

TABULATION SHEET

BID No. 2012-053-5982 Annual Contract with Ford, Lincoln and Mercury Dealership(s) to Provide Original Equipment Manufacturer Parts and Repair Services

VENDOR #1

North Central Ford

1819 North Central Expwy.
Richardson, Tx 75080
Charlie Nixon
972.231.3491
972.680.4628 fax

VENDOR #2

Park Cities Ford Lincoln

3333 Inwood Rd.
Dallas, Texas 75235
Jim Pruitt
214.358.8800
214.351.6726 fax

VENDOR #3

Westway Ford

801 W. Airport Fwy.
Irving, Tx 75062
Glen Dean
972.659.0333
972.659.2271 fax

Opening Date: 09-Apr-2012

DESCRIPTION: Est. Qty.

**NCTRCA Certified Vendor
Certified By Other Agency
EEO1
Dallas County Taxpayer?
How were you notified?**

No	No Response
No	No
Yes	Yes
No response	Yes
No response	Letter from DC

Recommended for award

1. Diagnostic Labor Rate	100	hours	\$	71.50	\$7,150.00	\$	85.00	\$	8,500.00	\$	-	\$	-
Specify Minimum Charge (if any)			\$	71.50							No Charge for Diagnostic		
2. Mechanical Labor Rate	500	hours	\$	71.50	\$35,750.00	\$	85.00	\$	42,500.00	\$	85.00	\$	42,500.00
Specify Minimum Charge (if any)			\$	71.50				\$			85.00		
3. Diagnostic Labor Rate (Compressed Natural Gas (CNG) Dedicated and Bi-Fuel)	10	hours	\$	71.50	\$715.00	\$	85.00	\$	850.00	\$	-	\$	-
Specify Minimum Charge (if any)			\$	71.50							No Charge for Diagnostic		
4. Mechanical Labor Rate (Compressed Natural Gas (CNG) Dedicated and Bi-Fuel)	25	hours	\$	71.50	\$1,787.50	\$	85.00	\$	2,125.00	\$	109.00	\$	2,725.00
Specify Minimum Charge (if any)			\$	71.50							109.00		
5. Vehicle Annual State Inspection (Set by the State of Texas)	200	each	\$	39.50	\$7,900.00	\$	12.50	\$	2,500.00	\$	37.50	\$	7,500.00
6. Vehicle Emission (Set by the State of Texas)	200	each	\$	39.50	\$7,900.00	\$	27.25	\$	5,450.00	\$	37.50	\$	7,500.00
7. Specify any Charges for Shop Supplies and Other Miscellaneous Fees that are included on the invoices (if any):				15% of labor not to exceed \$49.95			\$10.00 flat fee			8% of labor			

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8. Parts and Material shall be priced at the Dealer's verified invoiced Cost Plus+ Mark-up:% A copy of the Dealership's invoice(s) from his/her supplier including dealership internal source for such parts, supplies and materials shall be submitted with the Contractor's invoice for payment. Failure to provide the required documentations will result in non-payment and/or delay payment. All freight/transportation charges (when applicable) associated with this category will be treated as pass thru cost with no mark-up.

Contractor Cost Plus + %	\$ 10,000.00	5.00%	\$ 10,500.00	15%	\$ 11,500.00	40%	\$ 14,000.00
			\$ 71,702.50		\$ 73,425.00		\$ 74,225.00

Other Services (As requested by Dallas County)

Towing Services Passenger and Light Truck up to 1 ton: \$/cost per vehicle

\$	75.00	1 Ton and less \$109.95 in Dallas/ \$137.50 in Garland,	NA
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Hook-up Fee (if any) \$/per vehicle

NA			NA
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Towing Services 1.5 to 2 ton vehicles: \$/cost per vehicle

\$	75.00	2 Ton and less \$139.95 in Dallas,\$159.95 in Garland	NA
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Hook-up Fee (if any) \$/per vehicle

NA			NA
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Specify any additional comments, deviations, cost, etc. included with your bid proposal, if applicable:

\$40.00 top drop driver line	See above	First Responder Vehicles are prioritized
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Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

No Comments	Towing Only	None
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Specify Prompt/Early Payment Discount Terms (if any):

0%-0 Days

0%

No Response

Please answer the questions listed below

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Yes

Yes

Yes

Reference Information Enclosed?

Yes

Yes

Yes

What Labor Guide Manual does your dealership use if other than Chilton?

Motors

Ford

Specify dealership business service hours and location:

7 am to 7 pm

7 am - 7 pm Monday - Friday
and 7am - 4 pm Saturday

7:00 am to 7:00 p.m. Monday -
Friday

Does your dealership offer complimentary or courtesy drop off and pick-up services?

Yes

No

Yes

If yes, what are the hours of availability Monday through Friday

7am - 7 pm

7:00 am - 7:00 p.m.

Does your dealership offer on-line scheduling of repair services?

Yes

Yes

Yes

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Specify the name, telephone number and email address of the account representative who will be handling and managing this account: **Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Information on Provision of Health Insurance Coverage for Employees

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

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1) Larry Beaird 214.213.7438,
larrybeaird@northcentralford.com,
214.213.7438, 2) Alternate: Gary
Davis,
Garydavis@northcentralford.com

Yes

Yes

Yes

VENDOR #2

Park Cities Ford Lincoln

3333 Inwood Rd.
Dallas, Texas 75235
Jim Pruitt
214.358.8800
214.351.6726 fax

1) Evad Keenan
214.358.8847,
ekeen@pcford.com, 2)
Alternative: Joe Filgo
214.358.8851,
jfilgo@pcford.com

Yes

Yes

Yes

VENDOR #3

Westway Ford

801 W. Airport Fwy.
Irving, Tx 75062
Glen Dean
972.659.0333
972.659.2271 fax

1) Glen Dean, 214.347.2386,
gdeanwwf@gmail.com or
glen01@vtaig.com,
214.347.2386, 2) Alternative:
Mike Davi, 972.659.0333,
Mdavis@vtaig.com

Yes

No Response

Yes

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b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

90% for employee only coverage?

Yes

No

No response

65% for family coverage?

No

No

No response

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)

Yes

No

Yes

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

No

No