

**TABULATION SHEET**  
**Bid No. 2015-039-6493 Annual Contract for**  
**Short and Long Term Lease of Vehicles**

**Opening Date: 04-May-2015**

**Recommended for Award**

**NCTRCA Certified Vendor**  
**Certified By Other Agency**  
**EEO1**  
**Dallas County Taxpayer?**  
**How were you notified?**

*Vehicle Class - Option 1. Full Size Four (4) Door Sedan*

*Specify Model Year*

Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental Period:

**Lease Rental Term: Six (6) Months**

Cost/Per Vehicle for Six (6) Month Period  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 1. Full Size Four (4) Door Sedan*

*Specify Model Year*

Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental Period:

**Lease/Rental Term: Twelve (12) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 1. Full Size Four (4) Door Sedan*

*Specify Model Year*  
 Specify Make and Model

**VENDOR #1**  
 EAN Holding LLC

8200 John Carpenter Frwy.  
 Dallas, Texas  
 Todd Burkman  
 Tel: 214.688.8320  
 Fax: 866-346-2174

**Recommended for Award, 6 month lease duration only**

No  
 No  
 Yes  
 Other: St. Louis County  
 Letter from DC Purchasing

2015 or newer  
 Hyundai Sonata or equivalent  
 2500 miles per month  
 \$.20/mile

\$730.00/per month

\$4,380.00  
 \$4,380.00

2015 or newer  
 Hyundai Sonata or equivalent  
 2500 miles per month

\$.20/mile  
 \$730.00/per month

\$8,760.00  
 \$8,760.00

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

No  
 No  
 Yes  
 Saint Louis County  
 Letter from DC Purchasing

\$0.00

\$0.00  
 \$0.00

2016  
 Ford Fusion S  
 1250 miles per month

\$0.10/mile  
 \$506.51/per month

\$6,078.12  
 \$6,078.12

2016  
 Ford Fusion S

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Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease/Rental Term: Twenty-four (24) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 1. Full Size Four (4) Door*  
*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease/Rental Term: Thirty-Six (36)Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 1. Alternate Full Size Four*  
*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Six (6) Months**

Cost/Per Vehicle for Six (6) Month Period  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 1. Alternate Full Size Four*  
*(4) Door Sedan*  
*Specify Model Year*  
 Specify Make and Model

Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
 Period:  
**Lease Rental Term: Twelve (12) Months**

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**Recommended for Award, 6 month lease duration only**

\$0.00

\$0.00

\$0.00

\$0.00

2015 or newer  
 Nissan Altima or equivalent  
 2,500 miles per month  
 \$.20/mile  
 \$730.00/per month

\$4,380.00  
 \$4,380.00

2015 or newer  
 Nissan Altima or equivalent

2,500 miles per month  
 \$.20/mile  
 \$730.00/per month

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

1250 miles per month  
 \$0.10/mile  
 \$383.35/per month

\$4,600.20  
 \$9,200.40

2016  
 Ford Fusion S  
 1250 miles per month  
 \$0.10/mile  
 \$359.46/per month

\$4,313.52  
 \$12,940.56

\$0.00

\$0.00  
 \$0.00

2015  
 Nissan Altima

1,250/miles per month  
 \$0.10/mile  
 \$573.03/per month

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Annual Cost/Per Vehicle \$8,760.00  
 Total Cost - Duration of Lease/Rental Vehicle \$8,760.00

*Vehicle Class - Option 1. Alternate Full Size Four*  
*Specify Model Year*

Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Twenty-four (24) Months** \$0.00

Annual Cost/Per Vehicle \$0.00  
 Total Cost - Duration of Lease/Rental Vehicle \$0.00

*Vehicle Class - Option 1. Alternate Full Size Four*  
*Specify Model Year*

Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Thirty-Six (36) Months** \$0.00

Annual Cost/Per Vehicle \$0.00  
 Total Cost - Duration of Lease/Rental Vehicle \$0.00

*Vehicle Class - Option 3. Full Size Four (4) Door*  
*1/2 Ton Crew Cab*

*Specify Model Year* 2015 or newer  
*Specify Make and Model* Ford F-150 or equivalent  
 Number of Free Miles Per Month 2,500/miles per month  
 Excess Mileage Charge During Lease/Rental \$.20/mile  
**Lease Rental Term: Six (6) Months** \$765.00/per month

Cost /Per Vehicle for Six (6) Month Period \$4,590.00  
 Total Cost - Duration of Lease/Rental Vehicle \$4,590.00

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**VENDOR #2**  
 Enterprise FM Trust

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 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

\$6,876.36  
 \$6,876.36  
 2015  
 Nissan Altima  
 1,250/miles per month  
 \$0.10/mile  
 \$436.55/per month

\$5,238.60  
 \$10,477.20

2015  
 Nissan Altima  
 1,250/miles per month  
 \$0.10/mile  
 \$403.52/per month

\$4,842.24  
 \$14,526.72

\$0.00

\$0.00  
 \$0.00

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*Vehicle Class - Option 3. Full Size Four (4) Door*  
*1/2 Ton Crew Cab*

*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Twelve (12) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 3. Full Size Four (4) Door*  
*1/2 Ton Crew Cab*

*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Twenty-four (24) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 3. Full Size Four (4) Door*  
*1/2 Ton Crew Cab*

*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Thirty-Six (36) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 4. Full Size Four (4) Door*  
*3/4 Ton Crew Cab*

*Specify Model Year*

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 Dallas, Texas  
 Todd Burkman  
 Tel: 214.688.8320  
 Fax: 866-346-2174

**Recommended for Award, 6 month lease duration only**

2015 or newer  
 Ford F-150 or equivalent  
 2,500/miles per month  
 \$.20/mile  
 \$765.00/per month

\$9,180.00  
 \$9,180.00

\$0.00

\$0.00  
 \$0.00

\$0.00

\$0.00  
 \$0.00

2015 or newer

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

2015  
 Ford F-150  
 1,250/miles per month  
 \$0.15/mile  
 \$406.25/month

\$4,875.00  
 \$4,875.00

2015  
 Ford F-150  
 1,250/miles per month  
 \$0.15/mile  
 \$400.00/month

\$4,800.00  
 \$9,600.00

2015  
 Ford F-150  
 1,250/miles per month  
 \$0.15/mile  
 \$390.00/month

\$4,680.00  
 \$14,040.00

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Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Six (6) Months**  
  
 Cost/Per Vehicle for Six (6) Month Period  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 4. Full Size Four (4) Door  
 3/4 Ton Crew Cab*

*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Twelve (12) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 4. Full Size Four (4) Door  
 3/4 Ton Crew Cab*

*Specify Model Year*  
 Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental  
**Lease Rental Term: Twenty-four (24) Months**

Annual Cost/Per Vehicle  
 Total Cost - Duration of Lease/Rental Vehicle

*Vehicle Class - Option 4. Full Size Four (4) Door  
 Specify Model Year*

Specify Make and Model  
 Number of Free Miles Per Month  
 Excess Mileage Charge During Lease/Rental

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 Dallas, Texas  
 Todd Burkman  
 Tel: 214.688.8320  
 Fax: 866-346-2174

**Recommended for Award, 6 month lease duration only**

Ford F250 or equivalent  
 3,500 miles per month  
 \$.15/mile  
 \$1,077.00/per month  
  
 \$6,462.00  
 \$6,462.00

2015 or newer  
 Ford F250 or equivalent  
 3,500 miles per month  
 \$.15/mile  
 \$1,077.00/per month

\$12,924.00  
 \$12,924.00

\$0.00  
 \$0.00

\$0.00  
 \$0.00

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

\$0.00  
  
 \$0.00  
 \$0.00

2015  
 Ford F-250  
 1,250 miles per month  
 \$0.15/mile  
 \$410.00/month

\$4,920.00  
 \$4,920.00

2015  
 Ford F-250  
 1,250 miles per month  
 \$0.15/mile  
 \$400.00/month

\$4,920.00  
 \$9,840.00

2015  
 Ford F-250  
 1,250 miles per month  
 \$0.15/mile

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**Lease Rental Term: Thirty-six (36) Months**

Annual Cost/Per Vehicle \$0.00  
 Total Cost - Duration of Lease/Rental Vehicle \$0.00

Vehicle Class - Option 5. Sport Utility Vehicle (SUV)

*Specify Model Year* 2015 or newer  
*Specify Make and Model* Jeep Cherokee or equivalent  
 Number of Free Miles Per Month 2,500/miles per month  
 Excess Mileage Charge During Lease/Rental Period: \$.20/mile  
**Lease Rental Term: Six (6) Months** \$865.00/per month

Cost/Per Vehicle for Six (6) Month Period \$5,190.00  
 Total Cost - Duration of Lease/Rental Vehicle \$5,190.00

Vehicle Class - Option 5. Sport Utility Vehicle (SUV)

*Specify Model Year* 2015 or newer  
*Specify Make and Model* Jeep Cherokee or equivalent  
 Number of Free Miles Per Month 2,500/miles per month  
 Excess Mileage Charge During Lease/Rental Period: \$.20/mile  
**Lease Rental Term: Twelve (12) Months** \$865.00/per month

Annual Cost/Per Vehicle \$10,380.00  
 Total Cost - Duration of Lease/Rental Vehicle \$10,380.00

Vehicle Class - Option 5. Sport Utility Vehicle (SUV)

*Specify Model Year*  
*Specify Make and Model*

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**Recommended for Award, 6 month lease duration only**

\$0.00

\$0.00  
 \$0.00

2015 or newer  
 Jeep Cherokee or equivalent  
 2,500/miles per month  
 \$.20/mile  
 \$865.00/per month

\$5,190.00  
 \$5,190.00

2015 or newer  
 Jeep Cherokee or equivalent  
 2,500/miles per month  
 \$.20/mile  
 \$865.00/per month

\$10,380.00  
 \$10,380.00

**VENDOR #2**  
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 Bryan St. Eve  
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 Fax: 866.629.9967

\$376.00/month

\$4,512.00  
 \$13,536.00

\$0.00

\$0.00  
 \$0.00

2015  
 Ford Explorer  
 1,250/miles per month  
 \$0.15/mile  
 \$511.40/per month

\$6,136.80  
 \$6,136.80

2015  
 Ford Explorer

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**Recommended for Award**

Number of Free Miles Per Month

Excess Mileage Charge During Lease/Rental  
 Period:

**Lease Rental Term: Twenty-four (24) Months**

Annual Cost/Per Vehicle

Total Cost - Duration of Lease/Rental Vehicle

Vehicle Class - Option 5. Sport Utility Vehicle  
 (SUV)

*Specify Model Year*

*Specify Make and Model*

Number of Free Miles Per Month

Excess Mileage Charge During Lease/Rental  
 Period:

**Lease Rental Term: Thirty-six (36) Months**

Annual Cost/Per Vehicle

Total Cost - Duration of Lease/Rental Vehicle

Specify Monthly Cost for Automobile Insurance  
 Coverage (Liability - Combined single limit bodily  
 injury and property damage of not less than  
 \$400,000.00, Collision and Comprehensive) for  
 the following types of vehicles:

Vehicle Type: Full Size Four (4) Door Sedan

Deductible: \$250.00/per month/per vehicle

Deductible: \$500.00/per month/per vehicle

Deductible: \$1,000.00/per month/per vehicle

Vehicle Type: Full Size Four (4) Door 1/2 Ton  
 Crew Cab Pick-up Truck

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**Recommended for Award, 6 month lease duration only**

\$0.00

\$0.00

\$0.00

0.000

0.000

0.000

Included in price

Included in price

Included in price

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
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 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

1,250/miles per month

\$0.15/mile

\$477.20/per month

\$5,726.40

\$11,452.80

2015

Ford Explorer

1,250/miles per month

\$0.15/mile

\$470.00/per month

\$5,640.00

\$16,920.00

\$165.00/per month

\$145.00/per month

\$140.00/per month

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Deductible: \$250.00/per month/per vehicle

Deductible: \$500.00/per month/per vehicle

Deductible: \$1,000.00/per month/per vehicle

Vehicle Type: Full Size Four (4) Door 3/4 Ton  
 Crew Cab Pick-up Truck

Deductible: \$250.00/per month/per vehicle

Deductible: \$500.00/per month/per vehicle

Deductible: \$1,000.00/per month/per vehicle

Vehicle Type: Sport Utility Vehicle (SUV)

Deductible: \$250.00/per month/per vehicle

Deductible: \$500.00/per month/per vehicle

Deductible: \$1,000.00/per month/per vehicle

Service Charge for Early Lease/Rental

Termination other than funding non-appropriation  
 stated below: Note:

Lease/Rental Agreements or any continuing  
 contracts are solicited and awarded based on  
 governmental fiscal funding. If for any reason,  
 funds are not appropriated to continue the  
 lease/rental agreement, the said agreement/contract  
 shall be automatically terminated on the expiration  
 date or date in which the funds have been  
 eliminated. Any/all services/leased/rental vehicles  
 and/or equipment will be removed from the  
 respective county department/facilities without  
 penalty or additional charge to Dallas County.  
 Any/all charges incurred as a result of this action  
 are the responsibility of the Lease/ Rental Agency.

There are certain ancillary items that may be  
 purchased at time of rental. Specify the cost for  
 each of these items:

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Included in price

Included in price

Included in price

Included in price

Included in price

Included in price

Included in price

Included in price

Included in price

\$0.00

**VENDOR #2**  
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 Fax: 866.629.9967

\$165.00/per month

\$145.00/per month

\$140.00/per month

\$165.00/per month

\$145.00/per month

\$140.00/per month

\$165.00/per month

\$145.00/per month

\$140.00/per month

\$0.00



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Collision Damage Waiver (CDW) \$ \_\_\_\_/month

Personal Damage Waiver (PDW)  
 \$ \_\_\_\_/month

Supplemental Liability Insurance (SLI)  
 \$ \_\_\_\_/month

Specify any additional comments, deviations, cost,  
 etc. included with your bid proposal, if applicable:

Should your firm be awarded this contract,  
 describe what (if any) portion of the bid  
 requirements will be subcontracted out:

Specify Prompt/Early Payment Discount Terms (if  
 any):

Specify Location(s) and Operational Hours of  
 Lease/ Rental Agency Pick-up and Drop-off Sites  
 (if additional space is required a separate  
 attachments page is allowed).

Location #1

Location #2

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 Fax: 866-346-2174

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Included

N/A

Included

Our damage waiver is included in the price with \$0.00 deductible.

No

0.00%

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 Enterprise FM Trust

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 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

\$0.00

\$0.00

\$0.00

Automobile Insurance Coverage is an estimate only and is contingent upon  
 underwriting and acceptance by the insurance carrier. A completed application  
 and underwriting information must be submitted and reviewed for consideration.

Maintenance on vehicles can/will be performed per manufacturers  
 recommendation cycle at authorized vendors. A list of the Dallas area vendors is  
 included.

0.00%

1420 W. Mockingbird Lane, Suite 640, Dallas, TX 75247  
 0303 Monday - Friday 8AM - 5PM

214-351-

1920 Elm Street, Dallas, TX 75201 214-939-2192  
 Friday 7:30AM - 6:00PM; Sat-Sun 9:00AM - 4:00PM

Monday -

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**Please answer the questions listed below:**

Did your company check Dallas County website  
 (<http://www.dallascounty.org/department/purchasing/currentbids.html>) for any addendums,  
 updates, and/or changes to the bid solicitation?

Is this an all or none bid? Yes \_\_\_\_\_ No \_\_\_\_\_

Specify Distance (mileage radius) of your nearest  
 Rental Car Agency pick-up and drop off location  
 from downtown Dallas, Texas: \_\_\_\_\_miles

Specify Minimum Rental Period:

Specify the Maximum Rental Period before a new  
 Rental agreement must be executed per vehicle (if  
 applicable): \_\_\_\_\_

Specify the name, telephone number and email  
 address of the account representative who will be  
 handling and managing this account:

Note: It is the responsibility of the awarded bidder  
 to notify Dallas County of any account  
 representative and/or contact person  
 changes.

Does your firm/company have the required  
 insurance coverage stated under SECTION 3 -  
 INSURANCE REQUIREMENTS and agree to  
 comply with these requirements during the  
 duration of this contract?

If No, will your firm be able to acquire the  
 required coverage within ten (10) days upon  
 notification of contract award?

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 Fax: 866-346-2174

**Recommended for Award, 6 month lease duration only**

Yes

No

.5 miles

1 day

30 days

Byron Johnson 214-783-7164      byron.d.johnson@erac.com  
 Alternate:                              D.J. Prohaska 972-536-4101  
 daniel.j.prohaska@ehi.com

Yes

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

Yes

No

.5 miles

12 months

36 months

Brian McGhee 214-267-7559      brian.e.mcgee@efleets.com  
 Alternate:                              Bryan St. Eve 214-267-7553  
 bryan.steve@efleets.com

Yes

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Cooperative Purchasing: Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

- a) Does your company provide health insurance coverage to its employees?
- b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of:
  - 95% for employee only coverage?
  - 85% for employee + children coverage
  - 73% for employee + spouse
  - 71% for employee + family coverage
- c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment - A)
- d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

**For Statistical Gathering Purposes Only:**

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**Recommended for Award, 6 month lease duration only**

Yes

Yes

Yes

Yes

Yes

Yes

Yes

N/A

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 Tel: 214.267.7553  
 Fax: 866.629.9967

Yes

Yes

Yes

Yes

Yes

Yes

Yes

N/A

**TABULATION SHEET**  
**Bid No. 2015-039-6493 Annual Contract for**  
**Short and Long Term Lease of Vehicles**

**Opening Date: 04-May-2015**

**Recommended for Award**

As a critical component of our program to assist disadvantaged, minority and woman-owned business enterprises in our procurement activities, please indicate whether your company is certified through the North Central Texas Regional Certification Agency (NCTRCA)  
 Yes \_\_\_\_\_ No \_\_\_\_\_

If you answered "yes", please indicate your certification number and expiration date:

Certification/Registration Number: \_\_\_\_\_

Expiration Date:

*Is your company certified through an agency other than NCTRCA? Yes \_\_\_\_\_ No \_\_\_\_\_*

If yes, please provide which agency and the applicable certification number:  
 \_\_\_\_\_

Please indicate whether the principal company owner is a :

- Dallas County Tax Payer
- Other County Tax Payer

*Please indicate the manner in which you were notified of this solicitation:*

- Daily Commercial Record
- Dallas County Website
- Letter from Dallas County Purchasing
- Other

**VENDOR #1**  
 EAN Holding LLC

8200 John Carpenter Frwy.  
 Dallas, Texas  
 Todd Burkman  
 Tel: 214.688.8320  
 Fax: 866-346-2174

**Recommended for Award, 6 month lease duration only**

No

No

Saint Louis County

Letter from DC Purchasing

**VENDOR #2**  
 Enterprise FM Trust

1420 W. Mockingbird Lane, Suite 640  
 Dallas, TX 75247  
 Bryan St. Eve  
 Tel: 214.267.7553  
 Fax: 866.629.9967

No

No

Saint Louis County

Letter from DC Purchasing