

DALLAS COUNTY BID TABULATION		VENDOR #1		VENDOR #2		VENDOR #3		VENDOR #4		VENDOR #5	
BID NO. 2013-007-6188 ANNUAL CONTRACT FOR THE PURCHASE OF MATTRESSES FOR THE DETENTION FACILITIES OPENING DATE: OCTOBER 29, 2012 FOR THE PERIOD: November 6, 2012 thru November 5, 2013 BUYER: Debra Morris 214-653-7933 NCTRCA Certified Vendor M/WBE EE01 Form Dallas County Taxpayer? How were you notified?		Bob Barker Company Inc. 134 N. Main Street Fuquay-Varina, NC 27529 800-334-9880 800-322-7537 FAX Allison Wilmesmeier <a href="mailto:allisonmesmier@bobbarker.com">allisonmesmier@bobbarker.com</a>		Charm-Tex 1618 Coney Island Ave. Brooklyn, NY 11230 718-252-8100 718-258-8303 fax Stan Danzger <a href="mailto:stan@charm-tex.com">stan@charm-tex.com</a>		Cornerstone Institutional 350 Habersham Rd. High Point, NC 27260 336-848-7116 336-883-2047 fax Kevin Leonard <a href="mailto:kleonard@cornerstonedetention.com">kleonard@cornerstonedetention.com</a>		ICS Jail Supplies, Inc. P.O. Box 21056 Waco, Texas 76702 J.M. Bogan III 800-524-5427 254-751-0299 fax <a href="mailto:bids@icswaco.com">bids@icswaco.com</a>		MTJ American PO Box 826 Granite Falls, NC 28630 Rick A. Dettler 828-396-1537 828-313-0612 fax <a href="mailto:sales@mtjamerican.com">sales@mtjamerican.com</a>	
		no	no	no	no	no	no	no	no	no	no
		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
		no	no	no	no	no	no	no	no	no	no
		letter from Dallas County		letter from Dallas County		letter from Dallas County		Dallas County website		Internet bid service	
DESCRIPTION	Estimated Quantity	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Detention Facility Mattress	12,000 each	\$25.14	\$301,680.00	\$31.54	\$378,480.00	\$60.32	\$723,840.00	\$34.98	\$419,760.00	\$32.88	\$394,560.00
Specify Brand Being Bid:		Bob Barker item # PJM25754				bid as specified					
Bidders are required to indicate whether they have the required products on hand at the time of the bid or whether they will be required to obtain such upon award. Please indicate by checking the appropriate box: <b>We do have the products in stock</b>  We will be required to obtain the products upon award of bid  Specify any additional comments/cost/etc. included with your bid proposal, if applicable.  Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?  Specify Prompt/Early Payment Discount Terms (if any): _____ % Days. Payment terms with no discount are  Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:  Does your company provide health insurance coverage to its employees?		X	x		not 12,000 but turn around is quite quick!	x				x	
				n/a		X					
								8-10 week lead possible if dark green is required to start initial orders- we have a lighter green available that meets spec's that could be use immediately.			
								Materials are always subject to availability - Bid alternatives are subject to min quantity orders and sample approval.	none		
		yes	yes			yes			yes	yes	
		0%- 30 days	net 30 days			n/a			n/a	1% - 10 days	
						n/a			none		
		yes	no			yes			no	yes	
						Alternate # 1					
						52.38	628,560.00				
						price based on sample approval min order 500 each					
						Alternate # 2					
						42.95	515,400.00				
						slight material differences from specs - price based on sample approval min order 500 each					