

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**

**Opening Date: 29-July-2013**

**VENDOR #1**  
 Ambassador Services,  
 LLC  
  
 5315 B. Cyprus Creek  
 Pkwy #124  
 Houston, TX 77069  
 Richard Gaubert  
 Tel: 713-535-9092  
 Fax: 832-324-7790

**VENDOR #2**  
 American Facility  
 Services, Inc.  
  
 1325 Union Hill  
 Industrial Ct., Suite A  
 Alpharetta, GA 30004  
 Kevin McCann  
 Tel: 770-740-1613  
 Fax: No number listed

**VENDOR #3**  
 D&A Building Services,  
 Inc.  
  
 401 S. Sherman St. Suite  
 201  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax: 972-664-1849

**VENDOR #4**  
 James Enterprise  
  
 706 N. Hwy 67  
  
 Cedar Hill, TX 75104  
 JoAnna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)** No  
**Dallas County Taxpayer?** No  
**EE01 Form Returned?** Yes  
**Addendum(s) returned?** Yes

No  
 No  
 Yes  
 Yes

No  
  
 Yes  
 Yes

Yes  
 Yes  
 Yes  
 No

Yes  
 Yes  
 Yes  
 Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet	0.04273	\$209,241.46	0.035	\$171,388.98	0.0428	\$209,584.24	0.052	\$254,635.06
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		13		15		19		18	
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880 square feet	\$0.06836	\$22,050.20	\$0.047	\$15,160.32	0.0426	\$13,741.06	0.07	\$22,579.20
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		1		2		1		2	

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**VENDOR #4**  
 James Enterprise

706 N. Hwy 67  
 Cedar Hill, TX 75104  
 JoAnna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

DESCRIPTION:	Est. Qty.											
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.051577	\$79,321.92	\$0.035	53827.62		0.0458	\$70,437.29		0.052	\$79,972.46
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			5		5			8			5	
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet	\$0.04997	\$23,983.20	\$0.045	\$21,597.84		0.0442	\$21,213.88		\$0.052	\$24,957.50
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			2		2			2			2	
<b>Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.</b>												
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours	\$13.40	\$188,350.400	\$12.25	\$172,186.00		\$9.50	\$133,532.000		\$10.00	\$140,560.00

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*6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)*

Specify cost for Additional Service Hour:  
 This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract:  
 \$ \_\_\_\_\_/per hour

\$19.00/hr.

\$14.00/hr.

\$9.50/hr.

\$16.00/hr.

7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details

3.0%

1.2%

3.0%

3.0%

**Total** **\$522,947.18**

**\$434,160.76**

**\$448,508.46**

**\$522,704.22**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

Total Cost (Annual)  
 \$529642.70. No other cost.

No Comments

No Comments

No comments

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

No portion of this contract will be subcontracted out.

No comments

N/A

Supplies, floor care, carpet cleaning

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Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

**Please answer the questions listed below**

Is the required reference information included with your proposal?

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Specify the name and telephone number of the account representative who will be handling this account

Specify the Alternative (Back-up) Contact Person and telephone number who will be handling this account

Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option, would your firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Is your firm a sole proprietorship doing business under a different name:

**VENDOR #1**  
 Ambassador Services,  
 LLC

5315 B. Cyprus Creek  
 Pkwy #124  
 Houston, TX 77069  
 Richard Gaubert  
 Tel: 713-535-9092  
 Fax: 832-324-7790

0% 30 days

Yes

Yes

Joseph Zillner  
 Tel: 832-247-5675  
 jzillner@ambassadorllc.net

Alex Melgar  
 Tel: 832-638-2333  
 amelgar@ambassadorllc.net

Yes

Ambassador Services,  
 LLC

S-Corporation (LLC)

No

**VENDOR #2**  
 American Facility  
 Services, Inc.

1325 Union Hill  
 Industrial Ct., Suite A  
 Alpharetta, GA 30004  
 Kevin McCann  
 Tel: 770-740-1613  
 Fax: No number listed

Net 30 days

Yes

Yes

Kevin McCann  
 Tel: 770-740-1613  
 kmccann@amfacility.com

Shawn Hall  
 Tel: 512-298-8458  
 shall@amfacility.com

Yes

American Facility  
 Services, Inc.

Corporation

No

**VENDOR #3**  
 D&A Building Services,  
 Inc.

401 S. Sherman St. Suite  
 201  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax: 972-664-1849

0%

Yes

Yes

Antonio Espinel  
 Tel: 972-664-1823  
 antonio@dabuilding  
 services.com

Lidia Garcia  
 Tel: 972-664-1823  
 lgarcia@dabuilding  
 services.com

Yes

D&A Building Services  
 Inc.

Corporate

No

**VENDOR #4**  
 James Enterprise

706 N. Hwy 67  
 Cedar Hill, TX 75104  
 JoAnna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

1%-5 days

Yes

Yes

JoAnna James  
 Tel: 469-272-0021  
 james\_enterprises@  
 sbcglobal.net

Darrell James  
 Tel: 469-272-0021  
 mjames7408@aol.com

Yes

James Enterprise

Corporation

No

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**Campus of Buildings**

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If yes, please indicate sole proprietor's name and the name you are doing business under:

What is your company primary type of business:

Length of time the company has been in business: (must be verifiable):

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

What is total number of janitorial service employees your company/firm has on staff

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? **Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

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N/A

Janitorial Services

5 Years and 9 Months

5 Years and 9 Months

32

Yes

Yes

Yes

Yes

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 American Facility  
 Services, Inc.

1325 Union Hill  
 Industrial Ct., Suite A  
 Alpharetta, GA 30004  
 Kevin McCann  
 Tel: 770-740-1613  
 Fax: No number listed

Janitorial Services

22 Years, Since May  
 1991

22 Years, Since May  
 1991

350 Nationwide

Yes

Yes

Yes

**VENDOR #3**  
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401 S. Sherman St. Suite  
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 Fax: 972-664-1849

Janitorial, Window  
 Cleaning

26 years

26 years

700

No

Yes

Yes

**VENDOR #4**  
 James Enterprise

706 N. Hwy 67  
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Building Maintenance

24 years

24 years

110

Yes

Yes

No

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 Tel: 469-272-0021  
 Fax: 972-293-1010

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
 Yes \_\_\_\_ No \_\_\_\_

Yes

No

Yes

65% for family coverage?  
 Yes \_\_\_\_ No \_\_\_\_

Yes

No

Yes

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Yes

Yes

Yes

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Yes

No

No

Please indicate to Dallas County whether the principal company owner is a:

- Dallas County Tax Payer
- Other County Tax Payer

X

X

X  
 X

Please indicate the manner in which you were notified of this solicitation:

- Daily Commercial Record
- Dallas County Website
- Letter from Dallas County Purchasing
- Other: Specify \_\_\_\_\_

X

X  
 X

Onvia

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**VENDOR #5**  
 Kemp & Sons General  
 Services, Inc.  
 P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginala Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC  
 11363 Denton Drive,  
 #127  
 Dallas, TX 75229  
 Odes H. Kim  
 Tel: 972-241-8131  
 Fax: No number listed

**VENDOR #7**  
 Oriental Building Services  
 2526 Manana, Suite 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 3H Service System  
 P.O. Box 2613  
 Acworth, GA  
 John Heo  
 Tel: 817-805-5219  
 Fax: 770-675-7804

**DESCRIPTION:** Est.  
Qty.

**NCTRCA Certified Vendor (M/Wbe)** Yes  
**Dallas County Taxpayer?** No  
**EE01 Form Returned?** Yes  
**Addendum(s) returned?** Yes

Yes  
No  
Yes  
Yes

Yes  
Yes  
Yes  
Yes

Yes  
Yes  
Yes  
Yes

Not Specified  
No  
Yes  
Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet	0.046	\$225,254.09	0.0511	\$250,227.91	\$0.023	\$112,627.04	\$0.0284	\$139,069.92
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		14		6.5		14		None listed	
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880 square feet	\$0.076	\$24,514.56	\$0.05	\$16,128.00	0.0385	\$12,418.56	\$0.0445	\$14,353.92
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3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.057	\$87,662.12	\$0.0537	\$82,586.95	\$0.023	\$35,372.44	\$0.0284	\$43,677.27		
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4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet	\$0.066	\$31,676.83	\$0.07	\$33,596.64	\$0.023	\$11,038.90	\$0.0284	\$13,630.64		
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*6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)*

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 \$ \_\_\_\_\_/per hour

\$15.00/hr. \$12.50/hr. \$26.50/hr. \$13.25/hr.

7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details

3.0% 1.8% 3.5% 1.5%

**Total \$541,996.40 \$ 530,127.50 \$ 297,960.94 \$ 340,046.94**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

No comments No Comments No Comments None

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

Stripping and waxing floors Janitorial Services No comments Floor refinish and carpet cleaning. Janitorial Services

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Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option, would your firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Is your firm a sole proprietorship doing business under a different name:

**VENDOR #5**  
 Kemp & Sons General Services, Inc.

P.O. Box 24731

Fort Worth, TX 76124  
 Reginala Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

1/2% 10 days

Yes

Yes

Reginala Kemp  
 Tel: 817-457-5367  
 reggi@kempandsons.net

Larry Kemp  
 Tel: 817-457-5367  
 larry@kempandsons.net

Yes

Kemp and Sons General Services, Inc.  
 Corporation

No

**VENDOR #6**  
 Member's Building Maintenance, LLC

11363 Denton Drive,  
 #127

Dallas, TX 75229  
 Odes H. Kim  
 Tel: 972-241-8131  
 Fax: No number listed

Yes

Monica Bridges  
 Tel: 214-274-8135  
 mbridges@membersltd.com

Harvey Burger  
 Tel: 214-808-3295  
 harvey@membersltd.com

Yes

Building Maintenance  
 LLC

No

**VENDOR #7**  
 Oriental Building Services

2526 Manana, Suite 208

Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

1% 7 days

Yes

Yes

Nixon Shum  
 Tel: 469-522-0001  
 nshum@obsusa.net

Sang Gye  
 Tel: 469-522-0001  
 obsco@msn.com

Yes

Oriental Building Services  
 Inc.  
 Corporation

No

**VENDOR #8**  
 3H Service System

P.O. Box 2613

Acworth, GA  
 John Heo  
 Tel: 817-805-5219  
 Fax: 770-675-7804

0.5% 7 days

Yes

Yes

John Heo  
 Tel: 817-805-5219  
 cs@e-3hs.com

Sam Choe Heo  
 Tel: 770-975-9343  
 apm@e-ojs.com

Yes

3H Service System Inc.  
 Corporation

No

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
**for Janitorial Services for the Downtown**  
**Campus of Buildings**  
**Opening Date: 29-July-2013**

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 P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginala Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC  
 11363 Denton Drive,  
 #127  
 Dallas, TX 75229  
 Odes H. Kim  
 Tel: 972-241-8131  
 Fax: No number listed

**VENDOR #7**  
 Oriental Building Services  
 2526 Manana, Suite 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 3H Service System  
 P.O. Box 2613  
 Acworth, GA  
 John Heo  
 Tel: 817-805-5219  
 Fax: 770-675-7804

**DESCRIPTION:** **Est.**  
**Qty.**

If yes, please indicate sole proprietor's name  
 and the name you are doing business under:

What is your company primary type of  
 business:

Length of time the company has been in  
 business: (must be verifiable):

Length of time the company has been in  
 janitorial/custodian service business (must be  
 verifiable)?

What is total number of janitorial service  
 employees your company/firm has on staff

**Cooperative Purchasing:** Should other  
 Governmental Entities decide to participate in  
 this contract, would you, the awarded  
 Contractor agree that all terms, conditions,  
 specifications, and pricing would apply to that  
 entity? **Note: All purchases by**  
**Governmental Entities other than Dallas**  
**County will be billed directly to that**  
**Governmental Entity and paid by that**  
**Governmental Entity. Dallas County will**  
**not be responsible for other Governmental**  
**Entity's debt.**

Does your firm/company have the required  
 insurance coverage stated under SECTION 3 -  
 INSURANCE REQUIREMENTS and agree  
 to comply with these requirements during the  
 duration of this contract?

If No, will your firm be able to acquire the  
 required coverage within ten (10) days upon  
 notification of contract award?

**Information on Provision of Health**  
**Insurance Coverage for Employees**  
 Dallas County may consider the provision of  
 health insurance coverage for employees in  
 the bid evaluation process (see page 5,  
 paragraph 5). Please complete the  
 information below to assist in this evaluation.

a) Does your company provide health  
 insurance coverage to its employees?  
 b) If your company does provide health  
 insurance coverage to its employees, does the  
 company share in the cost a minimum of:

Janitorial/Custodial  
 Services  
 40 years  
 40 years  
 67

Yes

Yes

Yes

Yes

Custodial Service  
 Since 5/1982  
 Since 5/1982

Yes

Yes

Yes

250.00

Janitorial Services  
 1992  
 1992

Yes

Yes

No

138

Custodial Services  
 20 years  
 20 years

Yes

Yes

No

562

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 Tel: 972-241-8131  
 Fax: No number listed

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 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 3H Service System  
 P.O. Box 2613  
 Acworth, GA  
 John Heo  
 Tel: 817-805-5219  
 Fax: 770-675-7804

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
 Yes \_\_\_\_ No \_\_\_\_

Yes

Yes

No

65% for family coverage?  
 Yes \_\_\_\_ No \_\_\_\_

No

Yes

No

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Yes

No

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Yes

Yes

No

No

Please indicate to Dallas County whether the principal company owner is a:

Dallas County Tax Payer  
 Other County Tax Payer

X

X

X

X

Please indicate the manner in which you were notified of this solicitation:

Daily Commercial Record  
 Dallas County Website  
 Letter from Dallas County Purchasing  
 Other: Specify \_\_\_\_\_

X

X

X

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
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**Campus of Buildings**  
**Opening Date: 29-July-2013**

**VENDOR #9**  
 Travis-Smith Enterprise  
 LLC  
 10935 Estate Lane,  
 #5360  
 Dallas, TX 75238  
 Elizabeth Smith  
 Tel: 214-418-9936  
 Fax: 214-548-6422

**VENDOR #10**  
 UBM Enterprise, Inc.  
 11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

**NCTRCA Certified Vendor (M/Wbe)**  
**Dallas County Taxpayer?**  
**EE01 Form Returned?**  
**Addendum(s) returned?**

No	Yes	Yes	Yes
Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract.*

**Cost of Janitorial Services - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**

1. Location: George L. Allen Sr. Courts, Building, 600 Commerce St., Dallas, Texas 75202	408,069 square feet		\$0.027	\$132,214.36		0.026	\$127,317.53
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		3				14	
2. Location: George L. Allen Sr. Courts Building - Court of Appeals – 5th District of Texas at Dallas, 600 Commerce St. 2nd Floor, Ste. 200, Dallas, Texas 75202	26,880 square feet		\$0.035	\$11,289.60		\$0.040	\$12,902.40
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio		1				1	

**TABULATION SHEET**  
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 UBM Enterprise, Inc.  
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 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

DESCRIPTION:	Est. Qty.						
3. Location: Records Building Complex, 501 and 509 Main Street, Dallas, Texas 75202	128,161	square feet	\$0.030	\$46,137.96		\$0.026	\$39,986.23
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			2			5	
4. Location: Administration Building, 411 Elm St., Dallas, Texas 75202	39,996	square feet	\$0.035	\$16,798.32		\$0.027	\$12,958.70
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio			1			2	
<b>Note to All Bidders: Any cleanable or serviceable areas which are added to or deleted due to remodeling, expansion and/or building closure at any of Dallas County properties will be done so at the same rate per square foot throughout the duration of the contract. The extension price will be multiplied by the number twelve (12) to calculate the annual cost for janitorial services.</b>							
5. Cost for On-Site Daytime Janitorial Personnel, as per bid specifications for the listed location (s): George L. Allen Sr. Courts Bldg., Records Bldg., and Administration Bldg.	14,056	hours	\$9.50	\$133,532.000		\$9.55	\$134,234.80

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 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** Est.  
 Qty.

**Note to All Bidders: The extension price will be divided by the number twelve (12) to calculate the monthly cost for all on-site daytime janitorial personnel. Also, Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Personnel must sign-in/login and sign-out/logout daily.**

*6. Optional Services (As Requested by Dallas County Project Coordinator or Designee)*

Specify cost for Additional Service Hour:  
 This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract:  
 \$ \_\_\_\_\_/per hour

\$11.75/hr.

\$15.50/hr.

7. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details

5.0%

2.0%

**Total** **\$339,972.24**

**\$ 327,399.66**

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

Previously a LLC in Mississippi for 5 years and became a LLC in Texas approximately 1 year ago

No Comments

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:

General Cleaners

**TABULATION SHEET**  
**Bid No. 2013-053-6361 - Annual Contract**  
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**Campus of Buildings**

**Opening Date: 29-July-2013**

**DESCRIPTION:** **Est.**  
**Qty.**

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts

**Please answer the questions listed below**

Is the required reference information included with your proposal?

Did your company check Dallas County website (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums, updates, and/or changes to the bid solicitation?

Specify the name and telephone number of the account representative who will be handling this account

Specify the Alternative (Back-up) Contact Person and telephone number who will be handling this account

Dallas County may elect to award this solicitation to both a primary and secondary contractor. Should Dallas County chose this option, would your firm be willing to serve as secondary contractor for janitorial services based on the same terms, conditions, requirements, and pricing stated in bid proposal response? Yes\_\_\_ No\_\_\_

Company Legal Name

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Is your firm a sole proprietorship doing business under a different name:

**VENDOR #9**  
 Travis-Smith Enterprise LLC

10935 Estate Lane,  
 #5360  
 Dallas, TX 75238  
 Elizabeth Smith  
 Tel: 214-418-9936  
 Fax: 214-548-6422

Not listed

Not listed

Elizabeth Smith  
 Tel: 214-418-9936  
 mightycleanup@gmail.  
 Com

Michael Smith  
 Tel: 214-578-9164  
 lizt75070@gmail.com

Yes

Travis-Smith Enterprise LLC  
 Limited Liability Corporation  
 Yes

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

1% 7 days

Yes

Yes

Nancy Kim  
 Tel: 972-243-5273  
 Cell: 214-690-6828  
 nancy.kim@ubmhq.com

David Martinez  
 Tel: 972-243-5273  
 david.martinez@ubmhq.com

Yes

UBM Enterprise, Inc.  
 Corporation  
 No

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**Bid No. 2013-053-6361 - Annual Contract**  
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**Campus of Buildings**  
**Opening Date: 29-July-2013**

**DESCRIPTION:**                      **Est.**  
**Qty.**

If yes, please indicate sole proprietor's name and the name you are doing business under:

What is your company primary type of business:

Length of time the company has been in business: (must be verifiable):

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

What is total number of janitorial service employees your company/firm has on staff

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity? **Note: All purchases by Governmental Entities other than Dallas County will be billed directly to that Governmental Entity and paid by that Governmental Entity. Dallas County will not be responsible for other Governmental Entity's debt.**

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:

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 Travis-Smith Enterprise  
 LLC

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 #5360  
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 Elizabeth Smith  
 Tel: 214-418-9936  
 Fax: 214-548-6422

Mighty Clean Janitorial  
 Services

Janitorial Services

1 year Texas, over 5  
 years Mississippi  
 6 years

6

Yes

Yes- some of it

Yes

Yes

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

Janitorial/Custodial  
 Services

21 years

21 years

800+

Yes

Yes

No

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 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

90% for employee only coverage?  
 Yes \_\_\_\_ No \_\_\_\_

No

65% for family coverage?  
 Yes \_\_\_\_ No \_\_\_\_

No

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Yes

No

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

N/A

No

Please indicate to Dallas County whether the principal company owner is a:

Dallas County Tax Payer  
 Other County Tax Payer

X  
 X

X

Please indicate the manner in which you were notified of this solicitation:

Daily Commercial Record  
 Dallas County Website  
 Letter from Dallas County Purchasing  
 Other: Specify \_\_\_\_\_

X

X