

TABULATION SHEET

2015-003-6455 Annual Contract for HVAC Systems Chemical Water Treatment and Consulting Services

Opening Date: February 19, 2015

Initial Contract Period: May 1, 2015 thru April 30, 2016 with 2 extension options

Buyer : Sam Cooper 214-653-6304

**VENDOR #1**

Chem-Aqua

2727 Chemsearch Blvd.

Irving, TX 75062

Steve Haberly  
[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680  
 Fax: 972-438-0801

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006  
 Fax: No number listed

**VENDOR #3**

Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600  
 Fax: No number listed

**Recommended for award**

**All Items**

**NCTRCA Certified Vendor**

No

No

No

**Certified by other Agency**

No

No

No

**EE0-1 Form Completed**

No

Yes

Yes

**Dallas County Taxpayer?**

Yes

Yes

No response

**Please indicate whether the principal place of business or headquarter is physically located within Dallas County:**

Yes

Yes

Yes

**How were you notified?**

Letter from Dallas County Purchasing Department

Letter from Dallas County Purchasing Department

No response

**Addendum(s) Returned (if applicable)**

Addendum # 1

Yes

Yes

Yes

DESCRIPTION:	Estimated	Unit of Measure	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
	Quantity							

Specify cost per month to provide total Turnkey Services for Water Treatment Program to include Consulting, Training, Chemical Products, Monitoring, Water Treatment Services, Special Services, and Processing Simulation Studies as required, per the bid specifications, general and technical requirements. Dallas County reserve the right to discontinue water treatment services at any of the listed site location deemed necessary with no adjustment to the unaffected site locations bid price. Monthly billing invoices should be adjusted to reflect any deletions/additions. A ten (10) day written notice will be given by Dallas County to

1. George L. Allen Sr. Court Building, 600 Commerce St, Dallas, Texas 75202	12	months	\$480.00	\$5,760.00	\$936.00	\$11,232.00	\$1,566.67	\$18,800.04
2. Records Building, 500 Records St., Dallas, Texas 75202	12	months	\$275.00	\$3,300.00	\$121.00	\$1,452.00	\$1,205.83	\$14,469.96
3. Cook Chill Facility, 2100 French Settlement, Dallas, Texas 75212	12	months	\$235.00	\$2,820.00	\$507.00	\$6,084.00	\$500.00	\$6,000.00
4. Henry Wade Juvenile Justice Center, 2600 Lone Star Dr., Dallas, Texas 75212	12	months	\$250.00	\$3,000.00	\$106.00	\$1,272.00	\$810.00	\$9,720.00
5. Investment Building, 414 S. R. L. Thornton Frwy., Dallas, Texas 75203	12	months	\$50.00	\$600.00	\$106.00	\$1,272.00	\$420.00	\$5,040.00

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				VENDOR #1			VENDOR #2			VENDOR #3						
6. JFK Museum, 401 Elm St., Dallas, Texas 75202	12	months		Chem-Aqua 2727 Chemsearch Blvd. Irving, TX 75062  Steve Haberly <a href="mailto:steve.haberly@nch.com">steve.haberly@nch.com</a> Tel: 972-438-0680 Fax: 972-438-0801		\$100.00	\$1,200.00			Garratt-Callahan Company 13721 Welch Road Farmers Branch, TX 75244-4521  Steven Ebeling <a href="mailto:sebeling@g-c.com">sebeling@g-c.com</a> Tel: 972-661-5006 Fax: No number listed		\$121.00	\$1,452.00	\$420.00	\$5,040.00	
7. Administration Building, 401 Elm St., Dallas, Texas 75202	12	months				\$75.00	\$900.00						\$121.00	\$1,452.00	\$387.50	\$4,650.00
8. Lew Sterrett Justice Center/Frank Crowley Courts Buildings Complex, 111 – 113 W. Commerce St, Dallas, Texas 75207	12	months				\$190.00	\$2,280.00						\$990.00	\$11,880.00	\$3,100.00	\$37,200.00
9. North Dallas Government Center, 10056 Marsh Ln., Dallas, Texas 75229	12	months				\$800.00	\$9,600.00						\$36.00	\$432.00	\$110.00	\$1,320.00
10. Health and Human Services Building, 2377 Stemmons Frwy, Dallas, Texas 75207	12	months				\$50.00	\$600.00						\$106.00	\$1,272.00	\$610.00	\$7,320.00
11. Southwestern Institute of Forensic Sciences/Office of the Medical Examiner Facility	12	months				\$225.00	\$2,700.00						\$128.00	\$1,536.00	\$2,300.00	\$27,600.00
12. Garland Government Center, 140 N. Garland Rd., Garland, Texas 75040	12	months				\$995.00	\$11,940.00						\$67.00	\$804.00	\$110.00	\$1,320.00
14. Coarse Salt Pellets and/or Briquette size with rust dissolving additive to inhibit rust and a 99.5% or better purity rating Bag Weight Size: 40 or 50 pound bags (maximum) Dallas County minimum order per shipment: Forty (40) bags Inside delivery required Specify bag weight size being proposed Specify the number bags per pallet/briquette: Specify Brand/Part Number Being Proposed for Salt Pellets/Briquettes:	300	bags				\$5.50	\$1,650.00						\$10.20	\$3,060.00	\$850.00	\$255,000.00
				40 lbs. 63 bags per pallet Cargill						50 lbs. 49 bags/pallet United salt pellets						
<b>Total</b>							\$46,350.00							\$43,200.00		\$393,480.00

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**Optional Services and Supplies Items**

Specify Labor Rate for services out side the scope of the bid specification requirements:

During Normal Business Hours

After Hours, Weekends and Holidays

Specify additional charge (if any) for Legionella Testing:  
\$/per test to include labor and material

Specify cost for the usage of Fiberscope to check chiller tubes: \$/day to include labor and material

Specify cost for Passification of Galvanized/Zinc Cooling Towers (per cell tower to include labor and material)

Specify cost/price to check emergency generators (oil & coolant) annually at various building locations throughout Dallas

1-5 buildings:

6-10 buildings

11-15 buildings

16 and above buildings

Specify cost/price (if any) for oil and coolant analysis to include all labor, supplies, parts, materials, and reports:

Fluid Analysis for Oil:/per sample

Fluid Analysis for Coolant:/per sample

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

**VENDOR #1**

Chem-Aqua

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[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680  
Fax: 972-438-0801

\$90.00/hr.

\$100.00/hr.

\$175.00/per test

\$0.00

\$500.00/per cell tower

\$100.00/building

\$90.00/building

\$80.00/building

\$70.00/building

\$200.00/per sample

\$200.00/per sample

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006  
Fax: No number listed

\$100.00/hr.

\$150.00/hr.

\$250.00/per test

\$0.00

\$500.00/per cell tower

\$100.00/building

\$95.00/building

\$90.00/building

\$80.00/building

\$250.00/per sample

\$250.00/per sample

No provision has been made for DI bottle replacement, UV lamp replacement or pre-filters for RO

**VENDOR #3**

Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600  
Fax: No number listed

\$81.00/hr.

\$105.00/hr.

\$100.00/per test

\$0.00

\$2,500.00/per cell tower

No response

No response

No response

No response

No response

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Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Specify Prompt/Early Payment Discount Terms (if any)

**Information to be furnished with bid proposal**

**1. Company History, Experience and Qualifications:**

Provide a brief overview of its organization, explaining how it has provided water treatment as its primary business. In addition to above, submit the following information:

- Business name
- Address
- Contact person
- Phone number
- Email address
- Number of full-time service employees
- Number of years in Business providing water treatment as its primary business

**2. Service Representatives: Identify Primary and Alternate Service Representative bidder will assign to this contract.**

Provide the following for each representative:

- Name
- Address
- Phone Number
- School Attended
- Years Attended
- Degree Obtained
- Full Time Employee of Bidder
- Verification of Safety Training - Documentation of training from a company training / educational program must be included with your submittal.
- Verification of Safety Manual & Regulations - Copies of the company's safety manual and regulations will be provided with Bid.
- Verification of Qualifications - Provide Resume detailing experience and qualifications required to perform duties as required in this bid.

**3. References: Bidder is to submit a list of five (5) present customers they have serviced for at least one (1) year.**

**4. Service Level and Response Time - Please list examples of 24-hour coverage and emergency response.**

**5. Laboratory Capabilities: Laboratory name, laboratory capabilities and to include sample analytical reports as evidence of firm's laboratory capabilities.**

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Steve Haberly  
[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680  
Fax: 972-438-0801

Provided

Provided

Provided

Provided

Provided

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006  
Fax: No number listed  
Delivery of salt

0% 0 days

Provided

Provided

Provided

Provided

Provided

**VENDOR #3**

Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600  
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6. The list of all proposed chemicals and reagents that will be utilized under this contract.

7. Equipment Lay-up Plan: Storage of off-line equipment can be critical to be overall operation of our plant. A recommended plan describing how off line equipment shall be stored

8. Quality Improvement: Please provide a summary of your own company's continuous Quality Improvement Program. Include an outline of the quality education, which your firm's employees receive

9. Training: Please provide a summary of the training your firm can provide to Dallas County. This training should include how to perform tests and monitor chemical program results, how to work safely with chemical products, and general training regarding boiler, cooling, and chiller systems. Samples of published training materials should be included with bid.

10. On-Site Analysis: Dallas County requires that water treatment companies must have the capability for on-site analysis of energy efficiency. Boiler efficiency, overall chiller efficiency, condenser efficiency, and evaporator efficiency must be able to be performed on a regular basis. Please submit a summary of your firm's capability in this area.

**Please answer the questions listed below:**

Did your company check Dallas County website ([http://www.dallascounty.org/departments/purchasing/current\\_bids.html](http://www.dallascounty.org/departments/purchasing/current_bids.html)) for any addendums, updates, and/or changes to the bid solicitation?

Specify the name, telephone number and email address of the account representative who will be handling and managing this account: Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.

Specify the Alternate (Back-Up Contact Person

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[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680  
Fax: 972-438-0801  
Provided

Provided

Provided

Provided

Provided

Yes

Ryan McLendon  
817-721-3930  
[ryan.mclendon@chemaqua.com](mailto:ryan.mclendon@chemaqua.com)

Matt Schnepf  
972-438-0870  
[matt.schnepf@nch.com](mailto:matt.schnepf@nch.com)

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006  
Fax: No number listed  
Provided

Provided

Provided

Provided

Provided

Yes

Colby Townsend  
469-307-7551  
[ctownsend@g-c.com](mailto:ctownsend@g-c.com)

Steven Ebeling  
214-232-4369  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

**VENDOR #3**

Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600  
Fax: No number listed  
Provided

Provided

Provided

Provided

Provided

No response

Shawn Burch 972-406-3621  
[shawn.burch@trane.com](mailto:shawn.burch@trane.com)

Joe Lucash 817-614-5525  
[jdLucash@trane.com](mailto:jdLucash@trane.com)

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Does your firm/company offer a price list for optional water treatment chemicals and supplies items that Dallas County may purchase on an as needed/as requested basis for their inventory:

Is the price list enclosed with your bid proposal?

Specify % discount off of price list (if any):

How often the price list is updated (i.e. monthly, quarterly, semi-annually, annually):

Does your firm/company have the require insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS

If, No will your firm be able to obtained the required coverage within ten (10) days upon notification of contract award?

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

**• Information on Provision of Health Insurance Coverage for Employees**

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage?

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

**For Statistical Gathering Purposes Only:**

As a critical component of our program to assist disadvantaged, minority and woman-owned business enterprises in our procurement activities, please indicate whether your company is certified through the North Central Texas Regional Certification Agency (NCTRCA). Yes \_\_\_\_\_ No \_\_\_\_\_

If you answered "yes", please indicate your certification number and expiration date:

Certification/Registration Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

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Steve Haberly  
[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680

Fax: 972-438-0801

Yes

No

20%

Annually

Yes

Yes

Yes

Yes

Yes

N/A

No response

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006

Fax: No number listed

Yes

No

No percentage listed

Semi-annually

Yes

Yes

Yes

90% - No  
65% - Yes

Yes

Yes

No

**VENDOR #3**

Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600

Fax: No number listed

Yes

No

0%

Annually

Yes

Yes

Yes

Yes

Yes

Yes

No

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Is your company certified through an agency "other than" North Central Texas Regional Certification Agency (NCTRCA)? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, please provide which agency and the applicable certification number:

Please indicate to Dallas County whether the principal company owner is a: (Please check one)

- Dallas County Tax Payer
- Other County Tax Payer (Specify)

Please indicate the manner in which you were notified of this solicitation:

- Daily Commercial Record
- Dallas County Website
- Letter from Dallas County Purchasing Department
- Other: Specify

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[steve.haberly@nch.com](mailto:steve.haberly@nch.com)

Tel: 972-438-0680  
 Fax: 972-438-0801  
 No response

X

X

**VENDOR #2**

Garratt-Callahan Company

13721 Welch Road

Farmers Branch, TX 75244-4521

Steven Ebeling  
[sebeling@g-c.com](mailto:sebeling@g-c.com)

Tel: 972-661-5006  
 Fax: No number listed  
 No

X

X

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Trane U.S. Inc.

1400 Valwood Parkway, Suite 100

Carrollton, TX 75006

Kevin Baxter  
[kbaxter@trane.com](mailto:kbaxter@trane.com)

Tel: 972-406-600  
 Fax: No number listed  
 No

No response

No response

- 1) In no event shall either party be liable to the other for any incidental, special, indirect or consequential damages.
- 2) Any provision for Trane to indemnify, hold harmless and/or defend is limited to those damages resulting from bodily injury (including death) and/or damage to real or personal property to the extent directly caused by Trane's negligence or willful misconduct.
- 3) If the customer has requested to be named as an additional insured under Trane's insurance policy, Trane will do so subject to Trane's manuscript additional insured endorsement. Trane will waive its right of subrogation, to the extent of its negligence.