| TABULATION SHEET | | VENDOR #1 | | VENDOR #2 | | | VENDOR #3 | | | VENDOR #4 | |
|---|----------------|-------------------------------------|---------------|---------------------|-----------|-------------|------------------------------|--------|---------------|-------------------------|----------------|
| Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Humar | | Oriental Building Services, Inc. | | UBM Enterprise Inc. | • | | Promise Total Servic Inc. | ces, | | Andrew Building Service | |
| Services Building | | Services, nic. | | | | | inc. | | | | |
| Services Durking | | | | | | | | | | | |
| | | | | | | | | | | | |
| Opening Date: 13-Mar-2014 | | 2526 Manana Dr., Ste. | | 11102 Ables Ln. | | | 1878 Royal Ln., Ste. | 300 | | 11503 Reeder Rd. | |
| | | 208 | | | | | | | | | |
| | | Dallas, Texas 75220 | | Dallas, Texas 75229 |) | | Dallas, TX 75229 | | | Dallas, Texas 75229 | |
| | | Steve Gye | | Nancy Kim | | | Lsaae Lee | | | Peter Kim | |
| | | Tel: 469-522.0001 | | Tel: 972-243-5273 | | | Tel: 972-488-8028 | | | Tel: 972-406-2792 | |
| | | Fax: 469-522.0003 | | Fax: 972-243-0737 | | | Fax: 972-759-0074 | | | Fax: 972-406-2740 | |
| DESCRIPTION: | Est. | | | | | | | | | | |
| DESCRIPTION. | Qty. | | | | | | | | | | |
| | Qiy. | | | | | | | | | | |
| NCTRCA Certified Vendor (M/Wbe) | | Yes | | Yes | | | Yes | | | Yes | |
| EEO-1 | | Yes | | Yes | | | Yes | | | Yes | |
| Dallas County Taxpayer? | | Yes | | Yes | | | Yes | | | Yes | |
| | | | | | | | | | | | |
| NOTE: Dallas County does not guarantee any | | | | | | | | | | | |
| quantities (cleanable square footage) to be | | | | | | | | | | | |
| serviced or purchased under this contract. The | | | | | | | | | | | |
| quantities (cleanable square footage) indicated | | | | | | | | | | | |
| the bid are based on prior year data and may no | ot | | | | | | | | | | |
| reflect the actual quantity required during the | | | | | | | | | | | |
| duration of the contract. All pricing below shall | | | | | | | | | | | |
| include all labor, personnel, service, supervision administration, management, reports, forms, | ι, | | | | | | | | | | |
| documentation, insurance, material, supplies, | | | | | | | | | | | |
| chemicals, tools, equipment, paid all benefits, | | | | | | | | | | | |
| overhead, taxes, fees, fuel surcharges, shipping, | | | | | | | | | | | |
| transportation, freight, and all other incidentals | | | | | | | | | | | |
| necessary to provide the highest quality of | | | | | | | | | | | |
| janitorial services. | | | | | | | | | | | |
| | | | | | | | | | | | |
| Cost of Janitorial Services (Based on 5 Days | | | | | | | | | | | |
| per week Evening/Night Services on Sunday | | | | | | | | | | | |
| through Thursday and Maximum | | | | | | | | | | | |
| Cleaning Production Rate of 3,500 sq. ft. per | | | | | | | | | | | |
| hour) - per the terms and conditions set forth | in | | | | | | | | | | |
| the bid solicitation this includes the | | | | | | | | | | | |
| general and technical requirements and | | | | | | | | | | | |
| cleaning schedule matrix. | | | | | | | | | | | |
| | | | | | | | | | | | |
| 1. Location: Health and Human Services Bldg. , | 153,086 square | \$0.0449 | \$82,482.7368 | \$0 | 0.0480 \$ | 88,177.5360 | \$0 | 0.0445 | \$81,747.9240 | \$0.0560 | \$102,873.7920 |
| 2377 N. Stemmons Frwy., Dallas, Texas 75207 | feet | _ | | ~ | | | _ | | | | |
| Specify the exact/actual number of employees to | | 7 | | 7 | | | 7 | | | Number of employees to | |
| be assigned to each evening/night crew to perfor janitorial services in the area stated above: | 111 | | | | | | | | | be assigned not listed | |
| (Please use whole number only and please do no | ıt | | | | | | | | | | |
| use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm | | | | | | | | | | | |
| chose to use ranges the smaller of the range | | | | | | | | | | | |
| number will be used for Dallas County calculati | on | | | | | | | | | | |
| for staffing ratio. | | | | | | | | | | | |
| | | | | | | | | | | | |
| 2. Cost for On-Site Daytime Janitorial Cleaning | 2,008 hours | \$8.00 | \$16,064.00 | \$ | 510.50 | \$21,084.00 | | \$9.42 | \$18,915.36 | \$11.45 | \$22,991.60 |
| Personnel, as per bid specifications | - | | , | | | | | | | | |
| - • | | | | | | | | | | | |
| | | | | | | | | | | | |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human | VENDOR #1 Oriental Building Services, Inc. | VENDOR #2 UBM Enterprise Inc. | VENDOR #3 Promise Total Services, Inc. | VENDOR #4 Andrew Building Service |
|---|---|--|--|---|
| Services Building Opening Date: 13-Mar-2014 | 2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tel: 469-522.0001 | 11102 Ables Ln. Dallas, Texas 75229 Nancy Kim Tel: 972-243-5273 | 1878 Royal Ln., Ste. 300 Dallas, TX 75229 Lsaae Lee Tel: 972-488-8028 | 11503 Reeder Rd. Dallas, Texas 75229 Peter Kim Tel: 972-406-2792 |
| DESCRIPTION: Est. Qty. | Fax: 469-522.0003 | Fax: 972-243-0737 | Fax: 972-759-0074 | Fax: 972-406-2740 |
| Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- in/login and sign-out/logout daily. | | | | |
| | \$98,546.7368 | \$109,261.5360 | \$100,663.2840 | \$125,865.3920 |
| Optional Services (As Requested by Dallas County Project Coordinator or Designee) Specify cost for Additional Service Hour: This line is for special scheduled events and emergency- type services, such as responding to a roof leak during periods when there is no company staff on- site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract | \$26.50/hr | \$12.50/hr. | \$14.34/hr. | \$16.00/hr. |
| Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: % of Total Bid Cost | 3.5% | 2.5% | 3.0% | 100% |
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable: | | | | |
| Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts | 1%-7days | 1%-7days | N/A | 1%-30 days |
| Please answer the questions listed below | | | | |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | | VENDOR #1 Oriental Building Services, Inc. | VENDOR #2 UBM Enterprise Inc. | VENDOR #3 Promise Total Services, Inc. | VENDOR #4 Andrew Building Service |
|---|--------------|--|---|---|--|
| Opening Date: 13-Mar-2014 | | 2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tel: 469-522.0001 Fax: 469-522.0003 | 11102 Ables Ln. Dallas, Texas 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737 | 1878 Royal Ln., Ste. 300 Dallas, TX 75229 Lsaae Lee Tel: 972-488-8028 Fax: 972-759-0074 | 11503 Reeder Rd. Dallas, Texas 75229 Peter Kim Tel: 972-406-2792 Fax: 972-406-2740 |
| | Est. Qty. | | | | |
| Did your company check Dallas County website (http://www.dallascounty.org/department/purchasi ng/currentbids.html) for any addendums, dates, and/or changes to the bid solicitation | | Yes | Yes | Yes | Yes |
| Is the required reference information and documentation included with your proposal? | | Yes | | Yes | Yes |
| Specify the name telephone number and e-mail address of the account representative who will be handling this account | | Nixon Shum, 469.522.0001, nshum@obsusa.net | Nancy Kim, 214-690-6828, nancy.kim@ubmhq.com | Chloe Yoo, 214-808-5345, chloe@promisesvc.com | Peter S. Kim, 972- 841-3191, pkim3191@aol.com |
| Specify the alternative (back-up) contact person , telephone number and e-mail address of the account representative who will be handling this account | | Steve Gye, 469-522-0001, obsco@msn.net | Jinah Kim, 469-853-2848, jinah.kim@ubmhq.com | Isaac Lee, 214-325-1216, isaac@promisesvc.com | Chong Kwak, 972-406-2792 andrewsbuildingservice@ yahoo.com |
| Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out: | | Supply and Equipment, Floor Care | None | Supply | None |
| Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option would your company/firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? | | Yes | Yes | Yes | Yes |
| Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? | | Yes | Yes | Yes | Yes |
| Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? | | Yes | Yes | Yes | Yes |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | | VENDOR #1 Oriental Building Services, Inc. | VENDOR #2 UBM Enterprise Inc. | VENDOR #3 Promise Total Services, Inc. | VENDOR #4 Andrew Building Service |
|--|--------------|--|---|---|--|
| Opening Date: 13-Mar-2014 | | 2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tel: 469-522.0001 Fax: 469-522.0003 | 11102 Ables Ln. Dallas, Texas 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737 | 1878 Royal Ln., Ste. 300 Dallas, TX 75229 Lsaae Lee Tel: 972-488-8028 Fax: 972-759-0074 | 11503 Reeder Rd. Dallas, Texas 75229 Peter Kim Tel: 972-406-2792 Fax: 972-406-2740 |
| DESCRIPTION: | Est. Qty. | | | | |
| If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? | | Yes | | Yes | |
| Information on Provision of Health Insurance Coverage for Employees Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation. | 1 | | | | |
| a) Does your company provide health insurance coverage to its employees?b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage? | | No | No No | No No | No |
| c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A) | 1 | No | No | No | |
| d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost? | | No | No | Νο | |
| Company Legal Name | | Oriental Building Services | UBM Enterprise, Inc. | Promise Total Services, Inc. | Andrews Building Service, Inc. |
| Company Legal Status (corporation, partnership, sole proprietor, etc.) | | Corporation | Corporation | Corporation | Corporation |
| Is your firm a sole proprietorship doing business under a different name: | | No | No | No | No |
| If yes, please indicate sole proprietor's name and the name you are doing business under: | | | | N/A | |
| What is your company primary type of business: | | Janitorial Services | Janitorial Services | Janitorial | Janitorial Service Provider |
| Length of time the company has been in business: (must be verifiable): | | 20 plus years | 22 | 11 years | 19 years |

| VENDOR #1 Oriental Building Services, Inc. | VENDOR #2 UBM Enterprise Inc. | VENDOR #3 Promise Total Services, Inc. | VENDOR #4 Andrew Building Service |
|--|--|--|--|
| 2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tel: 469-522.0001 Fax: 469-522.0003 | 11102 Ables Ln. Dallas, Texas 75229 Nancy Kim Tel: 972-243-5273 Fax: 972-243-0737 | 1878 Royal Ln., Ste. 300 Dallas, TX 75229 Lsaae Lee Tel: 972-488-8028 Fax: 972-759-0074 | 11503 Reeder Rd. Dallas, Texas 75229 Peter Kim Tel: 972-406-2792 Fax: 972-406-2740 |
| | | | |
| 20 plus yrs | 22 years | February 6, 2013 | 19 years |
| 138 | 828 | 150 | 277 |
| Yes | Yes | Yes | Yes |
| | Yes | | |
| x | x | x | x |
| | | | |
| | E-Mail from Dallas | E-Mail Notification | Dallas County Website |
| | Oriental Building Services, Inc.2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tel: 469-522.0001 Fax: 469-522.000320 plus yrs138 Yes | Oriental Building Services, Inc.UBM Enterprise Inc.2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Serve Gye Tei: 469-522.000311102 Ables Ln. Dallas, Texas 75229 Nancy Kim Tei: 972-243-073720 plus yrs22 years138828YesYesXX | Oriental Building Services, Inc.UBM Enterprise Inc.Promise Total Services, Inc.2526 Manana Dr., Ste. 208 Dallas, Texas 75220 Steve Gye Tex 469-522.000311102 Ables La. Dallas, Texas 75229 Mancy Kim Texas 75229 Steve Gye Tex 972-243-07371878 Royal La., Ste. 300 Dallas, TX 75229 Exas Lee Tet: 972-438-0208 Fax: 972-759-007420 plus yrs22 yearsFebruary 6, 2013138828150YesYesYesXXX |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #5 Crossroads Facility Services, Inc. | VENDOR #6 Genesis Janitorial Services | VENDOR #7 Global Building Maintenance, Inc. | VENDOR #8 G2 Premier Staff, LLC |
|---|---|---|---|--|
| Opening Date: 13-Mar-2014 | 9300 Tech Center Drive, Ste. 100 Sacramento, CA 95826 Will Roach Tel: 214-422-1598 Fax: No number listed | 1278 Justin Road, Ste. 109 Lewisville, TX 75077 Leon Bennett Tel: 469-549-4794 Fax: 972-317-6821 | 2001 W. Northwest Hwy. #130 Dallas, TX 75220 Hilberto Castillo Tel: 972-620-7338 Fax: 972-620-7271 | 400 E. Las Colinas Blvd., Suite 750 Irving, TX 75039 Peggy Mann Tel: 972-655-9622 Fax: No number listed |
| DESCRIPTION: Est. Qty. | | | | |
| NCTRCA Certified Vendor (M/Wbe) EEO-1 Dallas County Taxpayer? NOTE: Dallas County does not guarantee any | No No No | No Yes Yes | No Yes Yes | Yes Yes Yes |
| quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services. | | | | |
| Cost of Janitorial Services (Based on 5 Days per week Evening/Night Services on Sunday through Thursday and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. | | | | |
| 1. Location: Health and Human Services Bldg., 153,086 square 2377 N. Stemmons Frwy., Dallas, Texas 75207 feet Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio. | \$0.1038666 \$190,806.2679 Number of employees to be assigned not listed. | \$0.4700 \$863,405.0400 Number of employees to be assigned not listed. | \$0.0436 \$80,094.5952 7 | \$0.07666 \$140,826.8731 7 |
| 2. Cost for On-Site Daytime Janitorial Cleaning 2,008 hours Personnel, as per bid specifications | \$13.43 \$26,967.44 | \$7.25 14,558.0000 | \$9.50 \$19,076.00 | \$11.88 \$23,855.04 |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #5 Crossroads Facility Services, Inc. | VENDOR #6 Genesis Janitorial Services | VENDOR #7 Global Building Maintenance, Inc. | VENDOR #8 G2 Premier Staff, LLC |
|---|---|---|---|--|
| Opening Date: 13-Mar-2014 | 9300 Tech Center Drive, Ste. 100 Sacramento, CA 95826 Will Roach Tel: 214-422-1598 Fax: No number listed | 1278 Justin Road, Ste. 109 Lewisville, TX 75077 Leon Bennett Tel: 469-549-4794 Fax: 972-317-6821 | 2001 W. Northwest Hwy. #130 Dallas, TX 75220 Hilberto Castillo Tel: 972-620-7338 Fax: 972-620-7271 | 400 E. Las Colinas Blvd., Suite 750 Irving, TX 75039 Peggy Mann Tel: 972-655-9622 Fax: No number listed |
| DESCRIPTION: Est. Qty. Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- | | | | |
| in/login and sign-out/logout daily. | \$217,773.7079 | \$877,963.0400 | \$99,170.5952 | \$164,681.9131 |
| Optional Services (As Requested by Dallas County Project Coordinator or Designee) Specify cost for Additional Service Hour: This line is for special scheduled events and emergency. type services, such as responding to a roof leak during periods when there is no company staff on- site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract | \$20.14 | \$8.00/hr. | \$14.50/hr. | \$15.00/hr. |
| Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: % of Total Bid Cost | 2.5% | 100% | 0% | 1.5% |
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable: | | | | |
| Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts | | 10%-30 days | | |
| Please answer the questions listed below | | | | |

| | . 2014-029-6411 - Annual Contract for ial Services for the Health and Human 's Building | VENDOR #5 Crossroads Facility Services, Inc. | VENDOR #6 Genesis Janitorial Services | VENDOR #7 Global Building Maintenance, Inc. | VENDOR #8 G2 Premier Staff, LLC |
|---|--|--|--|---|--|
| Openin | g Date: 13-Mar-2014 | 9300 Tech Center Drive Ste. 100 Sacramento, CA 95826 Will Roach Tel: 214-422-1598 Fax: No number listed | 109 | 2001 W. Northwest Hwy. #130 Dallas, TX 75220 Hilberto Castillo Tel: 972-620-7338 Fax: 972-620-7271 | 400 E. Las Colinas Blvd., Suite 750 Irving, TX 75039 Peggy Mann Tel: 972-655-9622 Fax: No number listed |
| DESCH | | Est. Qty. | | | |
| (http://w ng/curre | rr company check Dallas County website www.dallascounty.org/department/purchasi entbids.html) for any addendums, dates, changes to the bid solicitation | Yes | Yes | Yes | Yes |
| | equired reference information and nation included with your proposal? | Yes | Yes | Yes | Yes |
| address | the name telephone number and e-mail of the account representative who will be g this account | Will Roach, 214-422-1598, willr@crossroads diversified.com | Leon Bennett, Se 469-549-4794 genesisjantor1@hotmail.c om | Hilberto Castillo, 469- 230-8681 (cell), hcas@gylaninc.com | Peggy Mann, 972- 915-1252 pmann@g2securestaff. com |
| telepho | the alternative (back-up) contact person , ne number and e-mail address of the representative who will be handling this | Larry White, 916-870-2055, larryw@crossroads diversified.com | Leon Bennett 972-849-8033 leonbennettjr@yahoo. com | Ky Kim, 469-878-1177 kim771r@gylaninc.com | Eddie Harris, 214- 876-0562 eharris@g2premierstaff. com |
| describe | your firm be awarded this contract, e what (if any) portion of the bid nents will be subcontracted out: | None- Crossroads anticipates performing all work. | None of it will be subcontracted | Only Chemicals | |
| to both Should your co seconda on the s | County may elect to award this solicitation a primary and secondary contractor. Dallas County chose this option would mpany/firm be willing to serve as ury contractor for janitorial services based ame terms, conditions, requirements, and stated in bid proposal response? | Yes | Yes | Νο | Yes |
| Govern contract agree th | ative Purchasing: Should other mental Entities decide to participate in this t, would you, the awarded Contractor at all terms, conditions, specifications, cing would apply to that entity? | Yes | Yes | Yes | Yes |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #5 Crossroads Facility Services, Inc. | VENDOR #6 Genesis Janitorial Services | VENDOR #7 Global Building Maintenance, Inc. | VENDOR #8 G2 Premier Staff, LLC |
|--|---|---|---|--|
| Opening Date: 13-Mar-2014 | 9300 Tech Center Drive, Ste. 100 Sacramento, CA 95826 Will Roach Tel: 214-422-1598 Fax: No number listed | 1278 Justin Road, Ste. 109 Lewisville, TX 75077 Leon Bennett Tel: 469-549-4794 Fax: 972-317-6821 | 2001 W. Northwest Hwy. #130 Dallas, TX 75220 Hilberto Castillo Tel: 972-620-7338 Fax: 972-620-7271 | 400 E. Las Colinas Blvd., Suite 750 Irving, TX 75039 Peggy Mann Tel: 972-655-9622 Fax: No number listed |
| DESCRIPTION: Est. Qty. | | | | |
| Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? | Yes | Yes | Yes | No |
| If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? | | | Yes | Yes |
| Information on Provision of Health Insurance Coverage for Employees Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation. | | | | |
| a) Does your company provide health insurance | No | Yes | No | Yes |
| coverage to its employees? b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage? | Yes -90% No - 65% | Yes - 90% No - 65% | No | No |
| c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A) | Yes | Yes | No | No |
| d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost? | | Yes | No | |
| Company Legal Name | Crossroads Facility Services, Inc. | Genesis Janitorial Service, LLC | Global Building Maintenance Inc. | G2 Premier Staff, LLC |
| Company Legal Status (corporation, partnership, sole proprietor, etc.) | California Corporation | L.L.C. Limited Liability Co. | Corporation | Limited Liability Corporation |
| Is your firm a sole proprietorship doing business under a different name: | No | No | No | No |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #5 Crossroads Facility Services, Inc. | VENDOR #6 Genesis Janitorial Services | VENDOR #7 Global Building Maintenance, Inc. | VENDOR #8 G2 Premier Staff, LLC |
|---|---|---|---|--|
| Opening Date: 13-Mar-2014 | 9300 Tech Center Drive, Ste. 100 Sacramento, CA 95826 Will Roach Tel: 214-422-1598 Fax: No number listed | 1278 Justin Road, Ste. 109 Lewisville, TX 75077 Leon Bennett Tel: 469-549-4794 Fax: 972-317-6821 | 2001 W. Northwest Hwy. #130 Dallas, TX 75220 Hilberto Castillo Tel: 972-620-7338 Fax: 972-620-7271 | 400 E. Las Colinas Blvd., Suite 750 Irving, TX 75039 Peggy Mann Tel: 972-655-9622 Fax: No number listed |
| | Est. Qty. | | | |
| If yes, please indicate sole proprietor's name and the name you are doing business under: | | | N/A | |
| What is your company primary type of business: | Janitorial and Landscaping Services | Janitorial Services | Janitorial | Staffing, Janitorial/Security |
| Length of time the company has been in business: (must be verifiable): | 7 tears | 11 years | 24 years | 2yrs 9 mos |
| Length of time the company has been in janitorial/custodian service business including establishment date (month, date and year - must be verifiable)? | 7/1/2007 | 02/04/03 | July 1, 1989 | Same |
| What is total number of janitorial service employees your company/firm has on staff | No number listed | 13 | 36 | 0 - company was established in 6/2011 but started bidding jobs 2013 |
| Is your company certified through the North Central Texas Regional Certification Agency (NCTRCA)? Yes No | No | No | No | Yes |
| Is your company certified through an agency other than NCTRCA? Check all that apply. | | Yes | | Yes |
| Please indicate to Dallas County whether the principal owner is a: | | | | |
| [] Dallas County Taxpayer [] Other County Tax Payer | x | x | x | x x |
| Please indicate the manner in which you were notified of this solicitation: | | | | |
| Daily Commercial Record Dallas County Website Letter from Dallas County Purchasing Other (specify): | Internet notification | X E-Mail from Dallas | x | Dallas County Website |
| `` | | County | | |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | | VENDOR #9 American Facility Services | VENDOR #10 D&A Building Services, Inc. | VENDOR #11 Evelyn's Professional Janitorial Services, Inc. | VENDOR #12 Member's Building Maintenance, LLC |
|---|------------------------|--|--|--|---|
| Opening Date: 13-Mar-2014 | | 1325 Union Hill Industrial Court, Suite A Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: 770-475-7720 | 401 S. Sherman Street, Ste 211 Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: No number listed | P.O. Box 425 Allen, TX 75013 Evelyn Molina Tel: 972-516-9550 Fax: 972-516-9868 | 11363 Denton Drive, #127, Dallas, Texas 75229 Odes Kim Tel: 972-241-8131 Fax: 972-241-7691 |
| | Est. Qty. | | | | |
| NCTRCA Certified Vendor (M/Wbe) EEO-1 Dallas County Taxpayer? | | No No No | Yes Yes Yes | Yes Yes No | Yes Yes Yes |
| NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services. | | | | | |
| Cost of Janitorial Services (Based on 5 Days per week Evening/Night Services on Sunday through Thursday and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. | | | | | |
| 1. Location: Health and Human Services Bldg., 2377 N. Stemmons Frwy., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio. | 153,086 square feet | \$0.0548 \$100,669.3536 Number of employees to be assigned not listed. | \$0.04886 \$89,757.3835 7 | \$0.4860 \$892,797.5520 5 | \$0.0730 \$134,103.3360 2-3 |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #9 American Facility Services | VENDOR #10 D&A Building Services, Inc. | VENDOR #11 Evelyn's Professional Janitorial Services, Inc. | VENDOR #12 Member's Building Maintenance, LLC |
|---|--|--|--|---|
| Opening Date: 13-Mar-2014 | 1325 Union Hill Industrial Court, Suite A Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: 770-475-7720 | 401 S. Sherman Street, Ste 211 Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: No number listed | P.O. Box 425 Allen, TX 75013 Evelyn Molina Tel: 972-516-9550 Fax: 972-516-9868 | 11363 Denton Drive, #127, Dallas, Texas 75229 Odes Kim Tel: 972-241-8131 Fax: 972-241-7691 |
| DESCRIPTION: Est. Qty. | | | | |
| 2. Cost for On-Site Daytime Janitorial Cleaning 2,008 hours Personnel, as per bid specifications Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign- in/login and sign-out/logout daily. | \$12.50 \$25,100.00 |) \$9.50 19,076.0000 | \$9.15 \$18,373.20 | \$11.91 \$23,915.28 |
| Optional Services (As Requested by Dallas County Project Coordinator or Designee) Specify cost for Additional Service Hour: This line is for special scheduled events and emergency- type services, such as responding to a roof leak during periods when there is no company staff on- site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract | \$125,769.353 (| 5 108,833.3835 \$12.00/hr. | 911,170.7520 \$10.85/hr. | 158,018.6160 \$12.00/hr. |
| Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: % of Total Bid Cost | 2.0% | 3.0% | N/A | 100% |
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable: | | | | |
| Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts | | 0% | | |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #9 American Facility Services | VENDOR #10 D&A Building Services, Inc. | VENDOR #11 Evelyn's Professional Janitorial Services, Inc. | VENDOR #12 Member's Building Maintenance, LLC |
|---|--|---|--|---|
| Opening Date: 13-Mar-2014 | 1325 Union Hill Industrial Court, Suite A | 401 S. Sherman Street, Ste 211 | P.O. Box 425 | 11363 Denton Drive, #127, |
| | Alpharetta, GA 30004 Kevin McCann Tel: 770-740-1613 Fax: 770-475-7720 | Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: No number listed | Allen, TX 75013 Evelyn Molina Tel: 972-516-9550 Fax: 972-516-9868 | Dallas, Texas 75229 Odes Kim Tel: 972-241-8131 Fax: 972-241-7691 |
| DESCRIPTION: Est. Qty. | | | | |
| Please answer the questions listed below | | | | |
| Did your company check Dallas County website (http://www.dallascounty.org/department/purchasi ng/currentbids.html) for any addendums, dates, and/or changes to the bid solicitation | Yes | Yes | Yes | Yes |
| Is the required reference information and documentation included with your proposal? | Yes | Yes | | Yes |
| Specify the name telephone number and e-mail address of the account representative who will be handling this account | Kevin McCann, 770-740-1613 kmccann@amfacilty. com | Antonio Espinel 972-664-1823 antonio@dabuilding services.com | Evelyn Molina 972-516-9550 evelyn@alljanitorial.net | Harvey Burger 214-808-3295 harvey@membersltd.com |
| Specify the alternative (back-up) contact person , telephone number and e-mail address of the account representative who will be handling this account | Shawn Hall, 512-298-8458 shall@amfacility.com | Lidia Garcia 972-664-1823 Igarcia@dabuilding services.com | Kelly Maltese 972-516-9550 customerserviceeall janitorial.net | Eddie Kang 972-241-8131 ekang@membersltd.com |
| Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out: | NoneX | | N/A- It will all be done in house | |
| Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option would your company/firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? | Yes | Yes | Νο | Yes |
| Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? | Yes | No | Yes | Yes |
| | | | | |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | A | TENDOR #9 umerican Facility ervices | VENDOR #10 D&A Building Services, Inc. | VENDOR #11 Evelyn's Professional Janitorial Services, Inc. | VENDOR #12 Member's Building Maintenance, LLC |
|--|--------------|---|---|--|---|
| Opening Date: 13-Mar-2014 | | 325 Union Hill ndustrial Court, Suite A | 401 S. Sherman Street, Ste 211 | P.O. Box 425 | 11363 Denton Drive, #127, |
| | K Ti | Ipharetta, GA 30004 cevin McCann 'el: 770-740-1613 'ax: 770-475-7720 | Richardson, TX 75081 Albert Sarabasa Tel: 972-664-1823 Fax: No number listed | Allen, TX 75013 Evelyn Molina Tel: 972-516-9550 Fax: 972-516-9868 | Dallas, Texas 75229 Odes Kim Tel: 972-241-8131 Fax: 972-241-7691 |
| DESCRIPTION: | Est. Qty. | | | | |
| Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? | Y | ′es | Yes | Yes | Yes |
| If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award? | | | | Yes | |
| Information on Provision of Health Insurance Coverage for Employees Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation. | | | | | |
| a) Does your company provide health insurance coverage to its employees? | N | lo | Yes | Yes, as an option | Yes |
| b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage? | N | io | Yes | Yes - 90% | No |
| c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A) | N | lo | Yes | No | No |
| d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost? | N | ĩo | Yes | N/A | No |
| Company Legal Name | | merican Facility ervices | D&A Building Services Inc | Evelyn's Professional Janitorial Services, Inc. | Member's Building Maintenance, LLC |
| Company Legal Status (corporation, partnership, sole proprietor, etc.) | | Corporate | Corporation | Corporation | Corporation |
| Is your firm a sole proprietorship doing business under a different name: | N | lo | No | No | No |

| TABULATION SHEET Bid No. 2014-029-6411 - Annual Contract for Janitorial Services for the Health and Human Services Building | VENDOR #9 American Facility Services | VENDOR #10 D&A Building Services, Inc. | VENDOR #11 Evelyn's Professional Janitorial Services, Inc. | VENDOR #12 Member's Building Maintenance, LLC |
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| DESCRIPTION: Est. Qty. | | | | |
| If yes, please indicate sole proprietor's name and | | | N/A | |
| the name you are doing business under: What is your company primary type of business: | Janitorial | Janitorial Services - | Janitorial | Janitorial Services |
| Length of time the company has been in business: | 22 years | Window Cleaning 28 years | 20 + yars | 32 years |
| (must be verifiable): Length of time the company has been in | 1991 | 28 years | | 32 years/1982 |
| janitorial/custodian service business including establishment date (month, date and year - must be verifiable)? | | | | |
| What is total number of janitorial service employees your company/firm has on staff | 300 | 600 | | 415 |
| Is your company certified through the North Central Texas Regional Certification Agency (NCTRCA)? Yes No | No | Yes | Yes | Yes |
| Is your company certified through an agency other than NCTRCA? Check all that apply. | | Yes | Yes | Yes |
| Please indicate to Dallas County whether the | | | | |
| principal owner is a: [] Dallas County Taxpayer | | x | | x |
| [] Other County Tax Payer | X | | X | |
| Please indicate the manner in which you were notified of this solicitation: | | | | |
| [] Daily Commercial Record [] Dallas County Website | | x | x | |
| [] Letter from Dallas County Purchasing [] Other (specify): | Onvia | | | Onvia |
| | | | | |