

Bid Tabulation for Bid No. 2012-089-6134
Annual Contract for the Printing and Mailing of Tax Statements

		Castle Business Solutions	Direct Mail Partners	FSSI	Infolmage	Mail Mart	National Data Services	World Marketing - Dallas	
Base Services									
1	Tax Statements – Current	600,000	\$42,000.00	\$37,200.00	\$50,136.00	\$39,000.00	\$47,880.00	\$32,130.00	\$24,720.00
2	Tax Statements – Special Delinquent	25,800	\$2,064.00	\$2,270.40	\$1,775.04	\$1,677.00	\$2,709.00	\$1,766.27	\$2,536.14
3	Tax Statements – Delinquent	180,000	\$13,500.00	\$11,880.00	\$12,384.00	\$11,700.00	\$14,364.00	\$12,322.80	\$9,054.00
4	Tax Statements – Supplementals, Deed Transfers, 33.08s	54,600	\$4,368.00	\$4,040.40	\$3,756.48	\$3,549.00	\$5,733.00	\$3,737.92	\$5,967.78
	Base Services		\$61,932.00	\$55,390.80	\$68,051.52	\$55,926.00	\$70,686.00	\$49,956.98	\$42,277.92
Additional Services									
6	Additional Cost for Insertion Material or Other Special Supplemental Document included with each Tax Statement (Furnished by Awarded Contractor)								
a	Paper Color: White	15,000	\$450.00	\$420.00	\$325.35	\$780.00	\$711.00	\$475.95	\$420.00
b	Paper Color: ColorTBD	15,000	\$600.00	\$450.00	\$364.50	\$930.00	\$747.00	\$594.00	\$540.00
7	Additional Cost for Insertion Material or Other Special Supplemental Document included with each Tax Statement (Furnished by Awarded Contractor)								
a	Paper Color: White	500,000	\$22,500.00	\$11,000.00	\$10,845.00	\$10,000.00	\$8,760.00	\$7,935.00	\$5,500.00
b	Paper Color: ColorTBD	500,000	\$27,500.00	\$13,000.00	\$12,150.00	\$14,000.00	\$10,440.00	\$9,425.00	\$7,000.00
8	Additional Cost for Insertion Material or Other Special Supplemental Document included with each Tax Statement (Furnished by Awarded Contractor)								
a	Paper Color: White	500,000	\$20,000.00	\$6,500.00	\$3,735.00	\$3,500.00	\$3,600.00	\$3,595.00	\$2,000.00
b	Paper Color: Color TBD	500,000	\$25,000.00	\$6,500.00	\$4,330.00	\$5,000.00	\$4,200.00	\$3,920.00	\$2,500.00
9	Additional Cost for Insertion Material or Other Special Supplemental Document included with each Tax Statement (Furnished by Awarded Contractor)								
a	Paper Color: White	650,000	\$29,250.00	\$9,100.00	\$4,855.50	\$3,900.00	\$4,875.00	\$4,205.50	\$2,730.00
b	Paper Color: Color TBD	650,000	\$35,750.00	\$9,100.00	\$5,629.00	\$5,850.00	\$5,655.00	\$5,674.50	\$3,055.00
c	Paper Color: ColorTBD printing with blue offset ink	650,000	\$39,000.00	\$9,100.00	\$871.00	\$5,200.00	\$6,045.00	\$5,908.50	\$5,655.00
	Additional Services - White Paper		\$72,200.00	\$27,020.00	\$19,760.85	\$18,180.00	\$17,946.00	\$16,211.45	\$10,650.00
	Additional Services - Color Paper		\$88,850.00	\$29,050.00	\$22,473.50	\$25,780.00	\$21,042.00	\$19,613.50	\$13,095.00
	Additional Services - Color Paper and 9c		\$92,100.00	\$29,050.00	\$17,715.50	\$25,130.00	\$21,432.00	\$19,847.50	\$15,695.00
10	Postcards	300,000	\$27,000.00	\$12,600.00	\$12,648.00	\$163,500.00	\$16,380.00	\$10,728.00	\$5,460.00
a	With Optional – Glue Strip Line	300,000	\$36,000.00	\$15,600.00		\$163,500.00		\$10,728.00	\$6,630.00
b	With Optional – Two (2) Clear Tabs or Wafer Seals (must meet postal regulation)	300,000	\$30,000.00	\$15,600.00	\$3,000.00		\$19,980.00	\$13,728.00	\$8,310.00
11	Manually Labeling, Inserting, Sorting and Mailing of Multiple Tax Statements (including mortgage companies and tax agents)		\$2,340.00	\$6,240.00	\$9,141.60	\$1,872.00	\$6,552.00	\$7,800.00	\$35,100.00
	Additional Services (color paper, postcards and multiple statements)		\$121,190.00	\$50,890.00	\$34,615.10	\$191,152.00	\$47,574.00	\$41,141.50	\$56,505.00
Implementation Services									
12	Warehouse, Inventory and Storage of Dallas County Envelope Stock		\$50.00	\$125.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$150.00
13	Project Management (if any)		\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$1,500.00	\$1,000.00
14	Implementation Cost (if any)		\$300.00	\$125.00	\$0.00	\$2,500.00	\$4,000.00	\$0.00	\$1,250.00
	Implementation Services		\$350.00	\$250.00	\$0.00	\$2,500.00	\$7,000.00	\$1,500.00	\$2,400.00
Base Services, Additional Services (color), and Implementation Services			\$183,472.00	\$106,530.80	\$102,666.62	\$249,578.00	\$125,260.00	\$92,598.48	\$101,182.92

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5	Additional Cost for Insertion Material or Other Special Supplemental Document included with each Tax Statement (Furnished by Dallas County)	TBD							
		\$0.0200	\$0.0050	\$0.0065	\$0.0100	\$0.0084	\$0.0050	\$0.0020	
15	Initial Design and Layout Cost (Statements and/or Insertion Material Documents)	Each	\$75	included	\$0	included	\$150	No charge	\$300
16	Statement Redesigned/Revisions Cost	Each	\$50	\$100	\$125/hour	\$125/hour	\$150	\$150	\$300
17	PDF formatted images in one file per statement/postcard								
a.	October tax statements (500,000)		\$65	\$5,000	\$8,000	\$2,500	\$1,000	\$2,500	\$100
b.	October postcards (300,000)		\$65	\$3,000	\$4,800	\$1,500	\$6,000	\$2,500	\$100