295	Tel: 469-522-0001	Tel: 770-975-9343
handling this account		larry@kempandsons.net	harvey@membersltd.	obsco@msn.com	apm@e-ojs.com
			com		
Delles Countermont also the second data		N	X	X	X
Dallas County may elect to award this		Yes	Yes	Yes	Yes
solicitation to both a primary and seconda	-				
contractor. Should Should Dallas County chose this option, would your firm be will					
to serve as secondary contractor for janito					
services based on the same terms, condition	ons,				
requirements, and pricing stated in bid					
proposal response? Yes No					
Company Legal Name		Kemp and Sons General	Building Maintenance	Oriental Building Services	3H Service System Inc.
		Services, Inc.		Inc.	
Company Legal Status (corporation,		Corporation	LLC	Corporation	Corporation
partnership, sole proprietor, etc.)					
Is your firm a sole proprietorship doing		No	No	No	No
business under a different name:					
			D 10 [ 10		

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013	Ed	VENDOR #5 Kemp & Sons General Services, Inc. P.O. Box 24731 Fort Worth, TX 76124 Reginalea Kemp Tel: 817-457-5367 Fax: 817-457-5368	VENDOR #6 Member's Building Maintenance, LLC 11363 Denton Drive, #127 Dallas, TX 75229 Odes H. Kim Tel: 972-241-8131 Fax: No number listed	VENDOR #7 Oriental Building Services 2526 Manana, Suite 208 Dallas, TX 75220 Steve Gye Tel: 469-522-0001 Fax: 469-522-0003	VENDOR #8 3H Service System P.O. Box 2613 Acworth, GA John Heo Tel: 817-805-5219 Fax: 770-675-7804
<b>DESCRIPTION:</b> If yes, please indicate sole proprietor's name	Est. Qty.				
and the name you are doing business under:					
What is your company primary type of business:		Janitorial/Custodial Services	Custodial Service	Janitorial Services	Custodial Services
Length of time the company has been in business: (must be verifiable):		40 years	Since 5/1982	1992	20 years
Length of time the company has been in janitorial/custodian service business (must be verifiable)?		40 years	Since 5/1982	1992	20 years
What is total number of janitorial service employees your company/firm has on staff		67	250.00	138	562
Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to tha entity? Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.		Yes	Yes	Yes	Yes
Does your firm/company have the required insurance coverage stated under SECTION 3 INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?		Yes	Yes	Yes	Yes
If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? <b>Information on Provision of Health</b> <b>Insurance Coverage for Employees</b> Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.		Yes			
<ul><li>a) Does your company provide health insurance coverage to its employees?</li><li>b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:</li></ul>		Yes	Yes	No	No

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract	VENDOR #5 Kemp & Sons General	VENDOR #6 Member's Building	VENDOR #7 Oriental Building Services	VENDOR #8 3H Service System
for Janitorial Services for the Downtown Campus of Buildings	Services, Inc.	Maintenance, LLC		
Opening Date: 29-July-2013	P.O. Box 24731	11363 Denton Drive, #127	2526 Manana, Suite 208	P.O. Box 2613
	Fort Worth, TX 76124 Reginalea Kemp Tel: 817-457-5367 Fax: 817-457-5368	Dallas, TX 75229 Odes H. Kim Tel: 972-241-8131 Fax: No number listed	Dallas, TX 75220 Steve Gye Tel: 469-522-0001 Fax: 469-522-0003	Acworth, GA John Heo Tel: 817-805-5219 Fax: 770-675-7804
DESCRIPTION: Est. Qty.				
90% for employee only coverage? Yes No	Yes	Yes	No	
65% for family coverage? Yes No	No	Yes	No	
c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)	Yes	No		
d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	Yes	Yes	No	No
Please indicate to Dallas County whether the principal company owner is a:				
[ ] Dallas County Tax Payer [ ] Other County Tax Payer	x	x	x	x
Please indicate the manner in which you were notified of this solicitation:				
[] Daily Commercial Record [] Dallas County Website [] Letter from Dallas County Purchasing [] Other: Specify	x	x		x

TABULATION SHEET		VENDOR #9	VENDOR #10
Bid No. 2013-053-6361 - Annual Contract		Travis-Smith Enterprise	UBM Enterprise, Inc.
for Janitorial Services for the Downtown			
Campus of Buildings			
Opening Date: 29-July-2013		10935 Estate Lane,	11102 Ables Ln.
		#5360	
		Dallas, TX 75238	Dallas, TX 75229
		Elizabeth Smith	Nancy Kim
		Tel: 214-418-9936	Tel: 972-243-5273
		Fax: 214-548-6422	Fax: 972-243-0737
DESCRIPTION:	Est.		
DESCRIPTION:	Est. Qty.		
	Qıy.		
NCTRCA Certified Vendor (M/Wbe)		No	Yes
Dallas County Taxpayer?		Yes	Yes
EE01 Form Returned?		Yes	Yes
Addendum(s) returned?		Yes	Yes
NOTE: Dallas County does not guarantee			
any quantities (cleanable square footage) to			
be serviced or purchased under this contract.			
The quantities (cleanable square footage)			
indicated in the bid are based on prior year			
data and may not reflect the actual quantity			
required during the duration of the contract.			
Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning			
schedule matrix.			
1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet	\$0.027 \$132,214.36	5 0.026 \$127,317.53
Specify the exact/actual number of employees		3	14
to be assigned to each evening/night crew to			
perform janitorial services in the area stated above: (Please use whole number only and			
please do not use ranges (i.e. 1-2, 3-4, 19-20,			
etc.). If your firm chose to use ranges the			
smaller of the range number will be used for			
Dallas County calculation for staffing ratio			
2. Location: George L. Allen Sr. Courts	26,880 square	\$0.035 \$11,289.60	\$0.040 \$12,902.40
Building - Court of Appeals - 5th District of	feet		
Texas at Dallas, 600 Commerce St. 2nd Floor	,		
Ste. 200, Dallas, Texas 75202			
Specify the exact/actual number of employees		1	1
to be assigned to each evening/night crew to			
perform janitorial services in the area stated			
above: (Please use whole number only and			
please do not use ranges (i.e. 1-2, 3-4, 19-20,			
etc.). If your firm chose to use ranges the			
smaller of the range number will be used for			
Dallas County calculation for staffing ratio			

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013			<b>VENDOR #9</b> Travis-Smith Er LLC 10935 Estate La #5360 Dallas, TX 752: Elizabeth Smith Tel: 214-418-99 Fax: 214-548-64	ne, 38 36		VENDOR #10 UBM Enterprise, In 11102 Ables Ln. Dallas, TX 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737	c.	
DESCRIPTION:	Est. Qty.							
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet		\$0.030	\$46,137.96	:	\$0.026	\$39,986.23
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			2			5		
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio	39,996	square feet	1	\$0.035	\$16,798.32	2	\$0.027	\$12,958.70
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.								
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours		\$9.50	\$133,532.000		\$9.55	\$134,234.80

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013		VENDOR #9 Travis-Smith Enterprise LLC 10935 Estate Lane, #5360 Dallas, TX 75238 Elizabeth Smith Tel: 214-418-9936 Fax: 214-548-6422		VENDOR #10 UBM Enterprise, Inc. 11102 Ables Ln. Dallas, TX 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737
DESCRIPTION:	Est. Qty.			
Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- in/login and sign-out/logout daily.				
6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)				
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$/per hour		\$11.75/hr.		\$15.50/hr.
<ol> <li>Specify Cost for Performance Bond (if any), please refer to insurance requirements for details</li> </ol>		5.0%		2.0%
Total		\$33	39,972.24	\$ 327,399.66
Specify any additional comments/cost/etc. included with your bid proposal, if applicable	:	Previously a LLC in Mississippi for 5 years and became a LLC in Texas approximately 1 year ago		No Comments
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:				General Cleaners

TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings Opening Date: 29-July-2013		VENDOR #9 Travis-Smith Enterprise LLC 10935 Estate Lane, #5360 Dallas, TX 75238 Elizabeth Smith Tel: 214-418-9936 Fax: 214-548-6422	VENDOR #10 UBM Enterprise, Inc. 11102 Ables Ln. Dallas, TX 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737
DESCRIPTION:	Est. Qty.		
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts			1% 7 days
Please answer the questions listed below			
Is the required reference information included with your proposal?		Not listed	Yes
Did your company check Dallas County website (http://www.dallascounty.org/department/purc hasing/currentbids.html) for any addendums, updates, and/or changes to the bid solicitation?		Not listed	Yes
Specify the name and telephone number of the account representative who will be handling this account		Elizabeth Smith Tel: 214-418-9936 mightycleanup@gmail. Com	Nancy Kim Tel: 972-243-5273 Cell: 214-690-6828 nancy.kim@ubmhq.com
Specify the Alternative (Back-up) Contact Person and telephone number who will be handling this account		Michael Smith Tel: 214-578-9164 lizt75070@gmail.com	David Martinez Tel: 972-243-5273 david.martinez@ubmhq.c om
Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Should Dallas County chose this option, would your firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? Yes No		Yes	Yes
Company Legal Name		Travis-Smith Enterprise LLC	UBM Enterprise, Inc.
Company Legal Status (corporation, partnership, sole proprietor, etc.)		Limited Liability Company	Corporation
Is your firm a sole proprietorship doing business under a different name:		Yes	No
			Page 16 of 18

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TABULATION SHEET Bid No. 2013-053-6361 - Annual Contract for Janitorial Services for the Downtown Campus of Buildings	<b>VENDOR #9</b> Travis-Smith Enterprise	<b>VENDOR #10</b> UBM Enterprise, Inc.
Opening Date: 29-July-2013	10935 Estate Lane, #5360 Dallas, TX 75238 Elizabeth Smith Tel: 214-418-9936 Fax: 214-548-6422	11102 Ables Ln. Dallas, TX 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737
DESCRIPTION: Est. Qty.		
If yes, please indicate sole proprietor's name and the name you are doing business under:	Mighty Clean Janitorial Services	
What is your company primary type of business:	Janitorial Services	Janitorial/Custodial Services
Length of time the company has been in business: (must be verifiable): Length of time the company has been in janitorial/custodian service business (must be verifiable)?	1 year Texas, over 5 years Mississippi 6 years	21 years 21 years
What is total number of janitorial service employees your company/firm has on staff	6	800+
<b>Cooperative Purchasing:</b> Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? <b>Note:</b> All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.	Yes	Yes
Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?	Yes- some of it	Yes
If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? <b>Information on Provision of Health</b> <b>Insurance Coverage for Employees</b> Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.	Yes	
<ul><li>a) Does your company provide health insurance coverage to its employees?</li><li>b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:</li></ul>	Yes	No

TABULATION SHEET	VENDOR #9	VENDOR #10
Bid No. 2013-053-6361 - Annual Contrac	t Travis-Smith Enterpris	se UBM Enterprise, Inc.
for Janitorial Services for the Downtown		
Campus of Buildings		
Opening Date: 29-July-2013	10935 Estate Lane,	11102 Ables Ln.
	#5360	
	Dallas, TX 75238	Dallas, TX 75229
	Elizabeth Smith	Nancy Kim
	Tel: 214-418-9936	Tel: 972-243-5273
	Fax: 214-548-6422	Fax: 972-243-0737
DESCRIPTION:	Est.	
DESCRIPTION.	Qty.	
90% for employee only coverage?	No	
Yes No		
65% for family coverage?	No	
Yes No		
c) If your company provides health insuran	ce Yes	No
coverage to its employees, is the coverage		
comparable to the services provided by Da	las	
County as described in the attached summa		
plan description? (See Attachment A)	· · · · · · · · · · · · · · · · · · ·	
d) If your company plans to utilize	N/A	No
subcontractors in the fulfillment of this bid		
does each of the subcontractors provide he	llth	
insurance coverage to their employees that		
compares to Dallas County's health insura	ice	
coverage and share in the cost?		
Please indicate to Dallas County whether the	ie	
principal company owner is a:		
] Dallas County Tax Payer	x	x
[] Other County Tax Payer	X	
[] Cher County fur Fuyer		
Please indicate the manner in which you w	ere	
notified of this solicitation:		
[] Daily Commercial Record		
[] Dallas County Website	X	X
[] Letter from Dallas County Purchasing		
[ ] Other: Specify		