DALLAS COUNTY BID TABULATION			VENDOR #1		VE	NDO	R #2		VENDO	R #3		VEN	DOR	#4	
BID NO: 2011-106-5755  ANNUAL CONTRACT FOR DOCUMENT DESTRUCTION SERVICES  OPENING DATE: September 19, 2011  CONTRACT PERIOD: Upon award			Paul Simonette, Security Risk Manager 2441 W. Commerce Street Dallas, TX 75212 469-865-0838 Fax: 214-920-5007 paul@american shredding.com		<b>DESTRUCTION</b> Janice Retra, Sales Rep 5501 Thelin St #119, Ft Worth TX 7611 817-710-1125 Fax: 817-710-1129			Patrick Murphy 2610 McCree Road Garland, TX 75041 214-516-2543 Fax: 972-926-4514 patrick.murphy@greenstarshredding.com			MOBILE SHRED IT LLC Cylena Morris, Owner 5000 Singleton Blvd Dallas, TX 75212 214.337.3227 Fax: 888.925.5667 cylena@mobileshredit.com www.mobileshredit.com				
M/WBE STATUS			Non M/WBE		Not Submitt				Non M/WBE			WFDB50383Y			
OTHER MINORITY CERTIFICATION TAXPAYER STATUS BID NOTIFICATION ADDENDUM INCLUDED			No Dallas County Taxpayer Letter from Purchasing D No	epartment	Did not resp Other Coun Letter from I No	oond ty Tax		Department	No Other County Taxp Dallas County web Yes	,		HUB Dallas County Letter from Pul Yes	Тахра	ayer	nent
DESCRIPTION	ESTIMATED QUANTITY		RECOMMEND A	WARD											
Paper shredding shall be quoted as price per standard 1 box. (On- site paper shredding shall be quoted as price per standard records storage box - 1.2 cubic foot).		Box	0.00 \$	-	(	0.95	\$	19,000.00	N/A	\$	-	0.0	0 \$		-
Paper shredding shall be quoted as price per standard 1 box. (Off- Site Paper shredding shall be quoted as price per standard records storage box -1.2 cubic foot).	20,000	Box	0.00 \$	-	(	0.00	\$	-	1.35 Minimum \$40 pe		27,000.000 e	0.0	0 \$		-
III. Paper shredding shall be quoted as price per pound. (On-Site paper shredding shall be quoted as price per pound.)	40	Pound	0.00 \$	-	(	0.00	\$	-	N/A	\$	-	0.0	0 \$		-
IV. Paper shredding shall be quoted as price per pound (Off-Site paper shredding shall be quoted as price per pound.	40	Pound	0.00 \$	-	(	0.00	\$	-	\$0.04 Minimum \$40 pe		1.600	0.0	0 \$		-
V. Discount or residual for recycled materials	1	Pound	They will pay \$30 a ton They will pay \$50 a ton									0.0	0		
Specify the name and telephone number of the account representative who will be handling this account:			Paul Simonetti 469-865-0838		Janice Retra 8	317-992	-6134					Cylena Morris @ 2	214.33	7.3227	
Specifications require all employees handling destruction are employees of the company (not third party). Does your company meet that requirement?			Yes		Yes							Yes			
Specifications require that a background check be performed annually (at a minimum). Please state how often background checks are performed			Annual Background checks		Annually							Annually			
Specifications require information on the security measure, security mapping to include a timeline. Is this information included with your response?			Yes		Yes							Yes			
Specifications require that Vendor location must meet minimum NAID facility requirements. Does your location meet those requirements?			Yes		Yes							Yes			
Specifications require the vendor to provide a sample copy of the certificate of destruction. Is this sample included with your proposal?			Yes		Yes							Yes			
Specifications require the vendor to provide a sample of shred product. Is this included with your proposal?			Yes		Yes							Yes			
Does your company accept PO's and solicitations via email:			Yes @ paul@americanshreddir	ng.com	Yes @janice.ret	ra@expa	anco.com	1				Yes			
Will you allow other governmental agencies to utilize this contract?					Yes							Yes			

DALLAS COUNTY BID TABULATION	VENDOR #1	VENDOR #2	VENDOR #3	VENDOR #4
BID NO: 2011-106-5755	AMERICAN SHREDDING	EXPANCO DOCUMENT	GREENSTAR SHREDDING	MOBILE SHRED IT LLC
	Paul Simonette, Security Risk Manager	DESTRUCTION	Patrick Murphy	Cylena Morris, Owner
ANNUAL CONTRACT FOR DOCUMENT	2441 W. Commerce Street	Janice Retra, Sales Rep	2610 McCree Road	5000 Singleton Blvd
DESTRUCTION SERVICES	Dallas, TX 75212	5501 Thelin St #119, Ft Worth TX 7611	Garland, TX 75041	Dallas, TX 75212
	469-865-0838	817-710-1125	214-516-2543	214.337.3227
OPENING DATE: September 19, 2011	Fax: 214-920-5007	Fax: 817-710-1129	Fax: 972-926-4514	Fax: 888.925.5667
	paul@american shredding.com	janice.retra@expanco.com	patrick.murphy@greenstarshredding.com	cylena@mobileshredit.com
CONTRACT PERIOD: Upon award	www.americanshredding.com	www.expanco-shredding.com	www.greenstarshredding.com	www.mobileshredit.com
M/WBE STATUS	Non M/WBE	Not Submitted	Non M/WBE	WFDB50383Y0812
OTHER MINORITY CERTIFICATION	No	Did not respond	No	HUB
TAXPAYER STATUS	Dallas County Taxpayer	Other County Taxpayer	Other County Taxpayer	Dallas County Taxpayer
BID NOTIFICATION	Letter from Purchasing Department	Letter from Purchasing Department	Dallas County website	Letter from Purchasing Department
ADDENDUM INCLUDED	No	No	Yes	Yes
Dallas County may offer periodic "shred days" for employees. Would you provide an on-site shredder and staff for a 2-3 hr minimum period on a weekend? Would there be any costs?	Will provide on-site shredder at no cost.We will pay Dallas County \$30 a ton for the paper shred on those days.	Yes they will provide on site shredder. Yes there will be a cost		Yes, they will provide on-site shredder. There will be no costs associated
Specify any additional comments/cost/etc. included with your bid proposal, if applicable		We are in the process of acquiring a truck which meets your shred requirements		
Does your company provide health insurance coverage to its employees?	Yes	Yes		No
Does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?	Yes	Yes		
Is the coverage comparable to the services provided by Dallas County as described in the summary plan description?	Yes	Yes		
Does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	N/A	N/A		

DALLAS COUNTY BID TABULATION			VENDOR #5			VENDO	OR #6	VENDOR #7		
BID NO: 2011-106-5755  ANNUAL CONTRACT FOR DOCUMENT DESTRUCTION SERVICES			-	t, Inc.	Vice President	MARSHALL SHI Beth Houser P.O. Box 91139 San Antonio, TX		Secure On-Site S Kathryn Shrum, P.O. Box 2077 Allen, TX 75013	•	3.
OPENING DATE: September 19, 2011			214-551-7763 Fax: 972-436-633 michael.gordon@		ountain.com	210-653-2227 Fax: 210-653-222 beth@marshallsh		214-509-0134 Fax: 972-390-920 kathryn@secureonsit		
CONTRACT PERIOD: Upon award			www.ironmountai	in.con	n	www.marshallshr	edding.com	www.secureonsitehre	dding.com	
M/WBE STATUS			Non M/WBE			Non M/WBE		Non M/WBE		
OTHER MINORITY CERTIFICATION			None			None		WBE 243301, HL	JB 38701	
TAXPAYER STATUS			Not identified			Other County Tax	knaver	Other County Tax		
BID NOTIFICATION			Dallas County We	ehsite	2	Dallas County we		Dallas County we	. ,	
ADDENDUM INCLUDED			No	CDSITC	•	No (no signature		Yes	Donc	
DESCRIPTION	ESTIMATED QUANTITY									
I. Paper shredding shall be quoted as price per standard 1 box. (On-	QUANTITI									
site paper shredding shall be quoted as price per standard records storage box - 1.2 cubic foot).	20,000	Box	1.00	\$	20,000.00	2.00	\$ 40,000.00	0.00	\$	-
II. Paper shredding shall be quoted as price per standard 1 box. (Off- Site Paper shredding shall be quoted as price per standard records storage box -1.2 cubic foot).	20,000	Box	0.50	\$	10,000.00	1.80	\$ 36,000.00	0.00	\$	_
III. Paper shredding shall be quoted as price per pound. (On-Site paper shredding shall be quoted as price per pound.)	40	Pound	0.03	\$	1.20	0.06	\$ 2.40	0.00	\$	-
IV. Paper shredding shall be quoted as price per pound (Off-Site paper shredding shall be quoted as price per pound.	40	Pound	0.02	\$	0.80	0.06	\$ 2.40	0.00	\$	-
V. Discount or residual for recycled materials	1	Pound			Not available	0.06	\$ 0.06	0.00		
Specify the name and telephone number of the account representative who will be handling this account:			Lauren Abeyta @ 214	4.551-7	7763	Beth Houser @ 210-	862-8517	Kathryn Shrum @ 214	1-509-0134	
Specifications require all employees handling destruction are employees of the company (not third party). Does your company meet that requirement?			Yes			Yes		Yes		
Specifications require that a background check be performed annually (at a minimum). Please state how often background checks are performed			Every three years			Annually		Annually		
Specifications require information on the security measure, security mapping to include a timeline. Is this information included with your response?			Yes			Yes		Yes		
Specifications require that Vendor location must meet minimum NAID facility requirements. Does your location meet those requirements?			Yes			Yes		Yes		
Specifications require the vendor to provide a sample copy of the certificate of destruction. Is this sample included with your proposal?			Yes			Yes		Yes		
Specifications require the vendor to provide a sample of shred product. Is this included with your proposal?			Yes			No		Yes		
Does your company accept PO's and solicitations via email:			Yes			Yes beth@marshalals	shredding.com	Yes kathryn@secured	onsiteshredding.co	m
Will you allow other governmental agencies to utilize this contract?			Yes, agencies locate may use this contract		e DFW metroplex	Yes		Yes		

DALLAS COUNTY BID TABULATION	VENDOR #5	VENDOR #6	VENDOR #7
BID NO: 2011-106-5755	Iron Mountain Information	MARSHALL SHREDDING CO	Secure On-Site Shredding, Inc.
	Management, Inc.	Beth Houser	Kathryn Shrum, CEO
ANNUAL CONTRACT FOR DOCUMENT	Mike Gordon, Territory Vice President	P.O. Box 91139	P.O. Box 2077
DESTRUCTION SERVICES	1402 Lakeway Dr., Lewisville TX 75029	San Antonio, TX 78209	Allen, TX 75013
	214-551-7763	210-653-2227	214-509-0134
OPENING DATE: September 19, 2011	Fax: 972-436-6327	Fax: 210-653-2228	Fax: 972-390-9200
	michael.gordon@ironmountain.com	beth@marshallshredding.com	kathryn@secureonsiteshredding.com
CONTRACT PERIOD: Upon award	www.ironmountain.com	www.marshallshredding.com	www.secureonsitehredding.com
M/WBE STATUS	Non M/WBE	Non M/WBE	Non M/WBE
OTHER MINORITY CERTIFICATION	None	None	WBE 243301, HUB 38701
TAXPAYER STATUS	Not identified	Other County Taxpayer	Other County Taxpayer
BID NOTIFICATION	Dallas County Website	Dallas County website	Dallas County website
ADDENDUM INCLUDED	No	No (no signature page)	Yes
Dallas County may offer periodic "shred days" for employees. Would you provide an on-site shredder and staff for a 2-3 hr minimum period on a weekend? Would there be any costs?	Yes to shred days, no additional costs	Yes to shred days, at no additional costs	Yes to shred days, at no additional costs
Specify any additional comments/cost/etc. included with your bid proposal, if applicable	*With exceptions noted in the requirements and questions section of the proposal. Vendor has many exceptions to standard requirements.		
Does your company provide health insurance coverage to its employees?	Yes	Yes	Yes
Does the company share in the cost a minimum of 75% for employee only coverage and 50% for family coverage?	No, health insurance contributions is approximately 72% of total costs	No	No
Is the coverage comparable to the services provided by Dallas County as described in the summary plan description?	Yes	Yes	Yes
Does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?	N/A	N/A	No