

## METRICS

### HOME LOAN COUNSELING CENTER



#### Purpose

The Home Loan Counseling Center aims to empower individuals and families by providing comprehensive education and support for the home buying and ownership process. Its primary objectives are to educate clients about the home buying process, improve financial literacy, assist in developing and maintaining good credit, and provide personalized counseling to help clients make informed decisions.



#### Key Services

Key services include home buying classes for participants, offering down payments for potential homebuyers, referrals to loan programs and community outreach to promote homeownership.



#### Full Time Equivalent Staffing

Permanent Total	6	Permanent (General Fund)	N/A	Permanent (Grant Fund)	6
Contractual Total	0	Contractual (General Fund)	N/A	Contractual (Grant Fund)	0



#### Funding

Budget	\$662,124		General Fund	YTD	YTD	Grant/s	YTD	YTD
Type: <input type="checkbox"/> General Fund	0%	<input checked="" type="checkbox"/> Grant Fund	100%	Budget	Exp	EXP. %	Budget	Exp
Source: Local and State			N/A	N/A	N/A	N/A	\$662,124	\$558,662
								84%



#### Key Metrics

		FY 2025				
Workload Measures	Prior Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
Number of Clients Who Received Aid	1,696	426	401	344	385	1,556
Outcome Measures	Prior Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Total
English Seminar Participants	-	195	149	126	134	604
Spanish Seminar Participants	-	10	12	4	12	38
Number of Clients Who Achieve Home Ownership	-	1	3	5	10	19
Number of Mortgage Ready Clients	-	13	24	8	10	55
Households Who Received Aid Through 1 on 1 Counseling	516	55	54	88	80	277
Number of People Who Closed Section-8	-	-	0	1	2	3



#### DALLAS COUNTY FY2025 PERFORMANCE INDICATORS

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### Home Loan Counseling Center

KEY METRICS	METRIC DESCRIPTORS
Number of clients who received aid	The total number of individuals or families that had applications approved and received aid from the program.
English seminar participants	The number of individuals who participated in educational workshops, e.g. home buyer education or financial literacy courses.
Spanish seminar participants	The number of individuals who participated in educational workshops, e.g. home buyer education or financial literacy courses.
Number of Clients Who Achieve Home Ownership	The number of individuals who have purchased a home after utilizing any service within HLCC, including Section 8 homeownership assistance, down payment assistance (UPCAP), and/or 1:1 counseling services.
Number of Mortgage Ready Clients	A counselor will determine a mortgage ready client after they have completing homeownership counseling & education. The client has completed all of the appropriate action plan where their income is enough to apply for a loan, their credit score is at least 620 and have established a savings habit.
Households Assisted through 1 on 1 Homeownership Counseling	The number of 1 on 1 meetings the Home Loan Counseling Center held to help prospective homeowners through the process of purchasing a home.