



DALLAS COUNTY  
PURCHASING DEPARTMENT

August 31, 2010

**General Information No. 1**

**BID NO. 2010-086-5203**

**Annual Contract for Maintenance of Microfilm Equipment  
and the Purchase of Consumables**

**THIS DOCUMENT IS BEING PROVIDED FOR GENERAL INFORMATION PURPOSES ONLY**  
**(THIS IS NOT AN ADDENDUM)**

The Dallas County Purchasing Department has received and hereby provides for general information purposes only the following questions and the County's responses.

(Note: Due to time constraints, Dallas County will not be responsible for ensuring confirmation vendor receipt of this and/or any further acceptance of and/or responses to future questions prior to the solicitation opening date.)

1. Is there a previous contract for this equipment?

***Response: Yes***

2. Who is the vendor currently servicing the equipment?

***Response: The Windward Group LLC***

3. What was the cost of the last year's contract and is this the same equipment as last year's contract?

***Response: See bid tabulation, Yes same equipment as on last contract***

4. Is the contract available for viewing?

***Response: Bid Tabulation list all equipment on current contract.***

5. Is there a service history available?

***Response: No***

6. Is all the equipment up and running?

***Response: Yes***

7. Page 11 line item 1 shows Qty of 2 and 6. You show 2 serial numbers. Did you mean 2 machines?

***Response: No 6 machines at this time only serial number for 2 machines are available***

8. Page 12 line item 10 shows qty of 4 & 6. Should be 6.

***Response: 6 is correct***

9. Page 11 line item 4 shows 17 carriers but the bid has 15 machines are these extra carriers used as spares?

***Response: New equipment has been purchase and will need maintenance after the manufacture warranty period expires.***

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<p>BID NO. 2005-141-1727</p> <p>ANNUAL CONTRACT FOR MAINTENANCE OF MICROFILM EQUIPMENT</p> <p>OPENING DATE: AUGUST 1, 2005</p> <p>PERIOD: 08/9/05 - 08/08/06</p> <p>BUYER: MARY STEPHENS 653-7690</p> <p>NCTRCA CERTIFIED DALLAS COUNTY TAXPAYER HOW WERE YOU NOTIFIED</p>	<p>Business Equipment Solutions, LLC 5415 Maple Avenue, Suite #126 Dallas, TX 75235 Mitch Womble 214-819-9993 214-279-0274 - Fax</p> <p>No Yes Letter from Dallas County</p>	<p>DocuData Solutions 8130 John Carpenter Freeway Dallas, Texas 75247 Kevin Williams 214-678-9898 214-678-9669 - Fax</p> <p>Yes No Demandstar</p>	<p>Technique Data Systems 1930 Alpha Dr. #300 Rockwall, TX 75087 Wayne Whatley 972-772-5040 972-722-6052 - Fax</p> <p>Other County Dallas County Website</p>
<p>Description</p> <p>Section I: Maintenance Service Contract Agreement on Minolta, Bell &amp; Howell and Canon Equipment and Machines</p> <p>A. Dallas County Clerk's Office Location(s): 509 Main Street, Dallas, TX 75202 and 133 N. Industrial Blvd., Dallas, TX 75207</p> <p>1. Machine/Equipment Type: Minolta Reader/ Printers (only), Model Number: 504 Estimated Quantity: 4 each</p> <p>2. Machine/Equipment Type: Reader (only), Model Number: 504 Estimated Quantity: 4 each</p> <p>3. Machine/Equipment Type: Minolta Reder/ Printer, Model Number: 603 Estimated Quantity: 11 each</p>	<p>\$ 50.00                      \$ 2,400.00</p> <p>\$ 30.00                      \$ 1,440.00</p> <p>\$ 50.00                      \$ 6,600.00</p>	<p>\$250.00                      \$12,000.00</p> <p>\$250.00                      \$12,000.00</p> <p>\$250.00                      \$33,000.00</p>	

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<p>Description</p> <p>4. Machine/Equipment Type: Minolta Reader/ Printer, Model Number: 605 Estimated Quantity: 2 each</p> <p>5. Machine/Equipment Type: Minolta Reader/ Printer, Model Number: 607 Estimated Quantity: 1 each</p> <p>6. Machine/Equipment Type: Minolta Reader/ Printer, Model Number: 609 Estimated Quantity: 1 each</p> <p>B. Dallas County District Clerk's Office Location (s): 600 Commerce St., Dallas, TX 75202 133 N. Industrial Blvd., Dallas, TX 75207 and 2600 Lone Star Dr., Dallas, TX 75212</p> <p>7. Machine/Equipment Type Canon, MP90, Auto Carrier 100M Estimated Quantity: 4 each</p> <p>8. Minolta, RP605, Roller Carrier, Fiche Carrier</p>	<p>\$ 55.00                      \$ 1,320.00</p> <p>\$ 60.00                      \$ 720.00</p> <p>\$ 80.00                      \$ 960.00</p> <p>\$ 50.00                      \$ 2,400.00</p>	<p>\$250.00                      \$ 6,000.00</p> <p>\$250.00                      \$ 3,000.00</p> <p>\$325.00                      \$ 3,900.00</p> <p>\$200.00                      \$ 9,600.00</p>	<p>\$ 64.00                      \$ 3,072.00</p>

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	No	Yes	Yes	No	Other County	
	Letter from Dallas County		Demandstar		Dallas County Website	
<b>Description</b>						
Attachment for the 605Z Reader Printer						
Estimated Quantity: 2 each	\$ 55.00	\$ 1,320.00	\$250.00	\$ 6,000.00	\$ 74.00	\$ 1,776/00
9. Canon, MS300, Roll/Fiche Carrier 200						
Estimated Quantity: 1 each	\$ 50.00	\$ 600.00	\$200.00	\$ 2,400.00	\$ 53.00	\$ 636.00
10. Canon, MP90, Roll/Fiche Carrier						
Estimated Quantity: 1 each	\$ 50.00	\$ 600.00	\$200.00	\$ 2,400.00	\$ 64.00	\$ 768.00
11. Canon, MP90, Auto Carrier 100M						
Estimated Quantity: 1 each	\$ 50.00	\$ 600.00	\$200.00	\$ 2,400.00	\$ 64.00	\$ 768.00
<b>C. Dallas County Sheriff's Department</b>						
Location: 111 Commerce Street, Dallas, TX 75207						
12. Machine/Equipment Type: Bell & Howell, Model Number: ABR560 Processor						
Estimated Quantity: 1 each	\$ 70.00	\$ 840.00	\$150.00	\$ 1,800.00		
<b>D. Dallas County Tax Office</b>						
Location: 500 Elm Street, Dallas, TX 75202						

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Description			
13. Minolta Micro SP2000 Digital Film Viewer			
Printer			
Estimated Quantity: 2 each	\$ 50.00 \$ 1,200.00	\$200.00 \$ 4,800.00	
Total Section I:	21,000.00	\$99,300.00	\$7,020.00
Section II - Consumable Supplies			
1. New Toner for Minolta RP502, 60 each 503 and RP504A & B Brand: Minolta 8908-772 or equal Specify Brand/Product Number Being Bid:	\$ 10.00 \$ 600.00 3-cartridges per box	NO BID THIS SECTION	\$27.95 \$1,677.00 8908-772 - 3 toner per box
2. New Toner for Minolta RP607Z 20 each Brand: Minolta or Equal Specify Brand/Product Number Being Bid:	\$ 65.00 \$ 1,300.00 8910-704 - 3 bottles per case		\$61.95 \$1,239.00 8910-704 - 3 toner per box
3. New Toner for Minolta RP605Z 20 each and RP606Z Brand: Minolta or Equal Specify Brand/Product Number Being Bid:	\$ 16.00 \$ 800.00 8910-204 - 4 cartridges per case		\$48.95 \$2,447.50 8910-204 - 3 toner per box
4. New Toner for Minolta RP600Z 25 each and RP603Z Brand: Minolta 8910-404 or Equal	\$ 11.00 \$ 275.00		\$30.20 \$ 755.00

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Description Specify Brand/Product Number Being Bid:	8910-403 - 3 cartridges per box		8910-404 - 3 toner per box
5. New Toner for Minolta RP600Z 25 each Brand: Minolta 8910-404 or Equal Specify Brand/Product Number Being Bid:	dupilcate of #4	dupilcate of #4	dupilcate of #4
6. New Toner for Minolta RP605 and 25 each RP606Z Brand: Minolta 8910-203 or Equal Specify Brand/Product Number Being Bid:	\$ 15.00 \$ 375.00 4 bottles per case		\$38.95 \$ 973.75 8910-203 - 3 toner per box
7. New Toner for Cannon MP90 Toner 150 each 20N Brand: Cannon Specify Brand/Product Number Being Bid:	\$118.00 \$17,700.00 20N Toner		\$141.50 \$21,225.00 Canon 20N
8. New Toner for Minolta RP605 100 each Brand: Minolta Specify Brand/Product Number Being Bid:	\$146.00 \$14,600.00 MSP2000 Minoltz 4161-106		\$38.95 \$ 3,895.00 8910-203 - 3 toner per box
9. Replacement bulb/lamp for 05 each Minolta RP502, 503 and RP504A&B Brand: Sylvania EHJ or equal Specify Brand/Product Number Being Bid:	\$ 4.00 \$ 20.00 Sylvania EHJ		\$ 9.95 \$ 49.75 EHJ
10. Replacement bulb/lamp for 05 each	\$ 12.00 \$ 60.00		\$11.35 \$ 56.75

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Description Minolta RP605Z, RP606Z, and RP603 Brand: General Electric DDL or equal Specify Brand/Product Number Being Bid:	General Electric DDL		DDL
11. Replacement bulb/lamp for 05 each Canon MP90 FCS24V, 150W Specify Brand/Product Number Being Bid:	\$ 3.00                      \$ 15.00 FCS24V		\$35.29                      \$ 176.45 Canon MH7-3025-000
12. Replacement bulb/lamp for 05 each Minolta RP605 - DDL 20V, 150W Specify Brand/Product Number Being Bid:	\$ 12.00                      \$ 60.00 DDL 20V		\$11.35                      \$ 56.75 DDL
13. Replacement bulb/lamp for 05 each Canon, MS300 - DDL 20V, 150W Specify Brand/Product Number Being Bid:	\$ 12.00                      \$ 60.00 DDI 20V		\$57.00                      \$ 285.00 Canon MH7-3035-000
14. Replacement bulb/lamp for 05 each Canon MP90 - FCS24V, 150W Specify Brand/Product Number Being Bid:	\$ 3.00                      \$ 15.00 FCS24V		\$35.29                      \$ 176.45 Canon MH7-3025-000
15. Replacement bulb/lamp for 05 each Canon FCS 24V, 150W Specify Brand/Product Number Being Bid:	\$ 3.00                      \$ 15.00 FCS 24V		\$35.29                      \$ 176.45 Canon MH7-3025-000
16. Replacement bulb/lamp for 05 each Minolta RP600Z	\$ 14.00                      \$ 70.00		\$16.00                      \$ 80.00

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Description Brand: General Electric DDS or Equal Specify Brand/Product Number Being Bid:	General Electric DDS		DDS
17. Replacement Starter Solution 10 each for Minolta RP502, RP503, & RP504A&B	\$ 10.00 \$ 100.00		\$31.00 \$ 310.00
Brand: Minolta 8908-758 or equal Specify Brand/Product Number Being Bid:	Minolta 8908-758 - 6 bottles per case		8908-758
18. Replacement Starter Solution 20 each for Minolta RP607Z	\$ 10.00 \$ 200.00		\$68.95 \$ 1,379.00
Brand: Minolta 8910-714 or equal Specify Brand/Product Number Being Bid:	Minolta 8910-714 - 6 bags per case		8910-714
<b>Total Section II:</b>	<b>\$36,265.00</b>		<b>\$34,958.85</b>
<b>Section III - Film Processing Services</b>  All original microfilm shall be silver halide, archival quality film and be in compliance with the American National Standard Institute requirements.			
1. Services: Daily Processing of 1000 rolls Film, Cartridge Loading and Laeling of each roll film, per the terms and conditions set forth in this agreement	\$ 10.00 \$10,000.00	\$ 6.95 \$ 6,950.00	<b>No Bid this Section</b>

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<p><b>Description</b></p> <p>2. Specify the additional cost <b>1000 each</b> (if any) for Diazo duplicate negative with cartridge</p> <p>3. Specify the cost per roll for <b>1000 rolls</b> Fuji Super High Resolution Microfilm Negative, 16mm x 30.5m (100 ft.)</p>	<p>\$ 10.00                      \$10,000.00</p> <p>\$ 8.00                         \$ 8,000.00</p>	<p>\$ 8.10                         \$ 8,100.00</p> <p>\$ 6.20                         \$ 6,200.00</p>	
<p>Product No. HR-21 (pet-125) -<b>NO SUBSTITUTES</b></p> <p><b>TOTAL SECTION III</b></p> <p>4. Specify the cost for climate controlled off-site storage of microfilm (if requested by the department)</p> <p>A. Specify the name and telephone number of the account representative who will be handling this account:</p> <p>B. Does your firm or business accepts procurement card (credit card) for payment?</p> <p>C. Does your firm or business offers some type of rebate (cash or credit) for utilizing procurement card as a form of payment?</p> <p>D. Specify delivery time period after receipt of purchase order for consumable supplies &amp; microfilm:</p>	<p><b>\$28,000.00</b></p> <p>\$0.50</p> <p>Michael Daniels 214-819-9993</p> <p>No</p> <p>No</p> <p>2-3 days</p>	<p><b>\$21,000.00</b></p> <p>\$0.05</p> <p>Kevin Williams 214-678-9898</p> <p>Yes</p> <p>No</p> <p>7-10 days</p>	<p>Wayne Whatley 972-772-5040</p> <p>Yes</p> <p>No</p> <p>7-10 days</p>

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<p>Description</p> <p>E. Specify any additional comments/cost/etc. included with your bid proposal, if applicable:</p> <p>Products in stock</p> <p>Obtain the products upon award of bid</p>	<p>Yes</p>	<p>Yes</p>	<p>Authorized Canon IFS Dealer</p> <p>Yes</p>
			<p>Yes</p>