

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #1
 Eagle Maintenance Co. Inc.
 800 Fulgham Rd.
 Plano, Tx 75093
 Jesus Cortez
 972.596.4960
 972.769.9345 fax

VENDOR #2
 Oriental Building Services, Inc.
 2640 Northaven , Ste. 105
 Dallas, Texas 75229
 Steve Gye
 469.522.0001
 469.522.0003 fax

VENDOR #3
 American Facility Services
 1325 Union Hill Industrial Court, Ste. 1
 Alpharetta, GA 30004
 Kevin McCann
 770.740.1613
 770.475.7720 fax

VENDOR #4
 D&A Building Services Inc.
 401 South Sherman St., Ste. 201
 Richardson, Tx 75081
 Albert Sarbasa
 972.664.1823
 972.664.1849 fax
 214.557.8964 cell

DESCRIPTION: Est. Qty.

NCTRCA Certified Vendor (M/Wbe) Yes
Dallas County Taxpayer? No
How were you notified? Letter from DC
Addendum(s) returned? Yes

Yes
 Yes
 DC website
 Yes

No
 No
 Onvia
 Yes

Yes
 Yes
 DC Website
 Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050 square feet	\$0.0474	\$238,355.6400	\$0.0450	\$226,287.0000	\$0.0513	\$257,967.1800	\$0.0684	\$343,956.2400
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

20

20

24

29

1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000 square feet	\$0.0495	\$7,722.0000	\$0.0500	\$7,800.0000	\$0.1384	\$21,590.4000	\$0.0684	\$10,670.4000
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1.3. Location: North Tower,113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0495	\$2,138.4000		\$0.0700	\$3,024.0000		\$0.1944	\$8,398.0800	\$0.0684 \$2,954.8800
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1		1	
1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0495	\$1,562.2200		\$0.0650	\$2,051.4000		\$0.1944	\$6,135.2640	\$0.0684 \$2,158.7040
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1		1	
Total Section 1				\$249,778.2600			\$239,162.4000			\$294,090.9240	\$359,740.2240
2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.											
2.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0454	\$228,298.4400		\$0.0290	\$145,829.4000		\$0.0412	\$207,178.3200	\$0.0556 \$279,590.1600

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2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0472	\$7,363.2000		\$0.0420	\$6,552.0000		\$0.1076	\$16,785.6000	\$0.0556 \$8,673.6000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				2		1
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0472	\$2,039.0400		\$0.0700	\$3,024.0000		\$0.1666	\$7,197.1200	\$0.0556 \$2,401.9200
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		1
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0472	\$1,489.6320		\$0.0650	\$2,051.4000		\$0.1520	\$4,797.1200	\$0.0556 \$1,754.7360
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		1
Total Section 2				\$239,190.3120			\$157,456.8000			\$235,958.1600	\$292,420.4160

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3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.												
3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0436	\$219,246.9600		\$0.0230	\$115,657.8000		\$0.0322	\$161,920.9200	\$0.0511	\$256,961.4600
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	20				14			17			21	
3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0449	\$7,004.4000		\$0.0420	\$6,552.0000		\$0.0856	\$13,353.6000	\$0.0511	\$7,971.6000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			2			1	
3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0449	\$1,939.6800		\$0.0700	\$3,024.0000		\$0.1388	\$5,996.1600	\$0.0511	\$2,207.5200
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1			1	
3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0449	\$1,417.0440		\$0.0650	\$2,051.4000		\$0.1330	\$4,197.4800	\$0.0511	\$1,612.7160

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DESCRIPTION: Est. Qty.

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1

1

1

1

\$229,608.0840

\$127,285.2000

\$185,468.1600

\$268,753.2960

Total Section 3
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):

4.1 Frank Crowley Courts Building 6,000 hours \$8.5000 \$51,000.0000

\$11.7500 \$70,500.0000

\$12.7500 \$76,500.0000

\$12.6100 \$75,660.0000

4.2 Lew Sterrett Justice Center, 8,760 hours \$8.5000 \$74,460.0000

\$11.7500 \$102,930.0000

\$12.7500 \$111,690.0000

\$12.6100 \$110,463.6000

The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.

\$125,460.0000

\$173,430.0000

\$188,190.0000

\$186,123.6000

Total Section 4
Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

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DESCRIPTION: **Est. Qty.**

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

8.50/hr.

12.50/hr.

13.75/hr

16.50/hr

6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost

0.0075%

4%

100%

3%

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No Comments

No Comments

No Comments

No Comments

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

No Comments

1%-10 days

No Comments

0%

Checklist: Documents to be submitted with bid proposal response - all must be titled for identification:

Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs.

Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator

Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed

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DESCRIPTION: **Est. Qty.**

Sample copy of company/firm Inspection Checklist
 Sample copy of company/firm Service Deficiency Report/Log and Resolution Form
 Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services
 Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)
 Training Plan (See Section 3.15 for detail requirements)
 Key Control and Security Plan (See Section 3.16 for detail requirements)
 Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)
 Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)
 Transition Plan (See Section 3.19 for detail requirements)
 Quality Control Plan (See Section 3.20 for detail requirements)
 Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)
 Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)
 M/WBE Forms
 Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts
 List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Yes

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Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Yes

Specify the name and telephone number of the account representative who will be handling this account

Jesus Israel Cortez Sr.

Joon Lee 469.522.0001

Ahmad Khan 1-512-661-6120

Antonio Espinel 214.557.8964

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

No

Equipment & Supplies - Master Cleaning, Floor - Klen Concept

We will sub-contract the paper supplies of this contract. Toilet paper, paper towels, toilet seat covers.

No

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

No Response

Yes

No

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Yes

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

Yes

No

No

Yes

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

No

No

No

Yes

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No

No

No Comments

Yes

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DESCRIPTION: **Est.**
Qty.

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

No

No Comments

No

Company Legal Name

Eagle Maintenance Co.,
 Inc. dba/SMC
 Corporation

Oriental Building
 Services, Inc.
 Corporation

American Facility Services,
 Inc.
 Corporation

D&A Building Services

 Corporation

Company Legal Status (corporation, partnership, sole proprietor, etc.)

No

No

No

No

Is your firm a sole proprietorship doing business under a different name:

NA

If yes, please indicate sole proprietor's name and the name you are doing business under:

What is your company primary type of business:

Janitorial

Janitorial Services

Janitorial Services

Janitorial/Window
 Cleaning
 25 years

Length of time the company has been in business: (must be verifiable):

20 years

18 years

19 years

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

20 years

March 15 1992

19 years

25 years

What is total number of janitorial service employees your company/firm has on staff

125

138

350+

725

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VENDOR #5
 Nationwide Janitorial
 Corp.

 632 Executive Dr.
 Willowbrook, IL 60527
 Yong S. Yang
 630.323.8400
 630.323.3332 fax

VENDOR #5A
 Nationwide Janitorial
 Corp

Alternate Bid

VENDOR #6
 Mendoza Maintenance
 Group, Inc.

5303 Springfield
 Laredo, Tx 78041

VENDOR #7
 Combined Services of
 Dallas, Inc.

512 Adams Ave.
 Dallas, Tx 75208
 Alfredo Sanchez
 214.942.5081
 214.946.7028 fax

DESCRIPTION: Est.
Qty.

NCTRCA Certified Vendor (M/Wbe) No
Dallas County Taxpayer? No
How were you notified? DC website
Addendum(s) returned? Yes

No
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 Letter from DC
 Yes

No
 Yes
 DC Website
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Did not return signature page

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

Based on a Cleaning
 Production Rate of 5000
 sq. ft per hour

1.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050 square feet	0.08200	\$412,345.200	0.0630	\$316,801.800	0.0430	\$216,229.800	0.0564	\$283,613.040
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

20

14

20

23

1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000 square feet	\$0.1000	\$15,600.0000	\$0.0870	\$13,572.0000	\$0.0500	\$7,800.0000	\$0.0592	\$9,235.2000
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TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #5
 Nationwide Janitorial
 Corp.

 632 Executive Dr.
 Willowbrook, IL 60527
 Yong S. Yang
 630.323.8400
 630.323.3332 fax

VENDOR #5A
 Nationwide Janitorial
 Corp

Alternate Bid

VENDOR #6
 Mendoza Maintenance
 Group, Inc.

5303 Springfield
 Laredo, Tx 78041

VENDOR #7
 Combined Services of
 Dallas, Inc.

512 Adams Ave.
 Dallas, Tx 75208
 Alfredo Sanchez
 214.942.5081
 214.946.7028 fax

DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3
1.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.1700	\$7,344.0000	\$0.1700	\$7,344.0000	\$0.0500	\$2,160.0000	\$0.0703	\$3,036.9600	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3
1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.2000	\$6,312.0000	\$0.2100	\$6,627.6000	\$0.0500	\$1,578.0000	\$0.0745	\$2,351.2200	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3
Total Section 1				\$441,601.2000		\$344,345.4000		\$227,767.8000		\$298,236.4200	
2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.											
2.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0590	\$296,687.4000	\$0.0540	\$271,544.4000	\$0.0365	\$183,543.9000	\$0.0503	\$252,938.5800	

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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 Dallas, Tx 75208
 Alfredo Sanchez
 214.942.5081
 214.946.7028 fax

DESCRIPTION:	Est. Qty.											
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	16				14				16		23	
2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0800	\$12,480.0000		\$0.0780	\$12,168.0000		\$0.0500	\$7,800.0000	\$0.0547	\$8,533.2000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3	
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.1600	\$6,912.0000		\$0.1600	\$6,912.0000		\$0.0500	\$2,160.0000	\$0.0663	\$2,864.1600
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3	
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.1970	\$6,217.3200		\$0.2000	\$6,312.0000		\$0.0500	\$1,578.0000	\$0.0679	\$2,142.9240
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		3	
Total Section 2				\$322,296.7200			\$296,936.4000		\$195,081.9000		\$266,478.8640	

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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 512 Adams Ave.
 Dallas, Tx 75208
 Alfredo Sanchez
 214.942.5081
 214.946.7028 fax

DESCRIPTION:	Est. Qty.										
3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.											
3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0440	\$221,258.4000	\$0.0000	\$0.0000	\$0.0280	\$140,800.8000	\$0.0418	\$210,195.4800	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	14										
3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0696	\$10,857.6000	\$0.0000	\$0.0000	\$0.0400	\$6,240.0000	\$0.0459	\$7,160.4000	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1										
3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.1500	\$6,480.0000	\$0.0000	\$0.0000	\$0.0400	\$1,728.0000	\$0.0580	\$2,505.6000	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1										
3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.1900	\$5,996.4000	\$0.0000	\$0.0000	\$0.0400	\$1,262.4000	\$0.0709	\$2,237.6040	

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
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Crowley Courts Building, Lew Sterrett
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DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1										
Total Section 3			\$244,592.4000				\$0.0000		\$150,031.2000		\$222,099.0840
<i>Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.</i>											
4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):											
4.1 Frank Crowley Courts Building	6,000	hours	\$10.9000	\$65,400.0000	\$0.0000	\$0.0000	\$10.5000	\$63,000.0000	\$12.0000	\$72,000.0000	
4.2 Lew Sterrett Justice Center, The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.	8,760	hours	\$10.9000	\$95,484.0000	\$0.0000	\$0.0000	\$11.0000	\$96,360.0000	\$12.0000	\$105,120.0000	
Total Section 4				\$160,884.0000		\$0.0000		\$159,360.0000		\$177,120.0000	
<i>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.</i>											
5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)											

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
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DESCRIPTION: **Est.**
Qty.

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

26.50/hr.

15.00/hr

15.00/hr.

6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost

2%

2%

10%

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

The County of Dallas can benefit from more frequent cleaning and increasing the square footage per custodian to 5000 sqft. Nationwide Janitorial Corp. is submitting an additional alternate bid proposing this scenario.

No Comments

No Comments

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

0.05%-10 days

0%

No Comments

Checklist: Documents to be submitted with bid proposal response - all must be titled for identification:

Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs.

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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DESCRIPTION: **Est.**
Qty.

Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manager/Inspector and Billing Manager/Coordinator
 Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed
 Sample copy of company/firm Inspection Checklist
 Sample copy of company/firm Service Deficiency Report/Log and Resolution Form
 Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services
 Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)
 Training Plan (See Section 3.15 for detail requirements)
 Key Control and Security Plan (See Section 3.16 for detail requirements)
 Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)
 Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)
 Transition Plan (See Section 3.19 for detail requirements)
 Quality Control Plan (See Section 3.20 for detail requirements)
 Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)
 Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)
 M/WBE Forms
 Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts
 List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #5
 Nationwide Janitorial Corp.
 632 Executive Dr.
 Willowbrook, IL 60527
 Yong S. Yang
 630.323.8400
 630.323.3332 fax

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 Combined Services of Dallas, Inc.
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 Alfredo Sanchez
 214.942.5081
 214.946.7028 fax

DESCRIPTION: Est.
 Qty.

Please answer the questions listed below

Did your company check Dallas County website
 (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Specify the name and telephone number of the account representative who will be handling this account

Yong S Yang President
 630.988.7700

Jamie Mendoza
 956.740.6301

Alfredo Sanchez
 214.942.5081

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Nationwide Janitorial Corp. will comply with the good faith efforts to subcontract to MBE/WBE corporations where applicable.

None

NA

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

No

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

Yes

No

No

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
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DESCRIPTION:	Est. Qty.			
b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?	No		No	No Comments
c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)	Yes		No	No Comments
d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	NA		No	No Comments
Company Legal Name	Nationwide Janitorial Corp		Mendoza Maintence Group Inc. Corporation	Combined Services of Dallas, Inc. Corporation
Company Legal Status (corporation, partnership, sole proprietor, etc.)	Corporation			
Is your firm a sole proprietorship doing business under a different name:	No		No	No Comments
If yes, please indicate sole proprietor's name and the name you are doing business under:	NA			No Comments
What is your company primary type of business:	Janitorial Management Services		Custodial Services	Janitorial Services
Length of time the company has been in business: (must be verifiable):	31 years		13 years	25 years
Length of time the company has been in janitorial/custodian service business (must be verifiable)?	31 years		13 years	25 years
What is total number of janitorial service employees your company/firm has on staff	200		38 in Dallas	120

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #8
 CTJ Maintenance Inc.

 3649 Conflan Rd., #102

 Irving, Tx 75061

 Harold Jenkins
 972.399.7701
 972.399.7733 fax

VENDOR #9
 UBM Enterprise Inc.

 11102 Ables Ln.

 Dallas, Texas 75229

 Jae Song
 972.243.5273
 972.243.0737 fax

VENDOR #10
 Members Building
 Maintenance, Ltd.

 11420 Ferrell Dr., #307

 Farmers Branch, Tx
 75234

VENDOR #11
 Promise Building Service,
 Inc.

 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe)
Dallas County Taxpayer?
How were you notified?
Addendum(s) returned?

Yes

Yes
 Yes
 Letter from DC
 Yes

Yes
 Yes
 DC website and Onvia
 Yes

Yes
 Bidsync
 Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1.1. Location: Frank Crowley Courts Building, 419,050 square feet	\$0.0449	\$225,784.1400	\$0.0540	\$271,544.4000	\$0.0742	\$373,122.1200	\$0.0606	\$304,733.1600
133 Riverfront Blvd., Dallas, Texas 75207								

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

20

20

15

No Comments

1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000 square feet	\$0.0450	\$7,020.0000	\$0.0620	\$9,672.0000	\$0.0742	\$11,575.2000	\$0.0606	\$9,453.6000
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	3											No Comments	
1.3. Location: North Tower,113 W. Commerce St., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	3,600	square feet	\$0.0600	\$2,592.0000		\$0.0680	\$2,937.6000		\$0.0742	\$3,205.4400		\$0.0606	\$2,617.9200
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2,630	square feet	\$0.0600	\$1,893.6000		\$0.0740	\$2,335.4400		\$0.0742	\$2,341.7520		\$0.0606	\$1,912.5360
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
Total Section 1				\$237,289.7400			\$286,489.4400			\$390,244.5120			\$318,717.2160
2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.													
2.1. Location: Frank Crowley Courts Building, 419,050 133 Riverfront Blvd., Dallas, Texas 75207		square feet	\$0.0279	\$140,297.9400		\$0.0390	\$196,115.4000		\$0.0496	\$249,418.5600		\$0.0483	\$242,881.3800

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #8
 CTJ Maintenance Inc.

 3649 Conflan Rd., #102

 Irving, Tx 75061

 Harold Jenkins
 972.399.7701
 972.399.7733 fax

VENDOR #9
 UBM Enterprise Inc.

 11102 Ables Ln.

 Dallas, Texas 75229

 Jae Song
 972.243.5273
 972.243.0737 fax

VENDOR #10
 Members Building
 Maintenance, Ltd.

 11420 Ferrell Dr., #307

 Farmers Branch, Tx
 75234

VENDOR #11
 Promise Building Service,
 Inc.

 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION:	Est. Qty.												
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	15											No Comments	
2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0450	\$7,020.0000		\$0.0410	\$6,396.0000		\$0.0496	\$7,737.6000		\$0.0483	\$7,534.8000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	3											No Comments	
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0500	\$2,160.0000		\$0.0470	\$2,030.4000		\$0.0496	\$2,142.7200		\$0.0483	\$2,086.5600
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0500	\$1,578.0000		\$0.0530	\$1,672.6800		\$0.0496	\$1,565.3760		\$0.0483	\$1,524.3480
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
Total Section 2				\$151,055.9400			\$206,214.4800			\$260,864.2560			\$254,027.0880

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #8
 CTJ Maintenance Inc.

 3649 Conflan Rd., #102

 Irving, Tx 75061

 Harold Jenkins
 972.399.7701
 972.399.7733 fax

VENDOR #9
 UBM Enterprise Inc.

 11102 Ables Ln.

 Dallas, Texas 75229

 Jae Song
 972.243.5273
 972.243.0737 fax

VENDOR #10
 Members Building
 Maintenance, Ltd.

 11420 Ferrell Dr., #307

 Farmers Branch, Tx
 75234

VENDOR #11
 Promise Building Service,
 Inc.

 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION:	Est.	Qty.										
3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.												
3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0188	\$94,537.6800		\$0.0290	\$145,829.4000		\$0.0370	\$186,058.2000		\$0.0362 \$182,035.3200
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				14		14			1			No Comments
3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0450	\$7,020.0000		\$0.0340	\$5,304.0000		\$0.0370	\$5,772.0000		\$0.0362 \$5,647.2000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				2		1			1			No Comments
3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0450	\$1,944.0000		\$0.0410	\$1,771.2000		\$0.0370	\$1,598.4000		\$0.0362 \$1,563.8400
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				1		1			1			No Comments
3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0450	\$1,420.2000		\$0.0470	\$1,483.3200		\$0.0370	\$1,167.7200		\$0.0362 \$1,142.4720

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #8
 CTJ Maintenance Inc.

 3649 Conflan Rd., #102

 Irving, Tx 75061

 Harold Jenkins
 972.399.7701
 972.399.7733 fax

VENDOR #9
 UBM Enterprise Inc.

 11102 Ables Ln.

 Dallas, Texas 75229

 Jae Song
 972.243.5273
 972.243.0737 fax

VENDOR #10
 Members Building
 Maintenance, Ltd.

 11420 Ferrell Dr., #307

 Farmers Branch, Tx
 75234

VENDOR #11
 Promise Building Service,
 Inc.

 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION: **Est.**
Qty.

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

1

No Comments

Total Section 3 **\$104,921.8800** **\$154,387.9200** **\$194,596.3200** **\$190,388.8320**

Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):

4.1 Frank Crowley Courts Building	6,000	hours	\$9.6500	\$57,900.0000	\$10.5000	\$63,000.0000	\$11.5000	\$69,000.0000	\$9.7500	\$58,500.0000
4.2 Lew Sterrett Justice Center, The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.	8,760	hours	\$9.6500	\$84,534.0000	\$10.5000	\$91,980.0000	\$11.5000	\$100,740.0000	\$9.7500	\$85,410.0000

Total Section 4 **\$142,434.0000** **\$154,980.0000** **\$169,740.0000** **\$143,910.0000**

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

TABULATION SHEET
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 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION:	Est.	Est.	Est.	Est.
	Qty.			
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	13.75/hr.	12.50/hr.	13.00/hr	16.19/hr
6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost	7%	2.5%	1.1%	6%
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:	No Comments	None	No Comments	No Comments
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts	0%-30 Days	0%-30 days	No Comments	No Comments
Checklist: Documents to be submitted with bid proposal response - all must be titled for identification: Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs. Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator				

TABULATION SHEET
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Opening Date: 02-Sep-2010

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 Promise Building Service,
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 Dallas, Texas 75220

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 972.759.0074 fax

DESCRIPTION: **Est.**
Qty.

Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed
 Sample copy of company/firm Inspection Checklist
 Sample copy of company/firm Service Deficiency Report/Log and Resolution Form
 Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services
 Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)

 Training Plan (See Section 3.15 for detail requirements)
 Key Control and Security Plan (See Section 3.16 for detail requirements)
 Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)
 Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)
 Transition Plan (See Section 3.19 for detail requirements)
 Quality Control Plan (See Section 3.20 for detail requirements)
 Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)
 Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)
 M/WBE Forms
 Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts
 List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

Please answer the questions listed below

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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 Irving, Tx 75061

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 972.399.7733 fax

VENDOR #9
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 Dallas, Texas 75229

 Jae Song
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VENDOR #10
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 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION: **Est.**
Qty.

Did your company check Dallas County website
 (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Yes

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Yes

Specify the name and telephone number of the account representative who will be handling this account

Harold Jenkins
 972.399.7701

Jihan Kim 972.243.5273

Harvey Burger
 214.808.3295

Ryan McCrady
 214.325.1518

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

None

20% of night general cleaners

Janitorial Service

NA

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

No

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

No

Yes

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

No

No

No

No Comments

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #8
 CTJ Maintenance Inc.

 3649 Conflan Rd., #102

 Irving, Tx 75061

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VENDOR #9
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 Dallas, Texas 75229

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VENDOR #10
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 Promise Building Service,
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 1843 W. Northwest Hwy.

 Dallas, Texas 75220

 Ryan McCrady
 214.325.1518
 972.759.0074 fax

DESCRIPTION: **Est.**
Qty.

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No

No

No

No Comments

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

No

No

No Comments

Company Legal Name
 Company Legal Status (corporation, partnership, sole proprietor, etc.)
 Is your firm a sole proprietorship doing business under a different name:
 If yes, please indicate sole proprietor's name and the name you are doing business under:
 What is your company primary type of business:
 Length of time the company has been in business: (must be verifiable):
 Length of time the company has been in janitorial/custodian service business (must be verifiable)?
 What is total number of janitorial service employees your company/firm has on staff

CTJ Maintenance Inc.
 Corporation
 No
 None
 Janitorial/Custodian
 14 years
 14 years, 03-15-1996
 300

UBM Enterprise Inc.
 Corporation
 No
 Janitorial Services
 19 years
 19 years
 368

Member's Building
 Maintenance, Ltd.
 Partnership
 No
 Janitorial Services
 28 years
 28 years
 380

Promise Building Service
 Inc.
 Corporation
 No
 Janitorial Service
 7 years
 7 years
 150

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #12
 Tolman Building
 Maintenance Inc.

 2556 W. Commerce St.
 Dallas, Texas 75212

 Louise Paul
 214.951.8150
 214.920.0554 fax

VENDOR #13
 Varsity Contractors, Inc.

 PO Box 1692
 Pocatello, Idaho 83204-
 1692
 Marc A Collings
 208-232-8598
 208-232-6280 Fax

VENDOR #14
 Evelyn's Professional
 Janitorial

 PO Box 425
 Allen, Tx 75013

 Evelyn Molina
 972.516.9550
 972.516.9868 fax

VENDOR #15
 Premier Cleaning Services

 Dallas, Texas 75220

 214.351.4035
 214.351.4036 fax

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe) No
Dallas County Taxpayer? No
How were you notified? Letter from DC
Addendum(s) returned? Yes

No
 No
 DC website
 Yes

Yes
 No response
 Letter from DC
 Yes

Yes
 Yes and No
 DC website
 Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050 square feet	\$0.0869	\$436,985.3400	\$0.0840	\$422,402.4000	\$0.0420	\$211,201.2000	\$0.0649	\$326,356.1400
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	19			18		14		No Comments	
1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000 square feet	\$0.0869	\$13,556.4000	\$0.0940	\$14,664.0000	\$0.0420	\$6,552.0000	\$0.0896	\$13,977.6000

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #12
 Tolman Building
 Maintenance Inc.

 2556 W. Commerce St.
 Dallas, Texas 75212

 Louise Paul
 214.951.8150
 214.920.0554 fax

VENDOR #13
 Varsity Contractors, Inc.

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 Pocatello, Idaho 83204-
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 972.516.9550
 972.516.9868 fax

VENDOR #15
 Premier Cleaning Services

 Dallas, Texas 75220

 214.351.4035
 214.351.4036 fax

DESCRIPTION:	Est. Qty.											
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments
1.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0869	\$3,754.0800	\$0.0960	\$4,147.2000	\$0.0420	\$1,814.4000	\$0.0898	\$3,879.3600		
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments
1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0869	\$2,742.5640	\$0.0950	\$2,998.2000	\$0.0420	\$1,325.5200	\$0.1200	\$3,787.2000		
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments
Total Section 1				\$457,038.3840		\$444,211.8000		\$220,893.1200		\$348,000.3000		
2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.												
2.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0675	\$339,430.5000	\$0.0570	\$286,630.2000	\$0.0390	\$196,115.4000	\$0.0519	\$260,984.3400		

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #12
Tolman Building
Maintenance Inc.

2556 W. Commerce St.
Dallas, Texas 75212

Louise Paul
214.951.8150
214.920.0554 fax

VENDOR #13
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PO Box 1692
Pocatello, Idaho 83204-
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Evelyn's Professional
Janitorial

PO Box 425
Allen, Tx 75013

Evelyn Molina
972.516.9550
972.516.9868 fax

VENDOR #15
Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
214.351.4036 fax

DESCRIPTION:	Est. Qty.												
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	15											No Comments	
2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0675	\$10,530.0000		\$0.0670	\$10,452.0000		\$0.0390	\$6,084.0000		\$0.0717	\$11,185.2000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0675	\$2,916.0000		\$0.0690	\$2,980.8000		\$0.0390	\$1,684.8000		\$0.0719	\$3,106.0800
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0675	\$2,130.3000		\$0.0680	\$2,146.0800		\$0.0390	\$1,230.8400		\$0.0961	\$3,032.9160
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1											No Comments	
Total Section 2				\$355,006.8000			\$302,209.0800			\$205,115.0400			\$278,308.5360

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett Opening Date: 02-Sep-2010

VENDOR #12

Tolman Building Maintenance Inc.

2556 W. Commerce St.
Dallas, Texas 75212

Louise Paul
214.951.8150
214.920.0554 fax

VENDOR #13

Varsity Contractors, Inc.

PO Box 1692
Pocatello, Idaho 83204-1692

Marc A Collings
208-232-8598
208-232-6280 Fax

VENDOR #14

Evelyn's Professional Janitorial

PO Box 425
Allen, Tx 75013

Evelyn Molina
972.516.9550
972.516.9868 fax

VENDOR #15

Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
214.351.4036 fax

DESCRIPTION: Est. Qty.

3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0530	\$266,515.8000	\$0.0420	\$211,201.2000	\$0.0320	\$160,915.2000	\$0.0389	\$195,612.5400
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

No Comments	9	14	No Comments
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3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0530	\$8,268.0000	\$0.0530	\$8,268.0000	\$0.0320	\$4,992.0000	\$0.0538	\$8,392.8000
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

No Comments	1	1	No Comments
-------------	---	---	-------------

3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0530	\$2,289.6000	\$0.0550	\$2,376.0000	\$0.0320	\$1,382.4000	\$0.0539	\$2,328.4800
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

No Comments	1	1	No Comments
-------------	---	---	-------------

3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0530	\$1,672.6800	\$0.0540	\$1,704.2400	\$0.0320	\$1,009.9200	\$0.0721	\$2,275.4760
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TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #12
Tolman Building
Maintenance Inc.

2556 W. Commerce St.
Dallas, Texas 75212

Louise Paul
214.951.8150
214.920.0554 fax

VENDOR #13
Varsity Contractors, Inc.

PO Box 1692
Pocatello, Idaho 83204-
1692
Marc A Collings
208-232-8598
208-232-6280 Fax

VENDOR #14
Evelyn's Professional
Janitorial

PO Box 425
Allen, Tx 75013

Evelyn Molina
972.516.9550
972.516.9868 fax

VENDOR #15
Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
214.351.4036 fax

DESCRIPTION: **Est.**
Qty.

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

No Comments

1

1

26

Total Section 3 **\$278,746.0800** **\$223,549.4400** **\$168,299.5200** **\$208,609.2960**

Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):

4.1 Frank Crowley Courts Building	6,000	hours	\$10.1000	\$60,600.0000	\$12.0800	\$72,480.0000	\$8.1500	\$48,900.0000	\$13.8000	\$82,800.0000
4.2 Lew Sterrett Justice Center,	8,760	hours	\$10.1000	\$88,476.0000	\$12.0800	\$105,820.8000	\$8.1500	\$71,394.0000	\$13.8000	\$120,888.0000
The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.										

Total Section 4 **\$149,076.0000** **\$178,300.8000** **\$120,294.0000** **\$203,688.0000**

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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VENDOR #15
Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
214.351.4036 fax

DESCRIPTION:	Est. Qty.			
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	10.50/hr.	12.00/hr.	11.65/men/hr.	13.80/hr
6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost	25%	1%	No Comment	No Comments
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:	None	No Comments	No Comments	No Comments
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts	0%-30 days	NA	No Comments	Page and Information not returned
<p>Checklist: Documents to be submitted with bid proposal response - all must be titled for identification:</p> <ul style="list-style-type: none"> Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs. Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator 				

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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 Maintenance Inc.

2556 W. Commerce St.
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 Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
 214.351.4036 fax

DESCRIPTION: **Est.**
Qty.

Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed

Sample copy of company/firm Inspection Checklist

Sample copy of company/firm Service Deficiency Report/Log and Resolution Form

Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services

Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)

Training Plan (See Section 3.15 for detail requirements)

Key Control and Security Plan (See Section 3.16 for detail requirements)

Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)

Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)

Transition Plan (See Section 3.19 for detail requirements)

Quality Control Plan (See Section 3.20 for detail requirements)

Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)

Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)

M/WBE Forms

Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts

List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

Please answer the questions listed below

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #12
 Tolman Building Maintenance Inc.

2556 W. Commerce St.
 Dallas, Texas 75212

Louise Paul
 214.951.8150
 214.920.0554 fax

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 972.516.9868 fax

VENDOR #15
 Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
 214.351.4036 fax

DESCRIPTION:	Est. Qty.			
Did your company check Dallas County website (http://www.dallascounty.org/department/purchasing/currentbids.html) for any addendums, dates, and/or changes to the bid solicitation	Yes	Yes	Yes	Page and Information not returned
Is the required reference information and documentation included with your proposal?	Yes	Yes	Yes	Page and Information not returned
Specify the name and telephone number of the account representative who will be handling this account	Louise Paul 214.951.8150	Joseph Ashurst 214.267.8256	Evelyn Molina 469.446.1041	Page and Information not returned
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:	None	Varsity generally self-performs contracts, and plans to fully self perform this contract. Some specific periodic work could be considered for sub-contract at the request of Dallas County to meet specific Dallas County M/WBE goals	No Comments	Page and Information not returned
Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?	Yes	Yes - with limited exceptions	Yes	Yes
Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?	Yes	Yes	Yes	Yes
Information on Provision of Health Insurance Coverage for Employees Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation. a) Does your company provide health insurance coverage to its employees?	No	Yes	No	No Comments

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

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VENDOR #15

Premier Cleaning Services

Dallas, Texas 75220

214.351.4035
 214.351.4036 fax

DESCRIPTION: **Est. Qty.**

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

Not Applicable

Yes

Yes

No Comments

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Not Applicable

No * Deductibles and limits exceed Dallas County policy

No

No Comments

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Not Applicable

NA

No

NA

Company Legal Name

Tolman Building Maintenance Inc. Corporation

Varsity Contractors Inc.

Evelyn's Professional Janitorial Services Inc. Corporation

JESV, Inc.

Company Legal Status (corporation, partnership, sole proprietor, etc.)

No

Idaho

No

Corporation

Is your firm a sole proprietorship doing business under a different name:

No

No

No

No

If yes, please indicate sole proprietor's name and the name you are doing business under:

NA

NA

NA

NA

What is your company primary type of business:

Janitorial & Temporary Labor

Facilities Services

Janitorial

Cleaning

Length of time the company has been in business: (must be verifiable):

Since 1947 63 years ,
 Incorporated in June 1980 (30 years)

53 years

18 yrs

16 years

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

63 years

53 years

18 yrs.

16 years

What is total number of janitorial service employees your company/firm has on staff

75

2,800

No Comments

135

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
 James Enterprise

 607 Cedar St., Ste. 4

 Cedar Hill, Tx 75104

 Joanna James
 972.299.0021
 972.293.1010 fax

VENDOR #17
 Gylan Building Services
 Inc.

 2205 Royal Lane

 Dallas, Tx 75229

 972.620.7338
 972.620.7271 fax

VENDOR #18
 Unicare Building
 Maintenance Inc.

 2300 Henley Ct.

 Flower Mound, Tx 75028

 Sam Son
 214.960.9565
 469.293.6273 fax

VENDOR #19
 Action Janitorial Services
 Corp.

 3317 Finley Rd., Ste. 190

 Irving, Tx 75062

 Mario A Tervinio
 972.252.8898
 972.252.8898 fax

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe) Yes
Dallas County Taxpayer? Yes and No
How were you notified? No Comments
Addendum(s) returned? Yes

Yes
 Yes
 Letter from DC
 Yes

Yes
 Information not provided
 Information not provided
 Yes

Yes
 Yes
 DC website
 Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0550	\$276,573.0000	\$0.0584	\$293,670.2400	\$0.0534	\$268,527.2400	\$0.0590	\$296,687.4000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	20				20		20		20	
1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0550	\$8,580.0000	\$0.0690	\$10,764.0000	\$0.0534	\$8,330.4000	\$0.0650	\$10,140.0000

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16

James Enterprise

607 Cedar St., Ste. 4

Cedar Hill, Tx 75104

Joanna James

972.299.0021

972.293.1010 fax

VENDOR #17

Gylan Building Services
 Inc.

2205 Royal Lane

Dallas, Tx 75229

972.620.7338

972.620.7271 fax

VENDOR #18

Unicare Building
 Maintenance Inc.

2300 Henley Ct.

Flower Mound, Tx 75028

Sam Son

214.960.9565

469.293.6273 fax

VENDOR #19

Action Janitorial Services
 Corp.

3317 Finley Rd., Ste. 190

Irving, Tx 75062

Mario A Tervinio

972.252.8898

972.252.8898 fax

DESCRIPTION:

**Est.
 Qty.**

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

2

2

1

1

1.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207

3,600

square feet

\$0.0550

\$2,376.0000

\$0.0751

\$3,244.3200

\$0.0534

\$2,306.8800

\$0.0650

\$2,808.0000

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

1

1

1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207

2,630

square feet

\$0.0550

\$1,735.8000

\$0.0692

\$2,183.9520

\$0.0534

\$1,685.3040

\$0.0650

\$2,051.4000

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

1

1

Total Section 1

\$289,264.8000

\$309,862.5120

\$280,849.8240

\$311,686.8000

2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

2.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207

419,050

square feet

\$0.0475

\$238,858.5000

\$0.0450

\$226,287.0000

\$0.0433

\$217,738.3800

\$0.0590

\$296,687.4000

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
 James Enterprise

 607 Cedar St., Ste. 4

 Cedar Hill, Tx 75104

 Joanna James
 972.299.0021
 972.293.1010 fax

VENDOR #17
 Gylan Building Services
 Inc.

 2205 Royal Lane

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 Action Janitorial Services
 Corp.

 3317 Finley Rd., Ste. 190

 Irving, Tx 75062

 Mario A Tervinio
 972.252.8898
 972.252.8898 fax

DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	16			20			20			16	
2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0475	\$7,410.0000	\$0.0560	\$8,736.0000	\$0.0433	\$6,754.8000	\$0.0650	\$10,140.0000	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2			2			1			1	
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0475	\$2,052.0000	\$0.0633	\$2,734.5600	\$0.0433	\$1,870.5600	\$0.0650	\$2,808.0000	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1			1	
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0475	\$1,499.1000	\$0.0617	\$1,947.2520	\$0.0433	\$1,366.5480	\$0.0650	\$2,051.4000	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1			1	
Total Section 2				\$249,819.6000		\$239,704.8120		\$227,730.2880		\$311,686.8000	

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

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 972.620.7271 fax

VENDOR #18
 Unicare Building
 Maintenance Inc.

 2300 Henley Ct.

 Flower Mound, Tx 75028

 Sam Son
 214.960.9565
 469.293.6273 fax

VENDOR #19
 Action Janitorial Services
 Corp.

 3317 Finley Rd., Ste. 190

 Irving, Tx 75062

 Mario A Tervinio
 972.252.8898
 972.252.8898 fax

DESCRIPTION: **Est.**
Qty.

3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	419,050	square feet	\$0.0430	\$216,229.8000	\$0.0417	\$209,692.6200	\$0.0330	\$165,943.8000	\$0.0590	\$296,687.4000
	14				20		20		14	
3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	13,000	square feet	\$0.0430	\$6,708.0000	\$0.0537	\$8,377.2000	\$0.0330	\$5,148.0000	\$0.0650	\$10,140.0000
	2				2		1		1	
3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	3,600	square feet	\$0.0430	\$1,857.6000	\$0.0574	\$2,479.6800	\$0.0330	\$1,425.6000	\$0.0650	\$2,808.0000
	1				1		1		1	
3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0430	\$1,357.0800	\$0.0564	\$1,779.9840	\$0.0330	\$1,041.4800	\$0.0650	\$2,051.4000

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
 James Enterprise

 607 Cedar St., Ste. 4

 Cedar Hill, Tx 75104

 Joanna James
 972.299.0021
 972.293.1010 fax

VENDOR #17
 Gylan Building Services
 Inc.

 2205 Royal Lane

 Dallas, Tx 75229

 972.620.7338
 972.620.7271 fax

VENDOR #18
 Unicare Building
 Maintenance Inc.

 2300 Henley Ct.

 Flower Mound, Tx 75028

 Sam Son
 214.960.9565
 469.293.6273 fax

VENDOR #19
 Action Janitorial Services
 Corp.

 3317 Finley Rd., Ste. 190

 Irving, Tx 75062

 Mario A Tervinio
 972.252.8898
 972.252.8898 fax

DESCRIPTION: **Est.**
Qty.

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1	1	1	1	1
		\$226,152.4800	\$222,329.4840	\$173,558.8800
				\$311,686.8000

Total Section 3
Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):

4.1 Frank Crowley Courts Building	6,000	hours	\$9.0000	\$54,000.0000	\$9.7500	\$58,500.0000	\$9.7500	\$58,500.0000	\$10.2500	\$61,500.0000
4.2 Lew Sterrett Justice Center, The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.	8,760	hours	\$9.0000	\$78,840.0000	\$9.7500	\$85,410.0000	\$9.7500	\$85,410.0000	\$10.2500	\$89,790.0000

Total Section 4	\$132,840.0000	\$143,910.0000	\$143,910.0000	\$151,290.0000
------------------------	-----------------------	-----------------------	-----------------------	-----------------------

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
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VENDOR #18
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VENDOR #19
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 Corp.

 3317 Finley Rd., Ste. 190

 Irving, Tx 75062

 Mario A Tervinio
 972.252.8898
 972.252.8898 fax

DESCRIPTION: **Est.**
Qty.

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

15.00/hr.

14.75/hr.

10.75/hr.

10.25/hr.

6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost

3%

5%

5%

2%

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No Comments

No Comments

No Comments

No Comments

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

No Comments

No Comments

No Comments

0%

Checklist: Documents to be submitted with bid proposal response - all must be titled for identification:

Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs.

Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator

Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
James Enterprise

607 Cedar St., Ste. 4

Cedar Hill, Tx 75104

Joanna James
972.299.0021
972.293.1010 fax

VENDOR #17
Gylan Building Services
Inc.

2205 Royal Lane

Dallas, Tx 75229

972.620.7338
972.620.7271 fax

VENDOR #18
Unicare Building
Maintenance Inc.

2300 Henley Ct.

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469.293.6273 fax

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Corp.

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Irving, Tx 75062

Mario A Tervinio
972.252.8898
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DESCRIPTION: **Est.**
Qty.

- Sample copy of company/firm Inspection Checklist
- Sample copy of company/firm Service Deficiency Report/Log and Resolution Form
- Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services
- Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)
- Training Plan (See Section 3.15 for detail requirements)
- Key Control and Security Plan (See Section 3.16 for detail requirements)
- Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)
- Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)
- Transition Plan (See Section 3.19 for detail requirements)
- Quality Control Plan (See Section 3.20 for detail requirements)
- Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)
- Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)
- M/WBE Forms
- Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts
- List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/departments/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Yes

TABULATION SHEET

Bid No. 2010-083-5193 - Annual Contract for Janitorial Services for the Frank Crowley Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16

James Enterprize

607 Cedar St., Ste. 4

Cedar Hill, Tx 75104

Joanna James

972.299.0021

972.293.1010 fax

VENDOR #17

Gylan Building Services Inc.

2205 Royal Lane

Dallas, Tx 75229

972.620.7338

972.620.7271 fax

VENDOR #18

Unicare Building Maintenance Inc.

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Flower Mound, Tx 75028

Sam Son

214.960.9565

469.293.6273 fax

VENDOR #19

Action Janitorial Services Corp.

3317 Finley Rd., Ste. 190

Irving, Tx 75062

Mario A Tervinio

972.252.8898

972.252.8898 fax

DESCRIPTION:

**Est.
Qty.**

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Yes

Specify the name and telephone number of the account representative who will be handling this account

JoAnna James

972.299.0021

Hilberto Castillo

469.231.7128©

972.620.7338 (o)

Casey Kim/Operation

Manager 214.883.2433

Mario Trevino

972.252.8898

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

In-house Staff

NA

Part Labor and Janitorial Supplies and Equipment Purchasing

No Comments

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

No

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

No

No

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

No Comments

No

No

No

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No Comments

No

No

No

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract for
Janitorial Services for the Frank Crowley
Courts Building, Lew Sterrett Justice Center
Opening Date: 02-Sep-2010

VENDOR #16
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Cedar Hill, Tx 75104

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972.293.1010 fax

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Corp.

3317 Finley Rd., Ste. 190

Irving, Tx 75062

Mario A Tervinio
972.252.8898
972.252.8898 fax

DESCRIPTION: **Est.**
Qty.

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No Comments

No

No

No

Company Legal Name

Worldwide Enterprise
Inc. dba James
Enterprise
Corporation

Gylan Building Services
Inc.

Unicare Building
Maintenance, Inc.

Action Janitorial Services,
Inc.

Company Legal Status (corporation, partnership, sole proprietor, etc.)

No Comment

Corporation

Corporation

Corporation

Is your firm a sole proprietorship doing business under a different name:

No Comment

No

No

No

If yes, please indicate sole proprietor's name and the name you are doing business under:

NA

What is your company primary type of business:

Building Maintenance

Janitorial

Commercial Janitorial
Service

Janitorial

Length of time the company has been in business: (must be verifiable):

21 yrs 3 mos.

21 years

25 years

3 years

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

21 years

21 years

25 years

3 years

What is total number of janitorial service employees your company/firm has on staff

120

31

76

120+

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #20
 Andrew's Building
 Service Inc.

 2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

VENDOR #

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe) Yes
Dallas County Taxpayer? Yes
How were you notified? Letter from DC
Addendum(s) returned? Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

No Bids: 1) Jay and Kay International 2) Safety Stride Floor Treatment LLC 3) Premier Bldg. Svc., 4) Cleaning Systems International, 5)JF&J Inc., 6) Capital Contractors, Inc. 7)BMR Janitorial & Pressure Washing Services LLC

1. Cost of Janitorial Services (Based on 5 days per week Evening Services and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050 square feet	\$0.0514	\$258,470.0400	\$0.0000	\$0.0000
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

20

1.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000 square feet	\$0.0523	\$8,158.8000	\$0.0000	\$0.0000
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TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #20
 Andrew's Building
 Service Inc.

2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

VENDOR #

DESCRIPTION:	Est. Qty.					
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
1.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0519	\$2,242.0800	\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
1.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0549	\$1,732.6440	\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
Total Section 1				\$270,603.5640		\$0.0000
2. Cost of Janitorial Services (Based on 4 days per week Evening Services and Maximum Cleaning Production Rate of 4,500 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.						
2.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0438	\$220,152.1080	\$0.0000	\$0.0000

2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

DESCRIPTION:	Est. Qty.					
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	21					
2.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0441	\$6,879.6000	\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
2.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0486	\$2,099.5200	\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
2.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0487	\$1,536.9720	\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1					
Total Section 2				\$230,668.2000		\$0.0000

DESCRIPTION:	Est.	Qty.					
3. Cost of Janitorial Services (Based on 3 days per week Evening Services and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.							
3.1. Location: Frank Crowley Courts Building, 133 Riverfront Blvd., Dallas, Texas 75207	419,050	square feet	\$0.0412	\$207,178.3200		\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.		21					
3.2. Location: Lew Sterrett Justice Center, 111 W. Commerce St., Dallas, Texas 75207	13,000	square feet	\$0.0431	\$6,723.6000		\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.		1					
3.3. Location: North Tower, 113 W. Commerce St., Dallas, Texas 75207	3,600	square feet	\$0.0438	\$1,892.1600		\$0.0000	\$0.0000
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.		1					
3.4. Location: Suzanne L. Kays - South Tower, 113 W. Commerce St., Dallas, Texas 75207	2,630	square feet	\$0.0443	\$1,398.1080		\$0.0000	\$0.0000

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #20
 Andrew's Building
 Service Inc.

 2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

VENDOR #

DESCRIPTION: **Est.**
Qty.

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

Total Section 3 **\$217,192.1880** **\$0.0000**

Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.

4. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s):

4.1 Frank Crowley Courts Building 6,000 hours \$8.7500 \$52,500.0000 \$0.0000 \$0.0000

4.2 Lew Sterrett Justice Center, 8,760 hours \$8.7500 \$76,650.0000 \$0.0000 \$0.0000

The on-site personnel's at this location will be required to work three (3) eight hour shifts which will cover a twenty-four (24) period, 7 days per week including all holidays.

Total Section 4 **\$129,150.0000** **\$0.0000**

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

5. Optional Services (As Requested by Dallas County Project Coordinator or Designee)

VENDOR #20
 Andrew's Building
 Service Inc.

 2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

VENDOR #

DESCRIPTION:	Est. Qty.
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	15.00/hr.
6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost	10%
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:	No Comments
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts	1%-30 days
Checklist: Documents to be submitted with bid proposal response - all must be titled for identification:	
Organizational chart. The organization chart must clearly diagram/show the structure of your company/firm organization and the relationships and relative ranks of its parts and positions/jobs.	
Names and telephone number of the Account Manager/Executive, Site/Project Manager, Building Quality Control Manger/Inspector and Billing Manager/Coordinator	
Company/Firm internal policies and procedures to include brief information about the records kept on employees before, during, and after employment, and how background checks are performed	

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VENDOR #

DESCRIPTION: **Est.**
Qty.

Sample copy of company/firm Inspection Checklist
 Sample copy of company/firm Service Deficiency Report/Log and Resolution Form
 Sample copy of Floor Maintenance Schedule and Maintenance Report for monthly and quarterly services
 Customer References and Experience (See Section 3.5 for detail requirements – must complete Dallas County reference forms)
 Training Plan (See Section 3.15 for detail requirements)
 Key Control and Security Plan (See Section 3.16 for detail requirements)
 Pilferage & Vandalism Plan (See Section 3.17 for detail requirements)
 Contingency Plan (See Section 3.18 for detail requirements to include employees replacements)
 Transition Plan (See Section 3.19 for detail requirements)
 Quality Control Plan (See Section 3.20 for detail requirements)
 Current/Latest Year Financial Statement (See Section 3.22 for detail requirements)
 Equipment Inventory List (See Section 4.7.2.7.3 for detail requirement which includes a listing of all the equipment that will be utilized under this contract to include equipment quantity amount)
 M/WBE Forms
 Dallas County Insurance Affidavit or a current copy of the ACORD Certificate of Liability Insurance Form that indicate the coverage and level amounts
 List of employee name(s), job title (s), job description (s), employment date(s), and current pay rate (s) of the staff who will be assigned to this contract (may be furnished upon notice of award or with bid if so desired)

Please answer the questions listed below

Did your company check Dallas County website
 (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

TABULATION SHEET
Bid No. 2010-083-5193 - Annual Contract
for Janitorial Services for the Frank
Crowley Courts Building, Lew Sterrett
Opening Date: 02-Sep-2010

VENDOR #20
 Andrew's Building
 Service Inc.

 2750 Northahven Rd.,
 Ste. 105
 Dallas, Tx 75229
 Walker Hengst
 972.406.2792
 972.406.2740 fax

VENDOR #

DESCRIPTION:	Est. Qty.
Is the required reference information and documentation included with your proposal?	Yes
Specify the name and telephone number of the account representative who will be handling this account	Walker Hengst 972.406.2792
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:	No Comments
Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?	Yes
Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?	Yes
Information on Provision of Health Insurance Coverage for Employees	
Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.	
a) Does your company provide health insurance coverage to its employees?	No
b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?	No
c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)	No

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VENDOR #

DESCRIPTION:	Est.	Qty.
d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?		No
Company Legal Name		Andrews Building Service
Company Legal Status (corporation, partnership, sole proprietor, etc.)		Corporation
Is your firm a sole proprietorship doing business under a different name:		No
If yes, please indicate sole proprietor's name and the name you are doing business under:		
What is your company primary type of business:		Janitorial Services
Length of time the company has been in business: (must be verifiable):		15 years
Length of time the company has been in janitorial/custodian service business (must be verifiable)?		15 years
What is total number of janitorial service employees your company/firm has on staff		195