#### 15<sup>TH</sup> ANNUAL S.A.M.E. INFRASTRUCTURE FORUM



#### TAKING PARTNERING TO THE NEXT LEVEL

A KEY TO SUSTAINABLE PROJECT DELIVERY



#### 15<sup>TH</sup> ANNUAL INFRASTRUCTURE FORUM, 4 DECEMBER 2014



- AIM: Share principles we have learned to achieve successful partnering in order to facilitate effective project delivery.
- •What is Successful Partnering
- Partnering Framework
- Examples

# WHAT IS SUCCESSFUL PARTNERING ?



Partnering is <u>Voluntarily</u> setting up working relationships that assure an environment that facilitates a "team" approach to conducting business and solving problems.

The <u>essence of Partnering</u> is establishing and maintaining:

- TRUST
- COMMITMENT
  - SHARED VISION

Michael Morris: "Constraints cause us to devise innovative solutions"

## WHAT IS SUCCESSFUL PARTNERING ?

- Project Management
- Utility Coordination
- Interagency Collaborations
- Interdepartmental Collaborations
- Construction Management
- Stakeholder Meetings
- Organizational Partnering (CEC /AGC/DCAD)
- Regional Collaborations (SEATA/BSW)
  - TRUST
  - COMMITMENT
    - SHARED VISION

Don Holzwarth "How we think about the problem helps guide us to a solution A Transportation Project is really a family of closely related infrastructure projects.....but we haven't acted without close and urgent integration."

# **Dallas County Commissioner Districts**



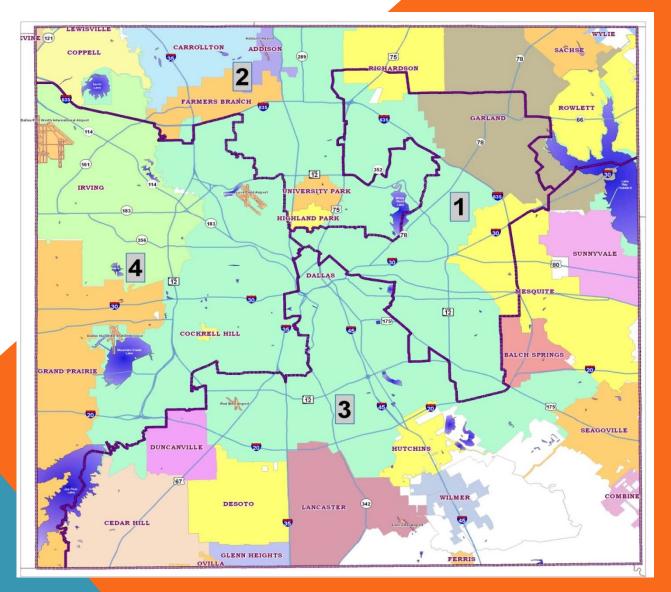
County Judge Clay Lewis Jenkins

Commissioner District 1 Dr. Theresa M. Daniel

Commissioner District 2 Mike Cantrell

Commissioner District 3 John Wiley Price

Commissioner District 4 Dr. Elba Garcia



## DALLAS COUNTY STRATEGIC PLAN

Dallas County models Interagency Partnerships and Collaboration.

Dallas County is a Healthy Community.

Dallas County is Safe, Secure, and Prepared.

Dallas County proactively addresses Critical Regional Issues.

Dallas County is the **Destination of Choice** 

for Residents and Businesses.

**"VISION GIVES DIRECTION TO DALLAS COUNTY'S FUTURE"** 

# **Public Works Vision**



- Recognized leader in regional transportation planning & coordination
- Effective agent for total transportation project delivery services
- Valued partner
- Vital part of Dallas County Government
- Values based organization

# **Public Works Mission/Vision**











## **Dallas County Public Works Five Strategic Goals**

**Revolutionize Effectiveness** 

Leverage Technology

**Revitalize Partnerships** 

**Invest in People** 

**Prepare for the Future** 

# **MCIP as a Regional Partner**

Partnering = Trust + Commitment + Shared Vision

#### LEVERAGE \$\$\$ FOR MAJOR IMPACT

#### Interagency

Partners

#### Cities of Dallas County and ...







#### PARTNERSHIP FUNDING PROGRAMS (typically 80/20)

- RTR SECO
- NCTCOG SD
  ARRA
- STP-MM
- CMAQ

- TIGER
- TE (STEP)

• LAQ

Interdepartmental

Partners

**CDBG**, District Attorney, Elections, Environmental Health, Road & Bridge Districts, Trails & Preserve Program, Tax Office, Sheriff's Office, Emergency Management

# REGIONAL COLLABORATIONPROBLEMSOLUTION

- Limited funding for transportation projects
- Dwindling Budgets
  Property & Sales Tax Revenue subject to
   Economic Cycles





## What is The MCIP? Major Capital Improvement Program

#### Partnership program with Cities

- Dallas County funds up to 50% of project basic transportation infrastructure costs
- Dallas County funding commitment program that complements City Bond and other (Regional, State, Federal) funding programs
- Since 1999: Over \$570M County funds have leveraged a total of over \$1.8B in transportation infrastructure improvements across Dallas County. These totals are projected out to 2020.







## THE MCIP MASTER AGREEMENT FRAMEWORK FOR CITY-COUNTY PROJECTS

#### <u>DISTINCTIVE</u> <u>ASPECTS:</u>

#### **Partnering Principles**

- TRUST
- COMMITMENT
- SHARED VISION

#### **Matrix PM Principles**



#### INCLUDES:

Definition of project

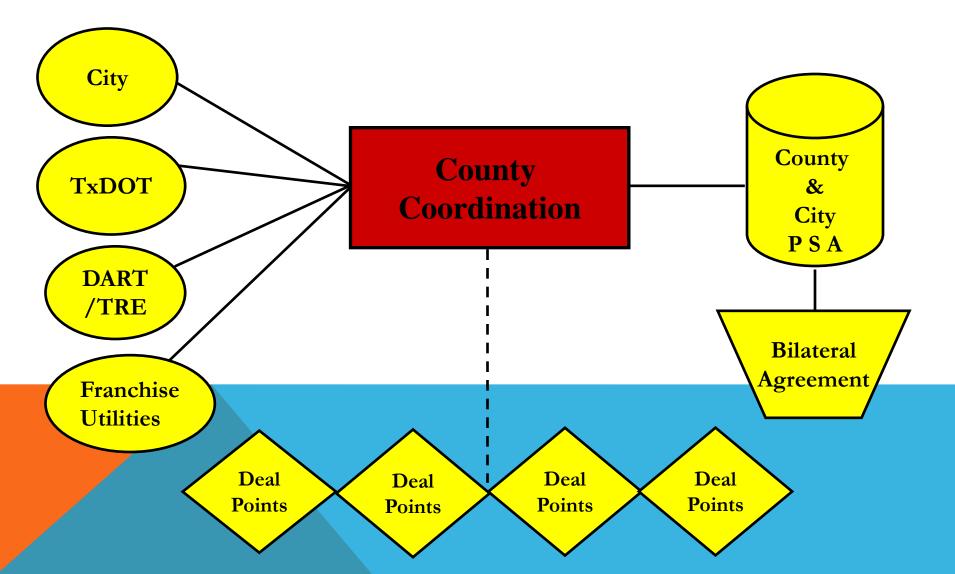
**Citizen Political support** 

- City-County management and funding roles
- PROJECT LEADERSHIP
- ETJ responsibility
- SUBDIVISION REGULATIONS
- ORPHAN ROAD POLICY

Renewal every ten years

### INTERAGENCY COORDINATION & INTEGRATION

**PARTNERING = TRUST + COMMITMENT + SHARED VISION** 



25 Cities have MCIP Master Agreements

- ADDISON
- BALCH SPRINGS
- CARROLLTON
- CEDAR HILL
- COCKRELL HILL
- COPPELL
- DALLAS
- DESOTO
- DUNCANVILLE
- FARMERS BRANCH
  - GARLAND
- **GLENN HEIGHTS**
- GRAND PRAIRIE

- HIGHLAND PARK
- HUTCHINS
- IRVING
- LANCASTER
- LEWISVILLE
- MESQUITE
- RICHARDSON
- ROWLETT
- SACHSE
- SUNNYVALE
- SEAGOVILLE
- WILMER

15

# **Project Specific Agreement**

- Supplemental to Master Agreement
- Identifies Lead Agency
- Scope as clearly defined as possible
- Identifies funding responsibilities
- Developed with Deal Points from County, Cities, and Stakeholders
- Every Project gets approved by County Commissioners Court
- PSA required prior to construction
- Integrate scoping with Utilities
- Opportunity for partner agency input



ORDER NO. 2008 963	COURT ORDER
DATE, MAY 13, 2008	· .
STATE OF TEXAS COUNTY OF DALLAS	Я Ч
RUIT REMEMBERED at a requise mean	ing of the Communication of Court of Dollar Courts - Th

BE IT REMEMBERED, at a regular meeting of the Commussioners Court of Dallas County, Texas,

- ield on the <sup>13</sup>-day of <u>May</u>, 2008, on motion made by <u>Mike Sentrall</u>, <u>Commissioner Dist. No. 2</u>
- and seconded by John Wiley Price, Countrationer Dist. No. 3 \_\_\_\_\_ the following order was adopted:
- WHEREAS, the matter set forth below was briefed to Coremissioners Court on May 13, 2008; and
- WHEREAS, funding for design, right of way, and construction of the Walnut Hill Larce at Skillman Street MCLP Project 20213 was authorized by Court Order 2007-2206 dated October 30, 2007; and
- WHEREAS, City and County desire to enter into a Project Specific Agreement to commit funding and designate responsibilities; and
- WHEREAS, total project costs are estimated to be \$9,859,346 of which the City of Deltas have agreed by execution of the attached Project Specific Agreement to fund \$1,289,500, with Neuth Central Texas Council of Governments (NCICOG) and Deltas Area Rapid Transm (DART) providing \$5,150,000 to be matched with \$3,221,846 from County Finds, and
- WHEREAS, the Director of Public Works recommends that the strached Project Specific Agreement for the Walnut (60) and at Skillman Street MCIP Project 20213 he executed upon formal execution of the agreement between the City of Dallas and Prosont Realty Group.

IT IS THEREFORE ORDERED, ADJUDGED AND DECREED by the Dallas County Constrissioners Court that once the agreement between the City of Dallas and Present Recity Group has been formally excented the County Ludge is bereby authorized and directed to execute the Project Specific Agreement with the City of Dallas in an amount not to exceed \$5,421,546 to be paid from MCBP Fund 196, Project 2011.

OURT: this the Maurne lof. tzine Dickey, District Recommended Approval:

## Effective Partnering Enables...





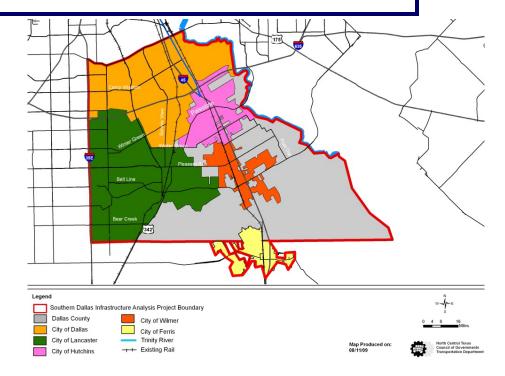
#### Regional Collaboration

## INLAND PORT PARTNERING FOR SOUTHERN DALLAS COUNTY

- It is the name that has informally been given to the 77,300-acre area that is south of Loop 12/Ledbetter, east of I-35, west of the Trinity River, and north of Ellis County and that includes Union Pacific's \$100 million intermodal facility.
- Located in several cities and in the County's unincorporated area.

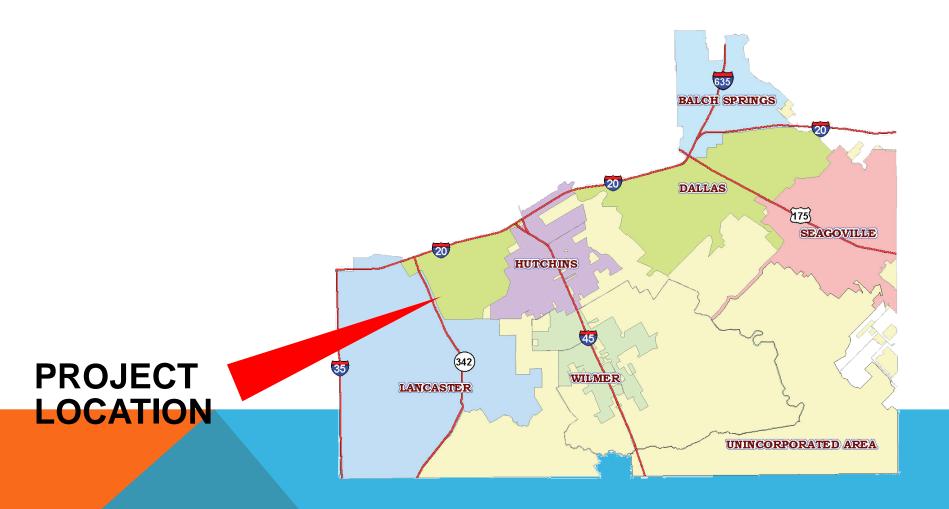
Multiple property-owners and developers.

- Privately-owned and developed; no special governmental entity or port authority involved.
- It is called an "inland port" because the UP facility and the intersection of the area's north-south and east-west interstate highways allows it to quickly receive goods from the West Coast, the East Coast, and the Gulf of Mexico.
- Southern Dallas County Infrastructure Analysis (SDCIA)-Assessment of infrastructure conditions, needs





## **BONNIE VIEW ROAD**



## THE PARTNERS













## CHARRETTE DEFINED

## [shuh-ret]

A French word for "cart"

An <u>intensive</u> planning session where citizens, designers and others collaborate on a vision for development and/or develop solutions for defined problems. Organized to encourage participation from all stakeholders, a charrette provides a forum to share ideas and offers a unique advantage of giving immediate feedback to the designers.

#### Charrette Defined: In Simple Terms

ENGAGE stakeholders

GENERATE ideas

BUILD project consensus

**ENCOURAGE** partnering

CHARRETTE

SHARE information

SOLVE problems



We, the Bonnie View Road Design Team, will use the principles of partnering (Trust, Commitment, and Shared Vision) and ICI (Interagency Coordination and Integration) to achieve a timely, context sensitive, and high quality design project.

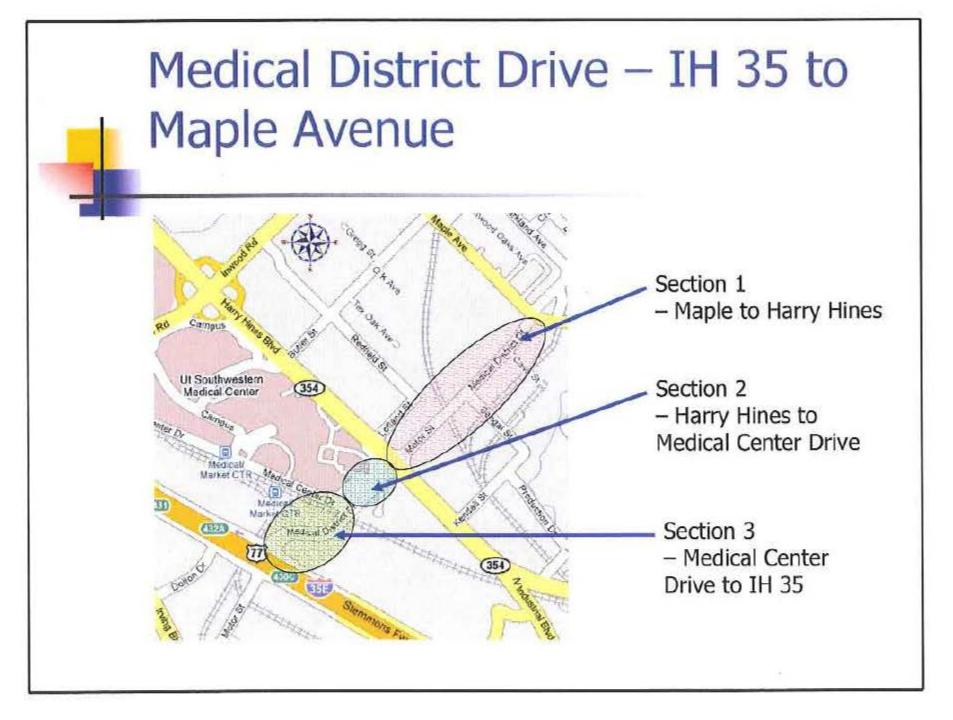
Work as one consolidated project team • End conflicts quickly • Enjoy shared success • Show great attention to detail • Produce a quality product • Develop good working relationships with team and stakeholders

**TEAM GOALS** 



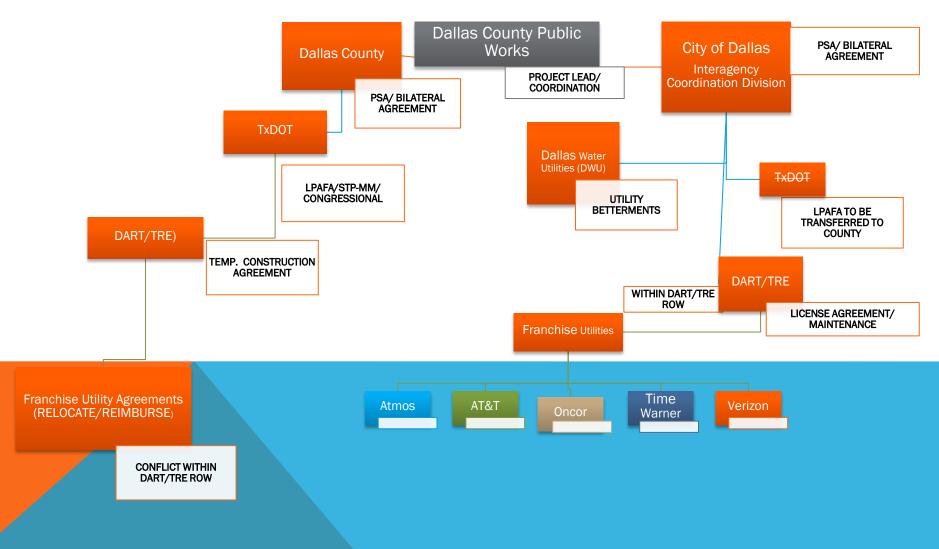
#### PARTNERING SUCCESSES

- ✓ Design and Construction of DWU 96" Waterline
- ✓ Construction underway Contractor JS Lewis Contractors
- Major connection project for city of Dallas and County projects in the area
- ✓ Successful partnering workshops Design and Construction
- Early involvement of franchise utilities to identify conflicts –
  Oncor, Time Warner , AT&T, Atmos
- $\checkmark$  Continuous updates to key stakeholders and agencies



## INTERAGENCY COORDINATION & INTEGRATION

**PARTNERING = TRUST + COMMITMENT + SHARED VISION** 







Southwestern Medical District

**JT SOUTHWESTERN** MEDICAL CENTER

"Work with others to provide **safe and reliable** transportation solutions for Texas"

"To enhance the vitality and quality of life for all in the Dallas community"

The Southwestern Medical District delivers renowned **health care in partnership** with innovative, world-class research and education

To improve health **care in our community**, Texas, our nation, and the world through innovation and education





"Our mission at SCBA is to promote and support mutual Business interest of its members through unified advocacy leading to sustainable economic growth"

"As the nation's children's hospital, the mission of Children's National Medical Center is to excel in Care, Advocacy, Research and Education. We accomplish this through: **Providing a quality health care** experience for our patients and families, Improving health outcomes for children regionally, nationally, and internationally, Leading the creation of innovative solutions to pediatric health challenges."



"The mission of Dallas Area Rapid Transit is to build, establish and operate a safe, efficient and effective transportation system that, within the DART Service Area, provides mobility, **improves the quality of life**, and stimulates economic development through the implementation of the DART Service Plan as adopted by the voters on August 13, 1983, and as amended from time to time."

#### PARTNERING SUCCESSES

- Shoo-fly (detour) bridge option has been eliminated...effect is considerably reduce in cost and time
- ✓ TRE advance funding obligation in process to expedite construction by at least a year
- Transfer LPAFA from City to County; efficient funding reimbursement
- TRE/DART are on board with the current schematics approved
- Early involvement of franchise utilities to identify conflicts
- Continuous update to key stakeholders
- Regional connection to Trinity Strand Trail.

#### **INSIGHTS APPLIED**

- PARTNERING is Voluntary, Builds great relationships and make good business sense for all parties
- Partnering principles of TRUST, COMMITMENT, SHARED VISION need to be constantly reviewed throughout a project duration or in working with partnering agencies.
  - Strategic Partnering Meetings
  - Design and Construction Partnering Meetings
- Partnering Closer team work between County, City, municipal utility, road designer, consultant, designer, franchise utility designers, etc
  - Monthly Meetings
  - Quarterly Partnering Meetings
  - Annual Utility Partnering Awards Breakfast
  - Project Task Force Meeting
- Partnering Maintaining commitment despite changes in Agency , Stakeholder representatives and/or visions
- Partnering -Having Partnering principles throughout Agreements with deal points is essential to the project process.

Partnering, requires that each partner has "skin in the game" .MCIP 50%-50% brings potential to cooperatively seek winning solutions to tough zoning impacts on ROW, Utility aspects



#### Partnering = Trust + Commitment + Shared Vision



# STAY TUNE!