Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

**DESCRIPTION:**

<table>
<thead>
<tr>
<th>NCTRCA Certified Vendor (M/Wbe)</th>
<th>Yes</th>
<th>Yes</th>
<th>No</th>
<th>No</th>
<th>No</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dallas County Taxpayer?</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>How were you notified?</td>
<td>Letter from Dallas County</td>
<td>Letter from Dallas</td>
<td>Letter from Dallas County</td>
<td>Letter from Dallas County</td>
<td>Letter from Dallas County</td>
<td>Letter from Dallas County</td>
</tr>
</tbody>
</table>

Section 1: Ford Motor Company OEM Automotive Parts and Accessories – Ford Motor Company

Requirements: To obtain a supply of OEM replacement parts of a proprietary nature. Only franchised OEM Ford dealers which stock parts are permitted to bid. Acceptable brand: Ford (including Motorcraft, Lincoln and Mercury brands)

<table>
<thead>
<tr>
<th>Is your firm a franchised OEM Ford</th>
<th>Yes</th>
<th>Yes</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type of Price List (i.e. Dealer, Distributor, Jobber, Manufacturer List, etc.):</td>
<td>Manufacturer List</td>
<td>OEM Dealer Cost</td>
<td>Dealer - FPS 3462</td>
</tr>
<tr>
<td>Enter % Discount +/- (plus or minus) from Current Published Price List:</td>
<td>Cost + 6%</td>
<td>Cost + 3.49%</td>
<td>Dealer Cost + 4%</td>
</tr>
<tr>
<td>Published Price List Schedule Number:</td>
<td>FPS 3642</td>
<td>FPS - 3642</td>
<td>FPS 3462</td>
</tr>
<tr>
<td>Published Price List Date:</td>
<td>Monthly</td>
<td>Oct 1 2008</td>
<td>Currently is October 2008</td>
</tr>
<tr>
<td>Enter Restocking Charge %, per the terms and condition set forth in bid requirements:</td>
<td>0%</td>
<td>0%</td>
<td>No charge</td>
</tr>
<tr>
<td>Specify any additional comments/cost/etc. included with your bid proposal, if applicable:</td>
<td>We have over 6 million dollars in inventory and we are the 2nd largest sale volume dealer for Ford Motor Company in the United States</td>
<td>No Comments</td>
<td>Dealer cost + 4% is roughly equivalent to list price - 38%</td>
</tr>
</tbody>
</table>
### Annual Contract for the Purchase of Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

**DESCRIPTION:**

Section 2: General Motors OEM Automotive Parts, AC Delco Parts and Accessories, Bell & Howell IDB 2000 – General Motors Corporation

Requirements: To obtain a supply of OEM replacement parts of a proprietary nature. Only franchised OEM GM dealers which stock parts are permitted to bid.

Acceptable brand: GM (including Chevrolet, Buick, Pontiac and Cadillac brands), AC Delco, Bell & Howell

Automotive Parts OEM (No Substitution)

<table>
<thead>
<tr>
<th>VENDOR #1</th>
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<th>VENDOR #4</th>
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<tr>
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<td>2070 Diplomat Drive</td>
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<td>3333 Inwood Rd.</td>
<td>2754 W. Stemmons Fwy.</td>
<td>PO Box 869269</td>
<td>1405 E Main</td>
</tr>
<tr>
<td>Farmers Branch, TX 75234</td>
<td>Duncanville, TX 75116</td>
<td>Dallas, Texas 75235</td>
<td>Dallas, Texas 75207</td>
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</tr>
<tr>
<td>972.245.2698 fax</td>
<td>214.389.6389 fax</td>
<td>214.398.4186 fax</td>
<td>972.956.5571</td>
<td>972.343.1289 fax</td>
<td></td>
</tr>
</tbody>
</table>

Opening Date: 10-Nov-08

Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

| Is your firm a franchised OEM General Motors Dealer? | Yes | Yes | Yes |
| Type of Price List (i.e. Dealer, Distributor, Jobber, Manufacturer List, etc.): | Dealer | Dealer | Manufacturer List |
| Enter % Discount +/- (plus or minus) from Current Published Price List: | Cost + 8% | Cost + 12 | List - Minus -30% |
| Published Price List Schedule Number: | Nothing Indicated | NA | NA |
| Published Price List Date: | Nothing Indicated | 11/01/2008 | 11/01/2008 |
| Enter Restocking Charge %, per the terms and condition set forth in bid requirements: | 15% after 30 days | 0 | 0 |
| Specifying any additional comments/cost/etc. included with your bid proposal, if applicable: | No Comments | No Comments | Vin make m/g required with description of problem to warranty defective parts |

**TABULATION SHEET**

Bid No. 2009-016-4001

Opening Date: 10-Nov-08

Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

**DESCRIPTION:**

Section 2: General Motors OEM Automotive Parts, AC Delco Parts and Accessories, Bell & Howell IDB 2000 – General Motors Corporation

Requirements: To obtain a supply of OEM replacement parts of a proprietary nature. Only franchised OEM GM dealers which stock parts are permitted to bid.

Acceptable brand: GM (including Chevrolet, Buick, Pontiac and Cadillac brands), AC Delco, Bell & Howell

Automotive Parts OEM (No Substitution)

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Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

**DESCRIPTION:**

Section 2: General Motors OEM Automotive Parts, AC Delco Parts and Accessories, Bell & Howell IDB 2000 – General Motors Corporation

Requirements: To obtain a supply of OEM replacement parts of a proprietary nature. Only franchised OEM GM dealers which stock parts are permitted to bid.

Acceptable brand: GM (including Chevrolet, Buick, Pontiac and Cadillac brands), AC Delco, Bell & Howell

Automotive Parts OEM (No Substitution)

| Is your firm a franchised OEM General Motors Dealer? | Yes | Yes | Yes |
| Type of Price List (i.e. Dealer, Distributor, Jobber, Manufacturer List, etc.): | Dealer | Dealer | Manufacturer List |
| Enter % Discount +/- (plus or minus) from Current Published Price List: | Cost + 8% | Cost + 12 | List - Minus -30% |
| Published Price List Schedule Number: | Nothing Indicated | NA | NA |
| Published Price List Date: | Nothing Indicated | 11/01/2008 | 11/01/2008 |
| Enter Restocking Charge %, per the terms and condition set forth in bid requirements: | 15% after 30 days | 0 | 0 |
| Specifying any additional comments/cost/etc. included with your bid proposal, if applicable: | No Comments | No Comments | Vin make m/g required with description of problem to warranty defective parts |
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<td>972.343.1289 fax</td>
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## Bid No. 2009-016-4001

**Opening Date:** 10-Nov-08

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### Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

**DESCRIPTION:**

Section 3 - Chrysler, Dodge, Jeep and Mopar OEM Automotive Parts and Accessories – Chrysler LLC

Requirements: To obtain a supply of OEM replacement parts of a proprietary nature. Only franchised Chrysler OEM dealers which stock parts are permitted to bid. Acceptable brand: Chrysler (including Dodge, Jeep and Mopar brands) OEM (No

Is your firm a franchised OEM Chrysler LLC Dealer?

Type of Price List (i.e. Dealer, Distributor, Jobber, Manufacturer List, etc.):

Enter % Discount +/- (plus or minus) from

Published Price List Schedule Number:

Published Price List Date:

Enter Restocking Charge %, per the terms and condition set forth in bid requirements:

Specify any additional comments/cost/etc. included with your bid proposal, if

Please answer the questions listed below:

<table>
<thead>
<tr>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>0% - 0 Days</td>
<td>NA</td>
<td>NA</td>
<td>Net 30 Days</td>
<td>No Comments</td>
<td>972.202.2344</td>
<td>972.343.1289 fax</td>
</tr>
</tbody>
</table>

Specify the name and telephone number of the account representative who will be handling this account:
Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

DESCRIPTION:

Specify your company business and delivery hours

Business Hours: 7:30 am - 5:30 pm, 3 deliveries daily truck leave the warehouse at 8:30 am, 11:30 am and 2:30 pm

Mon - Fri 7-6, Sat 7-3

M-F 7-7, Sat 7-4. Orders rec'd before 3:00 will be delivered. Sat delivery till 2:00

6:30 am - 6:00 PM, M-F,
8:00 am - 4:00 pm, Sat
7 am - 7 pm, Delivery 8:30 - 4:30

Does your firm have a local Retail Outlet Store or Distribution Center within the Dallas/Fort Worth Metropolitan Area for same day pick-up of parts by authorized County employees?

Yes

Yes

Yes

Yes

Yes

Yes

If yes, please provide the name, address, and telephone number of the store or distribution centers below:

Sam Pack's Five Star Ford, 2070 Diplomat Dr., Farmers Branch, Tx 75234, 972.242.5117

In case of emergency, parts can be picked up of any local Ford Dealership

Specify the best times and hours to place parts orders for same deliveries

7:30 am - 5:30 pm, Leave at 8:30 am, 11:30 am and 2:30 pm

7:30 am - 2:00 pm Mon-Fri

7:00 am - 3:00 pm, will deliver after 3:00

6:30 Am - 4:00 pm, M-F
8:00 am - 4:00 pm
7 am - 5 M-F, 8-11 Sat

Does your firm offer hot-shot service for parts delivery?

Yes

Yes

Yes

Yes

Yes

Yes

If yes, is their fee or charge for this service

No

0

0

0

0

0

If yes, what is that fee or charge per

Specify how back ordered parts are handled

Upgraded to emergency order if back ordered at no extra charge

If parts are B/O we will attempt to pick-up parts from other dealers to expedite the part to the County

Back order parts will be obtained by purchasing from local dealers. If not found locally, will have part shipped from any dealer nationally.

All BO parts are placed on Car Down in shop. At time of back order (spa case)

All backorders are upgraded to VIP status with GM. Sales staff will notify county employee immediately as to status

Back orders can be shipped from another dealer when Vin # is provided at no additional price via GM "Sprint Service"

Specify how cores and core credits are handled

Cores in original box are credited full amount of core charge

We will charge a core charge until the County has core ready for return, when we are notified core is ready for pick-up, we will bring core back to Dealer and issue credit.

Cores will be billed on ticket. Upon receipt of core, credit will be issued. Cores must be returned in orginal box.

Credits upon receipt of core

Core charges are added to effected parts. Credit for returnd cores are written same day.

Return cores in original pkging (crate, box) credit issued upon receipt at dealership
TABULATION SHEET

Bid No. 2009-016-4001

Opening Date: 10-Nov-08

Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks

DESCRIPTION:

Specifying your firm/organization return policy for parts and accessories

Parts returned in 30 days for full credit

There is no restocking charge on return parts, as long as they were brought from Big Tex Ford. Special order parts and accessories should be returned within 30 days of purchase of not used.

Unlimited no hassle return policy/ Parts must be in original box. In the event box is not available, return will be handled case by case.

Returnable free of charge with 30 days after. After 30 days 15% restock

Parts in "un-opened" and/or non-installed may be returned for full credit. Within 30 days with acceptable packaging - exception when need based on volume

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agrees that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract? If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 3, paragraph 5). Please complete the information below to assist in this

a) Does your company provide health insurance coverage to its employees?

Yes

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?

Yes
<table>
<thead>
<tr>
<th>Bid No. 2009-016-4001</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opening Date: 10-Nov-08</td>
</tr>
</tbody>
</table>

### VENDOR 1
- **Sam Pack's Five Star Ford**
  - 2070 Diplomat Drive
  - Farmers Branch, TX 75234
  - Jerry Lowrey
  - 972.242.5117
  - 972.245.2698 fax

### VENDOR 2
- **Big Tex Ford**
  - 815 E. Camp Wisdom
  - Duncanville, TX 75116
  - Phillip Coe
  - 214.389.6388
  - 214.389.6389 fax

### VENDOR 3
- **Park Cities Ford**
  - 3333 Inwood Rd.
  - Dallas, TX 75235
  - Kevin Hunter
  - 214.398.8808
  - 214.398.4186 fax

### VENDOR 4
- **Friendly Chevrolet**
  - 2754 W. Stemmons Frwy.
  - Dallas, TX 75267
  - Robert Fayette
  - 214.920.1900
  - 214.920.4138 fax

### VENDOR 5
- **Ray Huffines Chevrolet**
  - PO Box 869269
  - Plano, TX 75086
  - Robert Jones
  - 972.202.2300
  - 972.596.5571

### VENDOR 6
- **Graff Chevrolet**
  - 1405 E Main
  - Grand Prairie, TX 75050
  - Jennifer Solis
  - 972.343.1225
  - 972.343.1289 fax

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**Annual Contract for the Purchase of Original Equipment Manufacturer (OEM) Automotive Parts and Accessories for Passenger Vehicles and Light Duty Trucks**

**DESCRIPTION:**

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</thead>
<tbody>
<tr>
<td>c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County’s health insurance coverage and</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>N/A</td>
<td>NA</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
<td>NA</td>
</tr>
</tbody>
</table>