# Dallas County Bid Tabulation

**Bid No.: 2013-007-6188**

## Annual Contract for the Purchase of Mattresses for the Detention Facilities

**Opening Date:** October 29, 2012  
**For the Period:** November 6, 2012 thru November 5, 2013  
**Buyer:** Debra Morris 214-653-7933  
**NCTRCA Certified Vendor M/WBE**  
**EE01 Form**  
**Dallas County Taxpayer?**  
**How were you notified?**  

### VENDOR #1  
- **Bob Barker Company Inc.**  
  - 134 N. Main Street  
  - Fuquay-Varina, NC 27529  
  - 800-334-9880  
  - 800-322-7537 FAX  
  - allisonwilmesmier@bobbarker.com  
  - **NCTRCA Certified Vendor M/WBE**  
  - **EE01 Form**  
  - **Dallas County Taxpayer?**  
  - **How were you notified?** letter from Dallas County  

### VENDOR #2  
- **Charm-Tex**  
  - 1618 Coney Island Ave.  
  - Brooklyn, NY 11230  
  - 718-258-8303 fax  
  - stan@charm-tex.com  
  - **NCTRCA Certified Vendor M/WBE**  
  - **EE01 Form**  
  - **Dallas County Taxpayer?**  
  - **How were you notified?** letter from Dallas County  

### VENDOR #3  
- **Cornerstone Institutional**  
  - 350 Habersham Rd.  
  - High Point, NC 27260  
  - 336-848-7116  
  - 336-883-2047 fax  
  - kleonard@cornerstonedetention.com  
  - **NCTRCA Certified Vendor M/WBE**  
  - **EE01 Form**  
  - **Dallas County Taxpayer?**  
  - **How were you notified?** letter from Dallas County  

### VENDOR #4  
- **ICS Jail Supplies, Inc.**  
  - P.O. Box 21056  
  - Waco, Texas 76702  
  - J.M. Bogan III  
  - 800-524-5427  
  - 254-751-0299 fax  
  - bids@icswaco.com  
  - **NCTRCA Certified Vendor M/WBE**  
  - **EE01 Form**  
  - **Dallas County Taxpayer?**  
  - **How were you notified?** Dallas County website  

### VENDOR #5  
- **MTJ American**  
  - PO Box 826  
  - Granite Falls, NC 28630  
  - Rick A. Detter  
  - 828-396-1537  
  - 828-313-0612 fax  
  - sales@mtjamerican.com  
  - **NCTRCA Certified Vendor M/WBE**  
  - **EE01 Form**  
  - **Dallas County Taxpayer?**  
  - **How were you notified?** Internet bid service  

### Description Table

<table>
<thead>
<tr>
<th>Description</th>
<th>Estimated Quantity</th>
<th>Unit Price</th>
<th>Extension</th>
<th>Unit Price</th>
<th>Extension</th>
<th>Unit Price</th>
<th>Extension</th>
<th>Unit Price</th>
<th>Extension</th>
<th>Unit Price</th>
<th>Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>Detention Facility Mattress</td>
<td>12,000 each</td>
<td>$25.14</td>
<td>$301,680.00</td>
<td>$31.54</td>
<td>$378,480.00</td>
<td>$60.32</td>
<td>$723,840.00</td>
<td>$34.98</td>
<td>$419,760.00</td>
<td>$32.88</td>
<td>$394,560.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Additional Information

- **Specify Brand Being Bid:** Bob Barker item # PJM25754  
- **Specify Prompt/Early Payment Discount Terms (if any):**  
  - Alternate # 1: 0% - 30 days  
  - Alternate # 2: 1% - 10 days  

- **Cooperative Purchasing:** Should other governmental entities decide to participate in this contract, would you, the awarded contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?  
  - yes  

- **Specify any additional comments/cost/etc. included with your bid proposal, if applicable.**  
  - none  

- **Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:**  
  - none  

- **Does your company provide health insurance coverage to its employees?**  
  - yes  

- **What were you notified?**  
  - letter from Dallas County  

### Alternate Prices

- **Alternate # 1:**  
  - 52.38  
  - 628,560.00  
  - light green with side seam closure  

- **Alternate # 2:**  
  - 42.95  
  - 515,400.00  
  - price based on sample approval min order 500 each  

---

*Note: The table and text content have been extracted from the image and formatted for clarity.*