

# Office of Small Business Enterprise

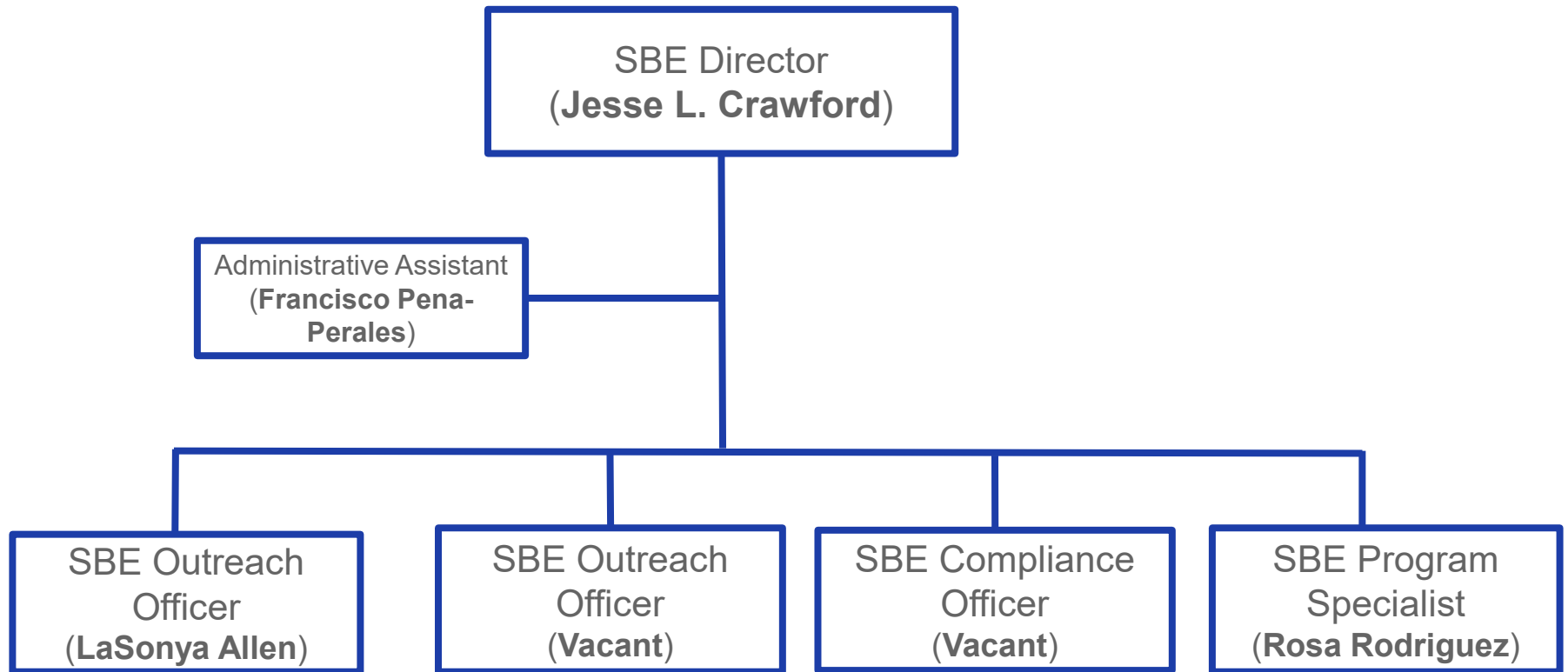
Jesse L. Crawford, Director of SBE Program

February 10, 2022





# SBE DEPARTMENT





## OVERVIEW OF SMALL BUSINESS ENTERPRISE PROGRAM

### Mission:

- Create a level playing field on which small businesses can compete fairly

### Our Goals:

- Utilize eligible small businesses to enhance the capacity of small businesses.
- Increase the number of competitively awarded contracts to small businesses.
- Promote the use of small businesses in Dallas County contract and subcontract opportunities.
- Ensure non-discrimination in the award and administration of Dallas County contracts and procurements to SBE's.



### Our Primary Functions:

- Serve as Dallas County SBE Liaisons
- Provide Education, Training & Awareness (both internally and externally)
- Promote Vendor SBE Certification
- Monitor and Report on SBE program
- Maintain Diverse Vendor Database
- Conduct Outreach Initiatives /Activities

### Our Support:

- Commissioner's Court
- Executive Leadership
- Purchasing
- Small Business Advocacy Council
- Certification Advocacy Partners
- Business Community



## HOW TO BE RECOGNIZED BY THE COUNTY AS A SBE...

- Firm must be certified by one of following agencies:
  - *Dallas-Fort Worth Minority Supplier Development Council*
  - *North Central Texas Regional Certification Agency*
  - *Women's Business Council-Southwest*



- Firm must have local presence within the Dallas County Metropolitan Statistical Area (MSA)
  - *Dallas County*
  - *Tarrant County*
  - *Denton County*
  - *Collin County*



## COMPLIANCE TRACKING SYSTEM (B2Gnow)

- ✓ Mandatory Diversity Compliance Reporting
  - Add all subcontractors
  
- ✓ Mandatory Electronic Payment Reporting
  - Prime to enter payments to Subcontractors
  - Subcontractors to verify





# BEST PRACTICES AND APPROACHES FOR SBE PROGRAM SUCCESS

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- ✓ INVOLVEMENT/INFORMATION
- ✓ CONSULTATION/COMMUNICATION
- ✓ ACCOUNTABILITY/ ENGAGEMENT (ADVOCACY)
- ✓ COLLABORATION AND PARTNERSHIP WITH PURCHASING
- ✓ TRANSPARENCY AND TECHNICAL ASSISTANCE



# BEST PRACTICES AND APPROACHES FOR VENDOR/SUPPLIER BIDDING SUCCESS

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- ✓ **SBE PARTICIPATION and UTILIZATION (15 points)**
- ✓ **BUSINESS PLAN** (“If you fail to plan, you plan to fail”)
- ✓ **STRONG MARKETING PLAN**
- ✓ **POSITIVE CASH FLOW**
- ✓ **CONDUCT COMPETITOR ANALYSIS**
- ✓ **CLEAR CUSTOMER VALUE PROPOSITION**
  - INCLUDE TESTIMONIALS, WHITE PAPERS, ARTICLES, AWARDS & RECOGNITION
  - LEVERAGE YOUR COMPETITIVE ADVANTAGES
- ✓ **SUBMIT a COMPLETE, BEST & FINAL BID PACKET**

# **OPEN** FOR **SMALL BUSINESS**

## **Questions?**

**Visit the Following Link for additional SBE Program Information:**

**Dallas County SBE Program  
500 Elm Street, Suite 0300  
Dallas, Texas 75202  
214-653-6021  
[sbe@dallascounty.org](mailto:sbe@dallascounty.org)**


**<https://www.dallascounty.org/departments/small-business-enterprise/>**



A night-time photograph of the Dallas skyline, featuring several illuminated skyscrapers and the Reunion Tower with its glowing sphere. The sky is dark, and the city lights create a vibrant contrast.

# HOW TO DO BUSINESS WITH DALLAS COUNTY

Michael Frosch, Purchasing Director

A long-exposure photograph of a river at night, showing a blurred reflection of the city lights and buildings. The water is dark, and the lights create a shimmering, horizontal streak effect.

February 10, 2022





## Purchasing Department Mission Statement

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Procure goods and services in a manner that promotes business opportunities, inclusion, competition, and transparency to efficiently meet the clients needs while adhering with statutory requirements.



# What Does Dallas County Procure?

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## **Professional services**

Legal, Architectural, Engineering, Medical, etc.

## **Goods & Services**

Promotional items, IT, translation services, armored car services, grounds maintenance, janitorial goods and services, security, plumbing, HVAC, fleet, mechanical parts and services, uniforms, food, temporary staff, office supplies and furniture, pest control, etc.

## **Construction**

Job Order Contracting, roofing, new construction, building repair, flooring, refurbishing, etc.

# Private and Government

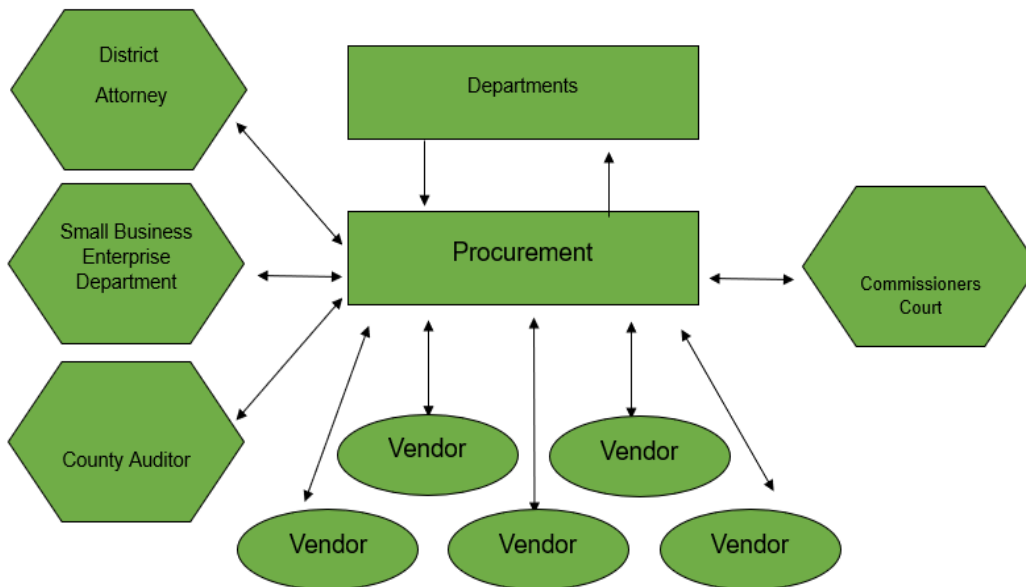


## Big differences!

	<b>Private</b>	<b>Government</b>
State/Federal Statutes Govern Process for spending	No	Yes, in every case
Relationships provide advantage	Yes	No
Payment Terms	Negotiable	Net 30
Gifts, tickets to events, meals, are allowed	Yes	No, Anti-lobbying rules
All communication, submittals, and contracts are open to the public	No	Yes, FOIA established in 1966



# Dallas County Purchasing Model



A centralized purchasing model promotes:

- Best practices
- Statutory compliance
- Central point of communication
- One source for accountability
- Consolidated purchasing expertise
- Unbiased purchasing of goods and services
- Foster open, transparent and competitive business environment
- Collaborate with SBE to promote awareness and increase small business participation in County business opportunities



# How Does Dallas County Purchase Their Goods/Services

Dallas County's purchasing methods and processes are governed by local, state and federal purchasing requirements:

- Purchasing statutes mandate the County's use of procurement methods and award

<b>Solicitation Method</b>	<b>Required Award Method</b>
Informal solicitation (less than \$50,000)	Award to the lowest responsive and responsible bidder
Invitation for Bid (IFB) <i>Formal solicitation</i> (greater than \$50,000)	Award to the lowest responsive and responsible bidder
Request for Proposals (RFP)	Award to the *highest ranked proposer
Request for Qualifications (RFQ)	Award to the *most qualified respondent <i>*Using published evaluation criterion</i>

# THINGS TO CONSIDER WHEN COMPETING IN GOVERNMENT PURCHASING



## ✓ LOW MARGINS

- ✓ Be competitive! If you're not price competitive evaluate why!
- ✓ Contrary to what is often publicized, the government seldom overpays.
- ✓ Determine if the margin is beneficial to your business.

## ✓ REGULAR BUSINESS

- ✓ On term contracts, the County will order from an authorized supplier for the contract term, often multiple years. County purchases goods and services every month of every year, and often make large purchases.
- ✓ Many County contracts are long term agreements, leverage the long-term agreement with your suppliers who often offer discounts for longer term contracts

## ✓ UNDERSTAND INSURANCE/BONDING

- ✓ If you have not established relationships with a surety company, you should.

# THINGS TO CONSIDER WHEN COMPETING IN GOVERNMENT PURCHASING



- ✓ **KNOW YOUR MARKET/COMPETITION**
- ✓ **CASH FLOW/FINANCING**
  - ✓ One advantage of competing for government contracts is that they can be substantial, providing small businesses the opportunity to grow. However, some of these contracts can strain your finances or exceed your capitalization.
- ✓ **ATTEND PRE-BID MEETINGS!**
  - ✓ Meet your competition, create business and subcontracting opportunities
- ✓ **GET IN THE GAME**
  - ✓ Subcontract – the County has an SBE policy encouraging primes to subcontract a portion of the awarded contract or demonstrate a good faith effort. For RFP's and RFQ's, subcontracting is worth 15 points
  - ✓ Partner/Team/Joint Venture – if you lack the financial, volume or logistical capacity, you may still be successful by including a partner (JV) or subcontractor.
    - ✓ **REMEMBER:** On all RFP/RFQ's the prime is awarded up to 15 points for SBE certified subcontracting



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# Proposal Evaluation



## Request for Proposal Evaluation Discussion

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- Proposals are utilized when there is more than one solution, or when the agency has a problem and is requesting solutions from the industry.
- Proposals are traditionally reviewed, and evaluated by an evaluation team of subject matter experts
- The evaluation process requires the team to **ONLY** consider information provided in writing or during interviews.
- Be clear and concise with your responses, providing definitive information to solve the agency issue, your experience, and your team.
- **DO NOT EXPECT TO HAVE ANOTHER OPPORTUNITY!**
  - During a recent debrief, a firm stated they provided their **INITIAL** pricing and solution anticipating another opportunity to review pricing and their solution.



## SAMPLE PROPOSAL EVALUATION

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- Below is a good representative example of evaluation criterion and weighted scale. Remember, in Dallas County, the total available points will always be 100.

<b>Criteria</b>	<b>Available Points</b>
• <b>Experience</b>	<b>40</b>
• <b>Approach</b>	<b>30</b>
• <b>Cost</b>	<b>15</b>
• <b>SBE</b>	<b>15</b>
• <b>Total Score</b>	<b>100</b>

**SAMPLE PROPOSAL EVALUATION - Company A -  
“Largest IT Firm” - Cost - \$850,000 – No  
Subcontracting – “self performing”**



<b>Criteria</b>	<b>Available Pts.</b>	<b>Final Eval. Score</b>
• <b>Experience</b>	<b>40</b>	<b>40</b>
• <b>Approach</b>	<b>30</b>	<b>30</b>
• <b>Cost</b>	<b>15</b>	<b>14</b>
• <b>SBE</b>	<b>15</b>	<b>0</b>
• <b>Total Score</b>	<b>100</b>	<b>82</b>

- Formula: Lowest Proposal Divided Next Lowest Price Multiplied by Points Allowed

SAMPLE PROPOSAL EVALUATION - Company B - “  
2<sup>ND</sup> Largest IT Firm” – Cost - \$850,000 – Met SBE  
contracting goal with meaningful subcontracting



<b>Criteria</b>	<b>Available Pts.</b>	<b>Final Eval. Score</b>
• <b>Experience</b>	<b>40</b>	<b>36</b>
• <b>Approach</b>	<b>30</b>	<b>27</b>
• <b>Cost</b>	<b>15</b>	<b>14</b>
• <b>SBE</b>	<b>15</b>	<b>15</b>
• <b>Total Score</b>	<b>100</b>	<b>92</b>

- Formula: Lowest Proposal Divided Next Lowest Price Multiplied by Points Allowed

# SAMPLE PROPOSAL EVALUATION - Company C -

“Emerging IT Firm” - Cost - \$800,000 – Met SBE contracting goal with meaningful subcontracting AND created a Joint Venture



<b>Criteria</b>	<b>Available Pts.</b>	<b>Final Eval. Score</b>
• <b>Experience</b>	<b>40</b>	<b>20</b>
• <b>Approach</b>	<b>30</b>	<b>27</b>
• <b>Cost</b>	<b>15</b>	<b>15</b>
• <b>SBE</b>	<b>15</b>	<b>15</b>
• <b>Total Score</b>	<b>100</b>	<b>77</b>

• Formula: Lowest Proposal Divided Next Lowest Price Multiplied by Points Allowed

SAMPLE PROPOSAL EVALUATION - Company C -  
“Emerging IT Firm” - Cost - \$800,000 – Met SBE contracting  
goal with meaningful subcontracting AND created a Joint  
Venture



<b>Criteria</b>	<b>Available Pts.</b>	<b>Final Eval. Score</b>
• <b>Experience</b>	<b>40</b>	<b>*37</b>
• <b>Approach</b>	<b>30</b>	<b>27</b>
• <b>Cost</b>	<b>15</b>	<b>15</b>
• <b>SBE</b>	<b>15</b>	<b>15</b>
• <b>Total Score</b>	<b>100</b>	<b>93</b>

- IF Company C provided clear and concise information in their proposal on their team make-up and was evaluated at 90% of the available points, they would have been the highest ranked firm.



# Pricing Evaluation – Conducted by Purchasing

## Price - Scoring Calculator

Input the total points available for pricing in your RFP

15

	<u>Price</u>	<u>Points to award</u>
Company C	800,000.00	15.00
Company A	850,000.00	14.12
Company B	850,000.00	14.12

### Notes:

*The lowest priced responsible proposal receives the maximum points allowed. Round as needed.*

*Formula: Lowest Proposal Divided Next Lowest Price Multiplied by Points Allowed*



# QUESTIONS?

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**Dallas County Purchasing  
Department  
500 Elm Street, Suite 5500  
Dallas, Texas 75202  
214-653-6500**

[Purchasing Department \(dallascounty.org\)](http://dallascounty.org)

[Purchasing Department | Bidding  
Opportunities \(dallascounty.org\)](http://dallascounty.org)

# Dallas County Certifying Agencies

February 10, 2022

Leveraging Your Certification



# Dallas Fort Worth Minority Supplier Development Council

Andrew Nash, Director of Operations

[www.dfwmsdc.com](http://www.dfwmsdc.com), 214-630-0747

Contact - [sourcing@dfwmsdc.com](mailto:sourcing@dfwmsdc.com) – Certification questions

National MBE, Local SBE, State of Texas HUB

Fee Based, starting at \$270.00



# Women's Business Council - Southwest

Anita Steele, Executive Director of Certification

[www.wbcswsouthwest.org](http://www.wbcswsouthwest.org)

[asteel@wbcswsouthwest.org](mailto:asteel@wbcswsouthwest.org)

817.299.0566 ext 206

WBE, WOSB, HUB and SBE certifications



# North Central Texas Regional Certification Agency

Sherman Powers, Executive Director

Location: 2261 Brookhollow Plaza Dr. Suite 300, ARLINGTON, TX 76006

Contact Number: 817-640-0606

Apply online: <https://nctrca.mwdbe.com>

For more information: [www.nctrca.org](http://www.nctrca.org)

Fees: Application M/S/WBE - \$100; Out of Jurisdiction (NCTRCA 16 Counties) - \$250; ACDBE/DBE FREE



**NCTRCA**  
**2261 BROOKHOLLOW PLAZA DR.,**  
**SUITE 300**  
**ARLINGTON, TX 76006**

**Introduction to  
Certification**

North Central Texas Regional Certification Agency

# TYPES OF CERTIFICATION FEDERAL AND LOCAL

## ▶ Federal Programs –

- ▶ ACDBE – Airport Concessionaire Disadvantaged Business Enterprise
  - ▶ FREE
- ▶ DBE – Disadvantaged Business Enterprise
  - ▶ FREE

## ➤ Out of Jurisdiction

- (NCTRCA 16 Counties)-\$250

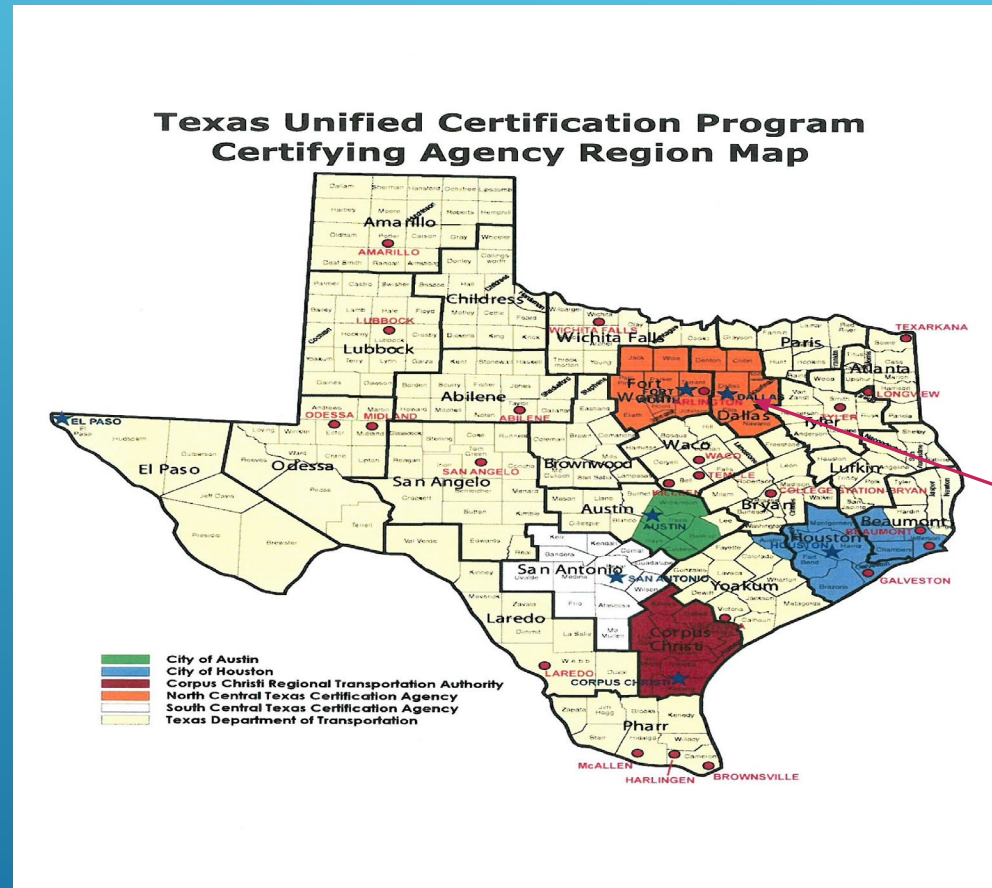
## LOCAL Programs –

- ▶ MBE – Minority Business Enterprise -\$100
- ▶ SBE – Small Business Enterprise-\$100
- ▶ WBE – Woman-Owned Business Enterprise-\$100

# TUCP JURISDICTIONAL MAP

**North Central  
Texas Regional  
Certification Agency**

- Collin
- Dallas
- Denton
- Ellis
- Erath
- Hood
- Jack
- Johnson
- Kaufman
- Navarro
- Palo Pinto
- Parker
- Rockwall
- Somervell
- Tarrant
- Wise



**NCTRCA  
Jurisdiction  
in  
Orange**



# MEMBER ENTITIES

## ▶ The following agencies/entities accept the NCTRCA's certifications:

- ▶ City of Arlington
- ▶ City of Cedar Hill
- ▶ City of Dallas
- ▶ City of Desoto
- ▶ City of Duncanville
- ▶ City of Fort Worth
- ▶ City of Irving
- ▶ City of Lancaster
- ▶ City of Mesquite
- ▶ Dallas Area Rapid Transit (DART)
- ▶ Dallas County
- ▶ Dallas College (DC)
- ▶ D/FW Airport
- ▶ Dallas Independent School District (DISD)
- ▶ Fort Worth Independent School District (FWISD)
- ▶ Fort Worth Transportation Authority (FWTA)
- ▶ North Texas Tollway Authority (NTTA)
- ▶ Tarrant County
- ▶ Tarrant County College District (TCCD)
- ▶ Tarrant Regional Water District (TRWD)
- ▶ Austin Industries (Associate Member)
- ▶ Ferrovial Agroman-US (Associate Member)

## CONTACTING THE NCTRCA



2261  
BROOKHOLLOW  
PLAZA DR. SUITE  
300, ARLINGTON,  
TX 76006; 817-  
640-0606



APPLY ONLINE:  
[HTTPS://NCTRCA.MWDBE.  
COM](https://nctrca.mwdbe.com)



FOR MORE  
INFORMATION:  
[WWW.NCTRCA.  
ORG](http://www.nctrca.org)

# QUESTIONS?

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# Appendix

# PURCHASING DEPARTMENT

**Records Building** - 500 Elm Street, 5th Floor, Suite 5500, Dallas, TX 75202  
 Telephone: (214) 653-7431 • Fax: (214) 653-7449

Michael Frosch	Purchasing Director	214-653-6500	<a href="mailto:michael.frosch@dallascounty.org">michael.frosch@dallascounty.org</a>
Mario Alvarado	Asst. Purchasing Director	214-653-7433	<a href="mailto:mario.alvarado@dallascounty.org">mario.alvarado@dallascounty.org</a>
Kim Gould	Purchasing Manager	214-653-7580	<a href="mailto:kimberly.gould@dallascounty.org">kimberly.gould@dallascounty.org</a>
James Doss	Contracts Specialists	214-653-7437	<a href="mailto:james.doss@dallascounty.org">james.doss@dallascounty.org</a>
Theresa Isenhour	Contract Specialists	214-653-6304	<a href="mailto:theresa.isenhour@dallacounty.org">theresa.isenhour@dallacounty.org</a>
Laura Ortiz	Contracts Specialists	214-653-5639	<a href="mailto:laura.ortiz@dallascounty.org">laura.ortiz@dallascounty.org</a>
Scott Campbell	Buyer	214-653-7763	<a href="mailto:scott.campbell@dallascounty.org">scott.campbell@dallascounty.org</a>
Stephen Cordova	Buyer	214-653-7618	<a href="mailto:stephen.cordova@dallascounty.org">stephen.cordova@dallascounty.org</a>
James Gay	Buyer	214-653-7434	<a href="mailto:james.gay@dallascounty.org">james.gay@dallascounty.org</a>
Nancy Martinez	Buyer	214-653-6223	<a href="mailto:nancy.martinez@dallascounty.org">nancy.martinez@dallascounty.org</a>
Zavieone Pirtle	Buyer	214-653-7725	<a href="mailto:zavieone.pirtle@dallascounty.org">zavieone.pirtle@dallascounty.org</a>
Kerry Rhines	Fixed Assets Lead	214-653-7253	<a href="mailto:kerry.rhines@dallascounty.org">kerry.rhines@dallascounty.org</a>
Ronald Babineaux	Fixed Assets	214-653-6688	<a href="mailto:ronald.babineaux@dallascounty.org">ronald.babineaux@dallascounty.org</a>
Daniel Campos Jr.	Senior Secretary	214-653-6574	<a href="mailto:Daniel.campos@dallascounty.org">Daniel.campos@dallascounty.org</a>
Consolata Mutuku	Executive Assistant	214-653-6818	<a href="mailto:consolata.mutuku@dallascounty.org">consolata.mutuku@dallascounty.org</a>
Olivia Thompson	Clerk II	214-653-7431	<a href="mailto:olivia.thompson@dallascounty.org">olivia.thompson@dallascounty.org</a>

# METHODS OF PURCHASING

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## **IFQ – Invitation for Quotes**

- solicitations less than \$50,000
- Advertising not required
- Publish and award in 4-7 days
- lowest vendor meeting minimum requirement

## **RFB – Request for Bids**

- solicitations greater than \$50,000
- Two week advertising required
- lowest bidder meeting minimum requirement
- Publish and award in 3-4 months
- Commissioners Court required

# METHODS OF PURCHASING CONT.

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## **RFP – Request for Proposals, solicitations greater than \$50,000**

- Solicitation greater than \$50,000
- Two week advertising required
- Complex purchases
- Considers other factors in addition to price
- Highest ranked proposal
- Negotiations
- Publish to award in 4-6 months
- Commissioners Court required

## **RFQ – Request for Qualifications, solicitations greater than \$50,000**

- Solicitations greater than \$50,000
- Two week advertising required
- Professional Services (only)
- Two step process based on qualifications
- Qualified vendor(s)
- Negotiations
- Publish to award in 4-6 months
- Commissioners Court required

# BIDDING OPPORTUNITIES

View and Download Current Formal Business Opportunities

<https://www.dallascounty.org/departments/purchasing/current-business-ops.php>

## View and Download Current Formal Business Opportunities

Dallas County Purchasing Department (Founders Square) - 900 Jackson Street, 6th Floor, Suite 680, Dallas, TX 75202

Telephone: (214) 653-7431 • Fax: (214) 653-7449

Thank you for your interest in doing business with Dallas County. This page is designed to provide the vending community access (*view and download only*) to Dallas County formal solicitations. By viewing and downloading solicitation documents, vendors can determine whether they want to participate in certain business opportunities without having to login or register to use the County's electronic solicitation platform, BidSync.

Once a vendor determines an interest to participate in the solicitation process, the vendor must use BidSync ([https://prod.bidsync.com/dallas\\_county\\_texas](https://prod.bidsync.com/dallas_county_texas)) during the course of the solicitation process. BidSync contains all solicitation documents, addenda, updates, deadlines, and allows the vendor to submit their solicitation response electronically. Of course, vendors may still submit their sealed solicitation response in hardcopy to the Dallas County Purchasing Department.

For your convenience, you may access, view, and download the following formal business opportunities:

Solicitation Number	Title	Anticipated Closing Date	Buyer Name	Buyer E-mail Address
2021-021-6888  Proposal for Ryan White Ending HIV in Dallas County	RFP - Ryan White Ending HIV in Dallas County	4/29/2021	Debra Morris, Contracts Specialist	debra.morris@dallascounty.org



# BIDDING OPPORTUNITIES

Visit the Dallas County Purchasing Department website to view and respond to active solicitations.

<https://www.dallascounty.org/departments/purchasing/currentbids.php>

## Bidding Opportunities

Founders Square - 900 Jackson Street, 6th Floor, Suite 680, Dallas, TX 75202

Telephone: (214) 653-7431 • Fax: (214) 653-7449

## Active County Bid Solicitations

On April 27, 2020, Dallas County implemented a new public solicitation platform and will be posting all solicitations for goods, services, and construction through BidSync. Vendors seeking to do business with Dallas County will be required to register, [https://prod.bidsync.com/dallas\\_county\\_texas](https://prod.bidsync.com/dallas_county_texas). By registering, vendors will be able to receive solicitation notices, view open solicitations, and submit their response online to desired business opportunities.

[Click here to view bids older than April 27, 2020](#)

search by keyword, title or bid number (click the question icon to see search instructions) Search

Show results for :

▸ Classifications

Bid number	Title	Agency	Location	End date	Bid end	Tab
2020-008-6848	<a href="#">Request for Qualifications for Financial Audits of Dallas County, Juvenile Board</a> RFQ	Dallas County Purchasing	Texas	May 21, 2020 2:00:00 PM CDT	23 days, 1 hr	

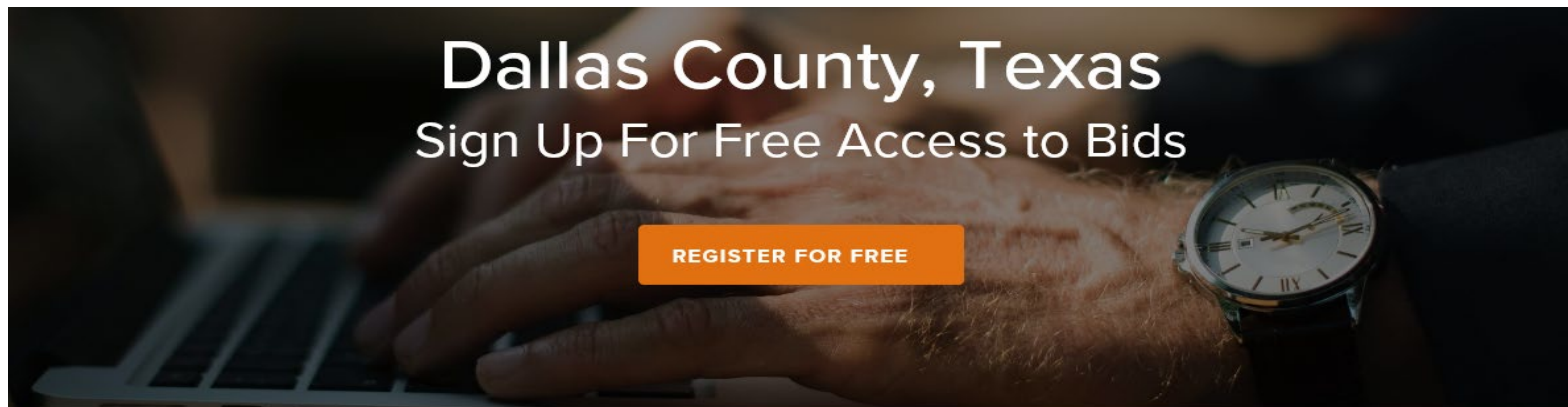
(1 of 1) Results Per Page: 10

# HOW TO REGISTER ON BIDSYNC

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Step 1: Visit the following link and click “Register For Free”

[https://prod.bidsync.com/dallas\\_county\\_texas](https://prod.bidsync.com/dallas_county_texas)



**Dallas County, Texas** has partnered with BidSync to provide web-based bidding services to their suppliers. To do business with **Dallas County, Texas** you can register for a free BidSync Basic account.

If you are interested in seeing bids from over 100,000 government agencies across the US subscribe to a BidSync Pro Account.

[SHOW ME HOW TO GET MORE BIDS](#)

# BENEFITS OF USING BIDS SYNC

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Dallas County implemented a new public solicitation platform to post all solicitations for goods, services, and construction through BidSync.

1. Over 90,000 agencies use BidSync; Doing business with Dallas County is free
2. Paperless electronic responses to all solicitation types, RFB, IFQ (Quick Quote), RFP, and RFQ
3. Email notices; daily email alerts, key bid information
4. Easy-to-review Bid summary; bid agency, summary description, important solicitation updates, key dates
5. Advanced search tools; geography, agency type, due date

# HOW TO SUBMIT A QUOTE/BID/PROPOSAL

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Once you've created a BidSync account, register in the online helpdesk so you'll have access to helpful materials and resources through the Support portal.

## INSTRUCTIONS FOR ELECTRONIC BIDS

Please follow the link for instructions on Electronic Bids:

<https://support.bidsync.com/hc/en-us/articles/360015939772-Responding-to-Bids>

## INSTRUCTIONS FOR PAPER BIDS

Please follow the link for instructions on Paper Bids:

<https://support.bidsync.com/hc/en-us/articles/360018392011-Responding-to-Paper-Bids>

**Any additional questions or, for immediate assistance, please contact BidSync Vendor Support at 800-990-9339 ext.1010 or email your question to: [support@bidsync.com](mailto:support@bidsync.com)**

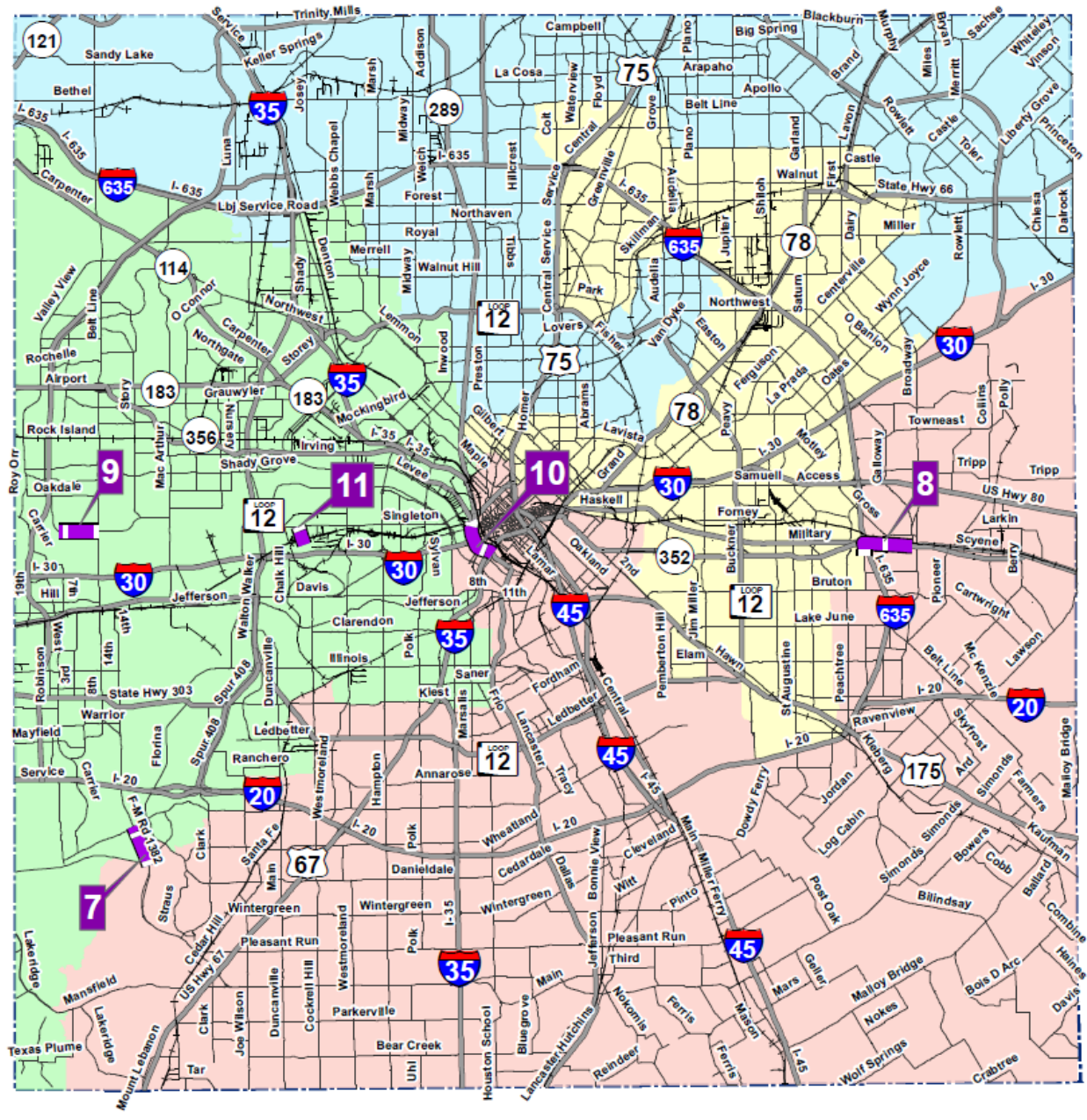
# DALLAS COUNTY FORECASTED PROJECTS

Projected Solicitations	Estimated Amount	Term	Anticipated Release
Residential Treatment Services	\$1,999,481	Three years with three one-year renewal options	Out for Solicitation
On-site American Sign Language Interpreting Service and Real-time Captioning Services for the Deaf and Hard of Hearing	\$125,176	Three years with three one-year renewal options	Out for Solicitation
Armed and Unarmed Security Guard Services	\$6,762,685	Three years with three two-year renewal options	Out for Solicitation
Towing Services	\$70,330	Five years with no renewal options	November 2021
Fleet Fuel Card and Program Management	\$2,000,000	Three years with three one-year renewal options	November 2021
Cottrell-Hernandez Building Renovation – PHASE I	\$10,000,000	One-Time	November 2021

## DALLAS COUNTY FORECASTED PROJECTS – CONT.

Projected Solicitations	Estimated Amount	Term	Anticipated Release
George Allen 7 <sup>th</sup> Floor Renovation – Probate Courts	\$2,000,000	One-Time	November 2021
Temporary Staffing Services	\$8,500,000	Three years with one-year renewal options	January 2022
Vehicle Body Damage and Collision Repair Services for Passenger Cars and Light Trucks (up to 1 ton) and Medium and Heavy Duty Trucks	\$50,000	Three years	January-22
Collection Services for Justice of the Peace Courts		Three years with three two-year renewal options	January-22
Ambulance Service	\$176,000	Three years	January-22

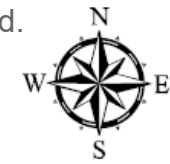
# MCIP Project Information



## Future MCIP Project Information (Upcoming Bids) Dallas County Led

Num	Project	City	Est Cost	Program Year
★	FM 1382 Bike-Ped Sidepath(40227)- FM 1382 to Mansfield Rd.	Dallas	\$2.0 M	2021
8	Military Parkway Trail(11902/31901)- Galloway to Rodeo Center	Mesquite	\$1.5 M	2021
9	Wildlife Parkway(40810)- SH 161 to Belt Line Rd.	Grand Prairie	\$35.0 M	2021
10	Riverfront Blvd.(30221)- Cadiz St. to UPRR	Dallas	\$65.0 M	2021
11	Cockrell Hill Rd.(30226)- LaReunion Pkwy. To Singleton Blvd.	Dallas	\$10.0 M	2021

★ = project has bid.



**\*\*\*\*\* MAP DISCLAIMERS \*\*\*\*\***

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Map updated by Dallas County PW on 3-22-2021