

TABULATION SHEET
Bid No. 2011-032-5406 - Annual Contract for
Janitorial Services for the Health and Human
Services Building

VENDOR #1
 Oriental Building
 Services, Inc.

VENDOR #2
 UBM Enterprise Inc.

VENDOR #3
 CTJ Maintenance Inc.

VENDOR #4
 Andrew Building Service

Opening Date: 31-Jan-2011

2526 Manana Dr., Ste.
 208
 Dallas, Texas 75220
 Steve Gye
 469.522.0001
 469.522.0003 fax

11102 Ables Ln.

 Dallas, Texas 75229
 Jae Song
 972.243.5273
 972.243.0737

3649 Conflan Rd., #102

 Irving, Tx 75061
 Harold Jenkins
 972.399.7701
 972.399.7733 fax

11503 Reeder Rd.

 Dallas, Texas 75229
 Walker Hengst
 972.406.2792
 972.406.2792 fax

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe) Yes
EEO-1 Yes
Dallas County Taxpayer? Yes
How were you notified? No response

Yes
 Yes
 Yes
 Letter from DC

Yes
 Yes
 Yes
 Letter from DC

Yes
 Yes
 Yes
 Letter from DC &
 Website
 Addendum 1 only

Addendum(s) returned?

Yes

Yes

Yes

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

Cost of Janitorial Services (Based on 5 Days per week Evening/Night Services on Sunday through Thursday and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1. Location: Health and Human Services Bldg. , 2377 N. Stemmons Frwy., Dallas, Texas 75207 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	153,086 square feet	7	\$0.0449	\$82,482.7368	\$0.0570	104,710.8240	\$0.0580	106,547.8560	\$0.0390	71,644.2480
2. Cost for On-Site Daytime Janitorial Cleaning Personnel, as per bid specifications	2,008 hours		\$9.2300	\$18,533.8400	\$10.0000	20,080.0000	\$14.7500	29,618.0000	\$8.4900	17,047.9200

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DESCRIPTION: Est.
 Qty.

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

\$101,016.5768

124,790.8240

136,165.8560

88,692.1680

Optional Services (As Requested by Dallas County Project Coordinator or Designee)

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

15.00/hr.

12.50/hr.

Did Not Respond

9.75/hr.

Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details:
 _____% of Total Bid Cost

3.5%

2%

3%

-%

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

None

No Comments

No Comments

No Comments

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

1%-7days

0%-30 days

0%-30 days

No Comment

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Yes

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Yes

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11503 Reeder Rd.

 Dallas, Texas 75229
 Walker Hengst
 972.406.2792
 972.406.2792 fax

DESCRIPTION: **Est.**
Qty.

Specify the name and telephone number of the account representative who will be handling this account

Nixon Shum
 469.522.0001

Jinah Kim 972.243.5273

Harold Jenkins
 972.399.7701

Walker Hengst
 972.406.2792

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Supply , Floor Care

25% of night general
 cleaners

No Comments

No Comments

Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option would your company/firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response?

Yes

No

Yes

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

No

No

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

No

No

No

No

TABULATION SHEET
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Janitorial Services for the Health and Human
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VENDOR #5
Mendoza Maintenance
Group

VENDOR #6
James Enterprise

VENDOR #7
Gylan Building Services
Inc.

VENDOR #8
Quest Facility Services,
Inc.

Opening Date: 31-Jan-2011

5303 Springfield

607 Cedar St., Ste. 4

11055 Dennis #12

2815 Valley View, Ste.
228

Laredo, Tx 78041
Jamie Mendoza
956.728.0114
956.788.0114 fax

Cedar Hill, Tx 75104
JoAnna James
972.299.0021
972.293.1010 fax

Dallas, Texas 75229
Tae G. Kim
972.399.7701
972.399.7733 fax

Dallas, Texas 75234
Mickey Moore
972.243.4701
972.243.4457 fax

DESCRIPTION: **Est.**
Qty.

NCTRCA Certified Vendor (M/Wbe)
EEO-1
Dallas County Taxpayer?
How were you notified?
Addendum(s) returned?

Yes
Yes
No
Letter from DC
Addendum 1 only

Yes
Yes
Yes and No
DC website
Yes

Yes
Yes
Yes
No response
Addendum 1 only

Yes and No.
Did not complete
Yes and No.
Letter from DC
Addendum 1 only

NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.

Cost of Janitorial Services (Based on 5 Days per week Evening/Night Services on Sunday through Thursday and Maximum Cleaning Production Rate of 3,500 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.

1. Location: Health and Human Services Bldg. , 2377 N. Stemmons Frwy., Dallas, Texas 75207	153,086	square feet	\$0.0400	73,481.2800	\$0.0413	75,869.4216	\$0.0441	81,013.1112	\$0.0640	117,570.0480
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	8			9		6-8		11		
2. Cost for On-Site Daytime Janitorial Cleaning Personnel, as per bid specifications	2,008	hours	\$8.7500	17,570.0000	\$9.0000	18,072.0000	\$8.5000	17,068.0000	\$9.5000	19,076.0000

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Group

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James Enterprise

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Gylan Building Services
Inc.

VENDOR #8
Quest Facility Services,
Inc.

Opening Date: 31-Jan-2011

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607 Cedar St., Ste. 4

11055 Dennis #12

2815 Valley View, Ste.
228

Laredo, Tx 78041
Jamie Mendoza
956.728.0114
956.788.0114 fax

Cedar Hill, Tx 75104
JoAnna James
972.299.0021
972.293.1010 fax

Dallas, Texas 75229
Tae G. Kim
972.399.7701
972.399.7733 fax

Dallas, Texas 75234
Mickey Moore
972.243.4701
972.243.4457 fax

DESCRIPTION: Est.
Qty.

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

91,051.2800

93,941.4216

98,081.1112

136,646.0480

Optional Services (As Requested by Dallas County Project Coordinator or Designee)

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

9.00/hr.

15.00/hr.

9.00/hr.

18.50/hr.

Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details:
_____ % of Total Bid Cost

3%

3%

No Comments

2%

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No Comments

No Comments

NA

None

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

NA

No Comments

No Comment

0%-0 days

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/departments/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Yes

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

Yes

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Tae G. Kim
972.399.7701
972.399.7733 fax

Dallas, Texas 75234
Mickey Moore
972.243.4701
972.243.4457 fax

DESCRIPTION: **Est.**
Qty.

Specify the name and telephone number of the
account representative who will be handling this
account

Jaime Mendoza
956.740.6301

JoAnna James
972.299.0021

Hilberto Castillo
469.231.7128

Mickey Moore
972.322.6570

Should your firm be awarded this contract,
describe what (if any) portion of the bid
requirements will be subcontracted out:

The supply portion will
be subcontracted to
Janitor's World
certification is attached

No Comments

NA

The supplies will be
subcontracted out and
80% of janitorial services
to a NCTRA certified
vendor

Dallas County may elect to award this solicitation
to both a primary and secondary contractor.

Yes

Yes

Yes

Yes

Should Dallas County chose this option would
your company/firm be willing to serve as
secondary contractor for janitorial services based
on the same terms, conditions, requirements, and
pricing stated in bid proposal response?

Yes

Yes

Yes

Yes

Cooperative Purchasing: Should other
Governmental Entities decide to participate in this
contract, would you, the awarded Contractor
agree that all terms, conditions, specifications, and
pricing would apply to that entity?

Yes

No

Yes

Yes

Does your firm/company have the required
insurance coverage stated under SECTION 3 -
INSURANCE REQUIREMENTS and agree to
comply with these requirements during the
duration of this contract?

Yes

No Comments

Yes

If No, will your firm be able to acquire the
required coverage within ten (10) days upon
notification of contract award?

**Information on Provision of Health Insurance
Coverage for Employees**

Dallas County may consider the provision of
health insurance coverage for employees in the
bid evaluation process (see page 5, paragraph 5).
Please complete the information below to assist in
this evaluation.

a) Does your company provide health insurance
coverage to its employees?

No

No

No

No

b) If your company does provide health insurance
coverage to its employees, does the company
share in the cost a minimum of 75% for employee
only coverage and 50% for family coverage?

No

No Comments

No

NA

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DESCRIPTION: **Est.**
Qty.

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

No

No Comments

No

NA

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

No Comments

No

NA

Company Legal Name

Mendoza Maintenance
Group

Worldwide Enterprise
Inc. dba James Enterprise

Gylan Building Services,
Inc.

Quest Facility Services
Inc.

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Corporation

Corporation

Same - Corporation

Corporation

Is your firm a sole proprietorship doing business under a different name:

No

No

No

No

If yes, please indicate sole proprietor's name and the name you are doing business under:

NA

NA

NA

NA

What is your company primary type of business:
Length of time the company has been in business:
(must be verifiable):

Janitorial Services
13 years

Building Maintenance
22 years

NA
Janitorial

Janitorial Services
1982

Length of time the company has been in janitorial/custodian service business including establishment date (month, date and year - must be verifiable)?

April 1998

May 1989

21 years

1982

What is total number of janitorial service employees your company/firm has on staff

40

No Response

1989

265

TABULATION SHEET
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Services Building

VENDOR #9
 QCS Unlimited Inc.

VENDOR #10
 OJS Systems

VENDOR #11
 Evelyn's Professional
 Janitorial Services, Inc.

VENDOR #12

Opening Date: 31-Jan-2011

2659 Gravel Dr.
 Fort Worth, Tx 76118
 Tamara Knox
 817.284.5551
 817.284.5554 fax

PO Box 2797
 Acworth, GA 30102
 John Heo
 770.975.9343
 770.975.9387 fax)

PO Box 425
 Allen, Tx 75013
 Evelyn Molina
 972.516.9550
 972.516.9868 fax

DESCRIPTION: **Est.**
Qty.

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.

189,789.7440

480,161.8560

535,452.9600

\$0.0000

Optional Services (As Requested by Dallas County Project Coordinator or Designee)

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract

25.00/hr.

14.95/hr.

12.65/hr.

Performance Bond: Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost

3%

No Comments

No Comments

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

None

No Comments

Cost for floors will be 0.22 cts per sq. ft. of VCT

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

No Comments

No Comments

No Comment

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, dates, and/or changes to the bid solicitation

Yes

Yes

Yes

Is the required reference information and documentation included with your proposal?

Yes

Yes

Yes

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VENDOR #10
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PO Box 2797
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 John Heo
 770.975.9343
 770.975.9387 fax)

PO Box 425
 Allen, Tx 75013
 Evelyn Molina
 972.516.9550
 972.516.9868 fax

DESCRIPTION: **Est.**
Qty.

Specify the name and telephone number of the account representative who will be handling this account

Tamara Knox
 817.284.5551

John Heo 770.975.9343

Brenda Linaeman
 972.516.9550

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

None

No Suncontract

No Comments

Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option would your company/firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response?

Yes

Yes

Yes

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

No

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

NA

No Comments

No Comments

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

NA

No Comments

No Comments

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VENDOR #10
 OJS Systems

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DESCRIPTION: **Est.**
Qty.

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

NA

No Comments

No Comments

Company Legal Name

QCS Unlimited Inc.

OJS Systems, Inc.

Evelyns Professional
 Janitorial Services, Inc.
 Corporation

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Corporation

Corporation

Is your firm a sole proprietorship doing business under a different name:

No

No

No

If yes, please indicate sole proprietor's name and the name you are doing business under:

NA

What is your company primary type of business:

Janitorial Services

Janitorial Services

NA

Length of time the company has been in business: (must be verifiable):

16 years

17 years

Janitorial Cleaning
 Services

Length of time the company has been in janitorial/custodian service business including establishment date (month, date and year - must be verifiable)?

May 01 1995

10 yrs. Uner the current name

19 years

What is total number of janitorial service employees your company/firm has on staff

20

294

1992