

Judith Collins

Dallas Metropolitan SBDC 2017 State Star Recipient



A partnership of the U.S. Small Business Administration and Dallas County Community College District. Special arrangements for the disabled will be made when requested in advance. Advising services are offered by the Dallas Metropolitan Small Business Development Center without regard to race, color, age, national origin, religion, sex, or disability. Special provisions will be made for limited-english speaking individuals. For accommodations, please contact the Dallas Metropolitan SBDC at 214-860-5859.

Dallas Metropolitan SBDC

Bill J. Priest Institute
1402 Corinth Street, Suite 1520
Dallas, TX 75215
214-860-5859

SBDC Addison Satellite

Addison Treehouse
14681 Midway Road
Addison, TX 75001
214-860-5859

SBDC Garland Satellite

Garland Chamber of Commerce
520 North Glenbrook Drive
Garland, TX 75040
214-860-5859



Judith Collins was awarded the North Texas SBDC (NTSBDC) Network's State Star Award for her performance excellence and service of the highest caliber beyond the standard.

The North Texas SBDC selected Judith Collins as the 2017 State Star; an annual award which recognizes a member of the North Texas SBDC staff that has shown exemplary performance and strong commitment to small business success.

Judith is a certified business advisor at the Dallas Metropolitan SBDC who works with entrepreneurs and small businesses in Dallas County to start and grow their business. In the nine years Judith has been with the SBDC, she continues to offer valued services to small businesses and has spent 36,804 hours advising 9,350 clients. She's helped to start 531 businesses, created and retained 2,150 jobs and generated almost \$63 million in capital.

Judith is driven to achieve her goals and is dedicated to helping small businesses succeed. Her efforts are strategically aligned with the vision of growing the economy. She brings energy to Dallas County and is a great representative of the North Texas SBDC Network and Dallas Metropolitan SBDC. She has been a tremendous asset to the Network and the entrepreneurs she serves.



About the SBDC

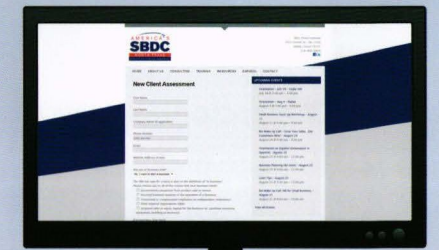
The Dallas Metropolitan SBDC has access to a wide range of information for your business success. Let us give you the advantage needed in today's competitive business environment. The North Texas SBDC can provide businesses with information concerning government contracting, as well as international trade. We can also provide the following assistance for you:

Existing Businesses

- Business Loans and Capital
- Cash Flow
- Marketing Strategies
- Improve Profits
- Accounting
- Training and Education

Start-Up Businesses

- Business Plan Writing
- Access to Capital
- Training and Education
- Legal Structures
- Licenses and Permits
- Market Research



**VISIT OUR WEBSITE TO COMPLETE
OUR ONLINE ASSESSMENT TO
ATTEND A NEW CLIENT
ORIENTATION SESSION AT NO COST**

www.dallasmetropolitansbdc.com



How can we help you?

In your first meeting with a business advisor, we explore options available to meet your business needs. The SBDC's professional focus is on providing customized business advising. Together, you and your business advisor discuss a plan of action. Follow-up business advising sessions help you define your objectives and develop strategies to achieve your goals and business milestones.

Business Advising Services

The Dallas Metropolitan SBDC offers confidential business advising on business startups, capital acquisition, financial statement analysis, marketing, accounting, sales, business planning, and operations management at no charge. Services include:

- | | |
|---|--|
| <input type="checkbox"/> Financial Analysis | <input type="checkbox"/> Cash Flow Modeling |
| <input type="checkbox"/> Revenue Models | <input type="checkbox"/> Capital Acquisition |
| <input type="checkbox"/> Buy/Sell a Business | <input type="checkbox"/> Industry Outlook/Trends |
| <input type="checkbox"/> Competitive Analysis | <input type="checkbox"/> Business Intelligence |

SBDC's provide services to a diverse population, including special emphasis groups such as women, minorities, and veterans seeking to start or grow their business.

