## TABULATION SHEET

**Annual Contract for DishWashing Liquid and System Bid #2015-052-6506**

**Opening Date:** June 8, 2015  
**Initial Contract Period:** 7/1/15 through 6/30/15  
**Charles Price Senior Buyer 214.653.6223**

### VENDOR #1

**Auto-Chlor Services, LLC**  
3205 International Place  
Irving, Texas 75062  
E. Douglas Carlton  
PH: 972.438.1149  
Fax: 972.438.4237  
doug.c@acs-llc.net  

### VENDOR #2

**Ecolabs Inc**  
370 Wabasha st. North  
ST. Paul, MN 55102  
Paul Geffre  
PH: 651.250.2640  
FAX: 651.250.2682  
gov.sales@ecolab.com

#### NCTRCA Certified Vendor (M/Wbe)  
Certified by Another Agency  
EEO1  
Dallas County Taxpayer?  
How were you notified?

<table>
<thead>
<tr>
<th>Item #</th>
<th>Description</th>
<th>Estimated Quantity</th>
<th>UOM</th>
<th>Price</th>
<th>Ext</th>
<th>Price</th>
<th>Ext</th>
</tr>
</thead>
</table>
| 1      | Chlorinated Automatic Dishwashing Detergent, as per bid specifications  
Container Size: Twenty (20) gallon drum  
Specify Dilution Ratio per one(1) gallon .01/oz or 3ml  
Specify Unit price per ounce of Diluted Product .001/oz  
Specify container Size proposed 20 gallon drum  
Specify Manufactuer/Brand being proposed Auto-chlor MD#2/CL | 1460 gallon | $13.00 | $18,980.00 | $8.24 | $12,030.40 |
| 2      | Dryer or Rinse Additive, as per bid specifications  
Container size: Five(5) Gallon min. to twenty gallons  
Specify Dilution Ratio per one(1) gallon .20 cc  
Specify Unit price per ounce if diluted product .00085 per gallon  
Specify Container Size being proposed 5 gallon pail  
Specify Manufactuer/Brand being proposed Auto-Chlor Rinse Aid | 200 gallon | $16.40 | $3,280.00 | $19.53 | $3,906.00 |
| 3      | Quaternary Disinfectant  
Container Size Fifty-Five(55) gallon drum  
Specify Dilution Ratio per one(1) gallon .2oz  
Specify Container Size being proposed 2oz | 1265 gallon | $10.40 | $13,156.00 | $22.53 | $28,500.45 |
<table>
<thead>
<tr>
<th>Item Description</th>
<th>Vendor 1</th>
<th>Vendor 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Water Base Cleaner and Degreaser</strong></td>
<td>Auto-Chlor Solutions QA</td>
<td>Ecolab Ster Bac 42887</td>
</tr>
<tr>
<td>4 gallon</td>
<td>$10.50</td>
<td>$9.27</td>
</tr>
<tr>
<td>Container Size: 55 gallon drum</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Specify Dilution Ratio per one (1) gallon</td>
<td>.5 oz</td>
<td>1 oz</td>
</tr>
<tr>
<td>Specify Unit price per ounce of Diluted Product</td>
<td>.041...</td>
<td>.07242...</td>
</tr>
<tr>
<td>Specify Container Size proposed</td>
<td>15 to 55 gallon drum</td>
<td>55 gallon</td>
</tr>
<tr>
<td>Specify Manufacturer/Brand being proposed</td>
<td>Auto-Chlor 746 Cleanser</td>
<td>Ecolab Greasecutter Plus 6100673</td>
</tr>
<tr>
<td><strong>Delimer, as per bid specifications</strong></td>
<td>Auto-Chlor Scale Kleen</td>
<td></td>
</tr>
<tr>
<td>420 gallon</td>
<td>$17.48</td>
<td>$8.65</td>
</tr>
<tr>
<td>Container Size: 55 gallon drum</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Specify Dilution Ratio per one (1) gallon</td>
<td>.5 oz</td>
<td>1 oz</td>
</tr>
<tr>
<td>Specify Unit price per ounce of Diluted Product</td>
<td>.068...</td>
<td>.0675...</td>
</tr>
<tr>
<td>Specify Container Size proposed</td>
<td>4/1 gallon case</td>
<td>4/1 gallon</td>
</tr>
<tr>
<td>Specify Manufacturer/Brand being proposed</td>
<td>Auto-Chlor Blaster Pro</td>
<td>Ecolab Limeaway</td>
</tr>
<tr>
<td><strong>Pot and Pan Soap/Pre-Soak, as per bid specification</strong></td>
<td>Auto-Chlor Pan Dandy 11262</td>
<td></td>
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<td><a href="mailto:gov.sales@ecolab.com">gov.sales@ecolab.com</a></td>
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**TOTAL**

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>VENDOR #1</td>
<td>$59,977.60</td>
</tr>
<tr>
<td>VENDOR #2</td>
<td>$63,253.90</td>
</tr>
</tbody>
</table>

**Recommend for Award**

**Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:**

- Not indicated

**Product on hand:**

- Yes

**Will you be required to obtain products:**

- Not indicated

**Specify any additional comments/cost/etc. included with your bid proposal, if applicable:**

- Not indicated

**Specify Prompt/Early Payment Discount Terms (if any):**

- 0%

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

- Yes

**a) Does your company provide health insurance coverage to its employees?**

- Yes

**IF YES IS IT:**

- 95% employee only
- No
- Yes
- 85% employee and children
- No
- Yes
- 73% employee and spouse
- No
- Yes
- 71% employee and family coverage
- No
- Yes
- If it provides health insurance is it comparable to Dallas County
- No
- Yes
- Does Sub have Health Insurance
- not indicated
- Yes

**Specify representative taking care of account**

- Mark Johnson
- 972-505-0279
- mark.j@acs-llc.net
- 3205 International Place
- Irving, TX 75062

- Paul Geffre
- 651.250.2640
- gov.sales@ecolab.com
- 370 Wabasha st. North
- St. Paul, MN 55102