

TABULATION SHEET

BID NO. 2015-080-6534

OPENING DATE: September 28, 2015

Annual Contract for the Purchase of Mattresses for the Detention Facilities

Contract Effective Period: November 17, 2015 thru November 16, 2016 with 3 options to extend
Buyer: Debra Morris - 214-653-7933

Recommended for award

NCTRCA Certified Vendor
Certified by other Agency
EE0-1 Form Completed
Dallas County Taxpayer?
How were you notified?
Addendum(s) Returned - Addendum # 1
Technical and Descriptive Literature
Samples

		VENDOR #1		VENDOR #2		Vendor #3	
		Bob Barker Company Inc. 134 N. Main St. Fuquay Varina, NC 27526 800-334-9880 fax 800-322-7537 Nenna Mann nennamann@bobbarker.com		Cornerstone Detention Products, Inc. 14000AL Highway 20 Madison, AL 35756 256-560-4207 fax 256-560-4280 Shannon Claborn saclaborn@cornerstonedetention.com		ICS Jail Supplies, Inc. P.O. Box 21056 Waco, Texas 76702 800-524-5427 fax 254-751-0299 J.M Bogan III bids@icswaco.com	
		#1 , 2				# 3	
		No No Yes No DC website Yes Yes N/A		No No No No DC-Letter No No N/A		No No Yes No DC-website Yes Yes N/A	
DESCRIPTION:	Est. Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
item # 1 Mattress 25"W x 75"L x 4" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	12,000 each	\$25.14	\$301,680.00	\$28.04	\$336,480.00	\$28.90	\$346,800.00
		* line item # 1 - minimum order of 700 mattresses at a time at this price Bob Barker # PJM25754		DWVF042575XX light green		ICS LPM25 Clear	
item # 1A Mattress 37"W x 75"L x 6" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	30 each	\$49.88	\$1,496.40	\$66.13	\$1,983.90	\$69.00	\$2,070.00
		NOT CORRECT SIZE - ** we are bidding our stock size 36"W x 75" L x 6" H Bob Barker 63675		DWVF06375XX light green		ICS LPM37756 Clear	
item # 1B Mattress 38 1/2"W x 74 1/2"L x 6" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	50 each	\$52.89	\$2,644.50	\$68.75	\$3,437.50	\$69.00	\$3,450.00
		NOT CORRECT SIZE - ** we are bidding our stock size 39" H x 75" L x 6" H Bob Barker 63675		DWVF06385745XX		ICS LPM38746 Clear	
item # 2 Sealed Seam Mattress 36"W x 75"L x 5" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	200 each	\$54.00	\$10,800.00	\$71.28	\$14,256.00	\$65.33	\$13,066.00
		Bob Barker # JSSPM36755		DSVF053675XX light green		ICS LPM5536755 Clear	
item # 3 Sealed Seam Pillow 17" x 25 Specify Brand Being Bid: If available list other colors available on this contract at the same price	200 each	\$17.75	\$3,550.00	\$7.25	\$1,450.00	\$3.96	\$792.00
		Bob Barker # JSSMV175G		DSVF2026 light green		ICS L03PC Clear	
	TOTAL		\$320,170.90		\$357,607.40		\$366,178.00
	AWARD TOTAL		\$312,480.00				\$792.00

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Please answer the questions listed below:**

Specify the name, telephone number and e-mail address (if one) of the account representative who will be handling this account:

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Bidders are required to indicate whether they have the required products on hand at the time of the bid or whether they will be required to obtain such upon award. Please indicate by checking the appropriate box:

We do have the products in stock
We will be required to obtain the products upon award of bid

Specify any additional comments/cost/etc. included with your bid proposal, if applicable.

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Specify prompt payment discount terms:
Payment terms with no discount are Net 30 Days, upon receipt of proper invoice in the Dallas County Auditor's Office.

Information on Provision of Health Insurance Coverage for Employee.

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process. Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

- 95% for employee only coverage?
- 85% for employee + children coverage?
- 73% for employee + spouse?
- 71% for employee + family coverage?

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

VENDOR #1

Bob Barker Company Inc.

134 N. Main St.
Fuquay Varina, NC 27526
800-334-9880

fax 800-322-7537
Nenna Mann

nennamann@bobbarker.com

#1 , 2

Kelly Flaviani 800-334-9880
kellyflaviani@bobbarker.com

X

No

Yes

No

No

Yes

Yes

Yes

VENDOR #2

Cornerstone Detention Products, Inc.
14000AL Highway 20
Madison, AL 35756
256-560-4207

fax 256-560-4280
Shannon Claborn

saclaborn@cornerstonedetention.com

Brian Bureson 210-709-9080
bbureson@cornerstonedetention.com

X - light green
X- dark green 8 weeks upon award

We keep a large amount of light green in stock

Yes

N/A

Yes

Yes

Yes

Yes

Yes

N/A

Vendor #3

ICS Jail Supplies, Inc.
P.O. Box 21056
Waco, Texas 76702
800-524-5427

fax 254-751-0299
J.M Bogan III

bids@icswaco.com

3

Christina Lopez 800-524-5427 x104
bids@icswaco.com

X

Yes

0%/ 30 days

No

n/a

n/a

n/a

n/a

n/a

n/a

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VENDOR # 4

Mattress Makers Inc.
1635 Portland Ave. East
Tacoma, WA 98421
253-984-1730

fax 253-984-1824
Ray Burgess

burgess1000@hotmail.com

No
City of Tacoma
Not complete
NO
RFQ site
No
No
N/A

VENDOR # 5

MTJ American, LLC

4276 Helena Street / PO Box 826
Granite Falls, NC 28630
828-396-1537

fax 828-313-0612
Rick Detter

sales@mtjamerican.com

1A & 1B

No
No
Yes
No
Bid Notification Service
Yes
Yes
N/A

DESCRIPTION:	Est. Qty.	Unit Price	Extension	Unit Price	Extension
item # 1 Mattress 25"W x 75"L x 4" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	12,000 each	\$34.12	\$ 409,440.00	\$38.00	\$456,000.00
item # 1A Mattress 37"W x 75"L x 6" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	30 each	\$63.45	\$ 1,903.50	\$63.00	\$1,890.00
item # 1B Mattress 38 1/2"W x 74 1/2"L x 6" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	50 each	\$63.45 VENDOR WITHDREW BID	\$ 3,172.50	\$64.00	\$3,200.00
item # 2 Sealed Seam Mattress 36"W x 75"L x 5" H Specify Brand Being Bid: If available list other colors available on this contract at the same price	200 each	No Bid		\$59.00	\$11,800.00
item # 3 Sealed Seam Pillow 17" x 25" Specify Brand Being Bid: If available list other colors available on this contract at the same price	200 each	No Bid		\$7.05	\$1,410.00
				NOTE : A patented integrated pillow can be added to any mattress above for \$2 per mattress	
TOTAL			\$ 414,516.00		\$474,300.00
AWARD TOTAL					\$5,090.00

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VENDOR # 4

Mattress Makers Inc.
1635 Portland Ave. East
Tacoma, WA 98421
253-984-1730

fax 253-984-1824
Ray Burgess

burgess1000@hotmail.com

Ray Burgess 253-984-1730
burgess1000@hotmail.com

X

Manufactured as needed

Yes - subject to fuel & cost & volume

No

- No
- No
- No
- No

VENDOR # 5

MTJ American, LLC

4276 Helena Street / PO Box 826
Granite Falls, NC 28630
828-396-1537

fax 828-313-0612
Rick Detter

sales@mtjamerican.com

1A & 1B

Rick Detter 828-396-1537
sales@mtjamerican.com

X

Product components are keep in stock. Some items are standard finished inventory stock. Actual production of the finished items not in stock would commence after placement of the order.

Yes

2% / 10 days

Yes

- No
- No
- No
- No
- No