	DALLAS COUNTY BID TABULATION			VENDOI	R #1		VENI	OOR #2		VENDO	R #3	
	2012-059-5994 ANNUAL CONTRACT for DISHWASHING CHEMICALS and SERVICES	E. Douglas Carlton Tel: 972-438-1149 Sue Berschens 800-352-5326		02		Zep Sales & Service 1310 Seaboard Indu Atlanta, GA 30318 Keri Williams 877-428-9937						
	OPENING DATE: April 9, 2012			Fax: 972-438-4237			651-293-2682			630-752-1512		
	NCTRCA Certified VendorM/WBE STATUS Certified By Other Agency EE01 Submitted Addendum #1, #2 and #3 Submitted Dallas County Taxpayer?	ESTIMATED	U/I	No Yes Only AD. #1 and #2 Information was not UNIT PRICE EX			No No Yes No UNIT PRICE	EXTENDED		No Yes Yes Yes Yes UNIT PRICE E	XTENDED	
M	DESCRIPTION	QUANTITY		PI	RICE			PRICE		P	RICE	Н
1	Chlorinated Automatic Dishwashing Detergent as per bid specifications	1,460	gallons	\$19.62 748 - 8# capsules	\$14,675.76	*	\$8.00	\$11,680.00		\$15.03 \$	21,943.80	
	Container Size: Twenty (20) gallon drum											
	Price to include chemical and/or compound Automatic dispensing equipment for all dishwashing equipment specified in bid, installation, set-up, training,maintenance on equipment, inside delivery and transportation cost											
	Specify Dilution Ratio per one (1) gallon :/oz.			0.02/oz			0.5/oz.			0.5/oz		
	Specifty Unit Price per oz. of Diluted Product:/oz.			\$0.003			\$0.03125			\$0.00046		
	Number of ounces (est.)	186,880	oz.	\$0.003065625	\$572.90	**	\$0.03125	\$5,840.00	**	\$0.058710938	\$10,971.90	**
	Specifty Container Size Being Proposed:(minimum 20 gallon drum)			8# capsules			30 gallon			20 gal		
	Specify Mfg./Brand Being Proposed:			Auto-Chlor Kleen Duty			Spearhead 18077			Zep Zeparkel #1590		
2	Dryer or Rinse Additive, as per bid specification	200	gallons	\$15.00	\$3,000.00		\$18.96	\$3,792.00		\$11.15 \$	2,230.00	
	Container Size: Five (5) Gallon (minimum) to 20 gallon (maximum)											
	Price to include chemical and/or compound Automatic dispensing equipment for all dishwashing equipment specified in the bid, installation, set-up, training, maintenance or equipment, inside delivery and transportation cost											
	Specify Dilution Ratio per one (1) gallon :/oz.			0.20/cc			0.0032/oz.			.25/oz.		
	Specifty Unit Price per oz. of Diluted Product:/oz.			0.00078 (per gallon)			\$0.000474			\$0.00017		
	Number of ounces (est.)	25,600	oz.	\$0.07921875	\$2,028.00	**	\$0.000474	\$12.13	**	\$0.021777344	\$557.50	**
	Specifty Container Size Being Proposed:			5 gallon			5 gallon			5 gallon		
	Specify Mfg/Brand Being Proposed:			Auto-Chlor Rinse Aid			Rinse Dry 10934	4		Zep Provisions Auto Warewash Rinse Aid #1558		
3	Qauaternary Disinfectant, as per bid specifications:	1,265	gallons	\$10.00	\$12,650.00		\$21.87	\$27,665.55	*	\$12.07 \$	15,268.55	
	Container Size: Fifty-five (55) Gallon Drum											
	Price to include chemical and/or compound, sink dispensing equipment, installation, set-up, training, maintenance on equipment, inside delivery and transportation cost											
	Specify Dilution Ratio per one (1) gallon :/oz.			0.2/oz			.25/oz			0.25/oz		
	Specify Unit Price per oz. of Diluted Product:			\$0.0156			\$0.0427			\$0.00018		
	Number of ounces (est.)	161,920	oz.	\$0.015625	\$2,530.00	**	\$0.042714844	\$6,916.39	**	\$0.023574219	\$3,817.14	**
	Specifty Container Size Being Proposed:			5 gal			55 gallon			55 gallon		

	DALLAS COUNTY BID TABULATION			VENI	OOR #1		VEND	OR #2		VEND	OOR #3	П
	2012-059-5994 ANNUAL CONTRACT for DISHWASHING CHEMICALS and SERVICES			Auto-Chlor Serv 3205 Internation Irving, TX 75062 E. Douglas Carlt	al Place		Ecolab Inc 370 N. Wabasha St. Paul, MN 5510 Sue Berschens))2		Zep Sales & Servi 1310 Seaboard In Atlanta, GA 3031 Keri Williams	dustrial Blvd.	
	OPENING DATE: April 9, 2012			Tel: 972-438-114 Fax: 972-438-42			800-352-5326 651-293-2682			877-428-9937 630-752-1512		
	NCTRCA Certified VendorM/WBE STATUS Certified By Other Agency EE01 Submitted			No Yes			No No			No Yes		
	Addendum #1, #2 and #3 Submitted Dallas County Taxpayer?		****	Only AD. #1 and Information was	not provided		Yes No			Yes Yes	I	$\perp \!\!\! \perp \!\!\! \perp$
ITEM	DESCRIPTION	ESTIMATED QUANTITY	U/I		EXTENDED PRICE	Ц		EXTENDED PRICE	Ц		EXTENDED PRICE	
	Specify Mfg./Brand Being Proposed:			Auto-Chlor Solution QA			Ster Bac 42887			Zep FS Amine A #1921		
4	Water Base Cleaner and Degreaser, per bid specifications	1,265	gallons	\$10.50	\$13,282.50		\$9.00	\$11,385.00		\$12.25	\$ 15,496.25	i
	Container Size: Fifty-five Gallon Drum											
	Price to include chemical and /or compound, sink dispensing equipment, installation, set-up, training, maintenance or equipment, inside delivery and transportation cost											
	Specify Dilution Ratio per one (1) gallon :/oz.			.5/oz			1.0/oz.			1.0/oz.		
	Specify Unit Price per oz. of Diluted Product:			\$0.041			\$0.0703			\$0.001		
	Number of ounces (est.)	161,920	OZ.	\$0.041015625	\$6,641.25	**	\$0.0703125	\$11,385.00	**	\$0.095703125	\$15,496.25	5 **
	Specify Container Size Being Proposed:			5 gallon pail			55 gallon			55 gallon		
	Specifty Mfg./Brand Being Proposed :			Auto-Chlor 746			Greasecutter			Zep FS Process		
				Cleaner			Plus 6100673			Cleaner #2940		
5	Delimer, as per bid specifications Container Size: One (1) Gallon Price to include chemical and/or compound, inside delivery and transportation cost	420	gallons	\$10.00	\$4,200.00		\$8.40	\$3,528.00		\$17.83	\$ 7,488.60	,
	Specify Dilution Ratio per one (1) gallon :/oz.			0.5/oz			1.0/oz.			4.0/oz.		
	Specify Unit Price per oz. of Diluted Product:			\$0.039			\$0.0656			\$0.004		
	Number of ounces (est.)	53,760	OZ.	\$0.0390625	\$2,100.00	**	\$0.065625	\$3,528.00	**	\$0.5571875	\$29,954.40) **
	Specify Container Size Being Proposed:	,					1 gallon	. ,		1 gallon		
				1 gallon Auto-Chlor								
	Specifty Mfg./ Brand Being Proposed:			Scale Kleen			Limeaway 18700			Zep FS Formula 3685 #2494		
6	Pot and Pan Soap/Pre-Soak, per bid specification Container Size: One (1) Gallon Price to include chemical and/or compound Inside delivery and transportation cost	375	gallons	\$10.00	\$3,750.00		\$8.95	\$3,356.25		\$11.37	\$ 4,263.75	É
	Specify Dilution Ratio per one (1) gallon :/oz.			0.25/oz.			0.2/oz.			0.75/oz.		
	Specify Unit Price per oz. of Diluted Product:			\$0.0195			\$0.01398			\$0.00047		
	Number of ounces (est.)	48,000	oz.	\$0.01953125	\$937.50	**	\$0.013984375	\$671.25	**	\$0.0666621094	\$3,197.81	**
	Specify Container Size Being Proposed:	.,		5gallon			1 gallon	•••		1 gallon	,	
	Specity Mfg/Brand Being Proposed:			Auto-Chlor			Pan Dandy			Zep Provisions		
	Special Mig. Bland Being 110posed.			Lemon Suds			11262			Pot & Pan #2620		
	TOTAL COST OF CONCENTRATE TOTAL COST OF DILUTED PRODUCT				\$51,558.26 \$19,966.63	**		\$67,246.80 \$28,352.77			\$66,690.95 \$63,995.00	
				* Corrected external ** Diluted Prod			* Corrected exter ** Diluted Produ			* Corrected exter ** Diluted Produ		
	Specify any additional comments, costs, exceptions, etc. made part of your bid proposal, if applicable: *Any deviations to Dallas County bid specifications may result in rejection of the Bidders Proposal if found unaccentable by Dallas County.									Please see notes on page 3		

DALLAS COUNTY BID TABULATION			VENDOR #1	VENDOR #2	VENDOR #3
2012-059-5994	<u> </u>		Auto-Chlor Services, LLC	Ecolab Inc	Zep Sales & Service
2012-039-3994			·		
			3205 International Place	370 N. Wabasha	1310 Seaboard Industrial Blvd.
ANNUAL CONTRACT for DISHWASHING			Irving, TX 75062	St. Paul, MN 55102	Atlanta, GA 30318
CHEMICALS and SERVICES			E. Douglas Carlton	Sue Berschens	Keri Williams
CILLITOTED and DERVICED			Tel: 972-438-1149	800-352-5326	877-428-9937
OPENING DATE: April 9, 2012			Fax: 972-438-4237	651-293-2682	630-752-1512
-					
NCTRCA Certified VendorM/WBE STATUS			No	No	No
Certified By Other Agency					
EE01 Submitted			Yes	No	Yes
Addendum #1, #2 and #3 Submitted					
			Only AD. #1 and #2 submitted.	Yes	Yes
Dallas County Taxpayer?	ESTIMATED	U/I	Information was not provided UNIT PRICE EXTENDED	No UNIT PRICE EXTENDED	Yes UNIT PRICE EXTENDED
DESCRIPTION	QUANTITY	0/1	PRICE	PRICE	PRICE
Specify Prompt/Early Payment Discount Terms(if any			·	<u>.</u>	·
% Days. Payment terms with no discount					
are Net 30 days, upon receipt of proper invoice and					
verification that the services and products have been					
completed in accordance with specification requirements					
in Dallas County Auditor's Office. The award of this bid					
in Dallas County Auditors Office. The award of this bid					
Brambrairi Bayman Aicacinta					
Please answer the questions listed below					
Tiense answer the questions instead Delow					
					D. H. :
Specify the name, telephone number and e-mail			h		Doug Harrison
address(if any) of the designated account representative			Mark Johnson,		877-428-9937 or
who will be managing daily activities of this account:			972-505-0279	Sue Berschens	817-703-8109
Cooperative Purchasing: Should other Governmental					
Entities decide to participate in this contract, would you,					
the awarded Contractor agree that all terms, conditions,					
specifications and pricing would apply to that entity?			Yes	Yes	Yes
Note: All purchases by Governmental Entities other					
than Dallas County will be billed directly to that					
Governmental Entity and paid by that Governmental					
Entity. Dallas County will not be responsible for other					
Covernmental Entity's deht					
Information on Provision of Health Insurance					
Coverage for Employees					
Dallas County may consider the provision of health					
coverage for employees in bid evaluation process(see					
nage 4 nargragraph 5)					
Please complete the information below to assist this					
evaluation.					
a) Does your company provide health insurance coverage					
to its employees?					
Yes No			W	V	V
1) 16			Yes	Yes	Yes
b) If your company does provide health insurance					
coverage to its employees,does the company share in the					
cost a minimum of			37	- V	,
90% for employee only coverage? Yes No			Yes	Yes	No
65% for family coverage? Yes No			Yes	Yes	No
.,					
c) If your company provides health insurance coverage to					
its employees, does the company share in the cost a					
minimum of 75% for employee only coverage and 50%					
for family coverage			Vac	Vas	Vas
Yes? No			Yes	Yes	Yes
4) 16					
d) If your company provides health insurance coverage to					
its employees, is the coverage comparable to the services					
provided by Dallas County as described in the attached			Vac	Vas	Vas
summary plan description? (See Attachment A)			Yes	Yes	Yes
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					
e) If your company plans to utilize subcontractors in the					
fullfillment of this bid, does each of the subcontractors				Ecolab does not	
provide health insurance coverage to their employees that					
compares to Dallas County's health insurance coverage			NI/A	use sub-	NIA
and chara in the eact?			N/A	contractors	N/A
In the event Dallas County elects to give a preference					
to a bidder who provides comparable health					
insurance, that bidder and any subcontractors will be					
required to provide additional documentation of the					
declared health insurance coverage					
For Statistical Gathering Purposes Only:					
Please indicate to Dallas County whether the principal					
company owner is a: (Please Check One)					X
company owner is a: (Please Check One)					
company owner is a: (Please Check One) [] Dallas County Taxpayer			Left Blank	X - Several	X - Several US
company owner is a: (Please Check One)			Left Blank	X - Several	X - Several US
company owner is a: (Please Check One) [] Dallas County Taxpayer			Left Blank	X - Several Counties	X - Several US locations

	DALLAS COUNTY BID TABULATION	ALLAS COUNTY BID TABULATION		VENDOR #1	VENDOR #2	VENDOR #3
	2012-059-5994 ANNUAL CONTRACT for DISHWASHING CHEMICALS and SERVICES OPENING DATE: April 9, 2012			Auto-Chlor Services, LLC 3205 International Place Irving, TX 75062 E. Douglas Carlton Tel: 972-438-1149 Fax: 972-438-4237	Ecolab Inc 370 N. Wabasha St. Paul, MN 55102 Sue Berschens 800-352-5326 651-293-2682	Zep Sales & Service 1310 Seaboard Industrial Blvd. Atlanta, GA 30318 Keri Williams 877-428-9937 630-752-1512
	NCTRCA Certified VendorM/WBE STATUS Certified By Other Agency EE01 Submitted Addendum #1, #2 and #3 Submitted Dallas County Taxpayer?			No Yes Only AD. #1 and #2 submitted. Information was not provided	No No Yes No	No Yes Yes Yes
ITEM	DESCRIPTION	ESTIMATED QUANTITY	U/I	UNIT PRICE EXTENDED PRICE	UNIT PRICE EXTENDED PRICE	UNIT PRICE EXTENDED PRICE
	Is your company certified through an agency "other than" North Central Texas Regional Certification Agency (NCTRCA)? Example: Statewide Historically Underutilized Business (HUB) Program, MBE, WBE, DRF (RA Votoran Ran) Yes No	Q		Left Blank	No	No
	Please indicate the manner in which you were notified of this solicitation: [] Daily Commercial Record [] Dallas County Website			Left Blank	x	
	[] Letter from Dallas County Purchasing Department [] Other: Specify:			Lett Ballik		Received e-mail
	[] I/We do have the products in stock [] I.We will be required to obtain the products upon award of bid. The attached documents shall be submitted with bid documents: 1. Dallas County Insurance Requirement Affidavit 2. Affidavit (if applicable)			X	х	x
	Thank You					