

**TABULATION SHEET
 BID No. 2012-011-5793 Annual Contract for
 HVAC Systems Chemical Water Treatment
 and Consulting Services**

Opening Date: 10-Nov-2011

VENDOR #1

P/PM Services Inc.

 1009 Louisiana Ave.
 South Houston, Tx 77587
 Nikolos Birks
 713.944.3680
 866-521-0581 fax

VENDOR #2

Garratt Callahan Company

 13721 Welch Rd.
 Farmers Branch, Tx 75244
 Larry Boldt
 972.661.5006
 972.980.0822 fax

VENDOR #3

Chem-Aqua Inc.

 2727 Chemsearch Blvd.
 Irving, Tx 75062
 Steve Haberly
 972.438.0680
 972.438.0801 fax

DESCRIPTION: **Est.
Qty.**

NCTRCA Certified Vendor
Certified By Other Agency
EEO1
Dallas County Taxpayer?
How were you notified?
Addendum Returned?

No Response
 No - None indicated
 No Response
 Other - Harris County
 Email
 1 only

No
 No - None indicated
 Yes
 Yes
 Letter from DC
 Yes - 1 and 2

No
 No - None indicated
 Yes
 Yes
 Letter from DC
 Yes - 1 and 2

**Specify cost per month to provide total
 Turnkey Services for Water Treatment
 Program to include Consulting, Training,
 Chemical Products, Monitoring, Water
 Treatment Services, Special Services, and
 Processing Simulation Studies as required, per
 the bid specifications, general and technical
 requirements. Dallas County reserve the right
 to discontinue water treatment services at any
 of the listed site location deemed necessary with
 no adjustment to the unaffected site locations
 bid price. Monthly billing invoices should be
 adjusted to reflect any deletions/additions. A
 ten (10) day written notice will be given by
 Dallas County to Contractor regarding any
 deletions/additions.**

| | | | | | | | | |
|---|----|--------|---------|------------|---------|------------|---------|------------|
| 1. George L. Allen Sr. Court Building, 600 Commerce St, Dallas, Texas 75202 | 12 | months | 615.000 | \$7,380.00 | 500.000 | \$6,000.00 | 441.000 | \$5,292.00 |
| 2. Records Building, 500 Records St., Dallas, Texas 75202 | 12 | months | 415.000 | \$4,980.00 | 300.000 | \$3,600.00 | 283.500 | \$3,402.00 |
| 3. Cook Chill Facility, 2100 French Settlement, Dallas, Texas 75212 | 12 | months | 95.000 | \$1,140.00 | 250.000 | \$3,000.00 | 252.000 | \$3,024.00 |
| 4. Henry Wade Juvenile Justice Center, 2600 Lone Star Dr., Dallas, Texas 75212 | 12 | months | 415.000 | \$4,980.00 | 250.000 | \$3,000.00 | 257.250 | \$3,087.00 |
| 5. Investment Building, 414 S. R. L. Thornton Frwy., Dallas, Texas 75203 | 12 | months | 120.000 | \$1,440.00 | 50.000 | \$600.00 | 105.000 | \$1,260.00 |
| 6. JFK Museum, 401 Elm St., Dallas, Texas 75202 | 12 | months | 220.000 | \$2,640.00 | 100.000 | \$1,200.00 | 168.000 | \$2,016.00 |

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 972.438.0801 fax

| DESCRIPTION: | Est. | Qty. | | | | | | |
|--|-------------|-------------|-------------------|--------------------|----------|--------------------|----------|--------------------|
| 7. Administration Building, 401 Elm St., Dallas, Texas 75202 | 12 | months | 220.000 | \$2,640.00 | 83.330 | \$999.96 | 189.000 | \$2,268.00 |
| 8. Bill Decker Jail, 899 Stemmons Frwy., Dallas, Texas 75207 | 12 | months | 310.000 | \$3,720.00 | 200.000 | \$2,400.00 | 199.500 | \$2,394.00 |
| 9. Lew Sterrett Justice Center/Frank Crowley Courts Buildings Complex, 111 – 113 W. Commerce St, Dallas, Texas 75207 | 12 | months | 775.000 | \$9,300.00 | 1166.670 | \$14,000.04 | 551.250 | \$6,615.00 |
| 10. North Dallas Government Center, 10056 Marsh Ln., Dallas, Texas 75229 | 12 | months | 95.000 | \$1,140.00 | 41.670 | \$500.04 | 94.500 | \$1,134.00 |
| 11. Health and Human Services Building, 2377 Stemmons Frwy, Dallas, Texas 75207 | 12 | months | 415.000 | \$4,980.00 | 250.000 | \$3,000.00 | 252.000 | \$3,024.00 |
| 12. Southwestern Institute of Forensic Sciences/Office of the Medical Examiner Facility (to also include the RO/DI System) 2355 Stemmons Fwy, Dallas, Texas 75207 | 12 | months | 575.000 | \$6,900.00 | 1183.330 | \$14,199.96 | 1417.500 | \$17,010.00 |
| 13. Garland Government Center, 140 N. Garland Rd., Garland, Texas 75040 | 12 | months | 95.000 | \$1,140.00 | 0.000 | \$0.00 | 100.000 | \$1,200.00 |
| 14. Coarse Salt Pellets and/or Briquette size with rust dissolving additive to inhibit rust and a 99.5% or better purity rating Bag Weight Size: 40 or 50 pound bags (maximum) Dallas County minimum order per shipment: Forty (40) bags Inside delivery required Price to include inside delivery Specify bag weight size being proposed Specify the number bags per pallet/briquette: Specify Brand/Part Number Being Proposed for Salt Pellets/Briquettes: | 300 | bags | 15.000 | \$4,500.00 | 6.000 | \$1,800.00 | 7.500 | \$2,250.00 |
| | | | 50 lbs. | | 40 lbs | | 40 lbs. | |
| | | | 45 | | NA | | NA | |
| | | | Tru-Soft or equal | | Cargill | | Cargill | |
| Total | | | | \$56,880.00 | | \$54,300.00 | | \$53,976.00 |

Optional Services and Supplies Items

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13721 Welch Rd.
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972.661.5006
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2727 Chemsearch Blvd.
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Steve Haberly
972.438.0680
972.438.0801 fax

DESCRIPTION: **Est.**
Qty.

Specify Labor Rate for services out side the scope of the bid specification requirements:

| | | | |
|------------------------------------|-----------|-----------|-----------|
| During Normal Business Hours | 50.00/hr | 100.00/hr | 150.00/hr |
| After Hours, Weekends and Holidays | 85.00/hr. | 150.00/hr | 150.00/hr |

| | | | |
|--|---------|---------|---------|
| Specify additional charge (if any) for Legionella Testing: \$/per test to include labor and material | 175.000 | 200.000 | 150.000 |
|--|---------|---------|---------|

| | | | |
|---|-----|-----------|----|
| Specify cost for the usage of Fiberscope to check chiller tubes: \$/day to include labor and material | N/A | No Charge | NC |
|---|-----|-----------|----|

| | | | |
|---|----------------------|---------|---------|
| Specify cost for Passification of Galvanized/Zinc Cooling Towers (per cell tower to include labor and material) | chemical + 40.00/hr. | 500.000 | 500.000 |
|---|----------------------|---------|---------|

Specify cost/price to check emergency generators (oil & coolant) annually at various building locations throughout Dallas County: Please state the price per check based on the following ranges to include labor and material:

| | | | |
|------------------------|-------------------------|---------|--------|
| 1-5 buildings: | See additional comments | 100.000 | 50.000 |
| 6-10 buildings | See additional comments | 95.000 | 50.000 |
| 11-15 buildings | See additional comments | 90.000 | 50.000 |
| 16 and above buildings | See additional comments | 80.000 | 50.000 |

Specify cost/price (if any) for oil and coolant analysis to include all labor, supplies, parts, materials, and reports:

| | | | |
|--|--------|---------|--------|
| Fluid Analysis for Oil:/per sample | 40.000 | 250.000 | 50.000 |
| Fluid Analysis for Coolant:/per sample | 80.000 | 250.000 | 50.000 |

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Specify any additional comments/cost/etc.
included with your bid proposal, if applicable:

Should your firm be awarded this contract,
describe what (if any) portion of the bid
requirements will be subcontracted out:

Specify Prompt/Early Payment Discount Terms (if
any)

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P/PM Services, will provide
water treatment products to
the point of use. There will
be no additional charges for
water treatment products
due to system water lose or
water drain. Additional
costs will be incurred to
Dallas County for an
unforseen sampleng
apparatus installation for
the emergency generators.

No Comments

Net 30 days

VENDOR #2
Garratt Callahan Company

13721 Welch Rd.
Farmers Branch, Tx 75244
Larry Boldt
972.661.5006
972.980.0822 fax

No Comments

RO Service concerning the DI bottle
replacement, UV Lamp replacement

0%

VENDOR #3
Chem-Aqua Inc.

2727 Chemsearch Blvd.
Irving, Tx 75062
Steve Haberly
972.438.0680
972.438.0801 fax

Chem Aqua 999 -
\$58.45/per gallons

No Comments

**TABULATION SHEET
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VENDOR #4

Wesco Chemicals Inc.
 Po Box 2506
 Waxahachie, Tx 75168
 Kirk Saunders
 972.938.0913
 469.517.0826 fax

VENDOR #5

Delta Water Technologies Inc., dba
 Delta Water Laboratories
 4206 MLK Jr. Blvd.
 Lubbock, Tx 79404-4016
 Carla R Tulll
 806.763.4158
 806.763.2316 fax

VENDOR #6

DESCRIPTION: **Est.**
Qty.

**NCTRCA Certified Vendor
 Certified By Other Agency**

Did not return form
 State of Tx - Hub,
 1752162231000, Expires:
 Oct 21 2014, GSA Hub, GS-
 07F-0190W, Expires: 1-31-
 2015

No Response
 State of Texas - Hub, 18156 and
 1752832052000, Expires: 06-25-
 2014

**EEO1
 Dallas County Taxpayer?
 How were you notified?
 Addendum Returned?**

Yes
 No - Ellis County
 BidSync
 Yes - 1 and 2

Yes
 No - Lubbock
 Gov.bids
 Yes - 1 and 2

**Specify cost per month to provide total
 Turnkey Services for Water Treatment
 Program to include Consulting, Training,
 Chemical Products, Monitoring, Water
 Treatment Services, Special Services, and
 Processing Simulation Studies as required, per
 the bid specifications, general and technical
 requirements. Dallas County reserve the right
 to discontinue water treatment services at any
 of the listed site location deemed necessary with
 no adjustment to the unaffected site locations
 bid price. Monthly billing invoices should be
 adjusted to reflect any deletions/additions. A
 ten (10) day written notice will be given by
 Dallas County to Contractor regarding any
 deletions/additions.**

| | | | | | | | | |
|---|----|--------|---------|------------|---------|------------|-------|--------|
| 1. George L. Allen Sr. Court Building, 600 Commerce St, Dallas, Texas 75202 | 12 | months | 490.000 | \$5,880.00 | 382.000 | \$4,584.00 | 0.000 | \$0.00 |
| 2. Records Building, 500 Records St., Dallas, Texas 75202 | 12 | months | 240.000 | \$2,880.00 | 245.000 | \$2,940.00 | 0.000 | \$0.00 |
| 3. Cook Chill Facility, 2100 French Settlement, Dallas, Texas 75212 | 12 | months | 250.000 | \$3,000.00 | 220.000 | \$2,640.00 | 0.000 | \$0.00 |
| 4. Henry Wade Juvenile Justice Center, 2600 Lone Star Dr., Dallas, Texas 75212 | 12 | months | 250.000 | \$3,000.00 | 272.000 | \$3,264.00 | 0.000 | \$0.00 |

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 Carla R Tulll
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VENDOR #6

| DESCRIPTION: | Est. | Qty. | | | | | | |
|---|-------------|-------------|----------|-------------|----------|-------------|-------|--------|
| 5. Investment Building, 414 S. R. L. Thornton Frwy., Dallas, Texas 75203 | 12 | months | 140.000 | \$1,680.00 | 91.000 | \$1,092.00 | 0.000 | \$0.00 |
| 6. JFK Museum, 401 Elm St., Dallas, Texas 75202 | 12 | months | 190.000 | \$2,280.00 | 145.000 | \$1,740.00 | 0.000 | \$0.00 |
| 7. Administration Building, 401 Elm St., Dallas, Texas 75202 | 12 | months | 160.000 | \$1,920.00 | 164.000 | \$1,968.00 | 0.000 | \$0.00 |
| 8. Bill Decker Jail, 899 Stemmons Frwy., Dallas, Texas 75207 | 12 | months | 200.000 | \$2,400.00 | 173.000 | \$2,076.00 | 0.000 | \$0.00 |
| 9. Lew Sterrett Justice Center/Frank Crowley Courts Buildings Complex, 111 – 113 W. Commerce St, Dallas, Texas 75207 | 12 | months | 600.000 | \$7,200.00 | 475.000 | \$5,700.00 | 0.000 | \$0.00 |
| 10. North Dallas Government Center, 10056 Marsh Ln., Dallas, Texas 75229 | 12 | months | 80.000 | \$960.00 | 82.000 | \$984.00 | 0.000 | \$0.00 |
| 11. Health and Human Services Building, 2377 Stemmons Frwy, Dallas, Texas 75207 | 12 | months | 225.000 | \$2,700.00 | 220.000 | \$2,640.00 | 0.000 | \$0.00 |
| 12. Southwestern Institute of Forensic Sciences/Office of the Medical Examiner Facility (to also include the RO/DI System) 2355 Stemmons Fwy, Dallas, Texas 75207 | 12 | months | 1600.000 | \$19,200.00 | 1225.000 | \$14,700.00 | 0.000 | \$0.00 |
| 13. Garland Government Center, 140 N. Garland Rd., Garland, Texas 75040 | 12 | months | 50.000 | \$600.00 | 25.000 | \$300.00 | 0.000 | \$0.00 |
| 14. Coarse Salt Pellets and/or Briquette size with rust dissolving additive to inhibit rust and a 99.5% or better purity rating Bag Weight Size: 40 or 50 pound bags (maximum) Dallas County minimum order per shipment: Forty (40) bags Inside delivery required Price to include inside delivery Specify bag weight size being proposed Specify the number bags per pallet/briquette: | 300 | bags | 6.000 | \$1,800.00 | 8.000 | \$2,400.00 | 0.000 | \$0.00 |
| | | | 50 lbs. | | 40 lbs | | | |
| | | | 48 bags | | 30 bags | | | |

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Specify Brand/Part Number Being Proposed for
Salt Pellets/Briquettes:

Total **\$55,500.00** **\$47,028.00** **\$0.00**

Optional Services and Supplies Items

Specify Labor Rate for services out side the scope
of the bid specification requirements:

| | | |
|------------------------------------|------------|------------|
| During Normal Business Hours | 75.00/hr | 75.00/hr |
| After Hours, Weekends and Holidays | 150.00/hr. | 125.00/hr. |

| | | |
|---|---|---------|
| Specify additional charge (if any) for Legionella Testing: \$/per test to include labor and material | 150.00 - Suggest use of EPA certified labs | 150.000 |
|---|---|---------|

| | | |
|--|---------|---------|
| Specify cost for the usage of Fiberscope to check chiller tubes: \$/day to include labor and material | 600.000 | 175.000 |
|--|---------|---------|

| | | |
|---|---------|---------|
| Specify cost for Passification of Galvanized/Zinc Cooling Towers (per cell tower to include labor and material) | 200.000 | 385.000 |
|---|---------|---------|

Specify cost/price to check emergency generators
(oil & coolant) annually at various building
locations throughout Dallas
County: Please state the price per check based on
the following ranges to include labor and material:

| | | |
|------------------------|--------|---------|
| 1-5 buildings: | 50.000 | 100.000 |
| 6-10 buildings | 50.000 | 95.000 |
| 11-15 buildings | 50.000 | 90.000 |
| 16 and above buildings | 50.000 | 90.000 |

Specify cost/price (if any) for oil and coolant
analysis to include all labor, supplies, parts,
materials, and reports:

| | | |
|--|--------|--------|
| Fluid Analysis for Oil:/per sample | 35.000 | 85.000 |
| Fluid Analysis for Coolant:/per sample | 35.000 | 50.000 |

VENDOR #4

Wesco Chemicals Inc.

Po Box 2506
Waxahachie, Tx 75168
Kirk Saunders
972.938.0913
469.517.0826 fax

VENDOR #5

Delta Water Technologies Inc., dba
Delta Water Laboratories

4206 MLK Jr. Blvd.
Lubbock, Tx 79404-4016
Carla R Tulll
806.763.4158
806.763.2316 fax

VENDOR #6

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Specify any additional comments/cost/etc.
included with your bid proposal, if applicable:

Should your firm be awarded this contract,
describe what (if any) portion of the bid
requirements will be subcontracted out:

Specify Prompt/Early Payment Discount Terms (if
any)

Information to be furnished with bid proposal

- 1. Company History, Experience and Qualifications: Provide a brief overview of its organization, explaining how it has provided water treatment as its primary business. In addition to above, submit the following information:
 - B usiness name
 - A ddress
 - C ontact person
 - P hone number
 - E mail address
 - Numb er of full-time service employees
 - Numb er of years in Business providing water treatment as its primary business

VENDOR #4
Wesco Chemicals Inc.

Po Box 2506
Waxahachie, Tx 75168
Kirk Saunders
972.938.0913
469.517.0826 fax

No Comments

1) EPA Certified Labs 2) DI
Tank Exchange will be
subcontractor

1%-10 days

VENDOR #5
Delta Water Technologies Inc., dba
Delta Water Laboratories

4206 MLK Jr. Blvd.
Lubbock, Tx 79404-4016
Carla R Tulll
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No Comments

No Comments

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2. Service Representatives: Identify Primary and Alternate Service Representative bidder will assign to this contract. Provide the following for each representative:

- Name
- Address
- Phone Number
- School Attended
- Years Attended
- Degree Obtained
- Full Time Employee of Bidder
- Verification of Safety Training - Documentation of training from a company training / educational program must be included with your submittal.
- Verification of Safety Manual & Regulations - Copies of the company's safety manual and regulations will be provided with Bid.
- Verification of Qualifications - Provide Resume detailing experience and qualifications required to perform duties as required in this bid.

3. References: Bidder is to submit a list of five (5) present customers they have serviced for at least one (1) year.

4. Service Level and Response Time - Please list examples of 24-hour coverage and emergency response.

5. Laboratory Capabilities: Laboratory name, laboratory capabilities and to include sample analytical reports as evidence of firm's laboratory capabilities.

6. The list of all proposed chemicals and reagents that will be utilized under this contract.

VENDOR #4
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7. Equipment Lay-up Plan: Storage of off-line equipment can be critical to be overall operation of our plant. A recommended plan describing how off line equipment shall be stored

8. Quality Improvement: Please provide a summary of your own company's continuous Quality Improvement Program. Include an outline of the quality education, which your firm's employees receive,

9. Training: Please provide a summary of the training your firm can provide to Dallas County. This training should include how to perform tests and monitor chemical program results, how to work safely with chemical products, and general training regarding boiler, cooling, and chiller systems. Samples of published training materials should be included with bid.

10. On-Site Analysis: Dallas County requires that water treatment companies must have the capability for on-site analysis of energy efficiency. Boiler efficiency, overall chiller efficiency, condenser efficiency, and evaporator efficiency must be able to be performed on a regular basis. Please submit a summary of your firm's capability in this area.

Please answer the questions listed below:

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

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Wesco Chemicals Inc.

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Waxahachie, Tx 75168
Kirk Saunders
972.938.0913
469.517.0826 fax

Yes

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Yes

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Yes

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Specify the name, telephone number and email address of the account representative who will be handling and managing this account: Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.

Does your firm/company offer a price list for optional water treatment chemicals and supplies items that Dallas County may purchase on an as needed/as requested basis for their inventory:

Is the price list enclosed with your bid proposal? Specify % discount off of price list (if any):

How often the price list is updated (i.e. monthly, quarterly, semi-annually, annually):

Does your firm/company have the require insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

• Information on Provision of Health Insurance Coverage for Employees

a) Does your company provide health insurance coverage to its employees?

VENDOR #4

Wesco Chemicals Inc.
 Po Box 2506
 Waxahachie, Tx 75168
 Kirk Saunders
 972.938.0913
 469.517.0826 fax

1) Keith Hall, 972.345.5506, Khall@wescochemicals.com,
 2) Alternative (Back-up): Kirk Saunders, 214.676.8159, Kirk.sauders@wescochemicals.com

Yes

No

10%

Annually

Yes

Yes

Yes

VENDOR #5

Delta Water Technologies Inc., dba
 Delta Water Laboratories
 4206 MLK Jr. Blvd.
 Lubbock, Tx 79404-4016
 Carla R Tulll
 806.763.4158
 806.763.2316 fax

1) Jason Elmore, 214.587.2553, Jselmore@gmail.com, 2) Alternative (Back-up): Ron Schalnate, 214.632.7047,rschalnate@othzo.com

Yes

No

7%

Annually

Yes

Yes

Yes

VENDOR #6

1) Ryan McLendon, 817.721.3930, ryan.mclendon@chemaqua.com, 817.721.3930 2) Alternative (Back-up): Matt Schmepf, 972.438.0870, matt.schnepf@nch.com

Yes

No

20%

Annually

Yes

No Response

Yes

