## Dallas County Bid Tabulation

### Vendor #1: Beckman Coulter, Inc.
- **Address:** 250 S. Kraemer Blvd., W521
- **City:** Brea, CA 92822-8000
- **Phone:** 800-526-3821 option 1
- **Website:** [www.beckmancoulter.com](http://www.beckmancoulter.com)

### Vendor #2: Caliper Life Sciences
- **Address:** 68 Elm Street
- **City:** Hopkinton, MA 01748-1668
- **Phone:** 508-435-9500 x2829
- **Website:** [www.callipers.com](http://www.callipers.com)

### Vendor #3: PerkinElmer Health Sciences
- **Address:** 710 Syngeport Avenue
- **City:** Shelton, CT 06484
- **Phone:** 800-752-4000
- **Website:** [www.perkinelmer.com](http://www.perkinelmer.com)

### Vendor #4: Qiagen Inc.
- **Address:** 27220 Turnberry Lane, Suite 200
- **City:** Valencia, CA 91355-1005
- **Phone:** 800-426-8157 or 661-702-3000
- **Website:** [www.qiagen.com](http://www.qiagen.com)

### Vendor #5: Tecan-US, Inc.
- **Address:** 4022 Stirrup Creek Drive, Suite 310
- **City:** Research Triangle Park, NC 27709
- **Phone:** 919-361-5200
- **Website:** [www.tecan.com](http://www.tecan.com)

### Bid Information
- **Bid No.:** 2010-077-5182
- **Opening Date:** August 30, 2010
- **Contract Period:** One Time Purchase

### Bid Tabulation
<table>
<thead>
<tr>
<th>Description</th>
<th>Estimated Quantity</th>
<th>VENDOR #1</th>
<th>VENDOR #2</th>
<th>VENDOR #3</th>
<th>VENDOR #4</th>
<th>VENDOR #5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Robotic Liquid Handling System</td>
<td>2 ea</td>
<td>$219,634.32</td>
<td>$286,921.80</td>
<td>$200,342.57</td>
<td>$147,698.80</td>
<td>$411,336.34</td>
</tr>
<tr>
<td>Installation</td>
<td>2 ea</td>
<td>Included</td>
<td>N/A</td>
<td>Included</td>
<td>$8,877.00</td>
<td>13,994.00</td>
</tr>
</tbody>
</table>

### Description
- **Bid No:** 2010-077-5182
- **Vendor #1:** Beckman Coulter, Inc.
- **Vendor #2:** Caliper Life Sciences
- **Vendor #3:** PerkinElmer Health Sciences
- **Vendor #4:** Qiagen Inc.
- **Vendor #5:** Tecan-US, Inc.

### Taxpayer Status
- Non MWBE
- Non MWBE
- Non MWBE
- Not submitted
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer

### M/WBE Status
- Non MWBE
- Non MWBE
- Non MWBE
- Not submitted

### Bid Notification
- Dallas County website
- Dallas County website
- Dallas County website
- Dallas County website
- Dallas County website

### Taxpayer Status
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer
- Other County Taxpayer

### Opening Date
- August 30, 2010

### Contract Period
- One Time Purchase

### Description
- **1 Robotic Liquid Handling System**
  - Biomek NXP Span-8 System with gripper, accessories & custom integration. See attached quote 49427018 for part numbers and specifications.
  - **Estimated Quantity:** 2 ea
  - **Price:** $219,634.32
  - **Vendor #1:** Beckman Coulter, Inc.
  - **Vendor #3:** PerkinElmer Health Sciences

- **Installation**
  - **Estimated Quantity:** 2 ea
  - **Price:** Included
  - **Vendor #2:** Caliper Life Sciences

### Customer Comments
- Beckman Coulter cannot comply with Waiver Quote #20368991
- Extended warranties available per the appended quotation. Bidder took several exceptions to Dallas County t&c’s.

### Time of Completion
- **Vendor #1:** 90 to 120 days for integrated solutions
- **Vendor #2:** 90-120 days
- **Vendor #3:** 42 calendar days

### Product in Stock
- **Vendor #1:** Yes
- **Vendor #2:** Yes
- **Vendor #3:** Yes

### Cooperative Purchasing
- **Vendor #1:** Yes but orders must be placed by 10/30/10
- **Vendor #2:** Yes
- **Vendor #3:** Yes

### Other Information
- **Vendor #1:** Quote #20368991
- **Vendor #2:** Biorobot Universal QIAgility system
- **Vendor #3:** Tecon EVO

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**Comments**
- Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:
  - None

- Does your company provide health insurance coverage to its employees?
  - Yes

- Does the company share in the cost a minimum of 75% for employee only?
  - Yes

- Is the coverage comparable to the services provided by Dallas County as described in the summary plan description?
  - Yes

- Does each of the subcontractors provide health insurance?
  - No

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**TOTAL**
- **Vendor #1:** $219,634.32
- **Vendor #2:** $573,843.60
- **Vendor #3:** $200,342.57
- **Vendor #4:** $147,698.80
- **Vendor #5:** $411,336.34

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**Is the coverage comparable to the services provided by Dallas County as described in the summary plan description?**
- Yes

**Does each of the subcontractors provide health insurance?**
- No

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**Does your company provide health insurance coverage to its employees?**
- Yes

**Does the company share in the cost a minimum of 75% for employee only?**
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