

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #1**  
 American Facility Services  
 Inc.  
 1325 Union Hill Industrial  
 Court , Ste. A  
 Alpharetta, GA 30004  
 Kevin McCann  
 770-740-1613  
 770.475.7720 fax

**VENDOR #2**  
 RAS Services Inc.  
 11444 Reeder Rd., Ste. 104  
 Dallas, Texas 75229  
 Malvin Rosales  
 214.351.1708  
 214.351.5404 fax

**VENDOR #3**  
 Member's Building  
 Maintenance, LTD.  
 11420 Ferrell Dr. #307  
 Farmers Branch, Tx 75234  
 Ann Kim  
 972.241.8131  
 972.241.7691 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**  
**Addendum Returned?**

No  
 No  
 Onvia Guide  
 Yes

Yes  
 Yes  
 DC website  
 Yes

Yes  
 DC Website  
 Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0483 | \$220,942.361 | 0.0485 | \$221,857.236 | 0.0475 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 13                  |        |               | 10 FTE |               | 20     |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0491 | \$15,837.696  | 0.0485 | \$15,644.160  | 0.0475 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 2                   |        |               | 2 PT   |               | 2      |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0491 | \$88,593.290  | 0.0485 | \$87,510.684  | 0.0475 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 5                   |        |               | 4 FTE  |               | 7      |
| 4. Location: Administration Building, 411 Elm St., Dallas, Texas  | 44,142 square feet  | 0.0491 | \$26,008.466  | 0.0485 | \$25,690.644  | 0.0475 |

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**DESCRIPTION:** **Est.**  
**Qty.**

Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:

3

2 PT

3

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

5. Cost for On-Site Daytime Janitorial Personnel, 8,320 hours 13.7500 \$114,400.000 12.5200 \$104,166.400 9.5000  
 as per bid specifications for the listed location (s):  
 George L. Allen Sr. Court Building – West and East Wing, Records Building Complex and Administration Building

6. Specify Cost for Performance Bond: \$2500.00 estimate 38000.0000 5000.0000

7. *Optional Services (As Requested by Dallas County Project Coordinator or Designee*  
 Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$ \_\_\_\_\_/per hour  
 14.00/hr 12.50/hr. 10.50/hr

**Total \$465,781.814 \$454,869.12**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable: No Comments No Comments No Comments

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 Farmers Branch, Tx 75234  
 Ann Kim  
 972.241.8131  
 972.241.7691 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify Prompt Payment Discount Terms: Net 30 days 1%-10 days 1%-20 days

**Documents to be submitted with bid proposal response must be titled for identification:**

|   |     |               |     |
|---|-----|---------------|-----|
| Current/Latest Year Financial Statement   | Yes | Yes - Partial | Yes |
| Customer references   | Yes | Yes           | Yes |
| Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs                                 | Yes | No            | Yes |
| Name s and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator   | Yes | No            | Yes |
| Company/Firm internal policies and procedures   | Yes | Yes           | Yes |
| Contingency Plan(s)   | Yes | ?             | Yes |
| Training Plan   | Yes | No            | Yes |
| Quality Control Plan  | Yes | Yes           | Yes |
| Sample Inspection Checklist   | Yes | Yes           | Yes |
| Deficiency Report Resolution Form   | Yes | Yes           | Yes |
| Floor Maintenance Report Monthly/Quarterly scheduling tool  | Yes | Yes           |     |
| Key Control and Security Plan   | Yes | No            | Yes |
| Pilferage & Vandalism Plan  | Yes | No            | Yes |
| Provide brief information about the records kept on employees before, during, and after employment, and background checks are performed   | Yes | No            | Yes |
| Equipment List  | Yes | No            | Yes |
| Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts   | Yes | Yes           | Yes |
| M/WBE Forms   | Yes | Yes           | Yes |
| List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired) | NA  | NA            | NA  |

**Please answer the questions listed below**

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 11420 Ferrell Dr. #307  
 Farmers Branch, Tx 75234  
 Ann Kim  
 972.241.8131  
 972.241.7691 fax

**DESCRIPTION:** **Est. Qty.**

Specify the year your company/firm was established (must be verifiable):  
 How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began

1991 Incorporate in Georgia  
 May 1991

1997 - Incorporated 2004  
 12 years - 1997

1982  
 26 years - 1982

Specify the name and telephone number of the account representative who will be handling this account

Mr. Ahmad Kahn  
 512.661.6120 cell, Area Project Manager

Abelardo Espinoza  
 214.534.6940

Frank Smith 972.800.0805

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

Yes

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No

Yes - Some employees

Yes

No reply

Yes

No

No reply

Yes

No

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**DESCRIPTION:** **Est.**  
**Qty.**

d) If your company plans to utilize subcontractors  
 in the fulfillment of this bid, does each of the  
 subcontractors provide health insurance coverage  
 to their employees that compares to Dallas  
 County's health insurance coverage and share in  
 the cost?

No reply

NA

No

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**VENDOR #4**  
 Redlee/SCS Group  
 10425 Olympic Dr.  
 Dallas, Tx 75220  
 David D. Martinez  
 214.357.4753  
 214.357.9435 fax

**VENDOR #5**  
 UBM Enterprise Inc.  
 11102 Ables Ln.  
 Dallas, Tx 75229  
 Shawn Worman  
 972.243.5273  
 972.243.0737 fax

**VENDOR #6**  
 Jani King  
 4535 Sunbelt Dr.  
 Addison, Tx 75001  
 Charles Obey  
 972.380.0800  
 972.380.6870 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**  
**Addendum Returned?**

Yes  
 Yes  
 Letter from DC  
 Yes

Yes  
 Yes  
 Letter from DC  
 Yes

Yes  
 Yes  
 DC website  
 Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0495 | \$226,431.612 | 0.0455 | \$208,134.108 | 0.0510 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 13     |               | 19     |               | 18     |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0495 | \$15,966.720  | 0.0455 | \$14,676.480  | 0.0510 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 2      |               | 2      |               | 2      |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0495 | \$89,315.028  | 0.0455 | \$82,097.652  | 0.0510 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 6      |               | 7      |               | 8      |
| 4. Location: Administration Building, 411 Elm St., Dallas, Texas  | 44,142 square feet  | 0.0495 | \$26,220.348  | 0.0455 | \$24,101.532  | 0.0510 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 3      |               | 3      |               | 3      |

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 Redlee/SCS Group  
  
 10425 Olympic Dr.  
 Dallas, Tx 75220  
 David D. Martinez  
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 214.357.9435 fax

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 Shawn Worman  
 972.243.5273  
 972.243.0737 fax

**VENDOR #6**  
 Jani King  
  
 4535 Sunbelt Dr.  
 Addison, Tx 75001  
 Charles Obey  
 972.380.0800  
 972.380.6870 fax

**DESCRIPTION:** Est.  
**Qty.**

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

|   |         |              |        |              |         |
|---|---------|--------------|--------|--------------|---------|
| 5. Cost for On-Site Daytime Janitorial Personnel, as 8,320 hours per bid specifications for the listed location (s):<br>George L. Allen Sr. Court Building – West and East Wing, Records Building Complex and Administration Building | 11.3500 | \$94,432.000 | 9.2500 | \$76,960.000 | 10.1500 |
|---|---------|--------------|--------|--------------|---------|

|                                       |                |                                  |             |
|---------------------------------------|----------------|----------------------------------|-------------|
| 6. Specify Cost for Performance Bond: | \$13,500.00/yr | \$676.62/per mo or \$8,119.44 yr | No response |
|---------------------------------------|----------------|----------------------------------|-------------|

|   |          |           |           |
|---|----------|-----------|-----------|
| 7. <i>Optional Services (As Requested by Dallas County Project Coordinator or Designee)</i><br>Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$ _____/per hour | 25.00/hr | 12.50/hr. | 10.50/hr. |
|---|----------|-----------|-----------|

|              |                      |                      |
|--------------|----------------------|----------------------|
| <b>Total</b> | <b>\$452,365.708</b> | <b>\$ 405,969.77</b> |
|--------------|----------------------|----------------------|

|   |  |      |             |
|---|--|------|-------------|
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable: | 1. All building will be cleaned using "Green Cleaning" processes and procedures. 2. Each building will be Green Guard certified within 30 days | None | No Comments |
|---|--|------|-------------|

|  |    |             |    |
|--|----|-------------|----|
| Specify Prompt Payment Discount Terms: | NA | Net 30 Days | 0% |
|--|----|-------------|----|

**Documents to be submitted with bid proposal response must be titled for identification:**  
 Current/Latest Year Financial Statement  
 Customer references

|     |     |     |
|-----|-----|-----|
| Yes | Yes | Yes |
| Yes | Yes | Yes |

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 214.357.9435 fax

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 Charles Obey  
 972.380.0800  
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**DESCRIPTION:** **Est.**  
**Qty.**

Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs

Yes

Yes

Yes

Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator

Yes

Yes

Yes

Company/Firm internal policies and procedures

Yes

Yes

Yes

Contingency Plan(s)

Yes

Yes

Yes

Training Plan

Yes

Yes

Yes

Quality Control Plan

Yes

Yes

Yes

Sample Inspection Checklist

Yes

Yes

Yes

Deficiency Report Resolution Form

Yes

Yes

Yes

Floor Maintenance Report Monthly/Quarterly scheduling tool

Yes

Yes

Yes

Key Control and Security Plan

Yes

Yes

Yes

Pilferage & Vandalism Plan

Yes

Yes

Yes

Provide brief information about the records kept on employees before, during, and after employment, and background checks are performed

Yes

Yes

Yes

Equipment List

Yes

Yes

Yes

Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts

Yes

Yes

Yes

M/WBE Forms

Yes

Yes

Yes

List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

NA

NA

NA

**Please answer the questions listed below**

Specify the year your company/firm was established (must be verifiable):

1982

1992

1985

How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began

Dec 1982 - 26 years continuously

18 years , Started April 1 1992

39

Specify the name and telephone number of the account representative who will be handling this account

Martin Hueneke  
 214.357.4753

Kye Lee 972.243.5273

Charles Oney 972.380.0800,  
 email:  
 coney@janikingdfw.com

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes



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**DESCRIPTION:** **Est.**  
**Qty.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

Yes

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

Yes

No

Yes

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

Yes

No

No

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Yes

No

No

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

No

No

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**VENDOR #7**  
 ABM Janitorial Services  
  
 1450 Regal Row  
 Dallas, Texas 75247  
 Kenneth Jenkins  
 214.631.2088  
 214.951.0946 fax

**VENDOR #8**  
 Selrico Services Inc.  
  
 717 W. Ashby Place  
 San Antonio, Tx 78212  
 John R. Aleman  
 210.798.2106  
 210.222.8822 fax

**VENDOR #9**  
 Oriental Building Services  
 Inc.  
 2640 Northhaven, Ste. 105  
 Dallas, Tx 75229  
 Nixon Shum  
 469.522.0001  
 469.522.0003 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**  
**Addendum Returned?**

No  
 Yes  
 DC website  
 Yes

No  
 other  
 DC website  
 Yes

Yes  
 Yes  
 DC website  
 Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0493 | \$225,516.737 | 0.0970 | \$443,714.472 | 0.0720 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 11     |               | 22     |               | 23     |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0493 | \$15,902.208  | 0.0970 | \$31,288.320  | 0.0800 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 3      |               | 2      |               | 2      |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0493 | \$88,954.159  | 0.0970 | \$175,021.368 | 0.0700 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 5      |               | 9      |               | 9      |
| 4. Location: Administration Building, 411 Elm St., Dallas, Texas  | 44,142 square feet  | 0.0493 | \$26,114.407  | 0.0970 | \$51,381.288  | 0.0710 |

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 210.222.8822 fax

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 2640 Northhaven, Ste. 105  
 Dallas, Tx 75229  
 Nixon Shum  
 469.522.0001  
 469.522.0003 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:

1 3 3

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

5. Cost for On-Site Daytime Janitorial Personnel, 8,320 hours 12.9800 \$107,993.600 9.3000 \$77,376.000 9.9500  
 as per bid specifications for the listed location (s):  
 George L. Allen Sr. Court Building – West and East Wing, Records Building Complex and Administration Building

6. Specify Cost for Performance Bond: \$5,170.00/annual cost \$14,200.00 annually \$18,056.00

7. *Optional Services (As Requested by Dallas County Project Coordinator or Designee)*  
 Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$\_\_\_\_\_/per hour  
 20.35/hr. 9.75/hr. 14.00/hr.

**Total \$464,481.111 \$778,781.45**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable: No Comments No Comments No Comments

Specify Prompt Payment Discount Terms: 0% .5 of 1% 15 days 1%-10 days

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #7**  
 ABM Janitorial Services  
 1450 Regal Row  
 Dallas, Texas 75247  
 Kenneth Jenkins  
 214.631.2088  
 214.951.0946 fax

**VENDOR #8**  
 Selrico Services Inc.  
 717 W. Ashby Place  
 San Antonio, Tx 78212  
 John R. Aleman  
 210.798.2106  
 210.222.8822 fax

**VENDOR #9**  
 Oriental Building Services  
 Inc.  
 2640 Northhaven, Ste. 105  
 Dallas, Tx 75229  
 Nixon Shum  
 469.522.0001  
 469.522.0003 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**Documents to be submitted with bid proposal response must be titled for identification:**

|   |     |     |     |
|---|-----|-----|-----|
| Current/Latest Year Financial Statement   | Yes | Yes | Yes |
| Customer references   | Yes | Yes | Yes |
| Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs                                 | Yes | Yes | Yes |
| Name s and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator   | Yes | Yes | Yes |
| Company/Firm internal policies and procedures   | Yes | Yes | Yes |
| Contingency Plan(s)   | Yes | Yes | Yes |
| Training Plan   | Yes | Yes | Yes |
| Quality Control Plan  | Yes | Yes | Yes |
| Sample Inspection Checklist   | Yes | Yes | Yes |
| Deficiency Report Resolution Form   | Yes | Yes | Yes |
| Floor Maintenance Report Monthly/Quarterly scheduling tool  | Yes | Yes | Yes |
| Key Control and Security Plan   | Yes | Yes | Yes |
| Pilferage & Vandalism Plan  | Yes | Yes | Yes |
| Provide brief information about the records kept on employees before, during, and after employment, and background checks are performed   | Yes | Yes | Yes |
| Equipment List  | Yes | Yes | Yes |
| Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts   | Yes | Yes | Yes |
| M/WBE Forms   | Yes | Yes | Yes |
| List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired) | NA  | NA  | NA  |

**Please answer the questions listed below**

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #7**  
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 Inc.  
 2640 Northhaven, Ste. 105  
 Dallas, Tx 75229  
 Nixon Shum  
 469.522.0001  
 469.522.0003 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the year your company/firm was established (must be verifiable):  
 How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began  
 Specify the name and telephone number of the account representative who will be handling this account

100 years this year - See enclosed brochure  
 1909 = 100 years

1989  
 19 years - Services began at company inception.

June 29 2006 as a cooperation  
 March 15 1992

Kenneth L. Jenkins, Sales Rep. 214.631.2088- Sales/Transition 2) Jesse Godina, District Manager 214.631.2088 - Account Manager

Larry Ashworth , Director of Operations 210.798.2126

Nixon Shum , Vice President 214.287.0888

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

Yes

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

Yes - Only upon contract requirements at an additional cost.

Yes

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

Yes - Note: For full time salarie employees. If a client contract requires insurance coverage for our employee there is an additional cost.

No

No

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #7**  
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 Inc.  
 2640 Northhaven, Ste. 105  
 Dallas, Tx 75229  
 Nixon Shum  
 469.522.0001  
 469.522.0003 fax

**DESCRIPTION:** **Est.**  
**Qty.**

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)  
 d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Yes - Please see note on costs.  
  
 No - only upon contract requirement and at an additional cost.

Yes  
  
 Not applicable - subcontractors will not be used.

No  
  
 No

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #10**  
 CTJ Maintenance Inc.

**VENDOR #11**  
 James Enterprise

**VENDOR #12**  
 Gylan Building Services, Inc.

3601 Conflans Rd.  
 Irving, Tx 75061  
 Harold Jenkins  
 972.399.7701  
 972.399.7733 fax

607 Cedar Street , Ste. 4  
 Cedar Hill, Tx 75104  
 Joanna James  
 972.299.0021

2205 Royal Lane  
 Dallas, Tx 75229  
 Tae G. Kim  
 972.620.7338  
 972.620.7271 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**  
**Addendum Returned?**

Yes  
 Yes  
 Orther: Onvia  
 Yes

Yes  
 Yes  
 Letter from DC  
 Yes

Yes  
 Yes  
 Letter from Dc  
 Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0666 | \$304,653.442 | 0.0600 | \$274,462.560 | 0.0524 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 27     |               | 20     |               | 22     |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0710 | \$22,901.760  | 0.0600 | \$19,353.600  | 0.0524 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 2      |               | 2      |               | 3      |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0710 | \$128,108.424 | 0.0600 | \$108,260.640 | 0.0524 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   |                     | 11     |               | 5      |               | 9      |
| 4. Location: Administration Building, 411 Elm St., Dallas, Texas  | 44,142 square feet  | 0.0666 | \$35,278.286  | 0.0600 | \$31,782.240  | 0.0529 |

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #10**  
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 972.399.7733 fax

**VENDOR #11**  
 James Enterprise  
  
 607 Cedar Street , Ste. 4  
 Cedar Hill, Tx 75104  
 Joanna James  
 972.299.0021

**VENDOR #12**  
 Gylan Building Services, Inc.  
  
 2205 Royal Lane  
 Dallas, Tx 75229  
 Tae G. Kim  
 972.620.7338  
 972.620.7271 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:

3 2 4

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

|   |             |        |              |        |              |        |
|---|-------------|--------|--------------|--------|--------------|--------|
| 5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):<br>George L. Allen Sr. Court Building – West and East Wing, Records Building Complex and Administration Building | 8,320 hours | 9.8500 | \$81,952.000 | 9.5000 | \$79,040.000 | 9.5000 |
|---|-------------|--------|--------------|--------|--------------|--------|

|                                       |          |             |                         |
|---------------------------------------|----------|-------------|-------------------------|
| 6. Specify Cost for Performance Bond: | \$975.00 | \$15,500.00 | Did not provide pricing |
|---------------------------------------|----------|-------------|-------------------------|

|  |           |            |           |
|--|-----------|------------|-----------|
| 7. <i>Optional Services (As Requested by Dallas County Project Coordinator or Designee)</i><br>Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$_____/per hour | 12.75/hr. | \$9.50/hr. | 10.00/hr. |
|--|-----------|------------|-----------|

|              |  |                      |                     |
|--------------|--|----------------------|---------------------|
| <b>Total</b> |  | <b>\$572,893.912</b> | <b>\$512,899.04</b> |
|--------------|--|----------------------|---------------------|

|   |             |             |
|---|-------------|-------------|
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable: | No comments | No Comments |
|---|-------------|-------------|

|  |             |
|--|-------------|
| Specify Prompt Payment Discount Terms: | No comments |
|--|-------------|



**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

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 972.299.0021

**VENDOR #12**  
 Gylan Building Services, Inc.  
 2205 Royal Lane  
 Dallas, Tx 75229  
 Tae G. Kim  
 972.620.7338  
 972.620.7271 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**Documents to be submitted with bid proposal response must be titled for identification:**

|   |     |     |     |
|---|-----|-----|-----|
| Current/Latest Year Financial Statement   | Yes | Yes | Yes |
| Customer references   | Yes | Yes | Yes |
| Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs                                 | Yes | Yes | Yes |
| Name s and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator   | Yes | Yes | Yes |
| Company/Firm internal policies and procedures   | Yes | Yes | Yes |
| Contingency Plan(s)   | Yes | Yes | Yes |
| Training Plan   | Yes | Yes | Yes |
| Quality Control Plan  | Yes | Yes | Yes |
| Sample Inspection Checklist   | Yes | Yes | Yes |
| Deficiency Report Resolution Form   | Yes | Yes | No  |
| Floor Maintenance Report Monthly/Quarterly scheduling tool  | Yes | Yes | No  |
| Key Control and Security Plan   | Yes | Yes | No  |
| Pilferage & Vandalism Plan  | Yes | Yes | No  |
| Provide brief information about the records kept on employees before, during, and after employment, and background checks are performed   | Yes | Yes | Yes |
| Equipment List  | Yes | Yes | Yes |
| Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts   | Yes | Yes | Yes |
| M/WBE Forms   | Yes | Yes | Yes |
| List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired) | NA  | NA  | NA  |

**Please answer the questions listed below**

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #10**  
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 Joanna James  
 972.299.0021

**VENDOR #12**  
 Gylan Building Services, Inc.  
  
 2205 Royal Lane  
 Dallas, Tx 75229  
 Tae G. Kim  
 972.620.7338  
 972.620.7271 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the year your company/firm was established (must be verifiable):  
 How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began  
 Specify the name and telephone number of the account representative who will be handling this account

1996  
 13 years 01-01-1993  
  
 Harold Jenkins  
 972.399.7701

May 1989  
 May 1989, 19 yrs. - 10 months  
  
 Jo Anna James  
 972.299.0021

1989  
 20 - 1989  
  
 Hilberto Castillo

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

Yes

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No  
 No  
 No

No  
 No  
 NA

Yes  
 No  
 Yes

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #10**  
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 Gylan Building Services, Inc.  
  
 2205 Royal Lane  
 Dallas, Tx 75229  
 Tae G. Kim  
 972.620.7338  
 972.620.7271 fax

**DESCRIPTION:** **Est.**  
**Qty.**

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

NA

Yes

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**

**Opening Date: 23-Mar-09**

**VENDOR #13**  
 ServiceMaster by Eagle  
 Maintenance Co., Inc.  
 (EMC)  
 800 Fulgham Rd.  
 Plano, Tx 75093  
 Jesus Cortez  
 972.632.3294  
 972.596.4960

**VENDOR #14**  
 D&A Building Services  
  
 321 Georgia Ave,  
 Longwood, FL 32750  
 Al Sarabasa  
 877.326.3200  
 866.326.3666 fax

**VENDOR #15**  
 Mendoza Maintenance  
 Group  
  
 5303 Springfield  
 Laredo, Tx 78041  
 Javier Mendoza  
 956.728.0114  
 956.728.0079 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**  
**Addendum Returned?**

Yes  
 No  
 Letter from DC  
 Yes

Yes  
 No  
 Other: Bidsyc  
 Yes

No  
 No  
 other: Bidnet  
 Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0550 | \$251,590.680 | 0.0500 | \$228,718.800 | 0.0507 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 14                  |        |               | 22     |               | 17     |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0550 | \$17,740.800  | 0.0500 | \$16,128.000  | 0.0507 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 2                   |        |               | 2      |               | 1-2    |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0550 | \$99,238.920  | 0.0500 | \$90,217.200  | 0.0507 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 6                   |        |               | 9      |               | 6-7    |
| 4. Location: Administration Building, 411 Elm St., Dallas, Texas  | 44,142 square feet  | 0.0550 | \$29,133.720  | 0.0500 | \$26,485.200  | 0.0507 |

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**

**Opening Date: 23-Mar-09**

**VENDOR #13**  
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 (EMC)  
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 Plano, Tx 75093  
 Jesus Cortez  
 972.632.3294  
 972.596.4960

**VENDOR #14**  
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 321 Georgia Ave,  
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 Al Sarabasa  
 877.326.3200  
 866.326.3666 fax

**VENDOR #15**  
 Mendoza Maintenance  
 Group  
  
 5303 Springfield  
 Laredo, Tx 78041  
 Javier Mendoza  
 956.728.0114  
 956.728.0079 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:

2

2

2-3

**Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.**

|   |             |        |              |  |                       |         |
|---|-------------|--------|--------------|--|-----------------------|---------|
| 5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):<br>George L. Allen Sr. Court Building – West and East Wing, Records Building Complex and Administration Building | 8,320 hours | 9.0600 | \$75,379.200 |  | 13.5400 \$112,652.800 | 11.0000 |
|---|-------------|--------|--------------|--|-----------------------|---------|

|                                       |            |  |  |   |                                      |  |
|---------------------------------------|------------|--|--|---|--------------------------------------|--|
| 6. Specify Cost for Performance Bond: | \$3,150.00 |  |  | \$628.15 Annual which is included in our monthly charges. | \$572.65/per month or \$6,871.80/yr. |  |
|---------------------------------------|------------|--|--|---|--------------------------------------|--|

|  |          |  |  |           |                |  |
|--|----------|--|--|-----------|----------------|--|
| 7. <i>Optional Services (As Requested by Dallas County Project Coordinator or Designee)</i><br>Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract: \$_____/per hour | 9.50/hr. |  |  | 10.25/hr. | No price given |  |
|--|----------|--|--|-----------|----------------|--|

|              |  |  |                      |  |                     |  |
|--------------|--|--|----------------------|--|---------------------|--|
| <b>Total</b> |  |  | <b>\$473,083.320</b> |  | <b>\$474,202.00</b> |  |
|--------------|--|--|----------------------|--|---------------------|--|

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**

**Opening Date: 23-Mar-09**

**VENDOR #13**  
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 Mendoza Maintenance  
 Group  
  
 5303 Springfield  
 Laredo, Tx 78041  
 Javier Mendoza  
 956.728.0114  
 956.728.0079 fax

**DESCRIPTION:** **Est.**  
**Qty.**

Specify any additional comments/cost/etc. included  
 with your bid proposal, if applicable:

No Comments

Day Porter \$9387.73/per month

Please refer to Page 34 of the  
 proposal for cost breakdown

Specify Prompt Payment Discount Terms:

1%-10 days

0%

No Comments

**Documents to be submitted with bid proposal  
 response must be titled for identification:**

Current/Latest Year Financial Statement  
 Customer references  
 Organizational chart. The organization chart  
 must clearly diagram/show the structure of your  
 company/firm organization and the relationships  
 and relative ranks of its parts and positions/jobs  
 Names and telephone number of the Account  
 Manager/Executive, Site/Project Manager,  
 Building Quality Control Manger/Inspector and  
 Billing Manager/Coordinator  
 Company/Firm internal policies and procedures  
 Contingency Plan(s)  
 Training Plan  
 Quality Control Plan  
 Sample Inspection Checklist  
 Deficiency Report Resolution Form  
 Floor Maintenance Report Monthly/Quarterly  
 scheduling tool  
 Key Control and Security Plan  
 Pilferage & Vandalism Plan  
 Provide brief information about the records kept  
 on employees before, during, and after  
 employment, and background checks are  
 performed  
 Equipment List  
 Dallas County Insurance Affidavit or a current  
 copy of the ACORD Certificate of Liability  
 Insurance Form that indicate the coverage and  
 level amounts  
 M/ WBE Forms

Yes  
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 Yes  
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 Yes  
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 Yes  
 Yes

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**

**Opening Date: 23-Mar-09**

**VENDOR #13**  
 ServiceMaster by Eagle  
 Maintenance Co., Inc.  
 (EMC)  
 800 Fulgham Rd.  
 Plano, Tx 75093  
 Jesus Cortez  
 972.632.3294  
 972.596.4960

**VENDOR #14**  
 D&A Building Services  
  
 321 Georgia Ave,  
 Longwood, FL 32750  
 Al Sarabasa  
 877.326.3200  
 866.326.3666 fax

**VENDOR #15**  
 Mendoza Maintenance  
 Group  
  
 5303 Springfield  
 Laredo, Tx 78041  
 Javier Mendoza  
 956.728.0114  
 956.728.0079 fax

**DESCRIPTION:** **Est.**  
**Qty.**

List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

NA

NA

Yes - Confidential and Proprietary

**Please answer the questions listed below**

Specify the year your company/firm was established (must be verifiable):

7/1/1988

1985

1998

How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began

21 years

07/01/1985 - 23 years

11 years - May 1998

Specify the name and telephone number of the account representative who will be handling this account

Jesus D. Cortez Jr.  
 972.675.9592

1) Carmen Budnovich -  
 Financial Account, 407-831-  
 5388, 2) Laura Thompson -  
 Project Manager 407-831.5388,  
 3) Antion Espinol, Building  
 Control Manager  
 214.557.8964,  
 antion@dabuildingservices.com

Jamie Mendoza  
 956.740.6301  
 crabby23@hotmail.com

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

Yes

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**

**Opening Date: 23-Mar-09**

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**DESCRIPTION:** **Est.**  
**Qty.**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County’s health insurance coverage and share in the cost?

No  
 No  
 No  
 No

Yes  
 Yes  
 Yes  
 No

No  
 No  
 No  
 No



**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

**VENDOR #16**  
 Andrew's Building Service,  
 Inc.  
 2750 Northhaven Rd. Suite  
 105  
 Dallas, Texas 75229  
 Walker Hangst  
 972.406.2792  
 972.406.2740 fax

**VENDOR #17**  
 SJW's Janitorial Services  
 901 Terrell Circle #203  
 Arlington, Tx 76011  
 Sebrine Williams  
 817.449.4911  
 972.253.2511 fax

**VENDOR #18**  
 Tolman Building  
 Maintenance Inc.  
 2556 W. Commerce  
 Dallas, Texas 75212  
 Louise Paul  
 214.951.8150  
 214.920.0554 fax

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**How were you notified?**

Yes  
 Yes  
 Onvia Service Online

No  
 No  
 Internet Notice - DC  
 website

Yes  
 Letter from DC and website

**Addendum Returned?**

Yes

Yes

Yes

*NOTE: Dallas County does not guarantee any quantities (square footage) to be serviced or purchased under this contract. The quantities (square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

|   |                     |        |               |        |               |        |
|---|---------------------|--------|---------------|--------|---------------|--------|
| 1. Location: George L. Allen Sr. Court Building – West and East Wings, 600 Commerce St., Dallas, Texas  | 381,198 square feet | 0.0585 | \$267,600.996 | 0.0600 | \$274,462.560 | 1.0197 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 16                  |        |               | '15    |               | 22+    |
| 2. Location: George L. Allen Sr. Court Building – Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas | 26,880 square feet  | 0.0585 | \$18,869.760  | 0.0600 | \$19,353.600  | 1.0197 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 1                   |        |               | 3      |               | 1.5 +  |
| 3. Location: Records Building Complex 501 and 509 Main Street, Dallas, Texas  | 150,362 square feet | 0.0585 | \$105,554.124 | 0.0600 | \$108,260.640 | 1.0197 |
| Specify the exact number of employees to be assigned to each evening to perform janitorial services in the area stated:                                   | 7                   |        |               | 9      |               | 9+     |

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

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**VENDOR #18**  
 Tolman Building  
 Maintenance Inc.  
 2556 W. Commerce  
 Dallas, Texas 75212  
 Louise Paul  
 214.951.8150  
 214.920.0554 fax

| DESCRIPTION:  | Est.<br>Qty. |                |        |              |        |              |        |
|---|--------------|----------------|--------|--------------|--------|--------------|--------|
| 4. Location: Administration Building, 411 Elm St.,<br>Dallas, Texas   | 44,142       | square<br>feet | 0.0585 | \$30,987.684 | 0.0600 | \$31,782.240 | 1.0197 |
| Specify the exact number of employees to be<br>assigned to each evening to perform janitorial<br>services in the area stated: | 3            |                |        |              | 4      |              | 2.5 +  |

Note: + = Supervsion and a 2  
man floor crew

**Note to All Bidders: Any cleanable or  
serviceable areas which are added to or deleted  
due to remodeling, expansion and/or building  
closure at any of Dallas County properties will  
be done so at the same rate per square foot  
throughout the duration of the contract. The  
extension price will be multiplied by the number  
twelve (12) to calculate the annual cost for  
janitorial services.**

|  |       |       |         |              |         |               |         |
|--|-------|-------|---------|--------------|---------|---------------|---------|
| 5. Cost for On-Site Daytime Janitorial Personnel,<br>as per bid specifications for the listed location (s):<br>George L. Allen Sr. Court Building – West and<br>East Wing, Records Building Complex and<br>Administration Building | 8,320 | hours | 10.0000 | \$83,200.000 | 40.0000 | \$332,800.000 | 10.5000 |
|--|-------|-------|---------|--------------|---------|---------------|---------|

|                                       |                  |                                    |             |
|---------------------------------------|------------------|------------------------------------|-------------|
| 6. Specify Cost for Performance Bond: | \$10,500.00/year | \$600,000.00/yr. total<br>contract | \$18,000.00 |
|---------------------------------------|------------------|------------------------------------|-------------|

|   |           |          |           |
|---|-----------|----------|-----------|
| 7. <i>Optional Services (As Requested by Dallas<br/>County Project Coordinator or Designee</i><br>Specify cost for Additional Service Hour: This line<br>is for special scheduled events and emergency-type<br>services, such as responding to<br>a roof leak during periods when there is no<br>company staff on-site (i.e., early morning or late<br>evening hours or weekends). Services<br>provided in such circumstances must be requested<br>by the Project Coordinator or designee, and will be<br>charged to the contingency line<br>in the contract: \$ _____/per hour | 15.50/hr. | 9.50/hr. | 15.00/hr. |
|---|-----------|----------|-----------|

**TABULATION SHEET**  
**Bid No. 2009-055-4280 - Annual Contract for**  
**Janitorial Services – Downtown Complexes**  
**Opening Date: 23-Mar-09**

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972.406.2792  
972.406.2740 fax

**VENDOR #17**  
SJW's Janitorial Services  
901 Terrell Circle #203  
Arlington, Tx 76011  
Sebrine Williams  
817.449.4911  
972.253.2511 fax

**VENDOR #18**  
Tolman Building  
Maintenance Inc.  
2556 W. Commerce  
Dallas, Texas 75212  
Louise Paul  
214.951.8150  
214.920.0554 fax

| DESCRIPTION:  | Est.<br>Qty. |                      |                                |             |
|---|--------------|----------------------|--------------------------------|-------------|
| <b>Total</b>  |              | <b>\$506,212.564</b> | <b>\$766,659.04</b>            |             |
| Specify any additional comments/cost/etc. included with your bid proposal, if applicable:   |              | No Comments          | No Comments                    | No Comments |
| Specify Prompt Payment Discount Terms:  |              | 2.5%-15 days         | 0%                             | Net 30 days |
| <b>Documents to be submitted with bid proposal response must be titled for identification:</b>  |              |                      |                                |             |
| Current/Latest Year Financial Statement   |              | Yes                  | Yes - Partial Information      | Yes         |
| Customer references   |              | Yes                  | Yes                            | Yes         |
| Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs |              | Yes                  | Yes                            | Yes         |
| Name s and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator                                   |              | Yes                  | Yes                            | Yes         |
| Company/Firm internal policies and procedures   |              | Yes                  | Yes                            | Yes         |
| Contingency Plan(s)   |              | ?                    | Yes                            | ?           |
| Training Plan   |              | Yes                  | Yes                            | Yes         |
| Quality Control Plan  |              | Yes                  | Yes                            | Yes         |
| Sample Inspection Checklist   |              | Yes                  | Yes                            | No          |
| Deficiency Report Resolution Form   |              | Yes                  | Yes                            | No          |
| Floor Maintenance Report Monthly/Quarterly scheduling tool  |              | No                   | Yes                            | No          |
| Key Control and Security Plan   |              | No                   | Yes                            | No          |
| Pilferage & Vandalism Plan  |              | No                   | Yes                            | Yes         |
| Provide brief information about the records kept on employees before, during, and after employment, and background checks are performed   |              | Yes                  | Yes                            | Yes         |
| Equipment List  |              | Yes                  | Yes                            | Yes         |
| Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts   |              | Yes                  | No                             | Yes         |
| M/ WBE Forms  |              | Yes                  | Yes - Partial 2 pages returned | Yes         |

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**VENDOR #18**  
 Tolman Building  
 Maintenance Inc.  
 2556 W. Commerce  
 Dallas, Texas 75212  
 Louise Paul  
 214.951.8150  
 214.920.0554 fax

**DESCRIPTION:** **Est.**  
**Qty.**

List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

NA

NA

NA

**Please answer the questions listed below**

Specify the year your company/firm was established (must be verifiable):  
 How many years have your company/firm have been in the business of providing janitorial services (must be verifiable)? List date began  
 Specify the name and telephone number of the account representative who will be handling this account

1994

2009

1947

15 years - Feb 1994

Ricks Janitorial (Louisiana 3 yrs.) - 1985 (25 yrs.)

62 years - 1947

Alan Orr 682.559.3621

1) Sebrine Williams - Owner/Financial Officer 817.449.4911 2) Andrew Ricks - Operation Manager 817.716.8405

Louise Paul 214.951.8150, paultlin@aol.com

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Did not return the page that provide this information

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract

Yes

No

Yes

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

Yes

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

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**DESCRIPTION:** **Est.**  
**Qty.**

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No  
 No  
 No  
 No

No  
 No  
 No  
 No

No  
 NA  
 NA  
 NA

No Bids:  
 1) Jay and Kay International 2) Brodeaux Top to Bottom