

DALLAS COUNTY BID TABULATION			VENDOR #1							VENDOR #2						
BID NO. 2015-026-6180			ALL POINTS PIONEER MR. KEVIN HEITZ COMMERCIAL SALES 2450 114TH ST., STE 290 GRAND PRAIRIE, TX 75050 817-275-6888 BLANK Randy@allpointspioneer.com							AWARD MOVING SERVICES, INC. MR. CARLTON WARD PRESIDENT P.O. BOX 111697 CARROLLTON, TX 75011-1697 972-820-7508 972-825-7554 FAX cward@awardmoving.net						
ANNUAL CONTRACT FOR MAJOR MOVES AND OFFICE RELOCATION SERVICES - PACKING, INSTALLATION (DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE																
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)																
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016																
THREE ADDITIONAL ONE YEAR PERIODS																
BUYER: LENORA SEVILLIAN																
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (M/WBE)			No							Yes						
OTHER MINORITY CERTIFICATION			Blank							HUB						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Other							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							Letter						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
			RECOMMEND FOR AWARD													
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
PERSONNEL & VEHICLES																
1. PROJECT MANAGER	75	EA.	\$30.00	\$2,250.00					\$2,250.00	\$35.00	\$2,625.00					\$2,625.00
2. WORKING SUPERVISOR	75	EA.	\$20.00	\$1,500.00					\$1,500.00	\$33.00	\$2,475.00					\$2,475.00
3. MOVERS / HELPERS	75	EA.	\$23.00	\$1,725.00					\$1,725.00	\$30.00	\$2,250.00					\$2,250.00
4. PACKERS	75	EA.	\$18.00	\$1,350.00					\$1,350.00	\$30.00	\$2,250.00					\$2,250.00
5. DRIVERS	75	EA.	\$50.00	\$3,750.00					\$3,750.00	\$32.00	\$2,400.00					\$2,400.00
6. TRUCKS (TRACTOR TRAILER)	75	EA.	\$0.00	\$0.00					\$0.00	\$50.00	\$3,750.00					\$3,750.00
7. TRUCKS (STRAIGHT / BOBTAIL)	150	EA.	\$0.00	\$0.00					\$0.00	\$125.00	\$18,750.00					\$18,750.00
PERSONNEL & VEHICLES SUBTOTAL 1-7:			\$141.00	\$10,575.00					\$10,575.00	\$335.00	\$34,500.00					\$34,500.00
MATERIALS																
1. SMALL CARTON	6,000	EA.	\$1.40	\$8,400.00					\$8,400.00	\$1.50	\$9,000.00					\$9,000.00
2. MEDIUM CARTON	4,500	EA.	\$1.26	\$5,670.00					\$5,670.00	\$1.70	\$7,650.00					\$7,650.00
3. LARGE CARTON	3,500	EA.	\$1.39	\$4,865.00					\$4,865.00	\$2.30	\$8,050.00					\$8,050.00
4. DISH PACK	100	EA.	\$8.00	\$800.00					\$800.00	\$5.85	\$585.00					\$585.00
5. MIRROR CARTON	150	EA.	\$4.15	\$622.50					\$622.50	\$5.85	\$877.50					\$877.50
6. BLANK NEWSPRINT	1,000	EA.	\$1.00	\$1,000.00					\$1,000.00	\$20.00/\$25.00 P/LB.	\$25.00					\$25.00
7. BUBBLE WRAP	500	EA.	\$18.50	\$9,250.00					\$9,250.00	\$40.00	\$20,000.00					\$20,000.00
8. BUBBLE WRAP (STATIC FREE)	500	EA.	\$23.50	\$11,750.00					\$11,750.00	\$50.00	\$25,000.00					\$25,000.00
9. CRATES	100	EA.	\$3.00	\$300.00					\$300.00	\$2.25	\$225.00					\$225.00
10. SHRINK WRAP	75	EA.	\$14.50	\$1,087.50					\$1,087.50	\$25.00	\$1,875.00					\$1,875.00
11. LABELS	250	EA.	\$10.00	\$2,500.00					\$2,500.00	\$15.00	\$3,750.00					\$3,750.00
12. TAPE	250	EA.	\$1.50	\$375.00					\$375.00	\$4.15	\$1,037.50					\$1,037.50
13. COMPUTER BAGS (NEW)	1,000	EA.	\$2.00	\$2,000.00					\$2,000.00	\$1.00	\$1,000.00					\$1,000.00
14. DELIVERY / PICK-UP CHARGE FOR MATERIALS	75	EA.	\$0.00	\$0.00					\$0.00	\$3.00 P/HR. P/MAN	\$30.00					\$30.00
15. ADDITIONAL CARGO INSURANCE IS AVAILABLE AT A COST OF	75	EA.	\$0.85	\$63.75					\$63.75	\$0.60 P/LB.	\$0.60					\$0.60
MATERIALS SUBTOTAL 1-15:			\$91.05	\$48,683.75					\$48,683.75	\$154.60	\$79,105.60					\$79,105.60
HOURLY RATES FOR MOVES																
TRUCK RATES																
1. SOLO LIFT GATE 24-26'					\$15.00	\$15.00	\$0.00	\$0.00	\$15.00			\$60.00	\$60.00	\$50.00	\$50.00	\$110.00
2. 40' SEMI					\$15.00	\$15.00	\$0.00	\$0.00	\$15.00			\$125.00	\$125.00	\$125.00	\$125.00	\$250.00
3. VAN-CUBE					\$15.00	\$15.00	\$0.00	\$0.00	\$15.00			\$40.00	\$40.00	\$40.00	\$40.00	\$80.00
LABOR RATES - LABORER																
4. STRAIGHT TIME (7AM-6PM)					\$23.00	\$23.00	\$23.00	\$23.00	\$46.00			\$30.00	\$30.00	\$34.00	\$34.00	\$64.00
5. OVERTIME (6PM-7PM)					\$27.00	\$27.00	\$27.00	\$27.00	\$54.00			\$34.00	\$34.00	\$38.00	\$38.00	\$72.00
6. SAT/SUN (12AM-11:59PM)					\$27.00	\$27.00	\$27.00	\$27.00	\$54.00			\$38.00	\$38.00	\$38.00	\$38.00	\$76.00
7. STATE HOLIDAY (12AM-11:59PM)					\$27.00	\$27.00	\$27.00	\$27.00	\$54.00			\$38.00	\$38.00	\$38.00	\$38.00	\$76.00
OPTIONAL PURCHASE																

DALLAS COUNTY BID TABULATION			VENDOR #1							VENDOR #2						
BID NO. 2015-026-6180			ALL POINTS PIONEER MR. KEVIN HEITZ COMMERCIAL SALES 2450 114TH ST., STE 290 GRAND PRAIRIE, TX 75050 817-275-6888 BLANK Randy@allpointspioneer.com							AWARD MOVING SERVICES, INC. MR. CARLTON WARD PRESIDENT P.O. BOX 111697 CARROLLTON, TX 75011-1697 972-820-7508 972-825-7554 FAX cward@awardmoving.net						
ANNUAL CONTRACT FOR MAJOR MOVES AND OFFICE RELOCATION SERVICES - PACKING, INSTALLATION (DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE																
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)																
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016																
THREE ADDITIONAL ONE YEAR PERIODS																
BUYER: LENORA SEVILLIAN																
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (M/WBE)			No							Yes						
OTHER MINORITY CERTIFICATION			Blank							HUB						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Other							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							Letter						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
			RECOMMEND FOR AWARD													
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
8. SPEEDY PACKS					\$35.00	\$35.00	\$35.00	\$35.00	\$70.00			\$35.00	\$35.00	\$35.00	\$35.00	\$70.00
9. PLASTIC TUBES/TOTES					\$45.00	\$45.00	\$45.00	\$45.00	\$90.00			\$2.25	\$2.25	\$2.50	\$2.50	\$4.75
HOURLY RATES FOR MOVES SUBTOTAL 1-9:					\$229.00	\$229.00	\$184.00	\$184.00	\$413.00			\$402.25	\$402.25	\$400.50	\$400.50	\$802.75
GRAND TOTAL									\$59,671.75							\$114,408.35
Should your firm be awarded this contract, describe what (if any) portion of this bid requirements will be subcontracted out (specify the name of the subcontractor(s) and trade or portion of the work contractor, if available):			None							Zero						
Specify Prompt/Early Payment Discount Terms (if any):			Blank							2% / 15 days						
Please answer the questions below:																
Did your company check Dallas County website (http://www.dallascounty.org/department/purchasing/currentbids.html) for any addendums, updates, and/or changes to the bid solicitation?			Letter							Letter						
Is this an all or none bid?			Yes							Yes						
Is the required reference information included with your proposal?			Yes							Yes						
Specify the name, telephone number and email address of the account representative who will be handling and managing this account. Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.			Blank							Carlton Ward 972-820-7508 cward@awardmoving.net 2310 Apollo Circle Carrollton, TX 75006						
Does your firm/company have the required insurance coverage stated under Section 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?										Yes						
If no, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?										N/A						
Cooperative Purchasing: Should other Government Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?			Yes							Yes						

DALLAS COUNTY BID TABULATION			VENDOR #1							VENDOR #2						
BID NO. 2015-026-6180			ALL POINTS PIONEER							AWARD MOVING SERVICES, INC.						
			MR. KEVIN HEITZ							MR. CARLTON WARD						
ANNUAL CONTRACT FOR MAJOR MOVES AND			COMMERCIAL SALES							PRESIDENT						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION			2450 114TH ST., STE 290							P.O. BOX 111697						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE			GRAND PRAIRIE, TX 75050							CARROLLTON, TX 75011-1697						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)			817-275-6888							972-820-7508						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016			BLANK							972-825-7554 FAX						
THREE ADDITIONAL ONE YEAR PERIODS			Randy@allpointspioneer.com							cward@awardmoving.net						
BUYER: LENORA SEVILLIAN			RECOMMEND FOR AWARD													
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (MWBE)			No							Yes						
OTHER MINORITY CERTIFICATION			Blank							HUB						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Other							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							Letter						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
Note: All purchases by Government Entities other than Dallas County will be billed directly to that Government Entity and paid by that Government Entity. Dallas County will not be responsible for other Government Entity's debt.																
Information on Provision of Health Insurance Coverage for Employees																
Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see Page 4, paragraph 5). Please complete the information below to assist in this evaluation.																
a) Does your company provide health insurance coverage to its employees?																
No																
b) IF your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:																
90% for employee only coverage?																
No																
65% for family coverage?																
No																
c) If your company provides health insurance coverage to its employees, is the coverage to its employees, is the coverage comparable to the services provided by Dallas Count as described in the attached summary plan description? (See Attachment A)																
Blank																
d) If you company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?																
Blank																

DALLAS COUNTY BID TABULATION			VENDOR #3							VENDOR #4						
BID NO. 2015-026-6180			GRAEBEL/DALLAS MOVERS							EXSERV INC.						
			MS. JULIE SCHROEDER							MR. OCTAVIO RIOS						
ANNUAL CONTRACT FOR MAJOR MOVES AND			ACCOUNT SALES EXECUTIVE							PROJECT MANAGER						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION			2660 MARKET STREET							8909 CHANCELLOR ROW, STE. B						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE			GARLAND, TX 75041							DALLAS, TX 75247						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)			972-864-8505							972-490-9900						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016			BLANK							972-490-9912 FAX						
THREE ADDITIONAL ONE YEAR PERIODS			julie.schroeder@graebelmoving.com							rios@exservinc.com						
BUYER: LENORA SEVILLIAN																
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (MWBE)			No							No						
OTHER MINORITY CERTIFICATION			Blank							Blank						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Yes							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							DC Website						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
PERSONNEL & VEHICLES																
1. PROJECT MANAGER	75	EA.	\$160.00	\$12,000.00					\$12,000.00	\$25.00	\$1,875.00					\$1,875.00
2. WORKING SUPERVISOR	75	EA.	\$224.00	\$16,800.00					\$16,800.00	\$21.00	\$1,575.00					\$1,575.00
3. MOVERS / HELPERS	75	EA.	\$184.00	\$13,800.00					\$13,800.00	\$18.00	\$1,350.00					\$1,350.00
4. PACKERS	75	EA.	\$168.00	\$12,600.00					\$12,600.00	\$18.00	\$1,350.00					\$1,350.00
5. DRIVERS	75	EA.	\$224.00	\$16,800.00					\$16,800.00	\$20.00	\$1,500.00					\$1,500.00
6. TRUCKS (TRACTOR TRAILER)	75	EA.	\$160.00	\$12,000.00					\$12,000.00	\$20.00	\$1,500.00					\$1,500.00
7. TRUCKS (STRAIGHT / BOBTAIL)	150	EA.	\$160.00	\$24,000.00					\$24,000.00	\$24.00	\$3,600.00					\$3,600.00
PERSONNEL & VEHICLES SUBTOTAL 1-7:			\$1,280.00	\$108,000.00					\$108,000.00	\$146.00	\$12,750.00					\$12,750.00
MATERIALS																
1. SMALL CARTON	6,000	EA.	\$0.77	\$4,620.00					\$4,620.00	\$1.50	\$9,000.00					\$9,000.00
2. MEDIUM CARTON	4,500	EA.	\$1.39	\$6,255.00					\$6,255.00	\$1.75	\$7,875.00					\$7,875.00
3. LARGE CARTON	3,500	EA.	\$1.69	\$5,915.00					\$5,915.00	\$2.00	\$7,000.00					\$7,000.00
4. DISH PACK	100	EA.	\$3.50	\$350.00					\$350.00	\$2.50	\$250.00					\$250.00
5. MIRROR CARTON	150	EA.	\$7.00	\$1,050.00					\$1,050.00	\$2.00	\$300.00					\$300.00
6. BLANK NEWSPRINT	1,000	EA.	\$0.74	\$740.00					\$740.00	\$1.00	\$1,000.00					\$1,000.00
7. BUBBLE WRAP	500	EA.	\$0.16	\$80.00					\$80.00	\$25.00	\$12,500.00					\$12,500.00
8. BUBBLE WRAP (STATIC FREE)	500	EA.	\$1.43	\$715.00					\$715.00	\$25.00	\$12,500.00					\$12,500.00
9. CRATES	100	EA.	\$0.25	\$25.00					\$25.00	\$1.75	\$175.00					\$175.00
10. SHRINK WRAP	75	EA.	\$38.00	\$2,850.00					\$2,850.00	\$20.00	\$1,500.00					\$1,500.00
11. LABELS	250	EA.	\$1.00	\$250.00					\$250.00	\$15.00	\$3,750.00					\$3,750.00
12. TAPE	250	EA.	\$0.89	\$222.50					\$222.50	\$3.00	\$750.00					\$750.00
13. COMPUTER BAGS (NEW)	1,000	EA.	\$0.85	\$850.00					\$850.00	\$1.00	\$1,000.00					\$1,000.00
14. DELIVERY / PICK-UP CHARGE FOR MATERIALS	75	EA.	\$124.00	\$9,300.00					\$9,300.00	\$100.00	\$7,500.00					\$7,500.00
15. ADDITIONAL CARGO INSURANCE IS AVAILABLE AT A COST OF	75	EA.	\$0.95	\$71.25					\$71.25	\$10.00(P/\$1K)	\$10.00					\$10.00
MATERIALS SUBTOTAL 1-15:			\$182.62	\$33,293.75					\$33,293.75	\$201.50	\$65,110.00					\$65,110.00
HOURLY RATES FOR MOVES																
TRUCK RATES																
1. SOLO LIFT GATE 24-26'					\$28.00	\$28.00	\$23.00	\$23.00	\$51.00			\$24.00	\$24.00	\$24.00	\$24.00	\$48.00
2. 40' SEMI					\$30.00	\$30.00	\$25.00	\$25.00	\$55.00			\$20.00	\$20.00	\$20.00	\$20.00	\$40.00
3. VAN-CUBE					\$28.00	\$28.00	\$23.00	\$23.00	\$51.00			\$24.00	\$24.00	\$24.00	\$24.00	\$48.00
LABOR RATES - LABORER																
4. STRAIGHT TIME (7AM-6PM)					\$28.00	\$28.00	\$23.00	\$23.00	\$51.00			\$18.00	\$18.00	\$18.00	\$18.00	\$36.00
5. OVERTIME (6PM-7PM)					\$32.00	\$32.00	\$27.00	\$27.00	\$59.00			\$18.00	\$18.00	\$18.00	\$18.00	\$36.00
6. SAT/SUN (12AM-11:59PM)					\$32.00	\$32.00	\$28.00	\$28.00	\$60.00			\$18.00	\$18.00	\$18.00	\$18.00	\$36.00
7. STATE HOLIDAY (12AM-11:59PM)					\$36.00	\$36.00	\$32.00	\$32.00	\$68.00			\$18.00	\$18.00	\$18.00	\$18.00	\$36.00
OPTIONAL PURCHASE																

DALLAS COUNTY BID TABULATION			VENDOR #3							VENDOR #4						
BID NO. 2015-026-6180			GRAEBEL/DALLAS MOVERS							EXSERV INC.						
			MS. JULIE SCHROEDER							MR. OCTAVIO RIOS						
ANNUAL CONTRACT FOR MAJOR MOVES AND			ACCOUNT SALES EXECUTIVE							PROJECT MANAGER						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION			2660 MARKET STREET							8909 CHANCELLOR ROW, STE. B						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE			GARLAND, TX 75041							DALLAS, TX 75247						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)			972-864-8505							972-490-9900						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016			BLANK							972-490-9912 FAX						
THREE ADDITIONAL ONE YEAR PERIODS			julie.schroeder@graebelmoving.com							rios@exservinc.com						
BUYER: LENORA SEVILLIAN																
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (MWBE)			No							No						
OTHER MINORITY CERTIFICATION			Blank							Blank						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Yes							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							DC Website						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
8. SPEEDY PACKS					\$18.00	\$18.00	\$18.00	\$18.00	\$36.00			\$15.00	\$15.00	\$15.00	\$15.00	\$30.00
9. PLASTIC TUBES/TOTES					\$0.25	\$0.25	\$0.25	\$0.25	\$0.50			\$39.95	\$39.95	\$39.95	\$39.95	\$79.90
HOURLY RATES FOR MOVES SUBTOTAL 1-9:					\$232.25	\$232.25	\$199.25	\$199.25	\$431.50			\$194.95	\$194.95	\$194.95	\$194.95	\$389.90
GRAND TOTAL									\$141,725.25							\$78,249.90
Should your firm be awarded this contract, describe what (if any) portion of this bid requirements will be subcontracted out (specify the name of the subcontractor(s) and trade or portion of the work contractor, if available):			Modular installers on occasion & data experts on occasion.							No portions of this project will be subcontracted out. Exserv has enough staff to provide all services and complete all projects.						
Specify Prompt/Early Payment Discount Terms (if any):			Blank							2% / 10 days						
Please answer the questions below:																
Did your company check Dallas County website (http://www.dallascounty.org/department/purchasing/currentbids.html) for any addendums, updates, and/or changes to the bid solicitation?			Letter							Yes						
Is this an all or none bid?			Yes							Yes						
Is the required reference information included with your proposal?			Yes							Yes						
Specify the name, telephone number and email address of the account representative who will be handling and managing this account. Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.			Julie Schroeder 972-864-8505 julie.schroeder@graebelmoving.com 2660 Market St. Garland, TX 75041							Octavio Rios 972-490-9900 rios@exservinc.com 8909 Chancellor Row, Suite B Dallas, TX 75247						
Does your firm/company have the required insurance coverage stated under Section 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?			Yes							Yes						
If no, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?			N/A							N/A						
Cooperative Purchasing: Should other Government Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?			Yes							Yes						

DALLAS COUNTY BID TABULATION			VENDOR #3							VENDOR #4						
BID NO. 2015-026-6180			GRAEBEL/DALLAS MOVERS							EXSERV INC.						
			MS. JULIE SCHROEDER							MR. OCTAVIO RIOS						
ANNUAL CONTRACT FOR MAJOR MOVES AND			ACCOUNT SALES EXECUTIVE							PROJECT MANAGER						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION			2660 MARKET STREET							8909 CHANCELLOR ROW, STE. B						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE			GARLAND, TX 75041							DALLAS, TX 75247						
			972-864-8505							972-490-9900						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)			BLANK							972-490-9912 FAX						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016			julie.schroeder@graebelmoving.com							rios@exservinc.com						
THREE ADDITIONAL ONE YEAR PERIODS																
BUYER: LENORA SEVILLIAN																
CONTRACT MANAGER: CAROLYN THOMPSON																
NCTRCA Certified Vendor (M/WBE)			No							No						
OTHER MINORITY CERTIFICATION			Blank							Blank						
EEO1 FORM			Yes							Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?			Yes							Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?			Letter							DC Website						
ADDENDUM RETURNED?			N/A							N/A						
COOPERATIVE PURCHASING?			Yes							Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL
<i>Note: All purchases by Government Entities other than Dallas County will be billed directly to that Government Entity and paid by that Government Entity. Dallas County will not be responsible for other Government Entity's debt.</i>																
Information on Provision of Health Insurance Coverage for Employees																
Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see Page 4, paragraph 5). Please complete the information below to assist in this evaluation.																
a) Does your company provide health insurance coverage to its employees?																
Yes																
b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:																
90% for employee only coverage?																
Yes																
65% for family coverage?																
Yes																
c) If your company provides health insurance coverage to its employees, is the coverage to its employees, is the coverage comparable to the services provided by Dallas Count as described in the attached summary plan description? (See Attachment A)																
Yes																
d) If you company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?																
Yes																

DALLAS COUNTY BID TABULATION				VENDOR #5						
BID NO. 2015-026-6180				MOVE SOLUTIONS, LTD						
				MR. JOHN CONWAY						
ANNUAL CONTRACT FOR MAJOR MOVES AND				ACCOUNT MANAGER						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION				1473 TERRE COLONY CT.						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE				DALLAS, TX 75212						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)				214-630-3607						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016				214-630-3547 FAX						
THREE ADDITIONAL ONE YEAR PERIODS				jconway@movesolutions.com						
BUYER: LENORA SEVILLIAN										
CONTRACT MANAGER: CAROLYN THOMPSON										
NCTRCA Certified Vendor (MWBE)				Yes						
OTHER MINORITY CERTIFICATION				NWBE						
EEO1 FORM				Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?				Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?				DC Website						
ADDENDUM RETURNED?				N/A						
COOPERATIVE PURCHASING?				Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	
PERSONNEL & VEHICLES										
1. PROJECT MANAGER	75	EA.	\$45.00	\$3,375.00					\$3,375.00	
2. WORKING SUPERVISOR	75	EA.	\$32.00	\$2,400.00					\$2,400.00	
3. MOVERS / HELPERS	75	EA.	\$24.00	\$1,800.00					\$1,800.00	
4. PACKERS	75	EA.	\$24.00	\$1,800.00					\$1,800.00	
5. DRIVERS	75	EA.	\$27.00	\$2,025.00					\$2,025.00	
6. TRUCKS (TRACTOR TRAILER)	75	EA.	\$30.00	\$2,250.00					\$2,250.00	
7. TRUCKS (STRAIGHT / BOBTAIL)	150	EA.	\$20.00	\$3,000.00					\$3,000.00	
PERSONNEL & VEHICLES SUBTOTAL 1-7:			\$202.00	\$16,650.00					\$16,650.00	
MATERIALS										
1. SMALL CARTON	6,000	EA.	\$1.95	\$11,700.00					\$11,700.00	
2. MEDIUM CARTON	4,500	EA.	\$2.75	\$12,375.00					\$12,375.00	
3. LARGE CARTON	3,500	EA.	\$3.75	\$13,125.00					\$13,125.00	
4. DISH PACK	100	EA.	\$4.00	\$400.00					\$400.00	
5. MIRROR CARTON	150	EA.	\$8.00	\$1,200.00					\$1,200.00	
6. BLANK NEWSPRINT	1,000	EA.	\$0.03	\$30.00					\$30.00	
7. BUBBLE WRAP	500	EA.	\$50.00	\$25,000.00					\$25,000.00	
8. BUBBLE WRAP (STATIC FREE)	500	EA.	\$50.00	\$25,000.00					\$25,000.00	
9. CRATES	100	EA.	\$0.14 P/DAY	\$14.00					\$14.00	
10. SHRINK WRAP	75	EA.	\$25.00	\$1,875.00					\$1,875.00	
11. LABELS	250	EA.	\$12.00	\$3,000.00					\$3,000.00	
12. TAPE	250	EA.	\$5.00	\$1,250.00					\$1,250.00	
13. COMPUTER BAGS (NEW)	1,000	EA.	\$1.00	\$1,000.00					\$1,000.00	
14. DELIVERY / PICK-UP CHARGE FOR MATERIALS	75	EA.	\$175.00	\$13,125.00					\$13,125.00	
15. ADDITIONAL CARGO INSURANCE IS AVAILABLE AT A COST OF	75	EA.	\$15.00	\$1,125.00					\$1,125.00	
MATERIALS SUBTOTAL 1-15:			\$353.48	\$110,219.00					\$110,219.00	
HOURLY RATES FOR MOVES										
TRUCK RATES										
1. SOLO LIFT GATE 24-26'					\$20.00	\$20.00	\$20.00	\$20.00	\$40.00	
2. 40' SEMI					\$30.00	\$30.00	\$30.00	\$30.00	\$60.00	
3. VAN-CUBE					\$20.00	\$20.00	\$20.00	\$20.00	\$40.00	
LABOR RATES - LABORER										
4. STRAIGHT TIME (7AM-6PM)					\$24.00	\$24.00	\$24.00	\$24.00	\$48.00	
5. OVERTIME (6PM-7PM)					\$24.00	\$24.00	\$24.00	\$24.00	\$48.00	
6. SAT/SUN (12AM-11:59PM)					\$24.00	\$24.00	\$24.00	\$24.00	\$48.00	
7. STATE HOLIDAY (12AM-11:59PM)					\$24.00	\$24.00	\$24.00	\$24.00	\$48.00	
OPTIONAL PURCHASE										

DALLAS COUNTY BID TABULATION				VENDOR #5						
BID NO. 2015-026-6180				MOVE SOLUTIONS, LTD						
				MR. JOHN CONWAY						
ANNUAL CONTRACT FOR MAJOR MOVES AND				ACCOUNT MANAGER						
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION				1473 TERRE COLONY CT.						
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE				DALLAS, TX 75212						
				214-630-3607						
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)				214-630-3547 FAX						
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016				jconway@movesolutions.com						
THREE ADDITIONAL ONE YEAR PERIODS										
BUYER: LENORA SEVILLIAN										
CONTRACT MANAGER: CAROLYN THOMPSON										
NCTRCA Certified Vendor (M/WBE)				Yes						
OTHER MINORITY CERTIFICATION				NWBE						
EEO1 FORM				Yes						
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?				Yes						
BID NOTIFICATION-HOW WERE YOU NOTIFIED?				DC Website						
ADDENDUM RETURNED?				N/A						
COOPERATIVE PURCHASING?				Yes						
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	
8. SPEEDY PACKS					\$25.00	\$25.00	\$25.00	\$25.00	\$50.00	
9. PLASTIC TUBES/TOTES					\$57.00	\$57.00	\$57.00	\$57.00	\$114.00	
HOURLY RATES FOR MOVES SUBTOTAL 1-9:					\$248.00	\$248.00	\$248.00	\$248.00	\$496.00	
GRAND TOTAL									\$127,365.00	
Should your firm be awarded this contract, describe what (if any) portion of this bid requirements will be subcontracted out (specify the name of the subcontractor(s) and trade or portion of the work contractor, if available):									Blank	
Specify Prompt/Early Payment Discount Terms (if any):									Blank	
Please answer the questions below:										
Did your company check Dallas County website (http://www.dallascounty.org/department/purchasing/currentbids.html) for any addendums, updates, and/or changes to the bid solicitation?									Yes	
Is this an all or none bid?									Yes	
Is the required reference information included with your proposal?									Yes	
Specify the name, telephone number and email address of the account representative who will be handling and managing this account. Note: It is the responsibility of the awarded bidder to notify Dallas County of any account representative and/or contact person changes.									John Conway 214-630-3607 jconway@movesolutions.com 1473 Terre Colony Ct. Dallas, TX 75212	
Does your firm/company have the required insurance coverage stated under Section 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?									Yes	
If no, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?									N/A	
Cooperative Purchasing: Should other Government Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?									Yes	

DALLAS COUNTY BID TABULATION		VENDOR #5								
BID NO. 2015-026-6180		MOVE SOLUTIONS, LTD								
		MR. JOHN CONWAY								
ANNUAL CONTRACT FOR MAJOR MOVES AND		ACCOUNT MANAGER								
OFFICE RELOCATION SERVICES - PACKING, INSTALLATION		1473 TERRE COLONY CT.								
(DISASSEMBLE / REASSEMBLE) OFFICE GOODS / FURNITURE		DALLAS, TX 75212								
		214-630-3607								
OPENING DATE: JUNE 8, 2015 @ 2:00PM (CT)		214-630-3547 FAX								
INITIAL CONTRACT PERIOD: JULY 7, 2015 THRU JULY 6, 2016		jconway@movesolutions.com								
THREE ADDITIONAL ONE YEAR PERIODS										
BUYER: LENORA SEVILLIAN										
CONTRACT MANAGER: CAROLYN THOMPSON										
NCTRCA Certified Vendor (M/WBE)		Yes								
OTHER MINORITY CERTIFICATION		NWBE								
EEO1 FORM		Yes								
TAXPAYER STATUS-DALLAS COUNTY TAXPAYER?		Yes								
BID NOTIFICATION-HOW WERE YOU NOTIFIED?		DC Website								
ADDENDUM RETURNED?		N/A								
COOPERATIVE PURCHASING?		Yes								
DESCRIPTION	ESTIMATED QUANTITY	UNIT OF MEASURE	UNIT COST	COST EXTENSION	55 MILES (PLUS) HOURLY COST	55 MILES (PLUS) COST EXTENSION	55 MILES (LESS) HOURLY COST	55 MILES (LESS) COST EXTENSION	TOTAL	
Note: All purchases by Government Entities other than Dallas County will be billed directly to that Government Entity and paid by that Government Entity. Dallas County will not be responsible for other Government Entity's debt.										
Information on Provision of Health Insurance Coverage for Employees										
Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see Page 4, paragraph 5). Please complete the information below to assist in this evaluation.										
a) Does your company provide health insurance coverage to its employees?										
Yes										
b) IF your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:										
90% for employee only coverage?										
No										
65% for family coverage?										
No										
c) If your company provides health insurance coverage to its employees, is the coverage to its employees, is the coverage comparable to the services provided by Dallas Count as described in the attached summary plan description? (See Attachment A)										
Yes										
d) If you company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?										
Blank										