

TABULATION SHEET

BID NO. 2016-004-6541

OPENING DATE: October 19, 2015

Annual Contract for the Purchase of Indigent Hygiene Packets and Related Items

Contract Effective Period: February 1, 2016 thru January 31, 2017 with 3 options to extend

Buwer: Debra Morris - 214-653-7933

Recommended for award

NCTRCA Certified Vendor
 Certified by other Aoencv
 EEO-1 Form Completed
 Dallas County Taxpayer?
 How were you notified?
 Addendum(s) Returned
 Technical and Descriptive Literature
 Samples

VENDOR # 1

American Amenities, Inc.

19510 144th Ave NE, Suite # C-7
 Woodinville, WA 98072
 425-489-1899

fax 425-487-2939
 Andy Chuang

andy@aai-info.com

No
 No
 Yes
 No
 Bid Services Website
 N/A
 N/A
 Yes

VENDOR # 2

Bob Barker Company Inc.

134 N. Main St.
 Fuquay Varina, NC 27526
 800-334-9880

fax 800-322-7537
 Nenna Mann

nennamann@bobbarker.com

No
 No
 Yes
 No
 DC letter
 N/A
 Yes
 Yes

VENDOR # 3

Charm-Tex

1618 Conev Island Ave.
 Cbrooklyn, NY 11230
 718-252-8100

fax 718-258-8303
 Stan Danzger

stan@charm-tex.com

No
 No
 Not complete
 No
 Other
 N/A
 N/A
 No

Vendor # 4

CPR Savers & First Aid Supply

7904 E. Chaparral Rd., Suite # A110-242
 Scottsdale, AZ 85250
 480-422-8924

fax 480-422-8521
 Lainey Guararra

lainey@cpr-savers.com

No
 No
 Not complete
 No
 DC-website
 N/A
 N/A
 N/A

DESCRIPTION:

Est.
 Qty.

Unit Price

Extension

Unit Price

Extension

Unit Price

Extension

Unit Price

Extension

| | | | | | | | | | | |
|-----|--|-------------|-----------------------|-------------|--------------------------------------|-------------|-------------------------|-------------|--------------|-------------------------|
| # 1 | Indigent Hygiene Packets as per specifications | 91,000 each | \$0.512 | \$46,592.00 | \$0.82 | \$74,620.00 | \$0.61 | \$55,510.00 | \$0.55123 | \$50,161.93 |
| | Specify quantity of packets per case | | 50 kits / case | | 144.000 | | 100.000 | | 100 per case | |
| | Specify Brand/Product Number Being Proposed | | Mega Fresh, kit 005TX | | Bob Barker | | Charm-Tex kit/Dallas | | HPK-DAL01 | |
| | Specify Delivery after receipt of Dallas County Purchase Order | | 14 days | | 2-4 weeks | | 7-14 days | | 30 ARO | |
| # 2 | Fingertip Toothbrush (no shank) | 7,000 each | \$0.47 | \$3,290.00 | \$0.44 | \$3,045.00 | \$0.46 | \$3,220.00 | \$0.58 | \$4,060.00 |
| | Brand: Mfg. Securitas, Inc. item # NSTB-1002 or equal | | | | | | | | | vendor total \$4,025.00 |
| | Specify quantity of packets per case | | 1,000 pcs. | | 100 | | 1000.000 | | 1000 cs | |
| | Specify Brand/Product Number Being Proposed | | Securitas, NSTB-1002 | | as spec'd NSTB | | No Shank / H/NSTB 100 | | NSTB-1002 | |
| | Specify Delivery after receipt of Dallas County Purchase Order | | 14 days | | 3-5 days | | 7 days | | 30 ARO | |
| # 3 | No shank ball point pen | 3,000 each | \$0.15 | \$450.00 | \$0.10 | \$300.00 | \$0.099 | \$297.00 | \$0.15 | \$450.00 |
| | Color: blue or black | | | | | | | | | vendor total \$468.00 |
| | Brand: Mfg. Securitas, Inc. item # NSP-1002 or equal | | | | | | | | | |
| | Specify quantity of packets per case | | 1,000 pcs | | 144 | | 1,440 | | 1000 cs | |
| | Specify Brand/Product Number Being Proposed | | Dukal, FP01B | | Bob Barkr # MSP - Black , #MSBP Blue | | Charm-Tex - H/pen Black | | Dukal FPNK02 | |
| | Specify Delivery after receipt of Dallas County Purchase Order | | 14 days | | 3-5 days | | 7 days | | 30 ARO | |

TOTAL

\$50,332.00

\$77,965.00

\$59,027.00

\$54,671.93

vendor total \$54,654.93

AWARD TOTAL

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**Recommended for award
Please answer the questions listed below:**

Specify the name, telephone number and e-mail address (if one) of the account representative who will be handling this account:

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Bidders are required to indicate whether they have the required products on hand at the time of the bid or whether they will be required to obtain such upon award. Please indicate by checking the appropriate box:

We do have the products in stock

We will be required to obtain the products upon award of bid

Specify any additional comments/cost/etc. included with your bid proposal, if applicable.

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Specify prompt payment discount terms:
Payment terms with no discount are Net 30 Days, upon receipt of proper invoice in the Dallas County Auditor's Office

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process. Please complete the information below to assist in this evaluation:

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

- 95% for employee only coverage?
- 85% for employee + children coverage?
- 73% for employee + spouse?
- 71% for employee + family coverage?

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

VENDOR # 1

American Amenities, Inc.

**19510 144th Ave NE, Suite # C-7
Woodinville, WA 98072
425-489-1899**

**fax 425-487-2939
Andy Chuang**

andy@aai-info.com

Andy Chuang 800-738-5536 / 425-489-1899
andy@aai-info.com

none

X

none

Yes

0%

Yes

Yes

Yes

Yes

Yes

Yes

Yes

VENDOR # 2

Bob Barker Company Inc.

**134 N. Main St.
Fuquay Varina, NC 27526
800-334-9880**

**fax 800-322-7537
Nenna Mann**

nennamann@bobbarker.com

Kelly Flaviani 800-334-9880
kellyflaviani@bobbarker.com

X

Yes

Yes

No

No

Yes

Yes

Yes

Yes

VENDOR # 3

Charm-Tex

**1618 Conev Island Ave.
Cbrooklyn, NY 11230
718-252-8100**

**fax 718-258-8303
Stan Danzger**

stan@charm-tex.com

Estelle Ashenberg 718-252-8100
estelle@charm-tex.com

none

X- but would need time to make the kits, unless we know ahead of time

Yes

Net 30

No

Vendor # 4

CPR Savers & First Aid Supply

**7904 E. Chaparral Rd., Suite # A110-242
Scottsdale, AZ 85250
480-422-8924**

**fax 480-422-8521
Lainey Guararra**

lainey@cpr-savers.com

Lainey Guararra 800-480-1277
savers.com

lainey@cpr-savers.com

N/A

X

N/A

Yes

No

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VENDOR # 5

ICS Jail Supplies, Inc.
 P.O. Box 21056
 Waco, Texas 76702
 800-524-5427

fax 254-751-0299
 J.M Bogan III

bids@icswaco.com

No
 No
 Yes
 No
 DC website
 N/A
 N/A
 Yes

VENDOR # 6

Phoenix Trading, Inc.
 dba Amercare Products, Inc.
 17661 128th Place NE
 Woodinville, WA 98072
 800-556-6322

fax 800-525-4042
 Julie Siegel

julie@amercareproducts.net

All
 No
 No
 Yes
 No
 DC - Letter
 N/A
 Yes
 Yes

VENDOR # 7

Trinity Services Group
 477 Commerce Blvd.
 Oldsmar, Florida 34677
 813-854-4264

fax 813-855-2330
 David M. Miller

dave.miller@trinityservicesgroup.com

No
 No
 Not complete
 Yes
 Other - RFP email notification
 N/A
 Yes
 Yes

| DESCRIPTION: | Est. Qty. | Unit Price | Extension | Unit Price | Extension | Unit Price | Extension |
|--|-------------|------------|---------------------|------------|--------------------|------------|--------------------|
| # 1 Indigent Hygiene Packets as per specifications Specify quantity of packets per case Specify Brand/Product Number Being Proposed Specify Delivery after receipt of Dallas County Purchase Order | 91,000 each | \$0.52 | \$ 47,320.00 | \$0.487 | \$44,317.00 | \$0.72 | \$65,520.00 |
| # 2 Fingertip Toothbrush (no shank) Brand: Mfg. Securitas, Inc. item # NSTB-1002 or equal Specify quantity of packets per case Specify Brand/Product Number Being Proposed Specify Delivery after receipt of Dallas County Purchase Order | 7,000 each | \$0.47 | \$ 3,290.00 | \$0.45 | \$3,150.00 | \$0.44 | \$3,080.00 |
| # 3 No shank ball point pen Color: blue or black Brand: Mfg. Securitas, Inc. item # NSP-1002 or equal Specify quantity of packets per case Specify Brand/Product Number Being Proposed Specify Delivery after receipt of Dallas County Purchase Order | 3,000 each | \$0.15 | \$ 450.00 | \$0.15 | \$450.00 | \$0.18 | \$540.00 |
| TOTAL | | | \$ 51,060.00 | | \$47,917.00 | | \$69,140.00 |
| AWARD TOTAL | | | | | \$47,917.00 | | |

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71% for employee + family coverage?

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VENDOR # 5

**ICS Jail Supplies, Inc.
P.O. Box 21056
Waco, Texas 76702
800-524-5427**

**fax 254-751-0299
J.M Bogan III**

bids@icswaco.com

Christina Lopez 800-524-5427
bids@icswaco.com

none

X

Yes

0%/30 days

No

No

No

No

No

No

No

VENDOR # 6

Phoenix Trading, Inc.
dba Amercare Products, Inc.
17661 128th Place NE
Woodinville, WA 98072
800-556-6322

fax 800-525-4042
Julie Siegel

julie@amercareproducts.net

All

Julie Siegel 800-556-6322
julie@amercareproducts.net

none

X

Kits are made to order and we will start making when we are awarded the contract.

Yes

Yes

Yes

No

No

No

Yes

N/A

VENDOR # 7

Trinity Services Group
477 Commerce Blvd.
Oldsmar, Florida 34677
813-854-4264

fax 813-855-2330
David M. Miller

dave.miller@trinityservicesgroup.com

Karen Detjen, 214-532-9720
karen.detjen@trinityservicesgroup.com

n/a

X

Trinity will require 7 business days to obtain sufficient product levels to begin service.

Yes

n/a

Yes

No

No

No

No

Yes

N/A