

DALLAS COUNTY BID TABULATION	VENDOR #5	VENDOR #6	VENDOR #7																																																																						
BID NO: 2011-106-5755 ANNUAL CONTRACT FOR DOCUMENT DESTRUCTION SERVICES OPENING DATE: September 19, 2011 CONTRACT PERIOD: Upon award	Iron Mountain Information Management, Inc. Mike Gordon, Territory Vice President 1402 Lakeway Dr., Lewisville TX 75029 214-551-7763 Fax: 972-436-6327 michael.gordon@ironmountain.com www.ironmountain.com	MARSHALL SHREDDING CO Beth Houser P.O. Box 91139 San Antonio, TX 78209 210-653-2227 Fax: 210-653-2228 beth@marshallshredding.com www.marshallshredding.com	Secure On-Site Shredding, Inc. Kathryn Shrum, CEO P.O. Box 2077 Allen, TX 75013 214-509-0134 Fax: 972-390-9200 kathryn@secureonsiteshredding.com www.secureonsiteshredding.com																																																																						
M/WBE STATUS OTHER MINORITY CERTIFICATION TAXPAYER STATUS BID NOTIFICATION ADDENDUM INCLUDED	Non M/WBE None Not identified Dallas County Website No	Non M/WBE None Other County Taxpayer Dallas County website No (no signature page)	Non M/WBE WBE 243301, HUB 38701 Other County Taxpayer Dallas County website Yes																																																																						
<table border="0"> <thead> <tr> <th>DESCRIPTION</th> <th>ESTIMATED QUANTITY</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>I. Paper shredding shall be quoted as price per standard 1 box. (On-site paper shredding shall be quoted as price per standard records storage box - 1.2 cubic foot).</td> <td>20,000</td> <td>Box</td> <td>1.00</td> <td>\$</td> <td>20,000.00</td> <td>2.00</td> <td>\$</td> <td>40,000.00</td> <td>0.00</td> <td>\$</td> <td>-</td> </tr> <tr> <td>II. Paper shredding shall be quoted as price per standard 1 box. (Off Site Paper shredding shall be quoted as price per standard records storage box -1.2 cubic foot).</td> <td>20,000</td> <td>Box</td> <td>0.50</td> <td>\$</td> <td>10,000.00</td> <td>1.80</td> <td>\$</td> <td>36,000.00</td> <td>0.00</td> <td>\$</td> <td>-</td> </tr> <tr> <td>III. Paper shredding shall be quoted as price per pound. (On-Site paper shredding shall be quoted as price per pound.)</td> <td>40</td> <td>Pound</td> <td>0.03</td> <td>\$</td> <td>1.20</td> <td>0.06</td> <td>\$</td> <td>2.40</td> <td>0.00</td> <td>\$</td> <td>-</td> </tr> <tr> <td>IV. Paper shredding shall be quoted as price per pound (Off-Site paper shredding shall be quoted as price per pound.</td> <td>40</td> <td>Pound</td> <td>0.02</td> <td>\$</td> <td>0.80</td> <td>0.06</td> <td>\$</td> <td>2.40</td> <td>0.00</td> <td>\$</td> <td>-</td> </tr> <tr> <td>V. Discount or residual for recycled materials</td> <td>1</td> <td>Pound</td> <td colspan="2"></td> <td>Not available</td> <td>0.06</td> <td>\$</td> <td>0.06</td> <td>0.00</td> <td></td> <td></td> </tr> </tbody> </table>	DESCRIPTION	ESTIMATED QUANTITY									I. Paper shredding shall be quoted as price per standard 1 box. (On-site paper shredding shall be quoted as price per standard records storage box - 1.2 cubic foot).	20,000	Box	1.00	\$	20,000.00	2.00	\$	40,000.00	0.00	\$	-	II. Paper shredding shall be quoted as price per standard 1 box. (Off Site Paper shredding shall be quoted as price per standard records storage box -1.2 cubic foot).	20,000	Box	0.50	\$	10,000.00	1.80	\$	36,000.00	0.00	\$	-	III. Paper shredding shall be quoted as price per pound. (On-Site paper shredding shall be quoted as price per pound.)	40	Pound	0.03	\$	1.20	0.06	\$	2.40	0.00	\$	-	IV. Paper shredding shall be quoted as price per pound (Off-Site paper shredding shall be quoted as price per pound.	40	Pound	0.02	\$	0.80	0.06	\$	2.40	0.00	\$	-	V. Discount or residual for recycled materials	1	Pound			Not available	0.06	\$	0.06	0.00					
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Specify the name and telephone number of the account representative who will be handling this account:	Lauren Abeyta @ 214.551-7763	Beth Houser @ 210-862-8517	Kathryn Shrum @ 214-509-0134																																																																						
Specifications require all employees handling destruction are employees of the company (not third party). Does your company meet that requirement?	Yes	Yes	Yes																																																																						
Specifications require that a background check be performed annually (at a minimum). Please state how often background checks are performed	Every three years	Annually	Annually																																																																						
Specifications require information on the security measure, security mapping to include a timeline. Is this information included with your response?	Yes	Yes	Yes																																																																						
Specifications require that Vendor location must meet minimum NAID facility requirements. Does your location meet those requirements?	Yes	Yes	Yes																																																																						
Specifications require the vendor to provide a sample copy of the certificate of destruction. Is this sample included with your proposal?	Yes	Yes	Yes																																																																						
Specifications require the vendor to provide a sample of shred product. Is this included with your proposal?	Yes	No	Yes																																																																						
Does your company accept PO's and solicitations via email:	Yes	Yes beth@marshallshredding.com	Yes kathryn@secureonsiteshredding.com																																																																						
Will you allow other governmental agencies to utilize this contract?	Yes, agencies located in the DFW metroplex may use this contract	Yes	Yes																																																																						

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M/WBE STATUS OTHER MINORITY CERTIFICATION TAXPAYER STATUS BID NOTIFICATION ADDENDUM INCLUDED Dallas County may offer periodic "shred days" for employees. Would you provide an on-site shredder and staff for a 2-3 hr minimum period on a weekend? Would there be any costs? Specify any additional comments/cost/etc. included with your bid proposal, if applicable Does your company provide health insurance coverage to its employees? Does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage? Is the coverage comparable to the services provided by Dallas County as described in the summary plan description? Does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	Non M/WBE None Not identified Dallas County Website No Yes to shred days, no additional costs *With exceptions noted in the requirements and questions section of the proposal. Vendor has many exceptions to standard requirements. Yes No, health insurance contributions is approximately 72% of total costs Yes N/A	Non M/WBE None Other County Taxpayer Dallas County website No (no signature page) Yes to shred days, at no additional costs Yes No Yes N/A	Non M/WBE WBE 243301, HUB 38701 Other County Taxpayer Dallas County website Yes Yes to shred days, at no additional costs Yes No Yes No